**One South West Supplier Engagement Days – 3 & 10th May**

The purpose of the day is for colleagues from across the One South West partnership to meet with potential suppliers ahead of any formal procurement process to learn about their solutions within the context of shared health and care records. Your views, impressions and opinions from each of the suppliers will be used to help shape the requirements to develop the Local Health and Care Record (LHCR) approach for the One South West partnership.

**Timings**:

Arrival from 8:30am

Briefings 9:00 – 9:15am

* One South West delegates: Priory Suite (upstairs) – Deborah El-Sayed
* Suppliers: Twickenham room (downstairs) – Malcolm Senior
* Focus Group chairs and note takers (upstairs, in room off the Priory Suite) – Ian Baker

**Timetable for each day**

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| Focus Group | 09:15-09:45 | 09:45-10:15 | 10:15-10:45 | 10:45-11:15 | 11:15-11:45 | 11:45-12:45 | 12:45-13:15 | 13:15-13:45 | 13:45-14:15 | 14:15-14:45 | 14:45-15:15 | 15:15-16:15 |
|  | Session 1 | Session 2 | Break | Session 3 | Session 4 | Break | Session 5 | Session 6 | Break | Session 7 | Session 8 |  |
| **Professional Interest**  Priory Suite (upstairs) | 1 | 6 |  | 3 | 8 |  | 5 | 2 |  | 7 | 4 | Focus group  Feedback\* |
| **Transformation**  Priory Suite (upstairs) | 2 | 7 | 4 | 1 | 6 | 3 | 8 | 5 |
| **Technical**  Lisieux (upstairs) | 3 | 8 | 5 | 2 | 7 | 4 | 1 | 6 |
| **Data/BI/Pop Health & Public Interest**  Twickenham (downstairs) | 4 | 1 | 6 | 3 | 8 | 5 | 2 | 7 |
| **Implementation**  Murrayfield (downstairs) | 5 | 2 | 7 | 4 | 1 | 6 | 3 | 8 |

\* Each Focus group to agree feedback from the day’s meetings.

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| **Suppliers for 3rd May** | **Suppliers 10th May** |
| 1. Cerner | 9. Arden & GEM CSU |
| 2. NHS South, Central and West Commissioning Support Unit | 10. Kainos |
| 1. PA Consulting Group | 11. IT- Solutions Opportunities (ATOS) |
| 1. Clinical Architecture | 12. Philips Electronics UK Limited |
| 1. Black Pear Software Ltd | 13. System C and Graphnet Care Alliance |
| 1. All Scripts | 14. Quantum Analytica |
| 1. Patient Knows Best | 15. AIMES |
| 1. Orion Health | 16. InterSystems |

**Focus Group Leads and Notetakers:**

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| **Focus Groups** | **Chair** | **Notetaker** |
| Professional Interest | Paul Atkinson | Dominic Fox |
| Transformation | Nick Hopkinson | Janina Cross |
| Technical | Tony Yates | Tolu Awofisayo |
| Data / BI / Pop Health & public Interest | David McClay | David Thompson |
| Implementation | Una Rice | Nigel Brook |

At the end of this document lists the Focus groups and attendees.

Printed copies of the questions will be available on the day to record your notes or please use the Word version in this document. The last session of the day will allow time for colleagues to feedback to the Focus groups Chairs and notetakers the key points from the day’s meetings.

There are more questions that time will allow, Chairs will start at the top and work their way down, supplementary questions can be taken, but please be mindful of time. Each session will last for 30 minutes after which must end promptly. Good timekeeping is essential for the running of both days.

**Professional Interest Group**

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|  | **Supplier:** | **Supplier:** |
| How will care professionals access patient information? |  |  |
| What will be the design process used to ensure care professionals requirements are built into the final solution? |  |  |
| Can the supplier give examples where process have been automated and therefore efficiency and service delivery improved? |  |  |
| What is the supplier’s proven approach to ensuring clinical safety? |  |  |
| How will the supplier’s solution work with local systems? |  |  |
| Approach to and examples of innovation (non-technical) |  |  |
| Questions arising from the supplier’s case study video |  |  |

**Transformation Group**

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|  | **Supplier:** | **Supplier:** |
| What transformational change and benefits can the supplier’s solutions achieve? |  |  |
| Can the supplier give examples of delivering transformational change at this scale and the challenges and learning they have derived? |  |  |
| How will the supplier engage with One South West to stimulate thinking around innovation? |  |  |
| How will the supplier’s solution promote continuous improvement? |  |  |
| What differentiates the supplier in this market? |  |  |
| What are the supplier’s values? |  |  |
| How does the supplier ensure their solution will be future-proofed and dynamic enough to accommodate any future changes e.g. legislative etc. / improvements? |  |  |

**Technical Group**

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|  | **Supplier:** | **Supplier:** |
| What are the Master Patient Index requirements for the individual STPs and the overarching One South West? |  |  |
| Can the supplier evidence their ability to work with varying shared care record systems? |  |  |
| What is the supplier’s approach to data migration, data cleansing and the amount of local resource needed to support this? |  |  |
| How does the supplier achieve data normalisation and creation of a persistent data layer? |  |  |
| How does the supplier ensure Cyber security compliance? |  |  |
| How does the supplier manage information governance requirements, e.g. role-based access? |  |  |
| What is the supplier view about any possible technical challenges One SW may face? |  |  |
| How does the supplier ensure alignment to national programmes that are a dependency to the LHCRs (e.g. de-id and re-id, National Record Locator Service etc)? |  |  |
| Can the supplier give examples around data flow back to the host systems? |  |  |
| How much progress has the supplier made to implement open APIs to Care Connect/FHIR standards with other suppliers? |  |  |

Data/BI/Pop Health/Public Interest Group

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|  | **Supplier:** | **Supplier:** |
| **Data/BI Pop Health Questions**  Can the supplier give examples of how they have worked with other providers to make data available to support business intelligence, population health and research capabilities? |  |  |
| How is the supplier brining in innovation into this area, e.g. use of AI? |  |  |
| Can the supplier give examples of how information has brought about system-level change? |  |  |
| Can the supplier describe how data can be used for resource, demand and capacity management and examples of how they have supported its use in these ways. |  |  |
| **Public Interest Questions**  How does the supplier ensure confidentiality of patient information/ Information Governance? |  |  |
| What is the suppliers approach to provide appropriate access by care givers and relatives? |  |  |
| How will patients be able to access their information? |  |  |
| How could the technology support new ways of self-management? |  |  |

**Implementation Group**

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|  | **Supplier:** | **Supplier:** |
| What is the supplier’s overview of a typical programme timeline for a LHCR implementation? |  |  |
| Can the supplier give examples of sub-contractor arrangements, e.g. this may include existing suppliers in South West locality and innovators? |  |  |
| What is the supplier’s approach to partnership working with One South West to develop future capabilities? |  |  |
| How much local capacity is required to deliver the data layer and any local capabilities required? |  |  |
| Can the supplier identify any ‘quick wins’ for One South West? |  |  |
| What is the supplier’s views about having a contract in lots (e.g. local capabilities, additional features, opportunities for unspecified and innovative development) |  |  |
| What is the supplier’s position on risk/reward for new developments e.g. shared costs and shared benefits? |  |  |
| How does the supplier work with their clients to demonstrate value for money? |  |  |
| Can the suppliers demonstrate their ability to meet the national LHCR milestones? |  |  |

**Professional Interest Group**

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| Paul Atkinson (chair) | Clinical Lead | One SW |
| Dominic Fox (note taker) | Procurement Lead | One SW |
| Marion Dolman | Social Worker | Virgin Care |
| Claire Lambie | Registered Nurse | Gloucestershire CCG |
| Dr Matthew Boulter | GP & CCG CCIO | Kernow CCG |
| Julie Tucker | CCIO Midwifery | ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST |
| Gina Sargent | CCIO Head of Therapies | ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST |
| Rhys Hancock | Clinical Lead (Clinical Technology & BNSSG & Glos) | South West Ambulance Service NHS Foundation Trust |
| Maqbool Jaffer | Consultant Anaesthetist and CCIO | SFT - CAN ATTEND ON 10TH ONLY |
| Malcolm Gerald | GP | Gloucestershire CCG |
| David Chalkley | Deputy CCIO | Taunton & Somerset NHS Trust |
| David Somerfield | Consultant Psychiatrist & Medical Director | Devon Partnership NHS Trust |
| Job Wooster | CCIO | Bristol Community Health |
| Matthew Boulter | CCIO | Kernow CCG |
| Jonathan Cope | Associate Medical Director | University Hospitals Plymouth NHS Trust |
| Laura Saint | TBC | South Gloucestershire Council |

**Transformation Group**

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| Nick Hopkinson (chair) | CIO | Devon STP |
| Janina Cross (note taker) | Interim Programme Director | One SW |
| Matthew Nye | Head of Digital Transformation, NHS BNSSG CCG | NHS Bristol, North Somerset and South Glos CCG |
| Tim Bishop | Executive Director of IM&T | South West Ambulance Service NHS Foundation Trust |
| Tracey O’Brien | Commercial Manager | Connecting Care |
| Alison Nation | Somerset CCG | Associate Director - Digital Strategy |
| Andrew Forrest | CIO | Alliance TST and Somerset Partnership Trust |
| Alex Layard | Programme Manager | BNSSG STP Programme Office |
| Tim Clarke | Head of Digital Transformation | Gloucestershire CCG |
| Deborah El-Sayed | Director for Transformation | BNSSG |
| Vance Sterley | TBC | South Gloucestershire Council |
| Alan Sharp | TBC | South Gloucestershire Council |
| Steve Gray | CIO | UHB |
| Justin Harrington | CCIO | Somerset CCG |

**Technical Group**

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| Tony Yates (chair) | Technical Director | VIX Digital |
| Tolu Awofisayo (note taker) | Interim Senior Programme Manager | One SW |
| Chris Harvey | Technical Lead | Royal Cornwall Hospital |
| Steve Mapleston | Assistant Director of IT | Swindon CCG |
| Simon Lucas | Director of IM&T | Medvivo |
| Kerron Allen | Clinical Information Systems Manager | South West Ambulance Service NHS Foundation Trust |
| Brett Gregory | System Development Manager | South West Ambulance Service NHS Foundation Trust |
| Remi Pacifico | Solution Architect | Gloucestershire CCG |
| Kurt Hanson | Transformation / Technical | Somerset Partnership NHS Foundation Trust |
| Jim Goodwin | Head of Digital | NHS Devon CCG |
| Simon Jones | Primary Care and CCG | BNSSG CCG |
| Paul Hayes | IT Strategy Lead | Cornwall STP |
| Julie Matraves | Information and Data Manager | Cornwall Council |
| Phil Stradling | Lead Architect | NHS England |
| Zed Lal | TBC | South Gloucestershire Council |
| Helen Price | TBC | South Devon Health Informatics Service |
| Chris Berrington | TBC | UHB |

Data/BI/Pop Health/Public Interest Group

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| David McClay (chair) | CIO | RUH |
| David Thompson (note taker) | Digital & IT Manager (SW AHSN) | One SW |
| Kevin Pointer | Information Governance Manager | South West Ambulance Service NHS Foundation Trust |
| Leonora Whitford | BI Manager | Medvivo |
| Matthew O Reilly | BI Manager | Gloucestershire Care Services |
| David Nation | Infomatics Manager | Somerset Partnership NHS Foundation Trust |
| Kelvin Grabham | Associate Director of Business Intelligence | NHS Devon CCG |
| Fiona Robertson | Associate Director of Digital Transformation | Gloucestershire CCG |
| Simon Culley | Healthwatch | Healthwatch Torbay |
| Jagjit Mandair | Digital Transformation Manager | Wiltshire CCG |
| Kerrie Darvill | Associate Director for IT | Avon and Wiltshire Mental Health Partnership NHS Trust |
| Deb Lowndes | Programme and Service Director | BrisDoc Healthcare Services |
| James Miller | Lead Business Partner BI | North Somerset Community Partnership |
| Chris Davies | Associate Director Business Intelligence | BNSSG |
| Chris Waller | Business Intelligence Manager - Infrastructure | BNSSG |
| Adrian Pratt | Principal Modelling Analyst | BNSSG |
| Ed Gibbons | TBC | South Gloucestershire Council |
| Philip Harfield | Research Fellow | Bristol University |

**Implementation Group**

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| Una Rice (chair) | Programme Manager | SCW on behalf of Glos CCG |
| Nigel Brook (note taker) | Programme Lead | One SW |
| Jon Burwell | Interim CIO | Salisbury NHS Foundation Trust |
| Angela Parratt | CDO | BSW |
| Theresa Jones | Programme Manager | Virgin Care |
| Kaylyn Hudson | Programme Manager | BSW |
| Kelsa Smith | Head of ICT | Wiltshire Health and Care |
| Stuart Hill | Deputy CIO | Taunton & Somerset |
| Geoff Rowlings | Digital Project Manager | Devon STP |
| Emma Harris | Regional Interoperability Lead | NHSE |
| Malcolm Senior | Programme Director | One South West |
| Garry Spencer | Programme Manager | Cornwall STP |
| Laura Collins | TBC | Gloucestershire Care Services |