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**One South West Supplier Engagement Event**

**3rd & 10th May 2019**

**Professional Interest Group**

* How will care professionals access patient information?
* What will be the design process used to ensure care professionals requirements are built into the final solution?
* Can the supplier give examples where process have been automated and therefore efficiency and service delivery improved?
* What is the supplier’s proven approach to ensuring clinical safety?
* How will the supplier’s solution work with local systems?
* Approach to and examples of innovation (non-technical)
* Questions arising from the supplier’s case study video

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**Transformation Group**

* What transformational change and benefits can the supplier’s solutions achieve?
* Can the supplier give examples of delivering transformational change at this scale and the challenges and learning they have derived?
* How will the supplier engage with One South West to stimulate thinking around innovation?
* How will the supplier’s solution promote continuous improvement?
* What differentiates the supplier in this market?
* What are the supplier’s values?
* How does the supplier ensure their solution will be future-proofed and dynamic enough to accommodate any future changes e.g. legislative etc. / improvements?

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**Technical Group**

* What are the Master Patient Index requirements for the individual STPs and the overarching One South West?
* Can the supplier evidence their ability to work with varying shared care record systems?
* What is the supplier’s approach to data migration, data cleansing and the amount of local resource needed to support this?
* How does the supplier achieve data normalisation and creation of a persistent data layer?
* How does the supplier ensure Cyber security compliance?
* How does the supplier manage information governance requirements, e.g. role based access?
* What is the supplier view about any possible technical challenges One SW may face?
* How does the supplier ensure alignment to national programmes that are a dependency to the LHCRs (e.g. de-id and re-id, National Record Locator Service etc)?
* Can the supplier give examples around data flow back to the host systems?
* How much progress has the supplier made to implement open APIs to Care Connect/FHIR standards with other suppliers?

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**Data / BI Group & Public Interest**

**Data & BI Questions**

* Can the supplier give examples of how they have worked with other providers to make data available to support business intelligence, population health and research capabilities?
* How is the supplier brining in innovation into this area, e.g. use of AI?
* Can the supplier give examples of how information has brought about system-level change?
* Can the supplier describe how data can be used for resource, demand and capacity management and examples of how they have supported its use in these ways.

**Public Interest Questions**

* How does the supplier ensure confidentiality of patient information/ Information Governance?
* What is the suppliers approach to provide appropriate access by care givers and relatives?
* How will patients be able to access their information?
* How could the technology support new ways of self-management?



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**Implementation and Delivery Group**

* What is the supplier’s overview of a typical programme timeline for a LHCR implementation?
* Can the supplier give examples of sub-contractor arrangements, e.g. this may include existing suppliers in South West locality and innovators?
* What is the supplier’s approach to partnership working with One South West to develop future capabilities?
* How much local capacity is required to deliver the data layer and any local capabilities required?
* Can the supplier identify any ‘quick wins’ for One South West?
* What is the supplier’s views about having a contract in lots (e.g. local capabilities, additional features, opportunities for unspecified and innovative development)
* What is the supplier’s position on risk/reward for new developments e.g. shared costs and shared benefits?
* How does the supplier work with their clients to demonstrate value for money?
* Can the supplier’s demonstrate their ability to meet the national LHCR milestones?