Dean Gadberry

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### **Skills**

* Sales and Customer Service: Lead Generation, Event Sales, Sales Training
* **Team Leadership:** Task Delegation, Resource Management, Supervision, Conflict Resolution
* Full-Stack Web Development: Python (Django), HTML, CSS, MySQL, AWS
* System Administration: systemd Linux, Unix core utilities, Git, GitHub
* Tutoring: Mathematics, Computer Science, Linux, Chemistry, Biology
* Software Proficiency: Microsoft 365, Excel VBA Macros, Adobe Acrobat, Revit

### **Education**

University of the Nations

* Certificate in Inductive Biblical Studies — Kansas City, USA, 2021
* Certificate in Cross-Cultural Missions — Dubai, UAE; Beirut, Lebanon, 2020
* Certificate III in Discipleship — Newcastle, Australia; Gorkha, Nepal, 2019

### **Employment**

Pella Windows and Doors of DFW, Grapevine, TX, USA  
Event Sales Representative — May 2024 to Present

* Exceeded daily, weekly, and monthly goals by an average of 100% and generated $50,000 in revenue worth of leads every month
* Responsible for managing event lead generation unsupervised

North Central Texas College, Flower Mound, TX, USA  
Computer, Math & Science Tutor — January 2023 to May 2024

* Provided personalized tutoring sessions, improving student performance by an average of 20%
* Developed tailored learning plans to address individual student needs

Garver, Frisco, TX, USA  
Electrical Engineering Team Support — May 2023 to March 2024

* Systematized cataloging of electrical infrastructure with Excel
* Wrote VBA macros to automate project tasks, increasing team efficiency

Care Highway International, Corinth, TX, USA  
Research Intern — February 2023 to May 2023

* Led a team of technical writing students, compiling research into an annotated bibliography
* Created a project proposal to expand medical services to Ukraine

Classy Closets of DFW, Grapevine, TX, USA  
Web Developer & AP/AR/Payroll & Closet Installer — April 2022 to May 2023

* Designed and developed a full-stack web application for job tracking and user data management
* Managed full-cycle Accounts Payable/Receivable and weekly payroll, ensuring financial accuracy

YWAM Kansas City Missionary Base, Kansas City, MO, USA  
Maintenance Team Lead — January 2021 to December 2021

* Led a team in completing groundskeeping and building maintenance projects
* Ensured the upkeep of infrastructure and aesthetic appeal of the grounds

Amazon Fulfillment Center, Columbia, SC, USA  
Warehouse Inbound Indirect Team Lead — January 2022 to March 2022

* Received and distributed inbound merchandise efficiently
* Led a team of 6 personnel to depalletize and organize warehouse freight

MESA Mexican Cuisine, Grapevine, TX, USA  
Manager On Duty; Bartender; Server — July 2018 to July 2020

* Managed nightly operations, meeting customer service demands and promoting profitability
* Supervised restaurant staff, ensuring high standards of service
* Mixed and served drinks, provided table-side customer service

Wingate Wilderness Therapy, Grand Staircase-Escalante, UT, USA  
Field Instructor — March 2017 to April 2018

* Cared for at-risk youth in a therapeutic environment, facilitating conflict resolution
* Led cross-country backpacking trips, teaching survival skills and traditional navigation

ACE Hardware, Long Beach, CA, USA  
Retail Staff — September 2014 to January 2015

* Operated point-of-sale software and provided direct customer service
* Advised customers on product selection and use