

GM% by Quarters

FY 2019

GM% Sub_zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	46.50%	45.72%	46.11%	45.98%	46.09%
India	45.30%	45.01%	44.80%	45.30%	45.11%
NA	38.01%	38.27%	38.22%	38.58%	38.25%
NE	39.27%	39.67%	39.21%	39.22%	39.36%
ROA	47.16%	47.01%	46.70%	47.12%	47.00%
SE	47.75%	47.29%	47.24%	47.39%	47.44%

FY 2020

GM% Row Labels	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	46.32%	46.02%	45.75%	44.77%	45.80%
India	35.73%	35.51%	35.82%	35.41%	35.59%
NA	43.10%	43.30%	42.35%	42.91%	43.02%
NE	40.56%	40.75%	41.44%	40.66%	40.72%
ROA	41.29%	41.17%	41.61%	40.54%	41.10%
SE	41.19%	40.01%	40.90%	40.51%	40.63%

FY 2021

GM% Row Labels	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	41.98%	40.84%	41.26%	41.00%	41.30%
India	35.65%	35.19%	35.30%	35.35%	35.38%
NA	40.33%	40.68%	40.70%	40.62%	40.57%
NE	40.82%	41.65%	41.19%	41.26%	41.23%
ROA	41.36%	41.33%	41.02%	40.99%	41.19%
SE	41.39%	41.04%	41.35%	41.23%	41.25%



;(Sub_zone)