

# Nate Micinski, M.A.

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Portfolio: [www.natemicinski.com](http://www.natemicinski.com) | GitHub: [www.github.com/DearLorditsNate](https://www.github.com/DearLorditsNate)

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Developer for both financial causes and user-focused web applications. Graduate of the UCLA Extension Full-Stack Bootcamp versed in building responsive, modular, and maintainable full-stack web applications. Over five years of experience in nonprofits building positive and genuine donor relationships through thoughtful, tactful, and empathic relationship management. Bringing this same authentic communication to my web development by prioritizing attention to detail, fostering supportive atmospheres, and building products that make user's lives better.

## EDUCATION

**UCLA Extension Full-Stack Bootcamp** Expected graduation May 2019

Intensive 24-week bootcamp dedicated to designing and building full-stack web applications.

**M.A., American Culture Studies** (GPA of 4.0) Bowling Green State University (BGSU)  
Emphasis on Internet Cultures and Subcultural Theory

**B.S., Integrative Liberal Studies** (GPA of 3.57) Grand Valley State University (GVSU)  
Emphasis on Cultural Studies and Political Economy, Minor in Philosophy

## LANGUAGES AND TECHNOLOGIES

HTML5, CSS3, JavaScript, Node.js, React, Express.js, MySQL, MongoDB, Sequelize, Mongoose, Firebase, Bootstrap, Handlebars, jQuery, Git, GitHub

## PROJECTS

### Yum(Me)

A fully RESTful web application that allows users to search, save, edit, create and delete recipes. Yum(Me) is the new age equivalent of a personalized cookbook.

Site: <http://www.yumme.recipes>

Source: <https://github.com/DearLorditsNate/Yum-me>

- Node, Express, MySQL, Sequelize, Firebase, Bootstrap, Handlebars

### Traveler Check

A currency conversion check for your travels.

Site: <https://dearlorditsnate.github.io/TravelerCheck/>

Source: <https://github.com/DearLorditsNate/TravelerCheck>

- Materialize, OpenWeatherMap API, Open Exchange Rates API, Yandex Translate API

### Ten-Question Tatooine Trivia

A jQuery and JavaScript trivia game with a Star Wars theme.

Site: <https://dearlorditsnate.github.io/TriviaGame/>

Source: <https://github.com/DearLorditsNate/TriviaGame>

- jQuery, JavaScript, HTML, CSS

## **WORK EXPERIENCE**

### **Development Manager**

**2017-present**

#### **March of Dimes, Glendale**

- *Manage and cultivate high-value and high-profile donor relationships, coordinate and execute premiere fundraising events, and use data-driven best practices to achieve revenue growth and sustainability.*
  - Grew year-over-year portfolio revenue by 10% to total \$470,000 annually.
  - Ranked top 5% of employees by performance metrics in national organization.
  - Regularly give presentations to audiences of up to 400 attendees.

### **Development Specialist**

**2017**

#### **Southern California Public Radio, Pasadena**

- *Planned, supported, and executed major fundraising events, worked directly with mid-level donors, and engaged in systems and data analysis to promote aggressive organizational growth and development goals for the Major Gifts team.*
  - Managed portfolio of approximately 800 donors accounting for over \$800,000 in annual revenue.
  - Project lead of Leadership Circle Brunch. Solicited and communicated with venues and vendors, creatively developed event programs, solicited and managed talent including high-profile political representatives, and executed administrative preparations.

### **Development Coordinator**

**2016-2017**

#### **National Multiple Sclerosis Society, Los Angeles**

- *Worked directly with participants, fundraisers, and local businesses to increase revenue and exposure of the organization and achieve marked strategic goals.*
  - Maintained a portfolio of relationships totaling over 3,000 individuals and accounting for over \$250,000 in annual revenue.
  - Drove revenue growth by building new participant teams for fundraising events, increased the monetary impact of established teams, and maintained relationships with top fundraisers through careful communication, engagement, and tactful relationship management.

### **Executive Assistant to the CEO**

**2014-2016**

#### **Beyond the Block, Inc., San Francisco**

- *Designed and maintained organization's website, managed implementation and utilization of Salesforce for data aggregation and analysis, collaborated directly with the CEO to facilitate the growth, sustainability, public exposure, and impact of the organization.*

### **Teaching Assistant**

**2012-2014**

#### **School of Cultural and Critical Studies, BGSU**

- *Planned and taught a section of Introduction to American Culture Studies, a course that surveyed historical and current cultural events and artifacts to help students facilitate critical inquiry into the challenges and possibilities inherent in a multicultural society.*