

## Deena 20104016

```
In [4]: import pandas as pd
import numpy as np
import matplotlib.pyplot as pp
```

## Problem Statement

## LINEAR REGRESSION

```
In [37]: a = pd.read_csv("Salesworkload.csv")
```

Out[37]:

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLe
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	
4	10.2016	1.0	United Kingdom	88253.0	London (I)	5.0	Fruits & Vegetables	1759.173	
...	...	...	...	...	...	...	...	...	
7653	6.2017	9.0	Sweden	29650.0	Göteborg	12.0	Checkout	6322.323	
7654	6.2017	9.0	Sweden	29650.0	Göteborg	16.0	Customer Services	4270.479	
7655	6.2017	9.0	Sweden	29650.0	Göteborg	11.0	Delivery	0	
7656	6.2017	9.0	Sweden	29650.0	Göteborg	17.0	others	2224.929	
7657	6.2017	9.0	Sweden	29650.0	Göteborg	18.0	all	39652.2	

7658 rows × 14 columns

## HEAD

```
In [40]: d=a.head(8)
```

```
Out[40]:
```

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	0.0	3
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	0.0	
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	0.0	4
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	0.0	3
4	10.2016	1.0	United Kingdom	88253.0	London (I)	5.0	Fruits & Vegetables	1759.173	0.0	1
5	10.2016	1.0	United Kingdom	88253.0	London (I)	6.0	Meat	8270.316	0.0	17
6	10.2016	1.0	United Kingdom	88253.0	London (I)	13.0	Food	16468.251	0.0	31

## Data Cleaning and Preprocessing

```
In [72]: b=d.dropna(axis=1)
```

```
Out[72]:
```

	MonthYear	Time index	Country	StoreID	City	Dept_ID	Dept. Name	HoursOwn	HoursLease	
0	10.2016	1.0	United Kingdom	88253.0	London (I)	1.0	Dry	3184.764	0.0	3
1	10.2016	1.0	United Kingdom	88253.0	London (I)	2.0	Frozen	1582.941	0.0	
2	10.2016	1.0	United Kingdom	88253.0	London (I)	3.0	other	47.205	0.0	4
3	10.2016	1.0	United Kingdom	88253.0	London (I)	4.0	Fish	1623.852	0.0	3
4	10.2016	1.0	United Kingdom	88253.0	London (I)	5.0	Fruits & Vegetables	1759.173	0.0	1
5	10.2016	1.0	United Kingdom	88253.0	London (I)	6.0	Meat	8270.316	0.0	17
6	10.2016	1.0	United Kingdom	88253.0	London (I)	13.0	Food	16468.251	0.0	31

In [83]:

Out[83]:

	Time index	StoreID	Dept_ID	HoursLease	Sales units	Turnover	Custoi
count	7650.000000	7650.000000	7650.000000	7650.000000	7.650000e+03	7.650000e+03	
mean	5.000000	61995.220000	9.470588	22.036078	1.076471e+06	3.721393e+06	♂
std	2.582158	29924.581631	5.337429	133.299513	1.728113e+06	6.003380e+06	♂
min	1.000000	12227.000000	1.000000	0.000000	0.000000e+00	0.000000e+00	♂
25%	3.000000	29650.000000	5.000000	0.000000	5.457125e+04	2.726798e+05	♂
50%	5.000000	75400.500000	9.000000	0.000000	2.932300e+05	9.319575e+05	♂
75%	7.000000	87703.000000	14.000000	0.000000	9.175075e+05	3.264432e+06	♂
max	9.000000	98422.000000	18.000000	3984.000000	1.124296e+07	4.271739e+07	♂

## To display heading

In [84]:

```
Out[84]: Index(['MonthYear', 'Time index', 'Country', 'StoreID', 'City', 'Dept_ID',  
              'Dept. Name', 'HoursOwn', 'HoursLease', 'Sales units', 'Turnover',  
              'Customer', 'Area (m2)', 'Opening hours'],  
              dtype='object')
```

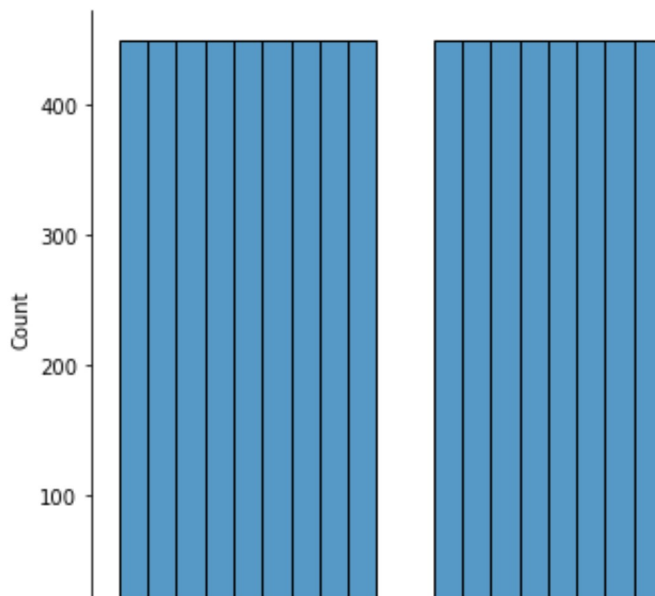
In [85]:

Out[85]: &lt;seaborn.axisgrid.PairGrid at 0x1a6603b55e0&gt;



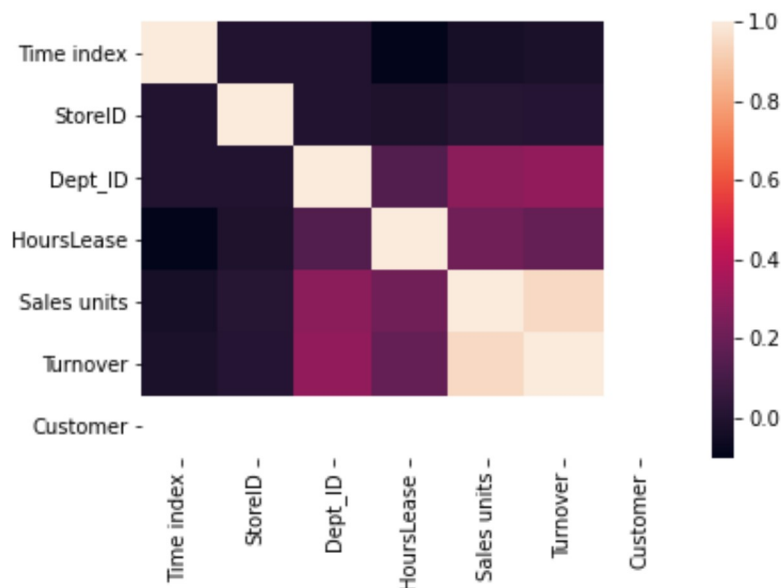
In [45]:

Out[45]: &lt;seaborn.axisgrid.FacetGrid at 0x1a6601bfac0&gt;



In [86]:

Out[86]: &lt;AxesSubplot:&gt;



## TO TRAIN THE MODEL - MODEL BUILDING

In [77]: `x=b[['Dept_ID']]`

```
In [78]: # to split my dataset into training and test data
from sklearn.model_selection import train_test_split
x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.3)
```

```
In [79]: from sklearn.linear_model import LinearRegression  
lr = LinearRegression()
```

```
Out[79]: LinearRegression()
```

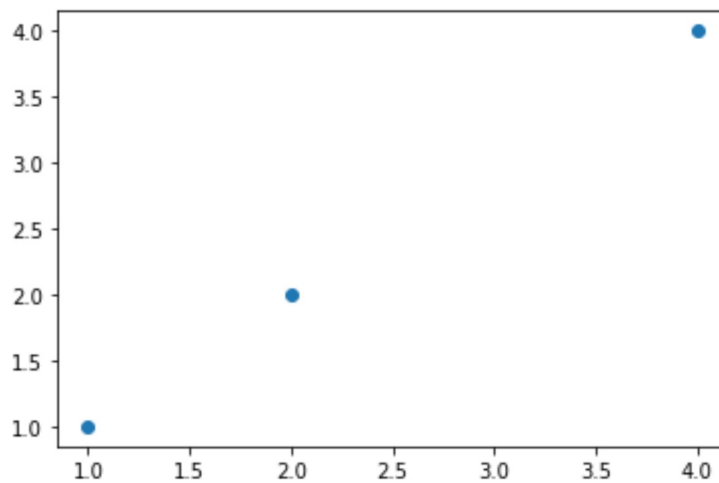
```
In [80]: coeff = pd.DataFrame(lr.coef_,x.columns,columns=['Co-efficient'])
```

```
Out[80]:
```

	Co-efficient
Dept_ID	1.0

```
In [81]: prediction= lr.predict(x_test)
```

```
Out[81]: <matplotlib.collections.PathCollection at 0x1a660394670>
```



```
In [82]:
```

```
Out[82]: 1.0
```