# **Analyze A/B Test Results**

You may either submit your notebook through the workspace here, or you may work from your local machine and submit through the next page. Either way assure that your code passes the project <u>RUBRIC</u>. **Please save regularly.** 

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

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## Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

### Part I - Probability

To get started, let's import our libraries.

```
In [3]: import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
#We are setting the seed to assure you get the same answers on quizzes
as we set up
random.seed(42)
import seaborn as sns
```

- 1. Now, read in the ab\_data.csv data. Store it in df . Use your dataframe to answer the questions in Quiz 1 of the classroom.
- a. Read in the dataset and take a look at the top few rows here:

```
In [7]: # Loading the ab_data.csv.
    df = pd.read_csv('ab_data.csv')

# Printing the first 5 rows.
    df.head()
```

### Out[7]:

	user_id	timestamp	group	landing_page	converted
0	851104	2017-01-21 22:11:48.556739	control	old_page	0
1	804228	2017-01-12 08:01:45.159739	control	old_page	0
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0
4	864975	2017-01-21 01:52:26.210827	control	old_page	1

b. Use the cell below to find the number of rows in the dataset.

```
In [8]: # Number of rows.
         print("Number of rows:", df.shape[0])
         Number of rows: 294478
         c. The number of unique users in the dataset.
In [9]: # Number of unique user id.
         print("Number of unique user_id: ", len(df.user_id.unique()))
         Number of unique user id: 290584
         d. The proportion of users converted.
In [10]: # Copying.
         df clean = df.copy()
         # Subsetting to remove duplicated user id.
         df clean = df clean[np.logical not(df clean.user id.duplicated())]
         # Proportion.
         sum(df clean.converted)/len(df clean)
Out[10]: 0.1195695564793657
         e. The number of times the new page and treatment don't match.
In [11]: # treatment non line up
         treatment non line up = df.query("group == 'treatment'").landing page.v
         alue counts()[1]
In [12]: # new age non_line_up
         new age non line up = df.query("landing page == 'new page'").group.valu
         e counts()[1]
```

```
In [13]: # Non line-up
          print("Non line-up: ", treatment non line up + new age non line up)
         Non line-up: 3893
         f. Do any of the rows have missing values?
In [14]: df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 294478 entries, 0 to 294477
          Data columns (total 5 columns):
          user id
                           294478 non-null int64
          timestamp 294478 non-null object
          group 294478 non-null object
          landing page 294478 non-null object
          converted
                           294478 non-null int64
          dtypes: int64(2), object(3)
          memory usage: 11.2+ MB
          2. For the rows where treatment does not match with new page or control does not match
          with old page, we cannot be sure if this row truly received the new or old page. Use Quiz 2 in
          the classroom to figure out how we should handle these rows.
          a. Now use the answer to the quiz to create a new dataset that meets the specifications from the
          quiz. Store your new dataframe in df2.
In [15]: # Subsetting the non line-up. New Page and Treatment
          aux 1 = df.query("landing page == 'new page'").query("group == 'treatme
          nt'")
In [16]: # Subsetting the non line-up. Old Page and Control.
          aux 2 = df.guery("landing page == 'old page'").guery("group == 'contro
          1'")
In [17]: # Appending by rows.
```

```
df2 = aux 1.append(aux 2)
In [18]: # Double Check all of the correct rows were removed - this should be 0
          df2[((df2['group'] == 'treatment') == (df2['landing page'] == 'new pag
          e')) == False].shape[0]
Out[18]: 0
          3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
          a. How many unique user_ids are in df2?
In [19]: # Number of unique user ids
          print("The Number of Unique user_ids:", df2.user_id.nunique())
          The Number of Unique user ids: 290584
          b. There is one user_id repeated in df2. What is it?
In [20]: # Number of repeated user id
          print("Number of repeated user id:", sum(df2.user id.duplicated()))
          Number of repeated user id: 1
          c. What is the row information for the repeat user_id?
In [21]: # All information about the duplicated user.
          df2[df2.user id.duplicated()].head()
Out[21]:
                                               group landing_page converted
                user_id
                                   timestamp
           2893 773192 2017-01-14 02:55:59.590927 treatment
                                                        new page
In [22]: # Repeated User id
```

```
df2[df2.user id.duplicated()].user id.tolist()[0]
Out[22]: 773192
In [23]: # Landing page of the Repeated user
          df2[df2.user id.duplicated()].landing page.tolist()[0]
Out[23]: 'new page'
In [24]: # Group of the repeated User id
          df2[df2.user id.duplicated()].group.tolist()[0]
Out[24]: 'treatment'
In [25]: # Converted of the repeated User id
          df2[df2.user id.duplicated()].converted.tolist()[0]
Out[25]: 0
          d. Remove one of the rows with a duplicate user_id, but keep your dataframe as df2.
In [26]: # Removing the duplicated user id
          df2 = df2[np.logical not(df2.user id.duplicated())]
In [27]: # Testing.
          print("Number of Duplicated user id:", sum(df2.user id.duplicated()))
          Number of Duplicated user id: 0
          4. Use df2 in the cells below to answer the guiz questions related to Quiz 4 in the classroom.
          a. What is the probability of an individual converting regardless of the page they receive?
In [29]: # Converting proportion regardless the page.
          p all = sum(df2.converted)/len(df2.converted)
```

```
# Printing.
          print("Probability:", p all)
          Probability: 0.11959708724499628
          b. Given that an individual was in the control group, what is the probability they converted?
In [30]: # Given it is the control group. What is the converting proportion.
          df2.guery('group == "control"').converted.mean()
          0.1203863045004612
Out[30]: 0.1203863045004612
          c. Given that an individual was in the treatment group, what is the probability they
          converted?
In [31]: # Given it is the treatment group. What is the converting proportion.
          df2.query('group == "treatment"').converted.mean()
Out[31]: 0.11880806551510564
          d. What is the probability that an individual received the new page?
In [32]: # Calculating the proportion.
          (df2.landing page == "new page").mean()
Out[32]: 0.50006194422266881
          e. Consider your results from parts (a) through (d) above, and explain below whether you think
          there is sufficient evidence to conclude that the new treatment page leads to more conversions.
In [33]: # Converting timestamp to date time.
          df2['timestamp'] = pd.to datetime(df['timestamp'])
```

```
# Calculating the elapsed time from the beginning to the end.
df2.timestamp.max() - df2.timestamp.min()
```

```
Out[33]: Timedelta('21 days 23:59:49.081927')
```

According to the analysis there is no sufficient evidence to say that the new treatment page leads to more conversions.. As the converting rate is similar in both cases so it is important to consider other factors.

### Part II - A/B Test

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the converted rates for the old and new pages.

I want to prove and assure that the new website has better performance than the older one.

Null Hypothesis: The old version has better or equal performance than the newer version. Alternative Hypothesis: The new version is better than the older one.

-Converting these statments in Hypoteses Testing:

H0:pnew - pold ≤0 H1:pnew - pold >0

2. Assume under the null hypothesis,  $p_{new}$  and  $p_{old}$  both have "true" success rates equal to the **converted** success rate regardless of page - that is  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume they are equal to the **converted** rate in **ab\_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab\_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for  $p_{new}$  under the null?

```
In [56]: # p_new and p_old are equal according to the instructions.
    p_new = df2.converted.mean()

In [57]: print("p_new: ", p_new)
    p_new: 0.119597087245
```

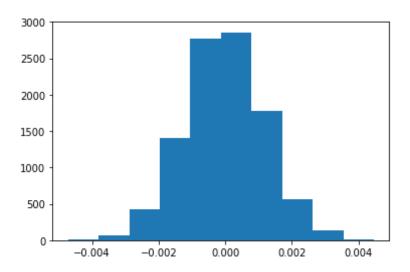
b. What is the **conversion rate** for  $p_{old}$  under the null?

```
In [58]: # p_new and p_old are equal according to the instructions.
p_old = df2.converted.mean()
In [59]: print("p_old: ", p_old)
```

```
p old: 0.119597087245
          c. What is n_{new}, the number of individuals in the treatment group?
In [60]: # Number of observations when landing page is equal to new page.
          num new = df2.query('landing page == "new page"').shape[0]
          print("n new: ", num_new)
          n new: 145310
          d. What is n_{old}, the number of individuals in the control group?
In [61]: # Number of observations when landing page is equal to old page.
          num old = df2.query('landing page == "old page"').shape[0]
          print("n old: ", num old)
          n old: 145274
          e. Simulate n_{new} transactions with a conversion rate of p_{new} under the null. Store these n_{new}
          1's and 0's in new_page_converted.
In [62]:
          new page converted = np.random.choice([0, 1], num new, p = [p new, 1-p])
          new1)
          f. Simulate n_{old} transactions with a conversion rate of p_{old} under the null. Store these n_{old} 1's
          and 0's in old_page_converted.
          old page converted = np.random.choice([0, 1], num old, p = [p old, 1-p])
In [63]:
          old1)
```

g. Find  $p_{new}$  -  $p_{old}$  for your simulated values from part (e) and (f).

```
In [64]: # differences computed in from p new and p old
          difference= new page converted.mean() - old page converted.mean()# diff
          erences computed in from p new and p old
          difference
Out[64]: -0.00061062233694397783
          h. Create 10,000 p_{new} - p_{old} values using the same simulation process you used in parts (a)
          through (g) above. Store all 10,000 values in a NumPy array called p diffs.
In [65]: p diffs,bs_newMeans ,bs_oldMeans = [], [], []
In [66]: for in range (10000):
              bsNew = np.random.choice(2, size=num new ,p=[p new,1 - p new])
              bsOld = np.random.choice(2, size=num old ,p=[p old,1 - p old])
              bs newMeans.append(bsNew.mean())
              bs oldMeans.append(bs0ld.mean())
               p diffs.append(bsNew.mean() - bsOld.mean())
 In [ ]:
          i. Plot a histogram of the p_diffs. Does this plot look like what you expected? Use the matching
          problem in the classroom to assure you fully understand what was computed here.
In [69]:
          p diffs = np.array(p diffs)
          plt.hist(p diffs);
```



j. What proportion of the **p\_diffs** are greater than the actual difference observed in **ab\_data.csv**?

```
In [72]: (p_diffs > actual_diff).mean()
```

Out[72]: 0.9083

k. Please explain using the vocabulary you've learned in this course what you just computed in part **j**. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

The value we calculated in j is called p-value .which is the probability that we will observe this statistic, given the null hypothesis is true. Since Our p-value is exceeds the critical value of 0.05 in this case and so we fail to reject the null hypothesis, we cannot assume the new page converts more users than the old page.

I. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let <code>n\_old</code> and <code>n\_new</code> refer the the number of rows associated with the old page and new pages, respectively.

```
In [73]: import statsmodels.api as sm
         conv old = len(df2.query('converted==1 and landing page=="old page"'))
         #rows converted with old page
         conv new = len(df2.guery('converted==1 and landing page=="new page"'))
         #rows converted with new page
         num old = len(df2.query('landing page=="old page"')) #rows associated w
         ith old page
         num new = len(df2.query('landing page=="new page"')) #rows associated w
         ith new page
         num new
Out[73]: 145310
In [74]: # Priting.
         print("convert old:", conv old)
         print("n old:", num old)
         print("convert new:", conv new)
         print("n new:", num new)
         convert old: 17489
         n old: 145274
         convert new: 17264
         n new: 145310
         m. Now use stats.proportions ztest to compute your test statistic and p-value. Here is
         a helpful link on using the built in.
In [75]: z score, p value = sm.stats.proportions ztest([conv old,conv new],[num
         old,num new],alternative='smaller')
```

```
In [76]: #display z_score and p_value
print(z_score,p_value)
```

1.31092419842 0.905058312759

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

```
In [52]: from scipy.stats import norm
    print(norm.cdf(z_score)) #Z-score significant
    print(norm.ppf(1-(0.05/2))) # critical value at 95% confidence
```

0.905058312759 1.95996398454

According to the Z-SCORE 0.05 calculated above, it is considered that there is no difference in converting users from the old page and new page.and we cannot reject the null hypothesis.

## Part III - A regression approach

- 1. In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.
- a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

in this case we will use the Logistic Regression

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create in df2 a column for the intercept, and create a dummy variable

column for which page each user received. Add an **intercept** column, as well as an **ab\_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
In [70]: #adding an intercept column
    df2['intercept'] = 1
    # create dummy variables
    df2[['ab_page', 'old_page']] = pd.get_dummies(df2['landing_page'])
```

## In [71]: df2.head()

#### Out[71]:

	user_id	timestamp	group	landing_page	converted	intercept	ab_page	old_page
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0	1	1	0
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0	1	1	0
6 8	679687	2017-01-19 03:26:46.940749	treatment	new_page	1	1	1	0
	817355	2017-01-04 17:58:08.979471	treatment	new_page	1	1	1	0
9	839785	2017-01-15 18:11:06.610965	treatment	new_page	1	1	1	0

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part b., then fit the model using the two columns you created in part b. to predict whether or not an individual converts.

```
In [31]: import statsmodels.api as sm
log_model=sm.Logit(df2['converted'],df2[['intercept','ab_page']])
results=log_model.fit()
```

/opt/conda/lib/python3.6/site-packages/statsmodels/compat/pandas.py:56: FutureWarning: The pandas.core.datetools module is deprecated and will be removed in a future version. Please use the pandas.tseries module in

#### stead.

from pandas.core import datetools

Optimization terminated successfully.

Current function value: 0.366118

Iterations 6

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

In [32]:	results	.summar	y2()					
Out[32]:		Model:		Logit	No.	Iterations:	6.	.0000
	Dependen	t Variable:	(	converted	Pseudo R	R-squared:	(	0.000
		Date:	2021-08	-03 17:01		AIC:	212780	.3502
	No. Obs	ervations:		290584		BIC:	212801	.5095
		Df Model:		1	Log-L	ikelihood:	-1.0639	e+05
	Df I	Residuals:		290582		LL-Null:	-1.0639	e+05
	С	onverged:		1.0000		Scale:	1.	.0000
		Coef.	Std.Err.	Z	. P> z	[0.025	0.975]	
	intercept	-1.9888	0.0081	-246.6690	• •	-	-1.9730	
	ab_page	-0.0150	0.0114	-1.3109	0.1899	-0.0374	0.0074	

e. What is the p-value associated with **ab\_page**? Why does it differ from the value you found in **Part II**?

**Hint**: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in **Part II**?

The p-value found in the logistic regression model (0.19) . And since it is larger than our Type 1

error rate of .05, that means the landing page is not statistically significant in predicting whether the viewer converts or not.

- f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?
- -Additional factors should be added into the regression models they may also influence the conversions also.Such as (age) .
- -there will be disadvantage of adding additional terms into the regression model which called multicollinearility, it means that one factor is related to another. As our additional factor changes every time on the basis of an additional factor
- g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in. You will need to read in the **countries.csv** dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - **Hint: You will need two columns for the three dummy variables.** Provide the statistical output as well as a written response to answer this question.

```
In [73]: country_df = pd.read_csv('countries.csv')
inner_join = country_df.set_index('user_id').join(df2.set_index('user_i
```

```
d'), how='inner')
             inner join.head(5)
Out[73]:
                                                    group landing_page converted intercept ab_page old_pag
                       country
                                     timestamp
              user_id
                           UK 2017-01-14
23:08:43.304998
              834778
                                                    control
                                                                 old page
                           US 2017-01-23
14:44:16.387854
              928468
                                                                                   0
                                                                                                        1
                                                 treatment
                                                                new_page
                                                                                              1
                           UK 2017-01-16
14:04:14.719771
              822059
                                                 treatment
                                                                                   1
                                                                new page
                           UK 2017-01-22
03:14:24.763511
              711597
                                                                                                        0
                                                    control
                                                                 old page
                                                                                   0
                           UK 2017-01-16
13:14:44.000513
              710616
                                                 treatment
                                                                                   0
                                                                new page
            ### Creating dummy variables
In [74]:
             inner join[['ca', 'uk', 'us']] = pd.get dummies(inner join['country'])
             inner join.head()
Out[74]:
                                                    group landing page converted intercept ab page old page
                       country
                                     timestamp
              user_id
                           UK 2017-01-14
23:08:43.304998
              834778
                                                                                   0
                                                                                                        0
                                                                 old page
                                                    control
                           US 2017-01-23
14:44:16.387854
                                                                                   0
                                                                                                        1
              928468
                                                 treatment
                                                                new page
                           UK 2017-01-16
14:04:14.719771
              822059
                                                 treatment
                                                                new page
                                                                                   1
                                                                                                        1
                           UK 2017-01-22
03:14:24.763511
                                                                                                        0
                                                                                   0
              711597
                                                    control
                                                                 old page
                           UK 2017-01-16
13:14:44.000513
              710616
                                                 treatment
                                                                                   0
                                                                                              1
                                                                                                        1
                                                                new page
```

```
In [79]: logit3 = sm.Logit(inner join['converted'], inner join[['intercept', 'u
           s', 'uk' ]])
           logit3
Out[79]: <statsmodels.discrete.discrete model.Logit at 0x7f89516d1080>
           inner join['US ab page'] = inner join['US']*inner join['ab page']
In [41]:
           inner join.head()
Out[41]:
                    country
                                timestamp
                                             group landing_page converted intercept ab_page US UI
            user_id
                        UK 2017-01-14
23:08:43.304998
            834778
                                             control
                                                        old page
                            2017-01-23
14:44:16.387854
            928468
                                           treatment
                                                                        0
                                                       new page
                        UK 2017-01-16
14:04:14.719771
            822059
                                           treatment
                                                       new page
                                                                        1
                                                                                          1
                                2017-01-22
                                                                        0
                                                                                          0
                                                                                             0
            711597
                                             control
                                                        old page
                            03:14:24.763511
                                2017-01-16
                        UK 13:14:44.000513
            710616
                                           treatment
                                                       new_page
                                                                        0
                                                                                             0
           inner join['UK ab page'] = inner join['UK']*inner join['ab page']
In [42]:
           inner join.head()
Out[42]:
                    country
                                timestamp
                                             group landing page converted intercept ab page US UI
            user_id
                           2017-01-14
23:08:43.304998
                        UK
            834778
                                                        old page
                                             control
```

		country	timestamp	group	landing_page	converted	intercept	ab_page	US	UI
	user_id									
	928468	US	2017-01-23 14:44:16.387854	treatment	new_page	0	1	1	1	
	822059	UK	2017-01-16 14:04:14.719771	treatment	new_page	1	1	1	0	
	711597	UK	2017-01-22 03:14:24.763511	control	old_page	0	1	0	0	
	710616	UK	2017-01-16 13:14:44.000513	treatment	new_page	0	1	1	0	
	4									•
In [58]:	logit3 = S', 'UK logit3		ogit(inner_j	oin[' <mark>con</mark>	verted'],	inner_joi	n[['into	ercept',	١٥'	
Out[58]:	<statsmo< th=""><th>odels.</th><th>discrete.dis</th><th>crete_mo</th><th>del.Logit</th><th>at 0x7f89</th><th>53a2f240</th><th>9&gt;</th><th></th><th></th></statsmo<>	odels.	discrete.dis	crete_mo	del.Logit	at 0x7f89	53a2f240	9>		
	h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.  Provide the summary results, and your conclusions based on the results.									
In [82]:	<pre># Create additional columns specifying what user/country converted inner_join['us_page'] = inner_join['us'] * inner_join['ab_page'] inner_join['uk_page'] = inner_join['uk'] * inner_join['ab_page'] inner_join.head()</pre>									
Out[82]:		country	timestamp	group	landing_page	converted	intercept	ab_page	old_	_paį
	user_id									
	834778	UK	2017-01-14 23:08:43.304998	control	old_page	0	1	0		

		country	times	tamp	group	landing_p	age c	onverted	intercept	ab_page	old_pa
	user_id										
	928468	US	2017-0 14:44:16.38	01-23 87854 ti	reatment	new_p	age	0	1	1	
	822059	UK	2017- 14:04:14.71		reatment	new_p	age	1	1	1	
	711597	UK	2017-03:14:24.76		control	old_p	age	0	1	0	
	710616	UK	2017- 13:14:44.00		reatment	new_p	age	0	1	1	
	4										•
	result.	= log_n summary ation t Curre	, 'UK', mod.fit( /2() cerminate ent funcations 6	) ed suc	cessfu	lly.					
Out[67]:		Model:		Logit	No	. Iterations:		6.0000			
	Depender	nt Variable:		-		R-squared:		0.000			
		Date:	2021-08-0	3 17:19		AIC:	21278	2.6602			
	No. Ob	servations:		290584		BIC:	21284	6.1381			
		Df Model:		5	Log-	Likelihood:	-1.063	39e+05			
		Residuals:		290578		LL-Null:		39e+05			
	C	Converged:		1.0000		Scale:		1.0000			
		Coef.	Std.Err.	z	P> z	[0.025	0.975]				
	intercept	-2.0040	0.0364	-55.0077	0.0000	-2.0754	-1.9326				
	ab_page	-0.0674	0.0520	-1.2967	0.1947	-0.1694	0.0345				

```
0.0175
                               0.0377
                                       0.4652 0.6418 -0.0563
                                                              0.0914
                               0.0398
                       0.0118
                                       0.2957 0.7674 -0.0663
                                                              0.0899
                      0.0469
                               0.0538
                                       0.8718
                                              0.3833
                                                      -0.0585
                                                              0.1523
             us page
             uk_page 0.0783
                               0.0568
                                       1.3783 0.1681 -0.0330
                                                              0.1896
  In [ ]:
 In [83]:
           #Check the result
            final result = logit3.fit()
            final result.summary2()
            Optimization terminated successfully.
                       Current function value: 0.366116
                       Iterations 6
 Out[83]:
                        Model:
                                         Logit
                                                   No. Iterations:
                                                                    6.0000
             Dependent Variable:
                                     converted Pseudo R-squared:
                                                                     0.000
                         Date: 2021-08-03 17:31
                                                          AIC: 212780.8333
               No. Observations:
                                       290584
                                                          BIC: 212812.5723
                                                 Log-Likelihood: -1.0639e+05
                      Df Model:
                   Df Residuals:
                                       290581
                                                       LL-Null: -1.0639e+05
                    Converged:
                                       1.0000
                                                         Scale:
                                                                    1.0000
                        Coef. Std.Err.
                                                       [0.025
                                                              0.975]
                                            Z
                                                P>|z|
                               0.0260
                                     -78.3639 0.0000 -2.0885 -1.9866
             intercept -2.0375
                                              0.1291
                       0.0408
                               0.0269
                                                      -0.0119
                                       1.5178
                                                              0.0935
                      0.0507
                               0.0284
                                       1.7863 0.0740 -0.0049 0.1064
In [100]: # Effect of each variale. Baseline: US and control.
            round(np.exp(final result.params[1:]), 2)
```

#### Conclusion:

The conclusion in all of them is that the new page did not prove to be better than the old page and we do not have the evidence to switch to the new page. None of the variables have significant p-values. Therefore, we will fail to reject the null and conclude that there is not sufficient evidence to suggest that there is an interaction between country and page received that will predict whether a user converts or not.