blinkit

DAX Measures for BlinkIT Dashboard(Power BI)

1. Average Sale:

Average Sale = AVERAGE(blinkit_grocery_cpy[Item_Outlet_Sales])

- Purpose: Calculates the average sales per item.
- Use Case: Display on KPI cards or use as a benchmark for outlet or category comparisons.

2. Avg MRP per Category:

Avg MRP per Category = AVERAGEX('blinkit_grocery_cpy','blinkit_grocery_cpy'[Item_MRP])

- **Purpose:** Calculates the average price (MRP) of items across all categories.
- Use Case: Useful for pricing strategy analysis.

3. Avg Revenue per Product:

Avg Revenue per Product =

AVERAGEX('blinkit_grocery_cpy','blinkit_grocery_cpy'[Item_Outlet_Sales])

- **Purpose:** Computes the average revenue for individual products.
- Use Case: Ideal for product performance evaluation.

4. Avg_Price_Top_5:

Avg_Price_Top_5 = AVERAGEX(TOPN(5,
'blinkit_grocery_cpy','blinkit_grocery_cpy'[Item_Outlet_Sales],
DESC),'blinkit_grocery_cpy'[Item_MRP])

- Purpose: Calculates the average price (MRP) of the top 5 selling products.
- **Use Case:** Useful for identifying premium products that drive revenue.

5. Avg_Sales_Per_Item:

Avg_Sales_Per_Item =

DIVIDE(SUM('blinkit_grocery_cpy'[Item_Outlet_Sales]), SUM('blinkit_grocery_cpy'[Item_MRP]),0)

- **Purpose:** Determines the average sales relative to product price.
- Use Case: Helps evaluate pricing efficiency.

6. Category Sales Contribution:

Category Sales Contribution = DIVIDE(SUM('blinkit_grocery_cpy'[Item_Outlet_Sales]),

CALCULATE(SUM('blinkit_grocery_cpy'[Item_Outlet_Sales]), ALL('blinkit_grocery_cpy'))) * 100

- Purpose: Calculates each category's percentage contribution to total sales.
- Use Case: Ideal for a pie chart or treemap visualization.

7. Outlet Performance:

Outlet Performance =

SUMX('blinkit_grocery_cpy', 'blinkit_grocery_cpy'[Item_Outlet_Sales])

- Purpose: Computes total sales for each outlet.
- Use Case: Core metric for outlet performance comparisons.

8. Revenue by Outlet Age:

Revenue by Outlet Age =

SUMX(FILTER('blinkit_grocery_cpy','blinkit_grocery_cpy'[Outlet_Age] >= 10),
'blinkit_grocery_cpy'[Item_Outlet_Sales])

- **Purpose:** Aggregates revenue for outlets older than 10 years.
- Use Case: Analyze trends based on outlet age.

9. Revenue by Price Tier:

Revenue by Price Tier = SUMX('blinkit_grocery_cpy',IF('blinkit_grocery_cpy'[Price_Tier] = "High",'blinkit_grocery_cpy'[Item_Outlet_Sales],0))

- **Purpose:** Calculates revenue generated by high-tier products.
- Use Case: Helps assess premium product performance.

10. Sales by Outlet Size and Location:

Sales by Outlet Size_Location =

SUMX(FILTER('blinkit_grocery_cpy','blinkit_grocery_cpy'[Outlet_Size] = "Small" &&'blinkit_grocery_cpy'[Outlet_Location_Description] = "Urban Area"),'blinkit_grocery_cpy'[Item_Outlet_Sales])

• Purpose: Measures sales in specific outlet size and location combinations.

• **Use Case:** Evaluates regional performance.

11. Top Outlet Name:

Top Outlet Name = VAR TopOutletTable = TOPN(1, SUMMARIZE('blinkit_grocery_cpy', 'blinkit_grocery_cpy'[Outlet_Identifier], "TotalSales", [Total_Sales]), [TotalSales], DESC)RETURN MAXX(TopOutletTable, 'blinkit_grocery_cpy'[Outlet_Identifier])

- Purpose: Identifies the outlet with the highest total sales.
- Use Case: Display in a KPI card or as part of a leaderboard.

12. Top Product Category:

Top Product Category =

VAR TopCategoryTable =

TOPN(1,SUMMARIZE('blinkit_grocery_cpy','blinkit_grocery_cpy'[Item_Type],"CategoryRevenue", [Total_Sales]),[CategoryRevenue], DESC)RETURN MAXX(TopCategoryTable, 'blinkit_grocery_cpy'[Item_Type])

- **Purpose:** Finds the top-performing product category.
- Use Case: Use in KPI cards or charts.

13. Top_Performing_Outlet:

Top_Performing_Outlet = VAR TopOutletID =

CALCULATE(FIRSTNONBLANK('blinkit_grocery_cpy'[Outlet_Identifier],
1),TOPN(1,SUMMARIZE('blinkit_grocery_cpy','blinkit_grocery_cpy'[Outlet_Identifier],"TotalSales",
SUM('blinkit_grocery_cpy'[Item_Outlet_Sales])),[TotalSales], DESC))

VAR TopOutletSales =

CALCULATE(MAX('blinkit_grocery_cpy'[Item_Outlet_Sales]),FILTER('blinkit_grocery_cpy', 'blinkit_grocery_cpy'[Outlet_Identifier] = TopOutletID))RETURNTopOutletID & "-" & FORMAT(TopOutletSales, "0,0.00")

- Purpose: Combines the top outlet ID and its total sales in one string.
- Use Case: Display as a KPI.

14. Worst_Performing_Outlet:

Worst_Performing_Outlet = VAR WorstOutletID =

CALCULATE(FIRSTNONBLANK('blinkit_grocery_cpy'[Outlet_Identifier], 1),TOPN(1,SUMMARIZE('blinkit_grocery_cpy','blinkit_grocery_cpy'[Outlet_Identifier],"TotalSales",

SUM('blinkit_grocery_cpy'[Item_Outlet_Sales])),[TotalSales], ASC))VAR WorstOutletSales = CALCULATE(MIN('blinkit_grocery_cpy'[Item_Outlet_Sales]),FILTER('blinkit_grocery_cpy', 'blinkit_grocery_cpy'[Outlet_Identifier] = WorstOutletID))RETURNWorstOutletID & "-" & FORMAT(WorstOutletSales, "0,0.00")

- **Purpose:** Combines the worst-performing outlet ID and its sales in one string.
- **Use Case:** Display as a KPI.

15. Total Outlets:

Total Outlets = DISTINCTCOUNT(blinkit_grocery_cpy[Outlet_Identifier])

• **Purpose:** Counts the total number of unique outlets in the dataset.

16. Total Sales:

Total_Sales = SUM('blinkit_grocery_cpy'[Item_Outlet_Sales])

• **Purpose:** Aggregates the total sales across all outlets.