

# Demond Balentine Sr.

## Full-Stack Developer & Technical Founder

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## SUMMARY

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Ambitious full-stack developer and technical founder with a builder's mindset shaped by military service, entrepreneurial drive, and intensive software engineering training at Atlas School (Tulsa). I design and ship production-ready SaaS platforms using Next.js, React, TypeScript, and Supabase, leveraging AI-enhanced development workflows to deliver enterprise-grade quality at startup speed. Founder of Balentine Tech Solutions and creator of RelayPoint, CreatorSync, and ScoutVision. Professionally advised by OKSBDC, member of Gradient (Tulsa innovation workspace), and participant in the Builders+Backers Idea Accelerator. Graduating July 2026.

## TECHNICAL SKILLS

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**Languages:** JavaScript (ES2024), TypeScript, Python, HTML5, CSS3 / Sass

**Frameworks:** Next.js 14, React 18, Node.js, Express

**Databases:** PostgreSQL, Supabase, Prisma ORM, SQL

**Tools:** Git, GitHub, GitHub Actions, Docker (basics), Vercel, Netlify

**AI / Workflow:** GitHub Copilot, agentic AI workflows, RAG patterns, prompt engineering

**Design:** Tailwind CSS, Figma (basics), responsive / mobile-first design

**Other:** REST APIs, authentication (JWT / OAuth), payment integrations (Stripe)

## PROJECTS

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### RelayPoint

Full-Stack SaaS | Next.js, Supabase, TypeScript, PostgreSQL

- Field operations platform enabling real-time task assignment, handoff tracking, and team coordination.
- Built complete MVP in 6 weeks: authentication, row-level security, real-time Postgres triggers, responsive UI.
- Architected to scale from 10 to 10,000+ users without a database rewrite.

### CreatorSync

SaaS Platform | Next.js, React, TypeScript, Stripe

- Content creator management platform handling scheduling, analytics, and payment workflows.
- Integrated Stripe for subscription billing and Supabase for multi-tenant data isolation.
- Shipped admin dashboard, user onboarding flow, and automated email notifications.

### ScoutVision

AI-Powered Application | Next.js, TypeScript, AI/ML APIs

- Talent evaluation and scouting platform leveraging AI to surface performance insights.
- Designed data pipeline for ingesting player stats and generating ranked recommendation outputs.

## EXPERIENCE

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### Founder & Lead Developer

Balentine Tech Solutions | Tulsa, OK | 2024 – Present

- Founded and operate a software development consultancy delivering custom web applications and SaaS products.
- Manage full project lifecycle: discovery, architecture, development, deployment, and client delivery.
- Leverage AI-enhanced workflows to deliver enterprise-quality results at startup timelines and budgets.

### **Appointment Scheduler**

Aspen Dental | Tulsa, OK | Oct 2023 – Present

- Top Performer – February 2024 and April 2024.
- Managed high-volume inbound scheduling with CRM tools; consistently exceeded call quality and conversion benchmarks.
- Applied active listening and consultative sales techniques to increase appointment book rate.

### **Customer Service Representative**

Black Hills Energy | Fayetteville, AR | Aug 2017 – Feb 2023

- Handled complex utility billing inquiries and account management for residential and commercial customers.
- Maintained quality assurance scores above department targets; recognized for professionalism with difficult customers.

### **Merchandise Pickup Associate**

Walmart | Bentonville, AR | Apr 2015 – Aug 2017

- Coordinated with warehouse staff on inventory flow and order fulfillment accuracy.
- Resolved customer order and return issues promptly while maintaining service standards.

## **EDUCATION**

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### **Full-Stack Web Development**

Atlas School | Tulsa, OK | Expected Graduation: July 2026

- Intensive, project-based software engineering program covering full-stack web development.
- Featured in Atlas School marketing materials; selected for accelerator partnerships.

### **GED**

Gary Job Corps | San Marcos, TX | 1994

## **AFFILIATIONS & RECOGNITION**

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- Builders+Backers Idea Accelerator – Participant
- OKSBDC – Professionally advised on business strategy and product development
- Gradient – Member, Tulsa's premier innovation and startup workspace
- Atlas School – Featured in institutional marketing for outstanding student profile