

## Sales Overview

371.2M

YTD\_Total\_Sales

54.3M

MTD\_Total\_Sales

70.8M

(YTD-PYTD)\_Total\_Sales

23.59%

YOY\_Growth\_Total\_Sales

Year

All



Month

All



Company

All



## Average Price Analysis

27.99K

YTD\_Average\_Price

28.26K

MTD\_Average\_Price

-223.48

(YTD - PYTD)\_Avg\_Price

-0.79%

YOY\_Growth\_Avg\_Price

## Cars Sold

13.26K

YTD\_Cars\_Sold

1921

MTD\_Cars\_Sold

2616

(YTD-PYTD)\_Cars\_Sold

24.57%

YOY\_Growth\_Cars\_Sold



# CAR SALES DASHBOARD

Year

All

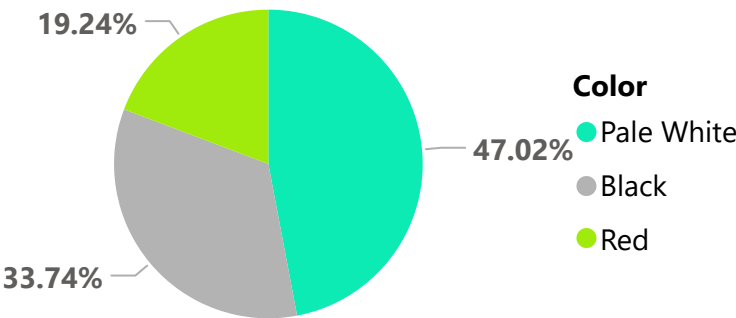
Month

All

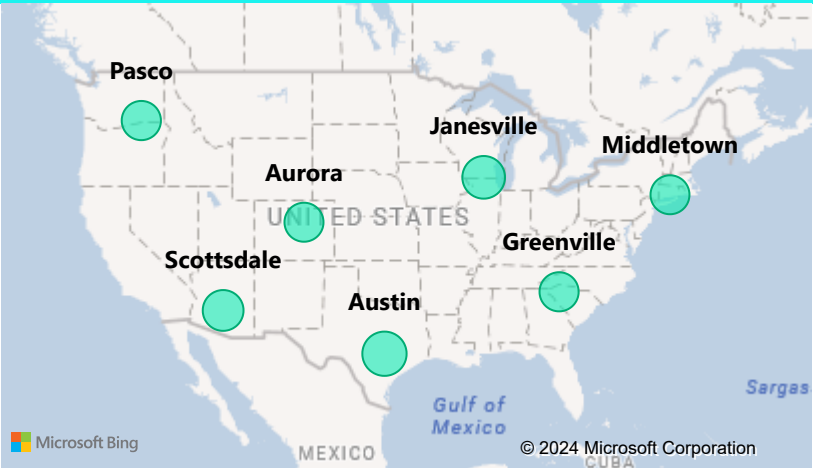
Company

All

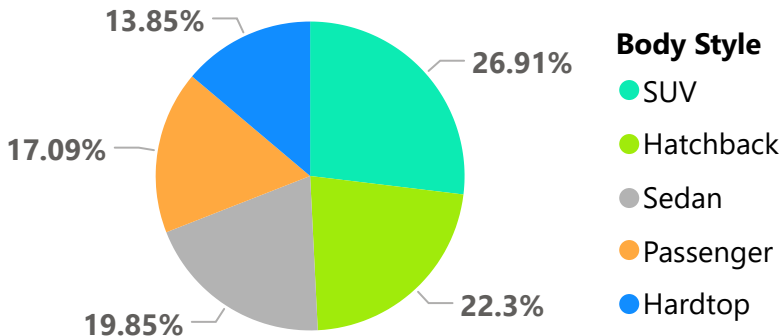
YTD\_Total\_Sales by Color



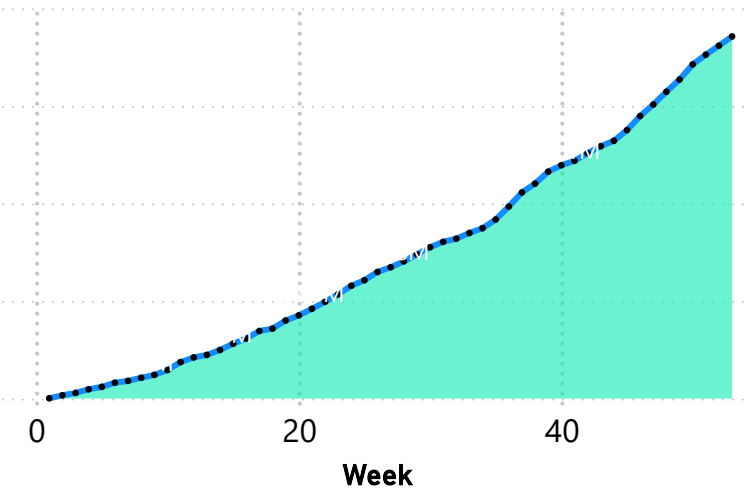
YTD\_Cars\_Sold by Dealer\_Region



YTD\_Total\_Sales by Body Style



YTD\_Total\_Sales Weekly Trend



YTD\_Average\_Price

27.99K

YTD\_Cars Sold

13.26K

Company	YTD_Total_Sales	YTD_Cars_Sold	YTD_Average_Price
Acura	9.35M	376	24.86K
Audi	5.76M	259	22.25K
BMW	11.43M	445	25.68K
Buick	7.82M	243	32.18K
Cadillac	15.33M	363	42.24K
Chevrolet	27.11M	1043	25.99K
Chrysler	16.01M	618	25.91K
Dodge	25.02M	949	26.36K
Ford	25.43M	886	28.70K
Total	371.19M	13261	27.99K



Company	Aurora	Austin	Greenville	Janesville	Middletown	Pasco	Scottsdale
+ Acura	21,23,728	25,04,719	23,72,371	28,93,536	23,63,373	20,44,655	27,56,267
+ Audi	13,62,019	21,17,818	13,13,801	14,15,865	13,87,804	13,27,159	17,70,172
+ BMW	28,82,925	30,20,979	26,21,076	30,55,527	26,49,379	24,84,026	31,07,680
+ Buick	20,64,718	24,24,716	19,41,592	24,99,870	21,81,462	13,87,059	22,66,068
+ Cadillac	31,87,900	47,99,579	41,59,275	37,30,874	31,10,726	37,95,824	39,29,627
+ Chevrolet	61,69,607	83,85,963	63,24,606	80,66,749	59,25,910	66,36,063	61,46,367
+ Chrysler	40,11,809	56,79,583	39,71,492	49,70,484	35,27,342	34,22,533	35,58,630
+ Dodge	56,03,765	80,28,579	59,21,559	65,30,149	66,76,308	55,71,844	57,92,792
+ Ford	66,96,651	78,93,712	59,70,591	77,09,867	55,34,914	66,03,204	68,22,644
+ Honda	22,90,965	31,25,680	24,62,830	33,65,054	25,66,637	32,12,556	28,59,013
+ Hyundai	7,11,605	6,93,610	5,15,106	5,98,007	8,95,116	6,53,609	10,50,913
+ Infiniti	6,88,303	15,12,910	4,80,005	8,96,208	7,62,002	7,55,908	6,21,704
+ Jaguar	8,55,808	7,01,006	3,79,507	6,30,387	5,41,203	5,29,607	8,87,357
+ Jeep	9,53,794	12,72,660	9,71,305	11,10,462	9,43,009	12,34,015	11,58,569
+ Lexus	35,27,827	50,70,814	31,90,422	45,20,129	30,79,720	34,19,880	44,78,911
+ Lincoln	22,05,720	27,56,862	17,15,111	23,85,250	19,55,914	23,79,517	20,53,888
+ Mercedes-B	47,94,287	55,88,868	45,38,140	55,42,360	49,51,238	44,10,397	47,98,833
+ Mercury	36,19,377	43,84,802	29,09,060	36,90,786	34,19,835	28,79,649	40,36,224
+ Mitsubishi	44,43,292	68,91,871	44,10,489	55,54,701	44,91,842	45,77,588	36,92,683
+ Nissan	30,42,681	48,28,568	35,36,741	36,93,021	26,34,026	33,28,334	29,00,724
+ Oldsmobile	46,30,085	52,43,150	45,74,912	57,00,636	49,79,117	43,35,155	59,71,457
+ Plymouth	24,55,993	35,92,082	25,50,987	20,38,220	23,54,771	24,46,851	27,03,969
+ Pontiac	31,03,328	37,78,131	30,36,178	37,63,078	28,97,356	34,54,177	33,36,959
+ Porsche	11,71,513	16,37,319	11,34,960	12,13,057	11,77,815	9,72,013	8,78,960
+ Saab	11,23,508	11,31,857	10,92,206	11,47,489	8,04,255	12,64,907	11,04,209
+ Saturn	28,42,675	29,05,462	26,09,022	27,42,216	24,86,110	24,45,063	21,89,721
+ Subaru	16,26,767	19,91,481	14,58,262	16,25,660	15,51,663	13,88,142	16,70,218
+ Toyota	36,54,236	55,22,683	42,91,239	58,35,750	40,13,438	44,60,537	49,81,681
+ Volkswagen	42,45,475	59,88,888	48,66,945	57,13,558	40,88,213	40,40,043	51,39,759
+ Volvo	35,07,001	37,10,170	30,00,010	37,10,001	31,01,100	35,00,000	33,00,000

Year

All



Month

All





Year

All



Quarter

All



Month

All



Company	Sales (\$)	Cars_Sold	YOY_Growth_Total_Sales	YOY_Growth_Cars_Sold
Acura	17.06M	689	21.17%	20.13%
Audi	10.69M	468	16.79%	23.92%
BMW	19.82M	790	36.15%	28.99%
Buick	14.77M	439	12.62%	23.98%
Cadillac	26.71M	652	34.70%	25.61%
Chevrolet	47.66M	1819	31.98%	34.41%
Chrysler	29.14M	1120	21.97%	23.11%
Dodge	44.12M	1671	30.93%	31.44%
Ford	47.23M	1614	16.64%	21.70%
Honda	19.88M	708	19.06%	24.05%
Hyundai	5.12M	264	0.53%	3.08%
Infiniti	5.72M	195	87.03%	67.12%
Jaguar	4.52M	180	23.89%	30.77%
Jeep	7.64M	363	19.76%	22.70%
Lexus	27.29M	802	24.87%	24.65%
Lincoln	15.45M	492	26.51%	20.63%
Mercedes-B	34.62M	1285	22.05%	25.04%
Mercury	24.94M	874	30.80%	25.84%
Mitsubishi	34.06M	1277	22.06%	23.25%
Nissan	23.96M	886	13.28%	14.53%
Oldsmobile	35.43M	1111	24.17%	27.20%
Plymouth	18.14M	617	6.32%	12.76%
Pontiac	23.37M	796	30.60%	28.74%
Porsche	8.19M	361	27.03%	28.18%
Total	671.53M	23906	23.59%	24.57%

Total Sales

672M

Cars Sold

23.91K

Sales Forecasting by Year & Month

