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PROJECT OVERVIEW

Pizza Hut Sales Analysis

- Based on Number of ordered placed
- Total Revenue Generated
- Identifying most common Pizza ordered
- Top 5 most Ordered pizzas
- Percentage contribution of each pizza

CREATING A DATABASE AND TABLES

```
3 ● ○ CREATE TABLE Orders (
      Order id INT NOT NULL,
     Order date DATE NOT NULL,
      Order time TIME NOT NULL,
6
     PRIMARY KEY (order id) );
8
     SELECT * FROM Orders;
0
1 ● ○ CREATE TABLE Order_details (
      Order details id INT NOT NULL,
2
      Order id INT NOT NULL,
3
      Pizza id TEXT NOT NULL,
      Quantity INT NOT NULL,
5
      PRIMARY KEY (Order_details_id) );
6
7
```

Retrieve Total Number of Order placed

```
SELECT
     COUNT(Order_id) AS Total_orders
 FROM
     Orders;
Export: Wrap Cell Content:
  Total_orders
 21350
```

Calculate the Total Revenue generated from pizza sales

```
SELECT

ROUND(SUM(Order_details.Quantity * Pizzas.Price), 2) AS Total_sales

FROM

Order_details

JOIN

Pizzas ON Pizzas.Pizza_id = order_details.Pizza_id;

Result Grid  Filter Rows: Export: Wrap Cell Content: IA
```

Total_sales 817860.05

Identify the Highest-Rated Pizza

```
SELECT

Pizza_types.name, Pizza.Price

FROM

pizza_types

JOIN

Pizzas ON pizza_types.pizza_type_id = Pizzas.Pizza_type_id

ORDER BY Pizzas.Price DESC

LIMIT 1;
```



Identify the most common Pizza size ordered

```
SELECT
    Pizza.size,
    COUNT(order_details.Order_details_id) AS Order_count
FROM
    Pizzas
        JOIN
    Order_details ON Pizzas.Pizza id = Order_details.Pizza_id
GROUP BY Pizza.size
ORDER BY Order count DESC;
Result Grid Filter Rows:
                                    Export: Wrap Cell Content: TA
  size Order_count
       18526
       15385
       14137
       544
  XXL
```

Top 5 most Ordered Pizza types along with their quantities

```
SELECT
    Pizza types.name, SUM(order details.Quantity) AS Quantity
FROM
    Pizza types
        JOIN
    Pizzas ON Pizza types.Pizza type id = Pizzas.Pizza type id
        JOIN
    Order_details ON Order_details.Pizza_id = Pizzas.Pizza_id
GROUP BY Pizza types.name
ORDER BY Quantity DESC
LIMIT 5;
 Result Grid Filter Rows:
                                           Export: Wrap Cell Content: TA Fetch rows:
                          Quantity
    The Classic Deluxe Pizza
                          2453
    The Barbecue Chicken Pizza 2432
```

The Hawaiian Pizza

The Pepperoni Pizza

The Thai Chicken Pizza

2422

2418

2371

Join the necessary table to find the Total quantity of each piza Category Ordered

```
SELECT

Pizza_types.Category,

SUM(Order_details.Quantity) AS Quantity

FROM

Pizza_types

JOIN

Pizzas ON Pizza_types.Pizza_type_id = Pizzas.Pizza_type_id

JOIN

Order_details ON Order_details.Pizza_id = Pizzas.Pizza_id

GROUP BY Pizza_type.Category

ORDER BY Quantity DESC;

Result Grid 
Filter Rows:

Export: Wrap Cell Content: TA
```

Classic

Veggie

Chicken

Supreme

14888

11987

11649

11050

Determine the distribution of Orders by hour of the day

```
SELECT

HOUR(Order_time) AS Hour, COUNT(Order_id) AS Order_count

FROM

Orders

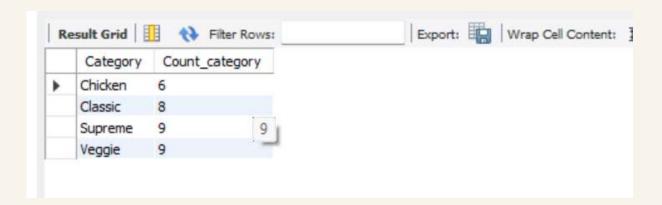
GROUP BY HOUR(Order_time);
```

Res	sult Gri	d 🔢 🙌 Filt	er Rows:	Export:	Wrap Cell Content:	
	Hour	Order_count				
	11	1231				
	12	2520				
	13	2455				
	14	1472				
	15	1468				
	16	1920				
	17	2336				
	18	2399				
	19	2009				
	20	1642				
	21	1198				
	22	663				
	23	28				
	10	8				
	9	1				

Find the category wise distribution of pizzas

```
SELECT
Category, COUNT(name)

FROM
pizza_types
GROUP BY Category;
```



Determine the top 3 most ordered Pizza types based on Revenue

```
Pizza_types.name,
Order_details.Quantity * Pizzas.Price AS Revenue

FROM

Pizza_types
JOIN

Pizzas ON Pizzas.Pizza_type_id = Pizza_types.Pizza_type_id
JOIN

Order_details ON Order_details.Pizza_id = Pizzas.Pizza_id;
```



Calculate the percentage contribution of each pizza type to total Revenue

```
SELECT
    Pizza_types.Category,
    (SUM(Order_details.Quantity * Pizzas.Price) / (SELECT
                    ROUND(SUM(Order_details.Quantity * Pizzas.Price),
                               2) AS Total_sales
                FROM
                   Order_details
                   Pizzas ON Pizzas.Pizza_id = order_details.Pizza_id)) * 100 AS Revenue
                   FROM
   Pizza_types
   Pizzas ON Pizza types.Pizza type id = Pizzas.Pizza type id
   Order_details ON Order_details.Pizza_id = Pizzas.pizza_id
GROUP BY Pizza_types.Category
ORDER BY Revenue DESC;
 Result Grid
                                                               Wrap Cell Content: TA
                  Filter Rows:
     Category Revenue
    Classic
               26.91
    Supreme
               25.46
    Chicken
               23.96
               23.68
    Veggie
```

Analyze the cumulative revenue generated over time

```
SELECT Order_date,

ROUND(SUM(Revenue) OVER(ORDER BY Order_date),2) AS Cum_revenue

FROM

(SELECT Orders.Order_date,

sum(order_details.Quantity * Pizzas.Price) AS Revenue

FROM order_details JOIN Pizzas

ON order_details.Pizza_id = Pizzas.Pizza_id

JOIN Orders

ON Orders.Order_id = Order_details.Order_id

GROUP BY Orders.Order_date) AS Sales;
```

	Order_date	Cum_revenue
•	2015-01-01	2713.85
	2015-01-02	5445.75
	2015-01-03	8108.15
	2015-01-04	9863.6
	2015-01-05	11929.55
	2015-01-06	14358.5
	2015-01-07	16560.7
	2015-01-08	19399.05
	2015-01-09	21526.4
	2015-01-10	23990.35
	2015-01-11	25862.65
	2015-01-12	27781.7
	2015-01-13	29831.3
	2015-01-14	32358.7
	2015-01-15	34343.5
	2015-01-16	36937.65
	2015-01-17	39001.75
	2015-01-18	40978.6

Determine the top 3 most Ordered pizza types based on revenue for each pizza Category

```
SELECT name, Revenue FROM

(SELECT Category, Name, Revenue,

RANK() OVER(PARTITION BY Category ORDER BY Revenue DESC) AS Rnk

FROM

(SELECT Pizza_types.Category, Pizza_types.Name,

ROUND(SUM((order_details.Quantity) * Pizzas.Price),2) AS Revenue

FROM Pizza_types JOIN Pizzas

ON Pizza_types.Pizza_type_id = Pizzas.Pizza_type_id

JOIN Order_details

ON Order_details.Pizza_id = Pizzas.Pizza_id

GROUP BY Pizza_types.Category, Pizza_types.name) AS A) AS B

WHERE Rnk <=3;
```

	name	Revenue
•	The Thai Chicken Pizza	43434.25
	The Barbecue Chicken Pizza	42768
	The California Chicken Pizza	41409.5
	The Classic Deluxe Pizza	38180.5
	The Hawaiian Pizza	32273.25
	The Pepperoni Pizza	30161.75
	The Spicy Italian Pizza	34831.25
	The Italian Supreme Pizza	33476.75
	The Sicilian Pizza	30940.5
	The Four Cheese Pizza	32265.7
	The Mexicana Pizza	26780.75
	The Five Cheese Pizza	26066.5

CONCLUSIONS

The analysis of Pizza Hut's data using SQL highlighted the top-ordered pizzas and their percentage contributions to overall sales. By identifying the most popular menu items, I was able to determine which pizzas generate the most revenue.

THANK YOU