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| Declan Teofilak  Full-time student pursuing an associate’s degree in computer science with working-fluency in Java and C++, alongside years of experience in retail management, customer relations, and sales. | 44 Concord Road  Garnet Valley, Pennsylvania 19060  **(267) 444-0906**  **dteofilak@outlook.com** |
| **EXPERIENCE**  **PNC Financial Services |** Glen Mills, Pennsylvania — Teller July 2018 - Current  * Serviced clients in face-to-face interactions * Developed long-term relationships with clients * Consistently and thoroughly followed company policy * FDIC clearance * Awarded high-marks on quarterly customer service survey review   **Clarks |** Glen Mills, Pennsylvania — Team Lead April 2017 - July 2018  * Maintained knowledge of current sales and promotions, security practices, and policies regarding payment and exchanges * Planned and directed staff training and performance evaluations * Reviewed operational records and reports to project sales and determine profitability * Built relations with customers and the community to establish long-term business growth * Consistently exceeded sales goals set by management  Banana Republic | Glen Mills, Pennsylvania — Team CaptainJune 2016 - April 2017  * Store leader in credit card customer acquisition * Responded to all customer inquiries thoroughly and professionally * Placed special merchandise orders for customers * Instructed up to 5 associates individually and in groups * Trained and mentored new employees * Completed store opening and closing procedures  EDUCATION **Delaware County Community College** **|** Marple, Pennsylvania  Associate in Computer Science | 3.9 GPA    **REFERENCES**  Christine Mellema - Beneficial Bank  (610) 357-8516  Bruce Kershaw - J.Lorber  (215) 791-2783  Aneta O’Rose - Banana Republic  (610) 416-9158 | **SKILLS**  Strong leader   * Adaptive Learner * Goal-oriented * High attention to detail   **AWARDS**  Member of Phi Theta Kappa Honors Society  Delaware County Community College President’s List 2018  Employee of the Quarter - Banana Republic Q4 2016  **LANGUAGES**  Java  C++  JavaScript  HTML |