

List	Reference
Login page & Logo - To keep Southern Travels logo to be the focus as the logins will be shared internally and with franchisee partners. We would not like to showcase the names of our third-party tech partners to our teams and external travel partners.	refer to screenshot "Main"
1. At the query creation level	
Customer details to be fetched via mobile number and not name	refer to screenshot #1.1
Adding new customer details does not require to fill-in "Market Type" and "Sales Person" as they are not relevant	refer to screenshot #1.2
In case we update details of an existing customers, what will be the impact on the customer masters?	refer to screenshot #1.3
Our sales executives – <ol style="list-style-type: none"> 1. Are not aware to which operations person they should assign 2. Assign post customer confirmation i.e. initial advance is paid by the customer Hence, we need a provision to assign operations person once the booking is confirmed.	refer to screenshot #1.6
Lead Source to be mandatory and to be moved to the top and left-hand side where we capture customer details.	refer to screenshot #1.3
"Description" added is not showing once the query is saved	refer to screenshot #1.4 & #1.5
Not able to edit "Query Plan Itinerary" once saved	refer to screenshot #1.6
Even though "International" is selected at creation, once saved "Domestic" appears	refer to screenshot #1.7
Acknowledgment email to be designed as per Southern Travels template	Template to be shared by ST
2. Client Communication	
How to create masters – client communication	refer to screenshot #2.1
Option to forward the client email	refer to screenshot #2.2
3. Supplier Communication	
supplier quotation level, we need a Supplier Type "All"	refer to screenshot #3.1
When requesting for a quote from supplier, by default it selects only first destination - even though the supplier is mapped to different destinations in the back-end	refer to screenshot #3.2
How to create masters of the following – supplier Communication - "Reply" template	refer to screenshot #3.3
In the back-end, even though a specific vendor is selected for a specific destination. At the time of quotation request, only first destination is selected	refer to screenshot #3.4
4. Quotation Creation	
Provision to add time / hours in the itinerary builder	refer to screenshot #4.1
At the time of adding Flight details, I selected "Delhi" as from destination & "Kuala Lumpur" as to destination and yet The Output shows incorrect "From" & "To" destination	refer to screenshot #4.2 & #4.3

Input rates do not match with cost sheet - the calculation is incorrect	refer to attached cost sheets
Breakdown of "Additions"	refer to attached cost sheets
Often changes are reflected once you save post edits	
In case of international [e.g. Malaysia & Singapore], we make payment to vendors in different currencies - how to incorporate that?	
To understand ROE & currency impact on cost sheet in detail	
In case of Europe, the currency is Euro for many countries. However, the system says "Duplicate Currency is not allowed"	
When you click on View Invoice, post customer has cleared the balance > it shows Proforma Invoice and NOT the final invoice	
When requested for Proforma Invoice OR Final Invoice > 12.2.1 page shows up. Once you click on "Click here to proceed" > Debox website opens up	refer to screenshot 12.2.1 & 12.2.2
TAC% functionality	
TSC 5% functionality; in case of international holidays	
<p>To replace "Agent" with the following</p> <ol style="list-style-type: none"> 1. Direct Customer [B2C; no commission applicable] 2. Brand Outlet [B2C; TAC% is applicable] 3. PSA [B2C; TAC% is applicable] <p>Note: TAC% for brand outlet will be different from PSA</p>	