

Booking Trends & Seasonality Analysis

Trend Analysis	Seasonality Patterns	Weekend vs. Weekday Stays
Visualize booking trends over the years, including the number of bookings, cancellations, and average lead time.	Analyze monthly booking patterns to identify peak months and optimize marketing strategies.	Compare stays in weekend nights and weekday nights to determine preferences and variations by hotel type.

Guest Demographics & Behavior Analysis

Guest Composition	Impact on Cancellations	Repeat Guest Analysis
Visualize the distribution of adults, children, and babies in bookings.	Explore the impact of children and babies on cancellation rates.	Visualize the percentage of repeated guests for each hotel type (Resort Hotel vs. City Hotel) over time.

Pricing & Revenue Optimization

Hotel Booking Analysis

ADR & Special Requests	Meal Plans & Pricing	Stay Duration & Meal Plans
Analyze the distribution of Average Daily Rates (ADR) and identify correlations with the number of special requests made by guests.	Explore meal plans and their impact on ADR. Analyze meal plan preferences and their association with booking channels.	Analyze how meal plans correlate with stay duration and investigate any differences in stay lengths based on meal plans.

Reservation Status & Cancellations Analysis

Booking Conversion Rate	Reservation Trends	Customer Type Impact
Calculate and visualize the booking conversion rate (canceled bookings to total bookings) over time.	Provide an overview of reservation statuses over time, including the percentage of canceled, checked out, and no-show bookings.	Visualize how reservation statuses vary across different customer types (e.g., Transient, Group) and identify if certain customer types are more likely to result in

Booking Channels & Market Segmentation Analysis

Market Segment Distribution	Booking Channel Performance	Meal Plan & Channel
Visualize booking distribution across different market segments and analyze cancellation rates within each segment.	Compare the effectiveness of booking distribution channels in generating confirmed bookings. Identify the most commonly used channels by guests.	Explore how meal plans are distributed across various booking channels. Analyze if certain channels are associated with specific meal plans.