

# More Kawaii than a Real-Person Live Streamer: Understanding How Viewers Engage with and Perceive Virtual YouTubers

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Fig. 1. Left: VTuber Kanae co-streaming with VTuber Kuzuha using their 3D avatars; Right: VTuber 罗伊Roi streaming by themselves, with viewer comments during the stream appearing on the right side of the screen.

Live streaming has become increasingly popular and has a profound impact on stakeholders' online and offline lives. An emerging category of live streamers that are attracting a growing viewership in East Asia are Virtual YouTubers (VTubers). VTubers are virtual 2D or 3D avatars that are voiced by humans and embodied within live streams. Although prior research has found that many viewers seek real-life interpersonal interactions with streamers, it is currently unknown what makes this category of live streams so engaging to viewers or how the techniques these VTubers use can be bootstrapped within other live streaming genres to increase engagement. We conducted an interview study ( $N = 21$ ) to understand how viewers watch and engage with VTubers and how they perceive the identities of the voice actors behind the avatars (i.e., Nakanohito). The data revealed that viewers intentionally upheld the disengagement of VTuber avatars from their voice actors. We uncover the nuances in viewer perceptions and attitudes and discuss the implications of VTuber practices to the community's understanding of live streaming in general.

CCS Concepts: • Human-centered computing → Human computer interaction (HCI); Empirical studies in HCI.

Additional Key Words and Phrases: virtual idols, live streaming, social media, user engagement, virtual YouTuber

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## 1 INTRODUCTION

Sharing live video of real life experiences [39, 41, 56], live events [22, 55], creative activities [15, 40, 43], educational content [14, 42, 43], or playing video games [23] is becoming increasingly widespread around the world, largely due to the emergence of streaming platforms (e.g., Twitch and Douyu) and streaming features integrated on video sharing and social media platforms (e.g., YouTube, Facebook, and TikTok). The live chat and virtual gifting features found within these platforms enable viewers to interact with streamers and other viewers in real-time while watching the stream via text, emoji, or other modalities. This high degree of interactivity facilitates the building of the streamer's community and results in live streaming being an engaging medium for viewers to have fun and acquire information on demand.

Prior research on live streaming has mostly focused on *real-person* live streams, finding that the “realness” afforded by live video is the key factor that makes them engaging and popular [22, 23, 43]. However, the emerging trend of *virtual streamers* in East Asia seems to contradict this. Virtual streamers or virtual YouTubers (VTubers) are a unique category of content creators because they are virtual 2D or 3D avatars that are voiced by a human (Figure 1). Such streamers are becoming celebrities on YouTube, NicoNico [13], and Bilibili [4], with dedicated fan bases and corporate sponsorship deals. For example, Kizuna Ai, one of the most famous VTubers, has over 2 million subscribers to her YouTube channel. VTubers are becoming so popular that many companies in Japan and China are investing a large amount of resources in “virtual talent” and have led to the establishment of talent agencies to manage these avatars. Such digital avatar public figures are also not a phenomenon only constrained to East Asia, since Instagram has seen emerging *virtual influencers* such as Lil Miquela, who has over 2.7 million followers [6].

Although VTubers have been gaining traction in East Asia since 2016, there is a limited understanding of why and how viewers become engaged while watching VTubers through live streaming, a medium which emphasizes the *authentic* nature of live video and *real-time, interpersonal* interactions. It is also unknown how viewers perceive the differences between virtual-avatar streamers and real-person streamers, and how they perceive the identity and presence of the voice actor or *Nakanohito* who is behind the avatar. Uncovering specific motivations and viewing practices of VTuber live streaming could expand mainstream live streaming research in HCI, which has mostly focused on real-person streamers, to studying virtual-avatar streamers and the emerging fusion of live streaming and the subcultures of anime and comics. Such knowledge could also inform the design of future live streaming interfaces that support both real-person streamers and virtual-avatar streamers.

To better understand the socio-technological phenomenon of VTubers and its genre-specific practices, opportunities, and challenges, we conducted an interview-based study with 21 VTuber viewers who had extensive experience watching VTuber live streams (i.e., they had watched VTuber for over a year and watched at least once per week). The interviews revealed that while VTuber streaming structures and content were similar to real-person streamers, VTuber viewers held different expectations about virtual avatar behaviors compared to real-person streamers and felt more distance between themselves and the virtual avatars. The analysis also revealed that although viewers intentionally maintained beliefs about Nakanohito’s disembodiments from their avatars so that viewers could maintain perfect images of VTubers in their minds, they still cared about Nakonohitos when labor disputes arose. Drawing on our findings, we discuss the blurry and ever-changing line between the real and virtual in live streaming, labor relationships between VTuber agencies and Nakonohitos, and challenges and design implications for VTuber live streaming.

Thus, our contributions to HCI are: i) a nuanced description of the practices and motivations of VTubers’ communities and how viewers engage in these practices within the social and cultural contexts of China, ii) an understanding of

viewers' perceptions of VTubers versus real-person streamers and the beliefs viewers hold about the voice actors behind virtual avatars, iii) the implications of VTubers practices to live streaming and avatar-based social interactions.

## 2 BACKGROUND AND RELATED WORK

We first describe the background of VTubers, and then review research into avatar-based virtual idols and social interactions in virtual worlds, followed by a review of live streaming motivations and practices.

### 2.1 Background

Over the past 30 years, Japanese manga, anime, and video games have gained widespread popularity in East Asia and more generally, worldwide. This has given rise to a billion dollar industry and a unique Otaku subculture [26] that is characterized by a strong enthusiasm for manga, anime, and related subcultures. Concurrently, Japanese idols have also cultivated large and passionate fan bases, due in large part to their manufactured images and personalities [20]. Virtual streamers have emerged as an innovative cultural phenomenon as these trends have begun to intertwine.

Virtual streamers or virtual YouTubers (VTubers) originated in Japan and have rapidly gained international popularity since their first appearance in 2016. By mid-January 2019, there were more than 10,000 active VTubers around the globe [2]. During this time period on YouTube, for example, over 600 VTubers had 10,000 or more followers, and more than 500 VTuber channels had attracted over 1 million views [3]. The influence of VTubers has quickly grown beyond the Otaku subculture. The first VTuber, Kizuna Ai, for example, was chosen as the ambassador of an international culture campaign by the Japanese National Tourism Organization in 2018 [65].

A VTuber is an animated virtual avatar that delivers performances in live video streams. The avatar is often voiced by an actor, who is referred to as a *Nakanohito* (中の人) in Japanese. The facial expressions and sometimes body motions of the actor are captured and mapped to the avatar in real-time (Figure 1). The actors also often read comments that viewers post in-stream and respond to them, similar to the practices of real-person streamers. Vtubers often have a unique persona. For example, Kizuna Ai has the appearance of a 16-year-old brunette animated girl, who was a recently-developed advanced artificial intelligence and her words and actions were naive, imitating the behavior of an AI agent, although her performance was actually driven by several Nakanohitos.

Three factors have shaped viewers' experiences with VTubers: (i) the appearance of the animated avatar, (ii) the designed persona of the avatar, and (iii) the words, facial expressions, and actions of the actor. VTubers typically stream with half-body 2D avatars, which are created with tools such as Live2D [44] that capture the actor's facial movements and drive the avatar's facial expressions. The motions of other body parts of the avatar can be triggered within such programs using commands sent from desktop computers. VTubers who have access to full-body motion capture systems can perform with 3D avatars. This allows them to have a higher range of motion with the avatar's body.

VTubers can be operated by an individual or an agency. Some for-profit VTuber agencies, such as Nijisanji [48] and Hololive [25], have more than 20 VTubers under contract in parallel. So far, corporate-operated VTubers have attracted larger viewership than individual-operated ones. In January 2020, for example, 94 out of the 100 most followed VTubers on YouTube were run by agencies [3]. This is likely because corporate-run VTubers are overall better supported because they have professionally designed and engineered avatars, use more expensive motion capture equipment to generate more realistic avatar movement, and have stronger promotion and marketing.

The Nakanohitos (i.e., voice actors) of individual-operated VTubers typically have full ownership over their VTuber projects. In contrast, VTuber agencies own their VTubers and claim that they are their intellectual property. Employees

of these agencies have limited control over changes to the overall operation of their avatar, such as future program planning or if another Nakanohito will take over their avatar, which can potentially lead to labor disputes.

China is one of the most important VTuber markets. A large number of VTubers operate official channels on BiliBili, a Chinese video platform that is highly popular among younger generations [4]. On BiliBili, there are VTubers designed and managed by Chinese and Japanese individuals and agencies. Several Japanese-based VTubers and their agencies are even more popular in China than in Japan [9]. To overcome the language barriers between streamers and viewers, Japanese-speaking VTubers stream with real-time Chinese subtitles, or use simpler words to communicate with Chinese fans. Dedicated VTuber fans also curate stream highlights and form online social groups on social networking sites and forums to discuss VTuber-related topics, e.g., the National Geographic of Azeroth (NGA) forum [50]. By contributing a qualitative study of viewers of VTubers in China, we aim to capture both how viewers engage with VTubers and how VTubers are appropriated in China, where live streaming is a predominate activity for Internet users [43].

## 2.2 Avatar-Based Virtual Idols and Social Interactions in Virtual Worlds

The history of avatar-based virtual idols can be traced back to the mid-1990s. The first two avatar-based idols, Kyoko Date and Yuki Terai, were created in Japan in 1996–1997. In 2007, Hatsune Miku was released by Crypton Future Media. Building on Yamaha’s software engine Vocaloid, and illustrated as a 16-year-old female character, Miku soon became an international phenomenon and a brand for modern Japanese pop culture. Scholars have examined avatar-based idols such as Miku from a feminist perspective, arguing that the female representation and the essentializing of gender perpetuate female stereotypes, even in virtual worlds [33]. Others explored the commercialization of Miku and its complicated relations to issues such as intellectual property rights [34]. Still others have examined the fan communities around avatar-based idols, noting that although being virtual has limited idols’ capacities to emulate real people, independence from a living body has cultivated a new type of relationship between fans and the idol [5]. In particular, since Miku was built using open-sourced software, amateur and professional musicians, animators, visual artists, and fans have recreated and remixed Miku through large-scale collaborations. By focusing on Miku’s professional concerts, Leavitt et al.[35] revealed the complicated nature of creative peer-production through a distributed global network of artists and audiences, which differed from the corporate control of Miku’s franchise. A more recent study by Yin [64] on Tianyi Luo, Miku’s counterpart in China, found that Tianyi Luo had been leveraged for cultural expression and remixed by fans into characters that reflected Chinese culture. Despite the international success enjoyed by recent avatar-based idols like Miku, these virtual idols have arguably never achieved real-time interactivity with their viewers. Our work contributes to this line of research by focusing specifically on VTuber live streaming, where VTubers interact with viewers in real time, harnessing both the spontaneity and unpredictability of live performances.

Also relevant to this study is avatar-based social interactions in virtual worlds (VWs), which has been a key theme within HCI [16]. Past research has offered insights into users’ experiences in game-oriented VWs such as World of Warcraft (e.g., [12, 45]) and social-oriented VWs such as Second Life (e.g., [46, 47]). Users usually enter these VWs through virtual bodies (i.e., avatars) that are created and controlled by them, and interact with each other using their avatar in a variety of social activities. Through online interactions in VWs, users construct their identities that might be their ideal selves (i.e., *Ego Ideals*), something different than they truly are (i.e., *Role Players*), or even multiple identities [8, 47]. The constructed identity and the avatar appearance both influence social interactions in VWs. For example, prior work has found that human-like and more realistic avatars with faces tend to enable more positive social interactions [63], and people treat other virtual avatars more intimately if they have commonality [1]. Agents with real/physical body (i.e. *embodiment*) in virtual reality also increase rapport and nonverbal realism [30]. In some VWs, users can

deliver live performances [52], such as musical concerts, and establish fan bases [11, 28]. Though relevant, avatar-based interactions in VWs often do not reach the same level of expressiveness and interactivity of VTuber live streaming. We are inspired by the discussion of identity and embodiment in this line of research to explore VTuber live streaming.

### 2.3 Live Streaming Motivations and Practices

Prior work about live streaming in HCI has found that the interactivity and the sociality of live streams are what make live streaming engaging [23, 43]. Due to the ubiquitous nature of live streaming platforms, live streaming has been leveraged by many users as a way to have fun, to learn, to get inspirations, to improve their skills, and to build online communities and form social relationships with community members [57].

The domain of video games has been a popular topic within live streaming. Streamers on Twitch often broadcast their own live gameplay experience or spectate on others' gameplay. They also share gameplay skills and inform viewers of interesting video games thus using live streaming to cultivate a community of gamers who share similar interests [23, 29, 51, 53, 61]. Novel user interfaces that extend communication channels between viewers and streamers during video game live streams have also been designed and developed [21, 36]. Although these projects found increased viewer engagement in live streams, their findings were largely confined to video game live streams.

Live streamers in other domains have also leveraged live streaming to connect and engage community members, such as for performance (e.g., singing), education [7, 24], knowledge sharing [42], programming [14], cultural practices [40], and creative activities [43]. These aforementioned studies have found different motivations, demographics, practices, and engagement levels within different live streaming communities, highlighting the need to further understand live streaming user groups to improve the design of live streaming interfaces to support a variety of user needs.

The affordances of live streaming is relevant to the Hyperpersonal Model in computer-mediated communication (CMC) [58, 59]. The Hyperpersonal Model suggests that senders often have a number of advantages in their interactions with receivers, compared to traditional face-to-face communications (e.g., the ability to modify self-presentation to develop an optimized image and relative anonymity). As a result, receivers tend to over interpret the cues inherent in senders' self-presentations because the cues in text-based CMC are limited compared to face-to-face interactions.

The mainstream live streaming research mostly focused on live streams of *real-person* streamers who live stream with their real-life appearance. This work contributes to the broader understanding of live streaming research by identifying the viewers who watch *virtual characters'* streams and engage with VTubers' communities and understanding why they are attracted to VTuber live streams. We seek to understand how virtual streamers change the dynamics of live streaming, which could provide implications for future live video-mediated communication.

## 3 METHOD

To understand the motivational and situational contexts of those who watch VTuber's live streams, how they engage with the VTubers and their communities, and their perceptions of VTubers, we conducted a qualitative study consisting of in-depth interviews with 21 viewers who had been watching live streams of VTubers at least once a week for at least a year (Table 1). The study protocol was informed by online archival data and approved by the institutional review board (IRB).

### 3.1 Interviewee Recruitment

Potential dedicated viewers were contacted through either personal connections or VTuber discussion board on the National Geographic of Azeroth (NGA) forum [50]. This forum is the largest VTuber discussion board in China, in terms

of both the number of active users and threads [54]. Four interviewees were from a WeChat group of anime, comics, and gaming (ACG) fans that one of the co-authors joined, and were invited to participate through direct messaging on WeChat. The other 17 interviewees were recruited from the NGA forum. A recruitment advertisement was posted in Chinese on the forum soliciting those who wanted to participate to contact the research team through WeChat or e-mail. All those who self-identified as viewers and who watched at least one VTuber's live stream once a week with over one year of watching experience were invited to participate. Since this study valued the individual experiences of viewers and there is no previous work exploring this specific type of streaming, purposive sampling was helpful to explore the factors that could influence viewers' perceptions. Due to this recruitment method, however, the recruited interviewees skewed male and were mostly students. This aligns with anecdotal evidence that the research team had about VTuber viewer demographics.

### 3.2 Background Material Collection

To broaden the perspectives on the VTuber phenomenon and scaffold the interview protocol design, we collected extensive background material from online resources before and during the interview process. The primary source of information was the VTuber discussion board of the NGA forum [50]. The users of the board vary from casual viewers to highly dedicated fans who offer significant time or monetary support to their beloved VTubers. Such user diversity on this board allowed us to sample a broad range of opinions. Furthermore, the board archives some in-depth discussions and heated debates about VTubers. These threads helped the research team stay up-to-date with the evolving VTuber industry and identify relevant themes for the interviews.

One author followed the posts in this discussion board daily between October 2019 and December 2019, following the top active threads reflecting viewers' perceptions of VTubers, their discussions about VTuber's live streams, Nakanotitos and VTuber agencies, and important changes in the VTuber industry. We used keywords including popular VTubers' names and agencies, and notions like VTuber and Nakanohito to search for threads to follow. Altogether 1059 posts from across 52 forum threads were sampled. Strauss' open coding method was used [10] to analyze the posts in the threads and identified preliminary themes, which were incorporated into the interview protocol.

### 3.3 Interview Protocol

Semi-structured interviews were conducted with 21 dedicated viewers of VTubers. The interviews were conducted remotely using video or audio calls in November and December of 2019 and March and April of 2020. Each interview lasted approximately 60 minutes and interviewees were provided with a 50 CNY honorarium for their time. The interviews included questions about viewer's motivations to watch VTubers' content, what types of content they watched or enjoyed watching, how long they had been watching VTubers' content, what they liked and disliked about VTubers' live streams, how they interacted with VTubers and other viewers, and so on. Interviewees were also primed to think about differences between VTubers and real-person streamers and their perceptions towards the roles that Nakanohitos play within virtual live streaming. Because there were many cases where corporate-operated VTubers were mistreated, e.g., Nakanohitos being replaced without a fair reason, we asked interviewees to reflect on these issues during the interview.

To build rapport with interviewees, we contacted them 2 weeks prior to the interviews and asked them to share interesting videos or other content about their favorite VTubers. During the interviews, we then asked questions tailored to the content they had shared.

Interviews were conducted in Mandarin, audio-taped, and later transcribed by the transcription service iflyrec.cn after removing all personally identifiable information.

### 3.4 Data Analysis

The interview transcripts were analyzed using an open coding method [10]. Two native Mandarin-speaking authors coded the transcripts individually and met to gain consensus about their codes. All the codes were then translated into English and were discussed by the larger research team using affinity diagramming to find emerging themes. All codes were transcribed on sticky notes and then arranged in a random order. We then iteratively rearranged the notes into a hierarchy of themes and reached a consensus about the general patterns of viewers' motivations, behaviors and perceptions of VTuber live streaming. The collected background material was also used to supplement our knowledge about the subculture of VTubers' communities and the overall context for the codes.

## 4 FINDINGS

We now report on the findings about the content of VTubers' live streams, how viewers engage with different content and activities, the perceived differences between VTubers and real-person streamers, and their perceptions of the voice actors (i.e., Nakano hitos) behind virtual avatars.

### 4.1 Viewer Motivation

Interviewees mostly watched VTuber live streams for reasons similar to those found with real-person streamers, including to seek relaxation and entertainment, to pass time, and to experience a sense of company and community [23, 43, 57]. Several interviewees also noted curiosity as a main motivation to watch VTuber, because they thought that “*vtubers' content could be more creative and beyond imagination than real-person streamers*” (P17).

All interviewees described themselves as dedicated members of the Otaku subculture and were enthusiastic consumers of Japanese manga, anime, and video games. They found that VTubers, most of whom have anime-character-style appearances and tend to deliver content related to the Otaku subculture [26], aligned with their tastes and interests. P7 explained, “*I study Japanese and I am familiar with manga, anime, and video games. The performances of VTubers, like anime songs, fit my interest better*”. They were attracted to VTuber live streaming because it gave them opportunities to interact with their favorite anime characters, e.g., “*VTuber streaming turns an unreal character into reality, so that you can really chat and interact with characters you like, which is very cool*” (P15). They also attributed their dedicated viewing behaviors (several times per week) to their strong interests in following a long series of anime or manga.

### 4.2 Streaming Content and Structure

Interviewees watched VTubers' live streams about content that was similar to the content in real-person live streams. However, compared to prior research, there were some unique types of content provided by VTubers' and ways that viewers engaged with live streams.

**4.2.1 Main Activities: Singing, Chatting, and Gaming.** Interviewees reported that singing, chatting, and gaming were the three most common VTuber activities they watched. In comparison to similar types of performances offered by real-person streamers [43], VTubers' content tended to align more with manga and anime subcultures, e.g., “*VTubers all have some specialties in anime, manga, and video game content. There is more depth to it so is there more resonance.*” (P7). There was also a strong emphasis on creative program planning to ensure that there was entertainment during live

streams, e.g., “*VTubers’ programs are bold*” (P11) and “*it was a (board game) campaign for newbies, but the streamers were able to make it very interesting*” (P4). P5 enjoyed watching VTuber programs inspired by Japanese prank shows, where losers of competitive games underwent awkwardly funny punishments. Entertaining elements were also found to come from amusing behaviors, responses, and comments that VTubers made while chatting or during gameplay.

Interviewees also noted several novel streaming opportunities that virtual avatars afford. For example, during a gaming co-streaming session, two Vtubers switched their avatars<sup>1</sup>. Interviewees were excited by the mismatches between avatars and the Nakanohitos, e.g., “*Familiar souls, new bodies, what fun it is!*”(P17), and “*Their avatars do things that they have never done before*”(P20). P19 mentioned another VTuber who ran a show where most characters on the stage were represented by variants of the VTuber avatar that were all voiced by the same Nakanohito<sup>2</sup>.

In general, interviewees did not have a strong preference on the 3D avatar streams over 2D ones, although appreciating 3D avatar’s ability to leverage full-body motions to achieve a higher degree of expressiveness, e.g., “*At some scary scenes (of a horror game), the 3D avatar crouched on the floor. It is so engaging*” (P14). However, interviewees also recognized that current 3D motion capture technologies were costly for individual VTubers with unstable financial source, so 2D avatars were “*good enough for chatting*” (P18). Their experience with watching 2D anime characters might explain why they were accustomed to 2D avatars even though 3D ones were available.

**4.2.2 Content about the Daily Lives of Nakanohitos.** Interviewees enjoyed that Nakanohitos shared their personal daily lives and talked about real-world events during live streams. Most interviewees are dedicated anime watchers and are aware that their favorite anime characters only exist in fantasized anime worlds. The daily life content that VTubers share, however, brings them closer to viewers than typical anime characters, which VTubers ironically appear to be, e.g.,

“*Kagura Mea talks about how she (the Nakanohito) has been doing and comments on different events, like the recent typhoon in Japan ... Her experiences feel real, (it is) something that has a sense of commonalities with the real world ... She feels much closer than a typical anime character*” (P3).

This feeling was echoed by P8, “*before, because of the pressure of monetization, (you can feel) the authenticity of Mea’s Nakanohito, a ‘corporate slave’ who could not escape from pressure even after getting off her work*”. In this example of Kagura Mea, although she is a corporate-run VTuber, her sharing of daily lives made viewers perceive more ‘authenticity’ from her and feel closer to her. Our interviewees also valued having a sense of community and company, i.e., “*(it is) like someone sharing her life just like chat between friends, (which is) more relieving than interesting*”(P5).

**4.2.3 Co-streaming.** Co-streaming is also mentioned by several interviewees as an engaging and popular form of VTuber live streaming, similar to real-person co-streaming [37]. In some instances, the avatars of multiple VTubers perform on one virtual stage together (Figure 2), whereas in other cases, VTubers stream with other real-person streamers. In the latter situation, VTubers and real-person streamers are typically shown side-by-side in a composite video stream, with occasional exceptions where VTubers appear on a display in the physical world. As mentioned by four interviewees, one of the most popular co-streaming pairs is VTuber Takatsuki Ritsu and real-person streamer Suzuki Yuyuuta. They sometimes co-stream live performances together, acting as if they were in romantic or platonic relationship. Interviewees enjoyed watching the pair support and interact with each other intimately.

In many instances, viewers discovered new VTubers to watch because they had previously co-streamed with their favorite VTubers. Although the performances that VTubers co-stream are mostly composed of singing, chatting, and

<sup>1</sup><https://www.bilibili.com/video/BV1M7411h7yt/>

<sup>2</sup><https://www.bilibili.com/video/BV1JE411t7nt/>

gaming, interviewees highlighted the interactions between streamers as what made VTuber streams engaging. P6 explained that "*there is a lot of new content that you do not see in single-streamer sessions, like the exchange of banter*". Some interviewees enjoyed displays of friendship or inter-personal relationships between VTubers, as P7 described, "*I like seeing a group of streamers in close relationships with each other, like watching an ensemble cast TV show. It feels good*".

**4.2.4 Technological Limitations Affecting Experiences.** Interviewees found that the technologies currently available for virtual streaming limit the diversity of content that is created and constrain streamers' abilities to engage with viewers.

They first desired for avatars to have richer and more natural facial expressions. The most popular tool for animating 2D VTubers, Live2D, plays pre-recorded animations of different parts of an avatar. Since there are only a few animatable sections of a 2D avatar's face (i.e., the eyebrows, eyes, and mouth), this limited set of available facial expressions made VTuber's verbal communications look rigid. P6 remarked, "*I hope that the VTubers can have richer facial expressions, such that at least in conversations, they look more like real people talking and more natural, (for example) facial expression changing as the streamer talks*".

Viewers also found that most performances of VTubers were confined to the space that a Nakanohito had in front of their desktop computer and involved little full-body movement or interaction with the physical world. Motion capture technology can drive the full-body animation of 3D avatars and expand the repertoire of VTubers' content to include dancing and motion sensing games, but it is costly and not free of limitations. As P8 commented, "*VTubers rely on face capture and therefore have to look at the camera all the time. Some large companies have 3D motion capture, but there are still many things that it cannot capture and only visible on real-person streams*". Within virtual streaming, interaction with the physical world, such as picking up and interacting with real objects, remains a substantial technical challenge.

### 4.3 Viewer Interactions During and Beyond Streaming Sessions

VTuber viewer interactions share many common elements with viewer interactions within real-person streams [43, 61] but also bear interesting subtle differences. Viewers were willing to provide monetary support to VTubers. At the same time, they paid more attention to the usage of cultural tokens, such as memes, to reinforce their subculture identities.



Fig. 2. Multiple VTubers co-streaming together using their 2D avatars on YouTube (<https://www.youtube.com/watch?v=0cfuH8ufOI>).

**4.3.1 Gifting.** All interviewees reported that they had supported VTubers by purchasing YouTube Super Chat and Bilibili channel badges through a hierarchical membership system. Their main motivation for gifting was to show support for streamers who provided enjoyable content, similar to real-person stream viewers [43], e.g., "*When I am really happy and excited while watching the (VTuber's) program, I will pay the minimum amount to encourage the streamer*" (P7).

**4.3.2 Memes.** Our interviews and review of forum threads revealed the important role of memes in VTuber communities. Members of these communities frequently created memes out of dramatic moments of VTubers' live performances. These memes often took graphical or textual forms, or more commonly, a mixture of both (Figure 3). On the NGA VTuber discussion board, there were community-maintained threads dedicated to introducing popular VTuber memes to newcomers. Further, memes were widely referenced and sometimes recreated in the comments of live or recorded streams and fan group discussions. Viewers often engaged in a particular type of group meme, playfully termed "persecution", which involved the burst posting of mischievous memes about a streamer during their live stream. "Persecution", as a group action, adds to the overall entertaining atmosphere of a stream while reinforcing the collective identity of the viewers [17].

Within subculture groups, knowing the correct meaning and usage of memes can be a form of cultural capital to differentiate community members from outsiders [49]. In VTuber communities, members sought to strengthen the group's identity by learning meme knowledge and rejecting meme usage that they deemed inappropriate. P13 reported that "*I started to watch more streams so that I can understand the most recent memes used in the fan group chat*". P6 and P8 criticized the posting of memes in irrelevant contexts, i.e., "*posting memes in irrelevant places, for example, funny memes in an emotional video, is not appropriate*" (P6) and "*do not force memes on irrelevant streamers*" (P8).

#### 4.4 Perceived Differences between VTuber and Real-Person Streamers

When asked explicitly about the differences they perceived between VTubers and real-person streamers, most interviewees first reported that they thought there was no significant differences between the two types of streamers. However, upon reflection, most of them implicitly mentioned several key differences they perceived.

**4.4.1 Different Expectations for Streamers' Behaviors.** Interviewees noted that because a VTuber's avatar is in a 2-D or 3-D "virtual" form, they unconsciously adopted a mindset that the VTuber was "in the virtual world". They felt that when watching VTubers, they had different expected norms for the virtual world, similar to their expectations for the virtual worlds in games, anime, or comics.



Fig. 3. Memes of VTubers. Names of VTubers with meme text translated, if available, from left to right: Nekomiya Hinata (What are the bosses talking about?), Tsukino Mito, Sasaki Saku (Arrogant), Natsuiro Matsur, Kizuna Ai (Eh-yo-yo), Minato Aqua and Kagura Nana (How could crying help?).

*"If a human streamer says that she is from a different space, I would feel it is fake and strange. However, if a VTuber says this, I won't think it strange. I think she is in the virtual world, so all she says is about the virtual world, where almost nothing is impossible." (P5)*

Because viewers have different expectations for what could happen in the virtual world, many behaviors that might be embarrassing, unacceptable, or inappropriate in real life could be normal, acceptable, and appropriate in VTubers' contexts. For example, viewers seem more tolerant of VTubers' dirty or offensive language or "stupid" behaviors, e.g.,

*"I think sometimes she behaves in a stupid way, and her facial expression is dull. However, I know she is a virtual character, so such behaviors are acceptable. They make her cute. If a human streamer behaves like that, I will feel it embarrassing and too strange." (P2)*

Several interviewees commented on streamers' inclinations to solicit virtual gifts from viewers, which is a unique reward mechanism prevalent within live streaming in China. They disliked or were even disgusted by some real-person streamers' solicitation behaviors for virtual gifts and were jealous of, and had judgements about, streamers who earned much money from streaming.

*"I don't like to watch real-person streamers, such as beautiful girls singing. I think they are snobbish. They emphasize the leaderboard of top gift-senders too much. They only ask for money from viewers without putting effort into their live streams. They're not working that hard, how should they get so much money?" (P3)*

However, VTubers' solicitation behaviors seemed to be more acceptable to interviewees. Several interviewees mentioned Kagura Mea, a VTuber who has a persona of being enthusiastic to make money and often asks for gifting during her streams. Her acts of solicitation were seen as acceptable, or even favored, by her fans, e.g., *"I think her solicitation is mostly that she acts like her persona. It is not that she is really snobbish or money-mad. When she asks for gifts, it is cute, and I personally like to see this" (P8)*. Interviewees also seemed more willing to purchase virtual gifts for their favorite VTubers, e.g., *"Purchasing virtual gifts for VTubers seems like purchasing virtual goods in games for me. It feels less like tipping to a real person" (P3)*.

**4.4.2 Sense of Distance.** Interviewees reported that they felt more distant from VTubers than real-person streamers when watching live streams. This sense of distance partly originated from their virtual mediation with the avatar, wherein viewers could not directly see the real facial expressions or other non-verbal cues of the Nakanohito controlling the avatar, as noted by P3, *"Watching VTubers' live streams is like watching the performance of an actor wearing a mask. Although I know there is a human behind the avatar, it feels different and she becomes more distant"*.

The sense of distance is often further enhanced by the persona of the VTuber. Many VTubers are designed with a specific identity, for example, exotic, vampire, devil, princess, fairy, alien, or futuristic and the visual appearance of these virtual avatars are aligned with these identities. Due to these unique identities and appearances, these VTubers were perceived less like a human, and thus, more distant from viewers, as described by P13,

*"When I am watching VTubers and commenting in real time, and my comments get read and responded by VTubers, I think it is different from getting responses from a real-person streamer. It doesn't feel like interacting with a real person. Rather, it is like interacting with something virtual, from a different world, even if there's a human behind the character."*

This sense of distance causes viewers to pay more attention to the actual content of live streams than the appearance or other characteristics of the real person behind the VTuber, e.g., *"The virtual avatar creates an atmosphere where I pay*

*more attention to the content and performance of the VTuber, and isolate the performance, content, and stories from the real person behind the VTuber*" (P5).

**4.4.3 Public Personas and Identities.** Our interviewees also perceived that unlike real celebrities or streamers whose public personas are more implicit, the public personas of VTubers are more explicit and obvious. Interviewees reported that every time a new VTuber begins to stream, a self introduction video is produced and widely shared online to explicitly provide basic information about the persona of the VTuber. The video often includes background stories of the virtual character, his/her persona design, and characteristics. Such videos are an important on-boarding experience for viewers and drum up initial interest in a VTuber. However, our interviewees believed that there were diverse practices with respect to the degree to which streamers' behaviors aligned with a designed persona and also that personas were often temporally dynamic.

The personas that VTubers have created tend to follow commonplace anime or manga persona templates that seem simple and "flat", combining personality elements that are known to be attractive to subculture community members. As the Japanese philosopher Azuma Hiroki commented, anime personas are often constructed out of the 'moe (affection) database' [18]. VTubers usually have one core characteristic that stood out to ensure that their persona was less complicated than a real human, which often makes them unique and popular, e.g., "*Nekomiya Hinata has a persona of a cute girl with cat ears, who is skillful in playing FPS (first person shooter) games. She really impressed me in her famous stream where she killed 16 players in PUBG*" (P6).

Some VTubers strictly aligned with such original ideal personas, thus transforming a Nakanohito into a role player. Kizuna Ai is an example of such a role-playing VTuber and is presented as a cute, cheerful and occasionally careless girl that is commonly seen in anime and manga. Viewers can easily grasp the simple persona of this VTuber and the impression of cuteness that she exudes accumulates and is reinforced with every exposure a viewer has to her stream.

Other VTubers' personas can be more flexible, e.g., diverging from the originally designed persona, with some even disclosing the Nakanohito's characteristics or real life. The discrepancy between the designed persona and the presented image of the VTuber has become more and more prevalent for emerging VTubers. The contrast between the initial and evolving personas can make a VTuber's content more fun to watch, e.g., "*Many new VTubers start from an interesting introduction video about the persona, which attracts many viewers' attention. However, after they officially started streaming, everyone is astonished, because they do not act like the persona at all*" (P5).

The personality elements that compose the designed personas, while well-accepted, may feel familiar or even repetitive to some long-time VTuber viewers. Interviewees noted that some VTubers intentionally have a conflicting personality to generate "*drama and conflict*" (P11) to attract viewers. Others noted that this discrepancy is due to the differences between Nakanohito's personalities and designed personas. Through streaming regularly, Nakanohitos' personalities and styles are often revealed unconsciously, gradually transforming into the VTuber's persona, e.g., "*I can see some of the Nakanohito's real reactions in some cases, and it tells me about the style or personality of her*" (P15).

Public personas also undergo situational changes with viewers' preferences. While some VTubers gain initial popularity due to the discrepancies between their designed and presented personas, this becomes a challenge when they begin to gain traction. As they become more popular, a presented persona may not continue to attract followers because the discrepancies might only appeal to a niche group of viewers. In this case, many VTubers have to adjust their personas so that they cater to a broader audience and avoid losing followers. This happened with Kagura Mea, for example, "*Mea was famous for her dirty language and absurd behaviors. However, now she's more popular than before, and I think she intentionally reduces the use of dirty language to avoid attracting trolls*"(P7). Such calibration of personas also

makes viewers feel more involved with the development of VTubers, e.g., “*It feels as if the VTuber grows with us as we watch more of her streams*” (P16).

Explicit personas also provide opportunities to generate interactions between viewers and VTubers, e.g., “*We often make fun of the VTuber by mentioning her persona when she behaves inconsistently with her persona. She will seriously explain her behaviors with excuses. It looks very absurd and beyond the reality for us, and hard to explain*” (P21).

Overall, the online identity of VTubers falls along the spectrum of ‘ideal’ and ‘not ideal’(i.e., ‘being oneself’), as identified in prior research on identity expression through virtual avatars [47]. However, in contrast to the choice of ‘being oneself’ that has been found previously in virtual worlds that are largely based on interpersonal interaction [47], what sits on the opposite side of ‘being ideal’ for VTubers is more complex. Due to the performative nature of VTubers, it is hard to determine whether deviations from a VTuber’s designed persona result from intentional planning to attract viewership or from the Nakanohito’s personality blending in. The highly commercial and viewership-driven atmosphere among VTubers also results in their identities being more fluid between the ends of the spectrum and open to changes to maintain viewer appeal.

**4.4.4 Presence through Multiple Channels.** Interviewees also mentioned that VTubers extend their virtual lives and presence into the real world using many different channels. Interviewees provided several examples of VTubers’ growth into anime, comics, garage kits (i.e., model figures portraying anime characters), video games, novels, and traditional radio broadcasting channels. For example, several popular VTubers have anime and comics that tell stories about their characters and their imaginary lives. Video games that enable fans to role play as a friend of their favorite VTuber and interact with them are also popular in Japan. VTubers also travel to offline events to meet their fans, i.e., they are shown on a public large display and interact with fans in real time.

Most interviewees were interested in such artefacts and perceived them as a way to stay connected with their favorite VTubers in real life, in the real world. They also regarded these artefacts (e.g., garage kit) as a way to extend VTubers “physically” in the real world, and they desired to purchase them to support their favorite VTubers, e.g., “*I think through buying a garage kit of her, I get a copy of her in the real world which can be with me. It is also my way to support her*” (P8).

#### 4.5 Perceptions of Nakanohito Disembodiment and Nakanohito’s Labor

A Nakanohito (中の人) is the person performing behind an avatar who provides the VTuber’s voice and controls their movements. A proficient Nakanohito must have a pleasant voice and talent for generating interesting conversations with viewers during live streams. Although they play a pivotal role in VTubers’ performances and interactions with viewers, a VTuber’s Nakanohito remains invisible throughout most live streams. Most Nakanohitos do not disclose their personal identity to the public, due to privacy concerns or corporations’ policies. Even for those who do disclose some of their personal information to the public, VTubers’ identities are mostly determined by the persona of the virtual avatar that was initially set by the company or the streamer rather than the Nakanohito’s identity. For example, Tsukudani Norio (佃煮のりお) is a female manga artist, who is the Nakanohito of a popular male VTuber Inuyama Tamaki (犬山たまき). Although viewers know that a female is portraying a male character, many viewers are still attracted to the persona of the virtual avatar. They enjoy watching a unique show wherein Tsukudani Norio and Inuyama Tamaki stream simultaneously talking to each other, as if they were co-streaming (Figure 4).

The degree of disembodiment between Nakanohitos and their virtual avatars is unique in virtual live streaming, as it brings forth challenges related to identity management and user engagement.

**4.5.1 Intentionally Maintaining Nakanohito and Avatar Disembodiment.** Interviewees noted that the VTuber community agreed that personal information about Nakanohitos is sensitive and viewers should avoid talking about it online. For example, on the VTuber sub-forum of NGA, the first rule was that discussions about the identity of Nakanohitos and disclosing their personal information was prohibited (Figure 5). These community members actively maintain the disembodiment of VTubers by limiting the spread of Nakanohito's personal information. Most interviewees reported that although they were curious about Nakanohitos, they had little interest in knowing their identities and they denounced behaviors relating to prying into Nakanohitos' privacy, e.g., "*I tend not to know or ask about Nakanohitos' identities. Their privacy should be respected*" (P8).

Some interviewees noted that rules about not discussing Nakanohito's personal information are required or suggested by corporations or other stakeholders, because "*their strategies are to make Nakanohito more invisible to avoid risks or trouble. Prohibiting discussions about Nakanohito could be good for their operation and management*" (P13). Interestingly, most community members supported and followed these explicit rules even if they knew that they were motivated by corporate interests.



Fig. 4. Tsukudani Norio talking with her own VTuber avatar in a live stream. Left: Tsukudani Norio talking in her real identity; Right: Tsukudani Norio talking as VTuber Inuyama Tamaki with her own face covered.

• 1 <b>Vtuber在活动中未暗示或默认其扮演者身份</b>	(1)
• 2 <b>Vtuber不慎泄露的现实个人信息</b>	(2)
违者禁言2-6天，视情况上不封顶。	
如遇突发事件，版务组协商后将会于集中帖内放开对相关中之人话题的限制。	

Fig. 5. Rules of NGA's VTuber subforum. Translation of text: (1) Discussing a Nakanohito's identity is prohibited, unless it has been disclosed implicitly in activities; (2) Discussing accidentally leaked Nakanohito personal information is prohibited; (3) Under certain circumstances, discussions about certain Nakanohito-related topics may be allowed by the forum committee.

**4.5.2 Maintaining the Disembodiment of Nakanohitos to Maintain Perfect Impressions.** Some interviewees intentionally supported disembodiment for the sake of maintaining the perfect image of the virtual avatar in their mind, e.g., “*In some cases, if I know that the Nakanohito is totally different from her persona setting, for example, if her style is not as cute as the avatar. I may get very disappointed and feel uncomfortable when watching her videos or streams, even abandon her*” (P8).

Because Nakanohitos are behind the scenes and only disclose or alter their voice when streaming, viewers have limited information to infer about Nakanohitos’ real personalities and identities. On the other hand, virtual avatars often have well-designed persona settings and background stories which often leave “perfect impressions” on viewers. As time goes on, viewers may begin to believe that the Nakanohito is also as perfect as the virtual avatar. For some viewers, seeing the real side of the Nakanohito would ruin the fantasy in their mind, e.g.,

*“This VTuber is perfect in the virtual world. We should keep a distance from the Nakanohito to appreciate her performance. Watching up close will ruin the fantasy. Someone tried to dig out information about VTuber Kagura Mea’s Nakanohito. He found a photo of her that does not align with his imagination. He was so disappointed that he never watched her streams again. But actually the Nakanohito did not post her photos online.”* (P10)

**4.5.3 Indifference towards Corporations Replacing Nakanohitos.** The disembodiment of Nakanohito and virtual avatars is even more enhanced by indifferent attitudes towards replacing Nakanohitos. All interviewees mentioned several cases where Nakanohitos were replaced by agencies, e.g., Kizuna Ai’s case. When asked to reflect on how they would feel if their favorite VTuber’s Nakanohito were replaced, most interviewees did not think it would matter.

Some interviewees cared most about the quality of the content they experienced with a VTuber, which was often the outcome of teamwork, rather than a Nakanohito’s own efforts. In these cases, the influence of Nakanohitos on their experiences was limited. For example, “*Many shallow viewers will not even notice that the Nakanohito is replaced if the quality of the streams and personas remain unchanged... If the team is professional, it is achievable even if Nakanohito is replaced*” (P4)

Some interviewees also thought that replacing the Nakanohito with a more experienced one would provide better quality content. These viewers cared more about the Nakanohito’s skill set than the person themselves. As P6 noted, “*The Nakanohito is essential for a VTuber, but she is not the entire project. If the new Nakanohito is interesting enough, I will keep watching her live streams.*”

Some interviewees considered the possibility of replacing Nakanohito as a unique feature. For example, P11 noted that having different Nakanohitos for one VTuber was similar to a person journeying through different life stages, which could bring new levels of freshness and engagement,

*“I prefer to think in this way that VTuber can grow over time just like human. You are different from who you are when you were 5 years’ old and 25 years’ old. But you are the same person. VTuber works in the same way. Different Nakanohitos represent the VTuber in different life stages, but the VTuber is the same VTuber. I will accept this if the company transfers Nakanohitos smoothly”.*

P1 mentioned the positive aspects of replacing Nakanohitos, and noted that replacing VTubers’ Nakanohitos is a reasonable strategy to avoid viewers getting bored, “*I think some changes can make viewers keep interested in their favorite VTuber. I mean, as long as the character setting and avatar do not change that much. Otherwise, she will be a different VTuber*”.

**4.5.4 Viewers Care about Fairness for Nakanohitos' Labor.** Although most interviewees could accept the replacement of a Nakanohito, they felt that they were owed a proper reason for this change in personnel. In particular, they cared about Nakanohitos' working conditions and fair treatment.

In 2019 April, four Nakanohitoes in the Game Club project accused the Unlimited operating company of unfair treatment, including overtime work and sexual harassment. The company soon replaced all four Nakanohitos. In response to this, the Game Club project was eventually terminated due to a boycott from the viewer community. On the other hand, if a company posts an appropriate announcement about a replacement, viewers may not react so fiercely. For example, the Nakanohito of one of ReVdol's VTubers resigned for personal reasons, and viewers mostly supported her choice and wished her best luck at the time she announced her decision.

All interviewees mentioned that they would not accept a new Nakanohito without confirming that the original Nakanohito was being treated fairly. For example, P4 mentioned that “*It's an awful thing to change Nakanohito only because the company wants to make more money.*” P3 stated that, “*we won't forgive the company if they abuse a Nakanohito*”.

P10 commented, “*It depends on how a company deals with the replacement. If they try to conceal the replacement and pretend nothing happened, it's unfair to viewers. We have the rights to know [if the Nakanohito gets replaced] ... Obviously, since every viewer has their own preference and judgement, some might leave. But this should not be the reason for the team to hold back the information.*”

## 5 DISCUSSION

Our study uncovered many novel facets of VTuber live streaming and broadened our understanding of this phenomenon. We now reflect and highlight our key findings, situate our results with prior research, and discuss insights and implications for HCI and CSCW.

### 5.1 Multi-Layer Identity and the Line between Virtual and Real in Live Streaming

Our findings suggest that VTuber live streaming is a form of performance where the virtual and the real worlds converge. However, the boundaries between real and virtual selves are ever-changing, thus influencing social interactions within live streaming.

These results first provide evidence that in VTuber live streaming, where viewers watch performances of Nakanohitos through the mediation of a virtual avatar, viewer's interpretations of the avatar depend on a number of factors, and do not always align with the Hyperpersonal Model of CMC [58, 59]. Viewers' motivations to watch VTuber may be an important factor. On one hand, some viewers who are more attracted by the virtual avatar and its persona may be more strict about the consistency between VTuber's behaviors and personas. They may often over-interpret cues from an avatar who has a simple and straight-forward persona and unique appearance. Viewers can thus form a close-to-perfect impression of a VTuber and follow her like fans. These fans seem to maintain a unique tie to the avatar, similar to fandom in the anime domain. On the other hand, some viewers regard VTubers as friends and enjoy when VTubers share details about their daily life with them, either fictional or from the Nakanohito's real life. For these viewers, consistency between VTuber's behaviors and persona is less important because they care more about the personality or even the ‘character’ of the Nakanohito, which is the presented self of the Nakanohito behind the anime mask of the virtual avatar. Such *multiple layers of identity* may be the reason why some viewers may have conflicting interpretations of the avatar and Nakanohito.

The content that VTubers live stream is a mixture of virtual and real. VTubers build their virtual world persona by providing content based on their skills and experiences in the real world, resulting in a sense of distance between the

VTuber and their viewers. This persona constructs the virtual identity of the VTuber, which echoes prior research on Fashion bloggers' social interactions in Second Life [38]. We further show that viewers real-time, in-stream interactions and their interactions in the real world also affect how VTubers construct their identities. Viewers' in-stream interactions encourage certain traits of VTubers and the unpredictability of live streams can contribute to more stories that viewers can co-experience with a VTuber. It is these stories that gradually merge into a persona. Viewers' interactions within the community that are encouraged by the creation and spreading of memes can further add to VTubers' online identities.

Because the line between virtual and real in VTuber streaming is dynamic and blurry, viewers often do not consider a virtual avatar and the Nakanohito separately, but rather, regard the VTuber as a character in the virtual world and thus less subject to real world social norms. This mindset makes viewers more tolerant to VTubers' inappropriate behaviors and may contribute to viewers indifferent attitudes towards corporations replacing Nakanohitos. However, where the virtuality-reality boundary of VTubers lies varies on individual viewers and may be shifted by external influences. Occasionally, the complexity of reality cuts in and breaks the illusion. A notable example occurred when the virtual "side" collapsed when viewers found out, through collective actions within the community (e.g., boycotts), that corporations were mistreating Nakanohitos and replacing them without an acceptable reason. This echoes findings of Kou et al. [31] about the importance of collective actions in seeking transparency and fairness in spaces mediated by virtual avatars.

## 5.2 Corporations Roles and the Labor of (Virtual) Live Streamers

Previous literature has discussed labor issues in the live streaming industry. For example, Woodcock and Johnson [62] used the theoretical lenses of affective and immaterial labor to explore a range of streamer activities on Twitch (e.g., building para-social intimacy with spectators, soliciting donations, etc.), and called for more efforts to study live streaming as part of the landscape of contemporary digital work.

Contributing to this line of research, these results revealed a unique type of labor on live streaming platforms, i.e., the often hidden and invisible labor of Nakanohitos. Unlike real-person streamers who can build their personal brand and be rewarded [43, 61], it is hard for Nakanohitos to conduct personal branding, as they are mostly behind the scenes of a stream, with little information disclosed to the public. For VTubers, the brand and emotional attachments from viewers are mostly for the virtual avatar. This could be why some viewers had indifferent attitudes towards corporations replacing Nakanohitos.

Additionally, most of the time, the intellectual property of the avatar and the technologies required for producing VTuber content belongs to a corporation, which places a Nakanohito at a disadvantaged position. A corporation could change Nakanohitos at any time, without much cost. This is an extreme example of *consumer capitalism* in pop culture in East Asia, in that a virtual idol's lack of an autonomous existence "makes her an interchangeable and disposable image commodity" [19]. This also reminds us that as the live streaming industry grows and becomes more lucrative, new forms of labor exploitation may also emerge. Currently, we have a limited understanding of the labor contributed by different types of streamers, including Nakanohito, and of the policy options that might be leveraged to regulate the industry and to protect labor rights.

## 5.3 VTuber Live Streaming Challenges

By exploring the emerging phenomenon of VTuber live streaming, we unveiled several unique challenges that virtual live streamers have and compare our findings to prior research to provide insights into the professionalism of live streamers.

**5.3.1 Constructing Virtual Identities.** VTubers dynamically construct their virtual identities through stories and performances to attract viewers with different tastes or to intentionally reveal parts of a Nakanohito's personality or life to generate contrast and amuse viewers. These results echo findings about the identity reassembling of fashion bloggers on Second Life, in that "a virtual body is only a slice of the continuum of ongoing identity reassembling" [38]. VTubers' online identities are mediated through ever-changing virtual avatar bodies and Nakanohito's real identities.

Live streaming viewers also have a profound impact on VTubers' identities. Their comments during live streams create moments that complement and transform streamers' existing personas and their interactions beyond live streaming, e.g., spreading memes created during live streams in group chats and other fan communities. VTubers' personalities usually begin with simple designs, but evolve to be more complicated or contrasting through the interactions they have with viewers. This creates challenges for VTubers. As their virtual identities become more complex and viewers' expectations change dynamically, Nakanohitos cannot effectively maintain a consistent persona or image, which will potentially lead them to lose fans.

**5.3.2 Changeable or Multiple Nakanohitos.** As shown in the results, VTubers are unique in that the avatar and the Nakanohito are intentionally disembodied by both the community and a corporation. Because of this, VTubers could have Nakanohitos replaced or even have multiple Nakanohitos performing different content behind the same avatar together or separately. For example, two Nakanohitos could stream together, with one focusing on playing a game and another on interacting with viewers. Different Nakanohitos could also take turns delivering content that they have expertise in to viewers. It is surprising that viewers are accepting these practices, as long as the quality of the content remains untainted and the process is transparent.

These practices, however, bring challenges to VTubers' teams. Changing Nakanohito sometimes also changes the talking style or other traits of the VTuber, which may again leads to a loss of fans. The unique form of VTuber presents new dynamics when collaborating via live streaming. Theoretically, multiple Nakanohitos could collaborate to construct a "perfect" image of a VTuber that is tailored to different viewers tastes and interests; When multiple Nakanohitos take turns to perform, there is also the risk of presenting inconsistent images to viewers.

**5.3.3 Content Diversity.** As discussed in 4.2.4, VTubers can not perform in an expressive manner as real-person streamers can due to technology constraints. Firstly, VTubers cannot provide content involving physical interactions with the real world which is the stage for many popular streaming genres, such as handcrafting tutorials [40] or travel experience sharing [41]. While there have been attempts by VTubers to co-stream with real-person streamers, the presence of VTubers can only be fixed to computer displays in physical environments. Moreover, in contrast to the characters in other computer graphic experiences such as games or animated movies, VTuber avatars rarely interact with the virtual environments they reside in, missing out on opportunities for enhanced narratives and storytelling.

#### 5.4 Design Implications

These results form part of the ongoing discussion in HCI and CSCW about inclusive live streaming, AI-mediated communication [27], and deception on social media.

With virtual avatars, people who are unwilling to disclose their disabilities or imperfections may feel more comfortable broadcasting their talents and sharing stories through live streaming by constructing a different identity. With more and more advanced AI technology, automatically generating the appearance of different virtual idols, creating character designs and background stories, or even altering voices, will become much easier. Some companies have already begun

creating fully AI-powered TV program hosts that use machine learning to simulate the voice, facial expressions, and gestures of real-life hosts [32].

This research continues the broader conversation about how users perceive the existence of virtual avatars on social media and their relationships with them. We now detail several design considerations which should inform the design, implementation, and exploration of future live streaming services.

**5.4.1 Design for Identity Management.** Our results highlight that VTubers construct their identities dynamically, often evolving them over time based on characteristics of Nakanohitos or viewers community participation. Further, VTubers could have different Nakanohitos or even multiple Nakanohitos that coordinate with management companies and other supporting roles. Due to this potential complexity, maintaining a consistent identity will remain challenging for VTubers but is crucial to maintaining a stable fan base. There is thus a design opportunity to provide collaborative identity managing tools for VTubers, which could provide Nakanohitos with guidelines and actionable strategies to maintain a consistent identity during live streams. For example, when viewers send comments that risk revealing the identity of a Nakanohito during a live stream, the tool could alert the Nakanohito about the risk and guide them to respond to the comments in manner consistent with their constructed identity. Such tools may also need to tailor their output to different Nakanohitos if there are multiple Nakanohitos performing for one VTuber. It might be hard to achieve this automatically, however, due to the active nature of VTubers streaming communities, the crowd could be leveraged to power such identity management tools. Streamers could even nominate an “assistant” to help them flag risky comments and provide suggestions for maintaining identity, similar to the role of moderators [60].

**5.4.2 Design for Transparency and Fairness.** Replacing Nakanohito or having multiple Nakanohitos is a unique dynamic within VTuber live streaming. While interviewees were fine with this when the quality of content remained consistent and the process was transparent and fair to Nakanohito, it was hard for viewers to determine if a Nakanohito was replaced without notice, and if they found out after the fact, they have been known to boycott the corporation. It is thus necessary for VTubers and corporations to make the invisible labor of Nakanohitos more visible by disclosing information such as whether the Nakanohitos are treated fairly by the corporation, for example, not working overtime or being replaced without a convincing reason. The health or emotional states of Nakanohitos should also be disclosed during live streams to some extent, so that viewers can have more empathy, however, care must be taken when disclosing such information, because protecting Nakanohito’s privacy is also very important.

**5.4.3 Design for both the Virtual and the Real.** Our findings also revealed the opportunities that can occur when blurring the line between the real and the virtual through VTubers’ live streaming. Although sharing similar content types and streaming structures with real-person streamers, VTubers’ live streams also enable creative performance formats that could inspire real-person live streamers. Interviewees showed great enthusiasm towards watching multiple VTubers co-located in a virtual world chatting, dancing, and socializing with each other. Most current real-person co-streaming, however, only displays the juxtaposition of multiple streamers’ videos on the screen. This suggests a design opportunity to break geographic barriers and bring the co-streaming experience of VTubers to real-person streamers. Systems can be built to capture real-person streamers’ images and project them into virtual co-streaming spaces. 3D models of multiple streamers socializing and performing together in this space can then be broadcast to online viewers. The streamer’s 3D models can further be modified via computer graphics, creating a representation that truly mixes the virtual and the real.

Future Mixed Reality technologies could enhance viewers' experiences of VTuber live streams. On one hand, augmented reality could bring human-sized 3D avatars of VTubers to the real world for more natural virtual-real co-streaming. On the other hand, with virtual reality, viewers could be fully immersed in the the virtual world where the VTuber performs.

These are just some examples of blurring the virtual and the real in live streaming to engage viewers. Live streaming that blurs the real and the virtual has the potential to be further combined with specific application areas, such as cultural heritage, tourism, and knowledge sharing, to better engage broader viewership.

### 5.5 Limitations and Future Work

We note several limitations of our study that should be considered when interpreting this work. First, our study drew from the interview data of a sample of dedicated viewers that skewed young and male. Future research is needed to expand and deepen our understanding of the VTuber community with a larger and more diverse sample, even in different countries. Interviewing different stakeholders, such as Nakanohitos of VTubers, their moderators, other supporting roles, and managers of corporations could probably reveal more insights about this phenomenon. Second, we fully acknowledge the existing gender biases in the existing VTuber communities, which might contribute to the behaviors and interactions observed in this study. While sexism is a critical topic in this area, as noted by previous literature (e.g., [5]), this study focused on viewer's engagement in online VTuber communities. Although we are fully aware of the critical importance of this issue, it is beyond the scope of current study and will be an important topic for future research.

## 6 CONCLUSION

This work examined viewers' experiences while watching VTubers and engaging with VTubers' communities. The results from this study revealed that the content and viewer motivations of VTuber live streaming were similar to real-person streamers. Viewers, however, perceived the virtual performers differently from real-person streamers by holding different expectations for VTuber's behaviors and feeling a stronger sense of distance towards them. Viewers also intentionally maintained the disembodyment of Nakanohitos from avatars to preserve VTubers perfect images, though they still cared about the Nakanohito with respect to labor fairness and transparency. By identifying unique challenges that viewers and VTubers encounter within the realm of VTuber live streaming, e.g., collaborative identity management and limited interactions with the real world, these results should help improve the design of future live streaming platforms and enable the community to better understand the influence and effects of VTubers or even AI-powered virtual streamers, on audiences.

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## A DEMOGRAPHICS OF PARTICIPANTS

Table 1. Summary of participants interviewed. Preferred platforms: YouTube (YT), Bilibili (BB), Niconico (NN)

ID	Age	Sex	Occupation	Education level	Years watching VTuber	Times watching VTuber /week	Preferred platforms
1	27	M	Software developer	College graduate	1	>7	YT, Twitch
2	20	M	Student	College student	1	3-7	YT, BB
3	21	M	Contract clerk	College student	2	3-7	YT, BB
4	18	F	Student	High school student	1.5	>7	YT, BB
5	16	F	Student	High school student	>2	>7	YT, BB
6	19	M	Student	College student	>2	3-7	YT, BB
7	20	M	Student	College student	1	3-7	YT, BB
8	22	M	Student	College student	1.5	3-7	YT, BB
9	18	M	Student	College student	2	1-3	BB
10	20	M	Student	College student	2	1-3	YT, BB
11	17	M	Student	High school student	1.5	3-7	YT, BB, NN
12	26	M	Office clerk	Bachelor's	2	1-3	YT, BB
13	20	M	Student	College student	1	3-7	YT, BB
14	20	M	Student	College student	2	3-7	BB
15	19	M	Student	College student	2	3-7	YT, BB
16	22	M	Student	College student	1.5	1-3	BB
17	21	M	Student	College student	2	3-7	BB
18	21	M	Student	College student	2	3-7	YT, BB
19	23	M	Office clerk	Bachelor's	1.5	1-3	YT, BB
20	22	M	Freelancer	Bachelor's	>2	3-7	BB
21	23	F	Self-employed	Bachelor's	>2	>7	BB