

# 07. Simple regression

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Data Analysis 2: Regression analysis

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# Motivation

- ▶ What's data analysis?
- ▶ We build some model to get answers to our questions.
- ▶ Define a problem
  - ▶ Collect data (manage, wrangle, clean, etc)  $\leftarrow$  DA1
- ▶ Learn about patterns
- ▶ Use information to help decision in business, politics, economic policy
- ▶ Regression analysis is basic tool to do that
- ▶ In the end: *"All models are wrong, but some are useful."* - George Box

## Case study motivation

- ▶ Spend a night in Vienna and you want to find a good deal for your stay.
- ▶ Travel time to the city center is rather important.
- ▶ Looking for a good deal: as low a price as possible and as close to the city center as possible.
- ▶ Collect data on suitable hotels, compare average prices for various distances from center.
- ▶ Look for hotels where price is cheap relative to what being close to the center would normally cost.



# Introduction

- ▶ Regression is the most widely used method of comparison in data analysis.
- ▶ Simple regression analysis amounts to comparing average values of a dependent variable ( $y$ ) for observations that are different in the explanatory variable ( $x$ ).
- ▶ Simple regression: *comparing conditional means*.
- ▶ Doing so uncovers the pattern of association between  $y$  and  $x$ . What you use for  $y$  and for  $x$  is important and not inter-changeable!

# Regression

- ▶ Simple regression analysis uncovers mean-dependence between two variables.
  - ▶ It amounts to comparing average values of one variable, called the **dependent** variable ( $y$ ) for observations that are different in the other variable, the **explanatory** variable ( $x$ ).
- ▶ Multiple regression analysis involves more variables -> later.

## Regression - uses

- ▶ Discovering patterns of association between variables is often a good starting point even if our question is more ambitious.
- ▶ **Causal** analysis: uncovering the *effect* of one variable on another variable. Concerned with a parameter.
- ▶ **Predictive** analysis: what to expect of a y variable (long-run polls, hotel prices) for various values of another x variable (immediate polls, distance to the city center). Concerned with predicted value of y using x.

## Regression - names and notation

- ▶ Regression analysis is a method that uncovers the average value of a variable  $y$  for different values of another variable  $x$ .

$$E[y|x] = f(x) \quad (1)$$

We use a simpler shorthand notation

$$y^E = f(x) \quad (2)$$

- ▶ dependent variable or left-hand-side variable, or simply the  $y$  variable,
- ▶ explanatory variable, right-hand-side variable, or simply the  $x$  variable
- ▶ “regress  $y$  on  $x$ ,” or “run a regression of  $y$  on  $x$ ” = do simple regression analysis with  $y$  as the dependent variable and  $x$  as the explanatory variable.

## Regression - type of patterns

Regression may find

- ▶ **Linear** patterns: positive (negative) association - average  $y$  tends to be higher (lower) at higher values of  $x$ .
- ▶ **Non-linear** patterns: association may be non-monotonic -  $y$  tends to be higher for higher values of  $x$  in a certain range of the  $x$  variable and lower for higher values of  $x$  in another range of the  $x$  variable
- ▶ **No association** or relationship



## Non-parametric and parametric regression

- ▶ **Non-parametric** regressions describe the  $y^E = f(x)$  pattern without imposing a specific functional form on  $f$ .
  - ▶ Let the data dictate what that function looks like, at least approximately.
  - ▶ Can spot (any) patterns well
- ▶ **Parametric regressions** impose a functional form on  $f$ . Parametric examples include:
  - ▶ linear functions:  $f(x) = a + bx$ ;
  - ▶ exponential functions:  $f(x) = ax^b$ ;
  - ▶ quadratic functions:  $f(x) = a + bx + cx^2$ ,
  - ▶ or any functions which have parameters of  $a$ ,  $b$ ,  $c$ , etc.
  - ▶ Restrictive, but they produce readily interpretable numbers.

## Non-parametric regression

- ▶ Non-parametric regressions come (also) in various forms.
- ▶ When  $x$  has few values and there are many observations in the data, the best and most intuitive non-parametric regression for  $y^E = f(x)$  shows average  $y$  for each and every value of  $x$ . [use bins](#)
- ▶ There is no functional form imposed on  $f$  here.
  - ▶ The most straightforward example if you have ordered variables.
  - ▶ For example, Hotels: average price of hotels with the same numbers of stars and compare these averages = non-parametric regression analysis.

## Non-parametric regression: bins

- ▶ With many  $x$  values - two ways to do non-parametric regression analysis: **bins** and **smoothing**.
- ▶ Bins - based on grouped values of  $x$ 
  - ▶ Bins are disjoint categories (no overlap) that span the entire range of  $x$  (no gaps).
  - ▶ Many ways to create bins - equal size, equal number of observations per bin, or bins defined by analyst.

## Non-parametric regression: lowess (loess)

- ▶ Produce “smooth” graph - both continuous and has no kink at any point.
- ▶ also called smoothed conditional means plots = non-parametric regression shows conditional means, smoothed to get a better image.
- ▶ Lowess = most widely used non-parametric regression methods that produce a smooth graph.
  - ▶ *locally weighted scatterplot smoothing* (sometimes abbreviated as “loess”).
- ▶ A smooth curve fit around a bin scatter.
  - ▶ Related to density plots, set the bandwidth for smoothing
    - ▶ ‘Bias-variance trade-off’: wider bandwidth results in a smoother graph but may miss important details of the pattern (higher bias, smaller variance); narrower bandwidth produces a more rugged-looking graph (small bias, higher variance)

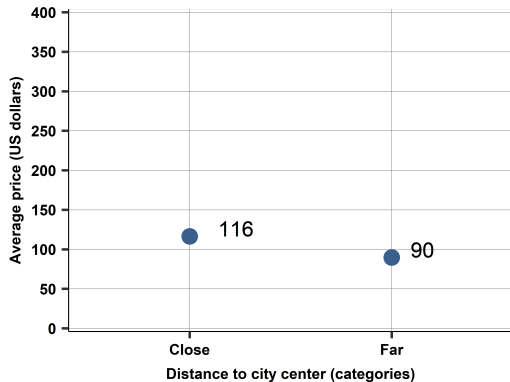
## Non-parametric regression: lowess (loess)

- ▶ Smooth non-parametric regression methods, including lowess, do not produce numbers that would summarize the  $y^E = f(x)$  pattern.
- ▶ Provide a value  $y^E$  for each of the particular  $x$  values that occur in the data, as well as for all  $x$  values in-between.
- ▶ Graph – we interpret these graphs in qualitative, not quantitative ways.
- ▶ They can show interesting shapes in the pattern, such as non-monotonic parts, steeper and flatter parts, etc.
- ▶ Great way to find relationship patterns

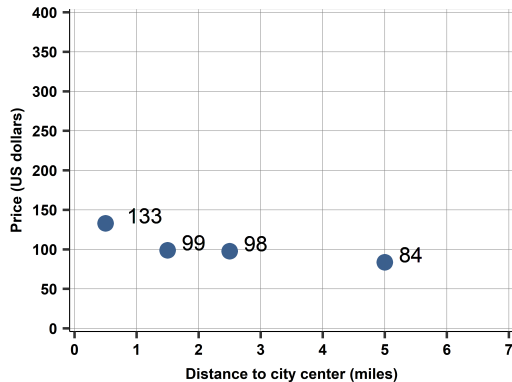
## Case Study: Finding a good deal among hotels

- ▶ We look at Vienna hotels for a 2017 November weekday.
- ▶ we focus on hotels that are (i) in Vienna actual, (ii) not too far from the center, (iii) classified as hotels, (iv) 3-4 stars, and (v) have no extremely high price classified as error.
- ▶ There are 428 hotel prices for that weekday in Vienna, our focused sample has  $N = 207$  observations.

## Case Study: Finding a good deal among hotels

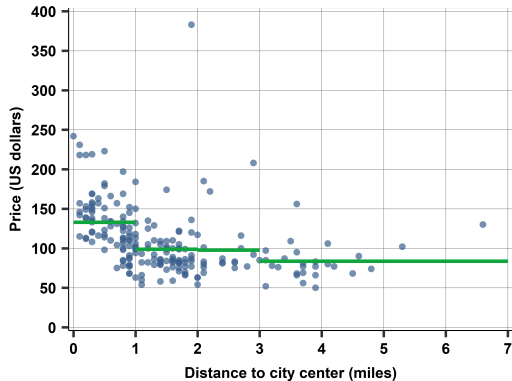


Bin scatter non-parametric regression, 2 bins

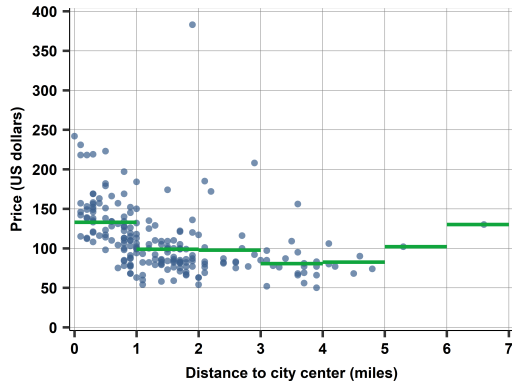


Bin scatter non-parametric regression, 4 bins

## Case Study: Finding a good deal among hotels



Scatter and bin scatter non-parametric  
regression, 4 bins

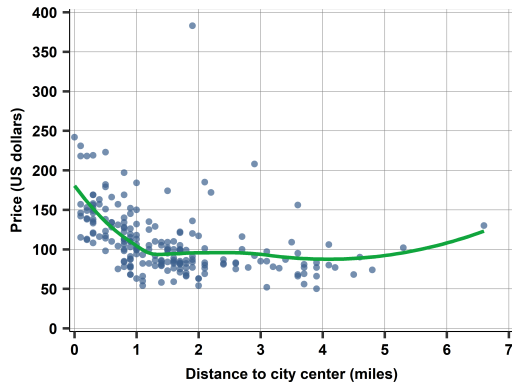


Scatter and bin scatter non-parametric  
regression, 7 bins



## Case Study: Finding a good deal among hotels

- ▶ lowess non-parametric regression, together with the scatterplot.
- ▶ bandwidth selected by software is 0.8 miles.
- ▶ The smooth non-parametric regression retains some aspects of previous bin scatter – a smoother version of the corresponding non-parametric regression with disjoint bins of similar width.



# Linear regression

Linear regression is the most widely used method in data analysis.

- ▶ imposes linearity of the function  $f$  in  $y^E = f(x)$ .
- ▶ Linear functions have two parameters, also called coefficients: the intercept and the slope.

$$y^E = \alpha + \beta x \quad (3)$$

- ▶ Linearity in terms of its coefficients.
  - ▶ can have any function, including any nonlinear function, of the original variables themselves (think of logarithms, squares, etc.).
- ▶ linear regression is a line through the  $x - y$  scatterplot.
  - ▶ This line is the best-fitting line one can draw through the scatterplot.
  - ▶ It is the best fit in the sense that it is the line that is closest to all points of the scatterplot.

## Linear regression - assumption vs approximation

### ► *Linearity as an assumption:*

- by doing linear regression analysis we **assume** that the regression function is linear in its coefficients.
- this may be true or not.

### ► *Linearity as an approximation.*

- Whatever the form of the  $y^E = f(x)$  relationship, the  $y^E = \alpha + \beta x$  regression fits a line through it.
- This may or may not be a good approximation.
- By fitting a line we **approximate** the average slope of the  $y^E = f(x)$  curve.

近似

## Linear regression coefficients

Coefficients have a clear interpretation – based on comparing conditional means.

$$E[y|x] = \alpha + \beta x$$

Two coefficients:

- ▶ intercept:  $\alpha$  = average value of  $y$  when  $x$  is zero:
- ▶  $E[y|x = 0] = \alpha + \beta \times 0 = \alpha$ .
- ▶ slope:  $\beta$ . = expected difference in  $y$  corresponding to a one unit difference in  $x$ .
- ▶  $E[y|x = x_0 + 1] - E[y|x_0] = (\alpha + \beta \times (x_0 + 1)) - (\alpha + \beta \times x_0) = \beta$ . increment

## Regression - slope coefficient

- ▶ slope:  $\beta$  = expected difference in  $y$  corresponding to a one unit difference in  $x$ .
- ▶  $y$  is higher, on average, by  $\beta$  for observations with a one-unit higher value of  $x$ .
- ▶ Comparing two observations that differ in  $x$  by one unit, we expect  $y$  to be  $\beta$  higher for the observation with one unit higher  $x$ .
- ▶ Be careful...
  - ▶ "decrease/increase" – not right, unless time series or causal relationship only
  - ▶ "effect" – not right, unless causal relationship
  - ▶ comparing conditional means – always true whether or not the more ambiguous interpretations are true
  - ▶ See more on the uploaded example! (ceulearning)

## Regression: binary explanatory

Simplest case:

- ▶  $x$  is a binary variable, zero or one.
- ▶  $\alpha$  is the average value of  $y$  when  $x$  is zero ( $E[y|x = 0] = \alpha$ ).
- ▶  $\beta$  is the difference in average  $y$  between observations with  $x = 1$  and observations with  $x = 0$ 
  - ▶  $E[y|x = 1] - E[y|x = 0] = \alpha + \beta \times 1 - \alpha + \beta \times 0 = \beta$ .
  - ▶ The average value of  $y$  when  $x$  is one is  $E[y|x = 1] = \alpha + \beta$ .
- ▶ Graphically, the regression line of linear regression goes through two points: average  $y$  when  $x$  is zero ( $\alpha$ ) and average  $y$  when  $x$  is one ( $\alpha + \beta$ ).

## Regression coefficient formula

Notation:

- ▶ General coefficients are  $\alpha$  and  $\beta$ .
- ▶ Calculated *estimates* -  $\hat{\alpha}$  and  $\hat{\beta}$  (use data and calculate the statistic)
- ▶ The slope coefficient formula is

$$\hat{\beta} = \frac{\text{Cov}[x, y]}{\text{Var}[x]} = \frac{\frac{1}{n} \sum_{i=1}^n (x_i - \bar{x})(y_i - \bar{y})}{\frac{1}{n} \sum_{i=1}^n (x_i - \bar{x})^2}$$

- ▶ Slope coefficient formula is normalized version of the covariance between  $x$  and  $y$ .
  - ▶ The slope measures the covariance relative to the variation in  $x$ .
  - ▶ That is why the slope can be interpreted as differences in average  $y$  corresponding to differences in  $x$ .

## Regression coefficient formula

- ▶ The intercept – average  $y$  minus average  $x$  multiplied by the estimated slope  $\hat{\beta}$ .

$$\hat{\alpha} = \bar{y} - \hat{\beta}\bar{x}$$

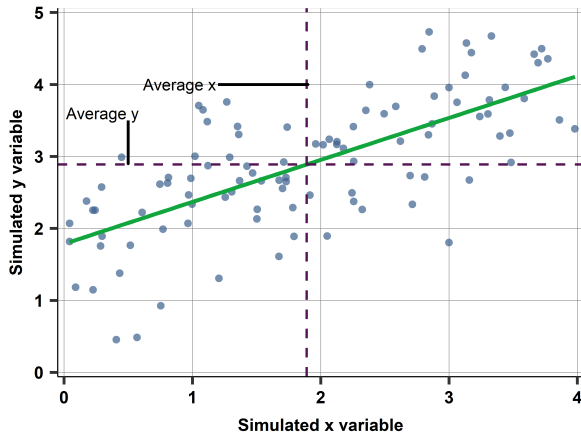
- ▶ The formula of the intercept reveals that the regression line always goes through the point of average  $x$  and average  $y$ .
- ▶ Note, you can manipulate and get:  $\bar{y} = \hat{\alpha} + \hat{\beta}\bar{x}$ .



# Ordinary Least Squares (OLS)

最小二乘法

- ▶ OLS gives the best-fitting linear regression line.
- ▶ A vertical line at the average value of  $x$  and a horizontal line at the average value of  $y$ . The regression line goes through the point of average  $x$  and average  $y$ .



## More on OLS

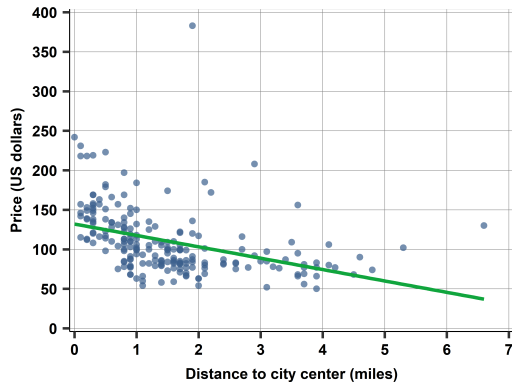
- ▶ The idea underlying OLS is to find the values of the intercept and slope parameters that make the regression line fit the scatterplot 'best'.
- ▶ OLS method finds the values of the coefficients of the linear regression that minimize the sum of squares of the difference between actual  $y$  values and their values implied by the regression,  $\hat{\alpha} + \hat{\beta}x$ .

$$\min_{\alpha, \beta} \sum_{i=1}^n (y_i - \alpha - \beta x_i)^2$$

- ▶ For this minimization problem, we can use calculus to give  $\hat{\alpha}$  and  $\hat{\beta}$ , the values for  $\alpha$  and  $\beta$  that give the minimum.
- ▶ HW: show the formula which minimize  $\alpha, \beta$  and prove that this is indeed a minimum!

## Case Study: Finding a good deal among hotels

- ▶ The linear regression of hotel prices (in \$) on distance (in miles) produces an intercept of 133 and a slope -14.
- ▶ The intercept is 133, suggesting that the average price of hotels right in the city center is \$ 133.
- ▶ The slope of the linear regression is -14. Hotels that are 1 mile further away from the city center are, on average, \$ 14 cheaper in our data.



## Case Study: Finding a good deal among hotels

- ▶ Compare linear model and non-parametric ones
- ▶ Linear is an average that fails to capture steep decline close to center
- ▶ Not bad approximation overall, but can be improved...

## Predicted values

- ▶ The predicted value of the dependent variable = best guess for its average value if we know the value of the explanatory variable, using our model.
- ▶ The predicted value can be calculated from the regression for any  $x$ .
- ▶ The predicted values of the dependent variable are the points of the regression line itself.
- ▶ The predicted value of dependent variable  $y$  is denoted as  $\hat{y}$ .

$$\hat{y} = \hat{\alpha} + \hat{\beta}x$$

- ▶ Predicted value can be calculated for any model of  $y$ .
  - ▶ Interpolation: predict *within* observed  $x$  values - feasible if good model.
  - ▶ Extrapolation: predict *outside* observed  $x$  values - adventurous, only if meaningful and have high external validity

# Residuals

- ▶ The residual is the difference between the actual value of the dependent variable for an observation and its predicted value :

$$e_i = y_i - \hat{y}_i, \quad \text{where} \quad \hat{y}_i = \hat{\alpha} + \hat{\beta}x_i$$

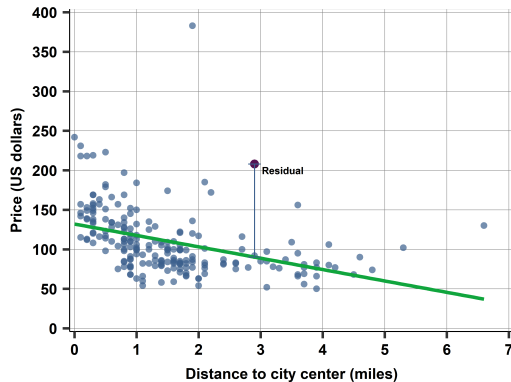
- ▶ The residual is meaningful only for actual observation. It compares observation  $i$ 's difference for actual and predicted value.
- ▶ The residual is the vertical distance between the scatterplot point and the regression line.
  - ▶ For points above the regression line the residual is positive.
  - ▶ For points below the regression line the residual is negative.

## Some further comments on residuals

- ▶ The residual may be important on its own right.
  - ▶ If we are certain about our model: identifies observations that are special in that they have a dependent variable that is much higher or much lower than "it should be" as predicted by the regression.
  - ▶ If we are not certain in our model: how our predicted errors look like - can use it as a measure of model fit.
- ▶ Residuals sum up to zero if a linear regression is fitted by OLS.
  - ▶ It is a property of OLS:  $E[e_i] = 0$
  - ▶ Remember: we minimized the *sum* of squared errors...

## Case Study: Finding a good deal among hotels

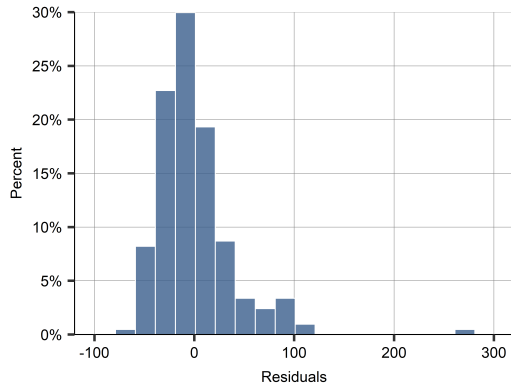
- ▶ Residual is vertical distance
- ▶ Positive residual shown here - price is above what predicted by regression line





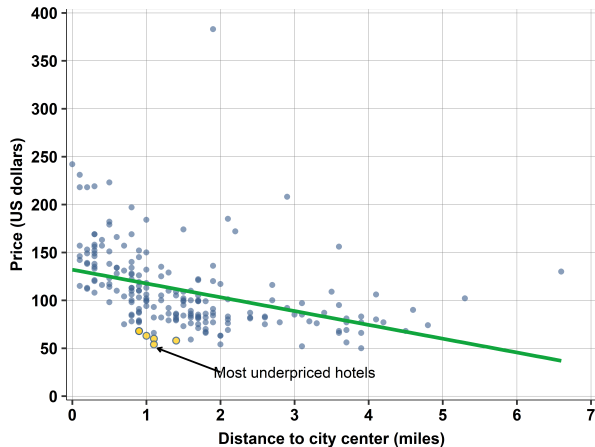
## Case Study: Finding a good deal among hotels

- ▶ Can look at residuals from linear regressions
- ▶ Centered around zero
- ▶ Both positive and negative



## Case Study: Finding a good deal among hotels

- ▶ If linear regression is accepted model for prices
- ▶ Draw a scatterplot with regression line
- ▶ With the model you can capture the over and underpriced hotels



## Case Study: Finding a good deal among hotels

A list of the hotels with the five lowest value of the residual.

No.	hotel_id	distance	price	predicted price	residual
1	22080	1.1	54	116.17	-62.17
2	21912	1.1	60	116.17	-56.17
3	22152	1	63	117.61	-54.61
4	22408	1.4	58	111.85	-53.85
5	22090	0.9	68	119.05	-51.05

- Bear in mind, we can (and will) do better - this is not the best model for price prediction.
  - Non-linear pattern
  - Functional form
  - Taking into account differences beyond distance

## Model fit - $R^2$

- ▶ *Fit of a regression* captures how predicted values compare to the actual values.
- ▶ *R-squared* ( $R^2$ ) – how much of the variation in  $y$  is captured by the regression, and how much is left for residual variation

$$R^2 = \frac{\text{Var}[\hat{y}]}{\text{Var}[y]} = 1 - \frac{\text{Var}[e]}{\text{Var}[y]} \quad (4)$$

where,  $\text{Var}[\hat{y}] = \frac{1}{n} \sum_{i=1}^n (\hat{y}_i - \bar{y})^2$ , and  $\text{Var}[e] = \frac{1}{n} \sum_{i=1}^n (e_i)^2$ .

- ▶ Decomposition of the overall variation in  $y$  into variation in predicted values ("explained by the regression") and residual variation ("not explained by the regression"):

$$\text{Var}[y] = \text{Var}[\hat{y}] + \text{Var}[e] \quad (5)$$

## Model fit - $R^2$

- ▶ R-squared (or  $R^2$ ) can be defined for both parametric and non-parametric regressions.
- ▶ Any kind of regression produces predicted  $\hat{y}$  values, and all we need to compute  $R^2$  is its variance compared to the variance of  $y$ .
- ▶ The value of R-squared is always between zero and one.
- ▶ R-squared is zero, if the predicted values are just the average of the observed outcome  $\hat{y}_i = \bar{y}_i, \forall i$ .
  - ▶ In linear regression, this corresponds to a slope of zero: the regression line is completely flat.  $\beta = 0$  thus  $y$  and  $x$  are mean-independent.

## Model fit - truth vs model

The 'true model', that we do not know:

$$y_i = f(x) + \varepsilon_i$$

Fit depends:

1. How well the particular version of the regression captures the actual function of  $f(x)$ 
  - ▶ Can be helped by choice of model (parametric vs non-parametric, use of variables, functional form, ect.)
2. How far the realizations of  $y_i$  are spread around the true functional form of  $f$  due to  $\varepsilon_i$

## Model fit - how to use $R^2$

- ▶ R-squared may help in choosing between different versions of regression for the *same data*.
  - ▶ Choose between regressions with different functional forms
  - ▶ Predictions are *likely* to be better with high  $R^2$
- ▶ R-squared matters less when the goal is to characterize the association between  $y$  and  $x$ 
  - ▶ We would like to understand how  $x$  and  $y$  are related and we want to describe this pattern with interpretable coefficients.
  - ▶ The regression that best approximates that pattern may have a high R-squared or a low R-squared. (Remember: the role of  $\varepsilon_i$ .)

## Correlation and linear regression

- ▶ Linear regression is closely related to correlation.
- ▶ Remember, the OLS formula for the slope

$$\hat{\beta} = \frac{\text{Cov}[y, x]}{\text{Var}[x]}$$

- ▶ In contrast with the correlation coefficient, its values can be anything. Furthermore  $y$  and  $x$  are *not interchangeable*.
- ▶ Covariance and correlation coefficient can be substituted to get  $\hat{\beta}$ :

$$\hat{\beta} = \text{Corr}[x, y] \frac{\text{Std}[y]}{\text{Std}[x]}$$

- ▶ Covariance, the correlation coefficient, and the slope of a linear regression capture similar information: the degree of association between the two variables.



## Correlation and $R^2$ in linear regression

- ▶ R-squared of the simple linear regression is the square of the correlation coefficient.

$$R^2 = (\text{Corr}[y, x])^2$$

- ▶ So the R-squared is yet another measure of the association between the two variables.
- ▶ To show this equality holds, the trick is to substitute the numerator of R-squared and manipulate:

$$R^2 = \frac{\text{Var}[\hat{y}]}{\text{Var}[y]} = \frac{\text{Var}[\hat{\alpha} + \hat{\beta}x]}{\text{Var}[y]} = \frac{\hat{\beta}^2 \text{Var}[x]}{\text{Var}[y]} = \left( \hat{\beta} \frac{\text{Std}[x]}{\text{Std}[y]} \right)^2 = (\text{Corr}[y, x])^2$$

## Reverse regression

- ▶ One can change the variables, but the interpretation is going to change as well!

$$x^E = \gamma + \delta y$$

- ▶ The OLS estimator for the slope coefficient here is  $\hat{\delta} = \frac{\text{Cov}[y,x]}{\text{Var}[y]}$ .
- ▶ The OLS slopes of the original regression and the reverse regression are related:

$$\hat{\beta} = \hat{\delta} \frac{\text{Var}[y]}{\text{Var}[x]}$$

- ▶ Different, unless  $\text{Var}[x] = \text{Var}[y]$ ,
  - ▶ but always have have the same sign.
  - ▶ both are larger in magnitude the larger the covariance.
- ▶  $R^2$  for the simple linear regression and the reverse regression is the same.

## Regression and causation

- ▶ Be very careful to use neutral language, not talk about causation, when doing simple linear regression!
- ▶ Think back to sources of variation in  $x$ 
  - ▶ Do you control for variation in  $x$ ? Or do you only observe them?
- ▶ Regression is a method of comparison: it compares observations that are different in variable  $x$  and shows corresponding average differences in variable  $y$ .
  - ▶ Regardless of the relation of the two variable.

## Regression and causation - variation in $x$

- ▶ The key is the source of variation in  $x$  - the method will never do the causal claim.
- ▶ It is always the data that makes it possible to claim causal relationship. More precisely, how the data was collected, how variation in  $x$  was provided.

Example: advertising ( $x$ ) and sales ( $y$ )

- ▶ Observational data, collected from a firm and using regression → no causal claim.
  - ▶ In holidays more people go shopping and firms are increasing their advertisements also in these days → Sales are not increased by advertisement but because of holiday.
- ▶ If firm consciously experiments by allocating varying resources to advertising, in a random fashion, and keep track of sales. A regression of sales on the amount of advertising can uncover the effect of advertising here. (More in DA4)
  - ▶ Same method, but can do causal claim because of variation in advertisement.

## Regression and causation - possible relations

- ▶ Slope of the  $y^E = \alpha + \beta x$  regression is not zero in our data ( $\beta \neq 0$ ) and the linear regression captures the  $y$ - $x$  association reasonably well, one of three things – which are not mutually exclusive – may be true:
  - ▶  $x$  causes  $y$ :
    - ▶ If this is the single one thing behind the slope, it means that we can expect  $y$  to increase by  $\beta$  units if we were to increase  $x$  by one unit.
  - ▶  $y$  causes  $x$ .:
    - ▶ If this is the single one thing behind the slope, it means that we can expect  $x$  to increase if we were to increase  $y$ :
  - ▶ A third variable causes both  $x$  and  $y$  (or many such variables do):
    - ▶ If this is the single one thing behind the slope it means that we cannot expect  $y$  to increase if we were to increase  $x$  (or the other way around).
- ▶ In reality if we have observational data, there is a mix of these relations. E.g. if  $y$  has an effect on  $x$  and  $x$  has an effect on  $y$  we call it 'endogeneity'.
  - ▶ E.g. hotel ratings ( $x$ ) and price ( $y$ )

## Regression and causation

- ▶ The proper interpretation of the slope is necessary regardless the data is observational or comes from a controlled experiment.
  - ▶ Safe way: A positive slope in a regression of sales on advertising, means that sales tend to be higher on average when advertising is higher.
- ▶ Instead of “correlation (regression) does not imply causation”—> we should not infer cause and effect from comparisons in observational data.
- ▶ Suggested approach is two steps:
  - ▶ First interpret precisely the object (correlation or slope coefficient)
  - ▶ Conclude and discuss causal claims if any

## Case Study: Finding a good deal among hotels

- ▶ Fit and causation
- ▶ The R-squared of the regression is  $0.16 = 16\%$ .
  - ▶ This means that of the overall variation in hotel prices, 16% is explained by the linear regression with distance to the city center; the remaining 84% is left unexplained.
- ▶ 16% - good for cross-sectional regression with a single explanatory variable.
  - ▶ In any case it is the fit of the best-fitting line.

## Case Study: Finding a good deal among hotels

- ▶ Slope is -14
- ▶ Does that mean that a longer distance causes hotels to be cheaper by that amount?



## Summary take-away

- ▶ Regression – method to compare average  $y$  across observations with different values of  $x$ .
- ▶ Non-parametric regressions (bin scatter, lowess) visualize complicated patterns of association between  $y$  and  $x$ , but no interpretable number.
- ▶ Linear regression – linear approximation of the average pattern of association  $y$  and  $x$
- ▶ In  $y^E = \alpha + \beta x$ ,  $\beta$  shows how much larger  $y$  is, on average, for observations with a one-unit larger  $x$
- ▶ When  $\beta$  is not zero, one of three things (+ any combination) may be true:
  - ▶  $x$  causes  $y$
  - ▶  $y$  causes  $x$
  - ▶ a third variable causes both  $x$  and  $y$ .
- ▶ If you are to study more econometrics, advanced statistics - Go through textbook under the hood derivations sections!