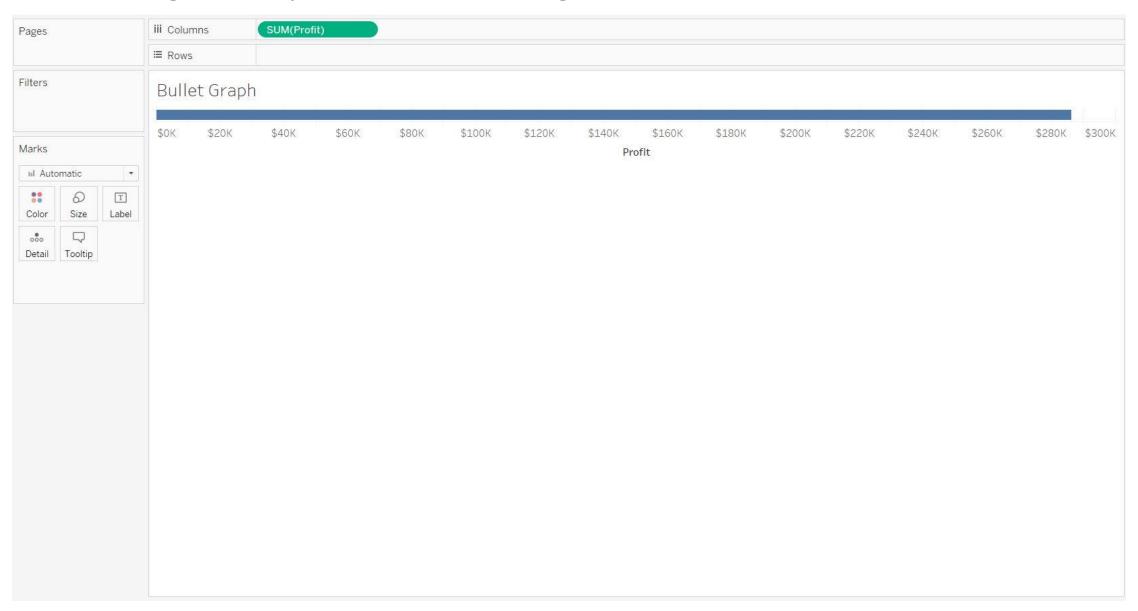
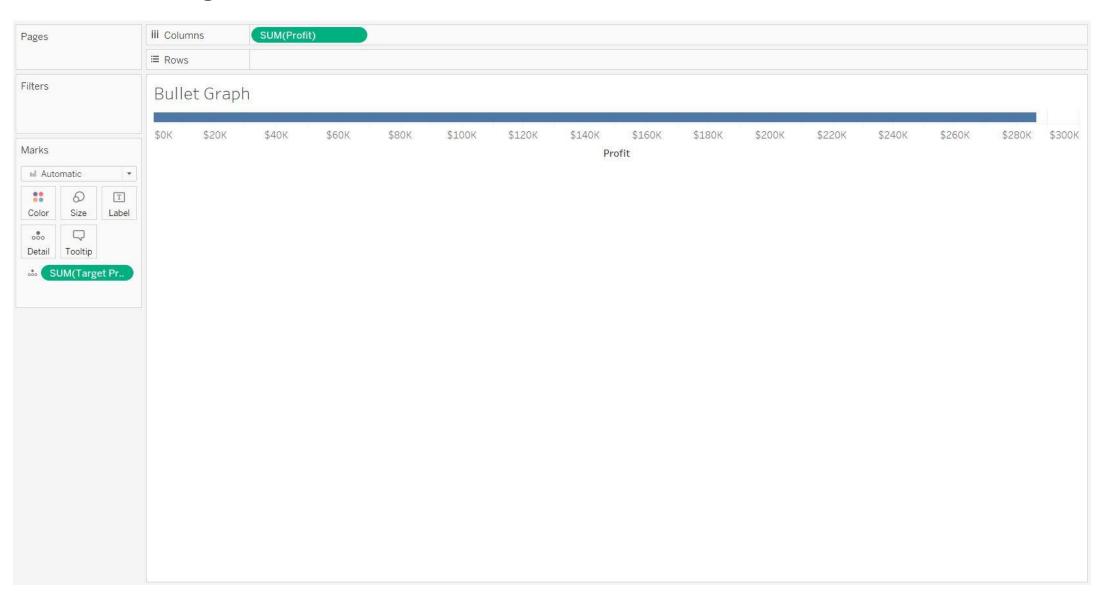
### STEPS FOR CREATING A BULLET GRAPH

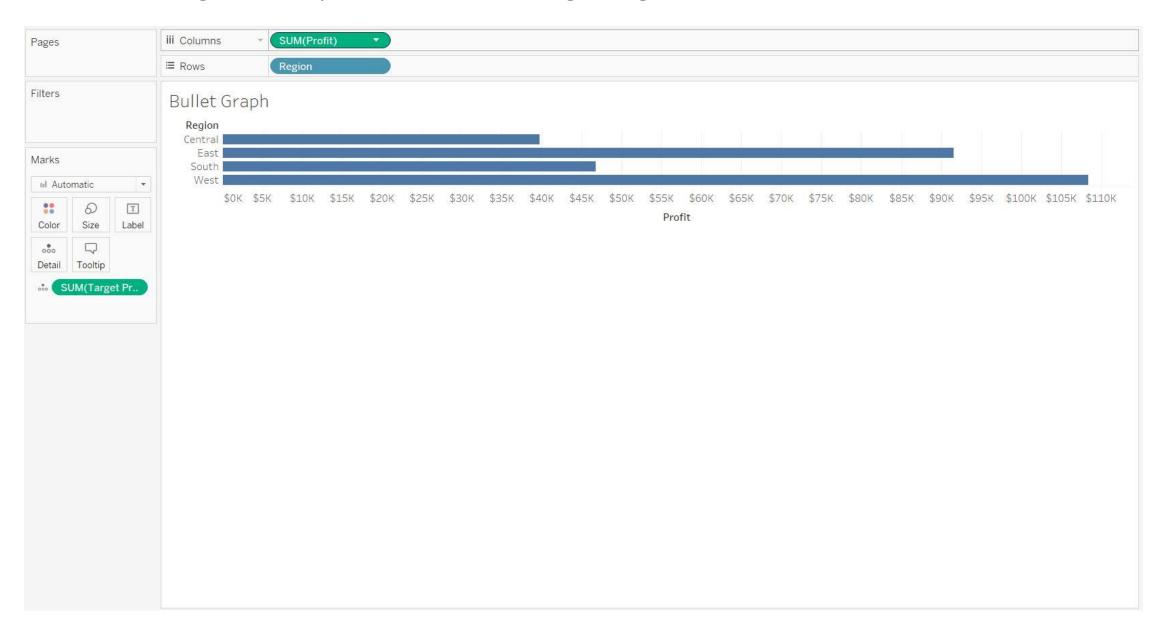
STEP 1: Drag and drop the 1st Measure e.g.: Profit to the Columns Shelf



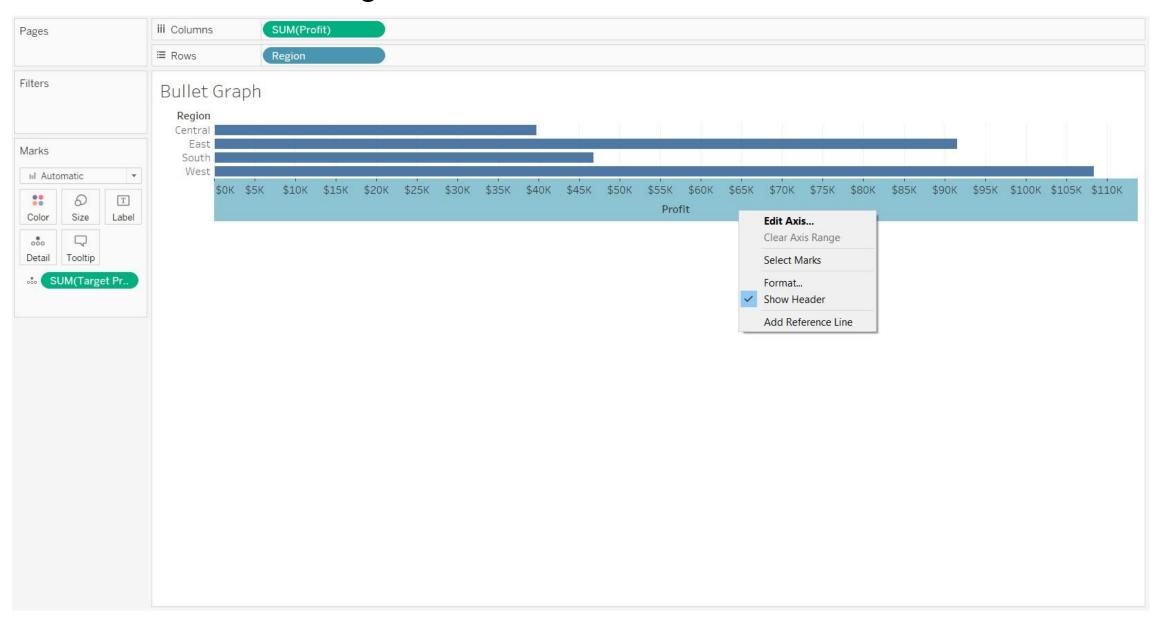
**STEP 2:** Drag and drop the 2nd Measure e.g.: **Target Profit** to the **Detail** on the **Marks** card **NOTE: Target Profit** is a Calculated Field with value [Sales]/10



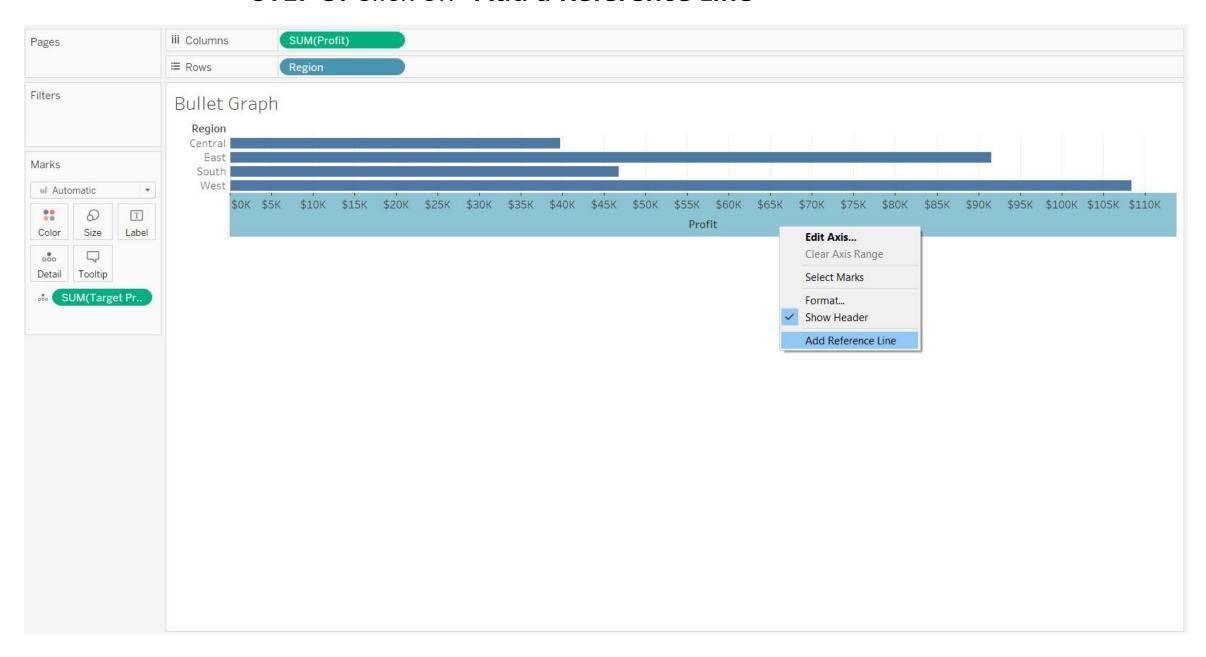
STEP 3: Drag and drop the Dimension e.g.: Region to the Rows Shelf



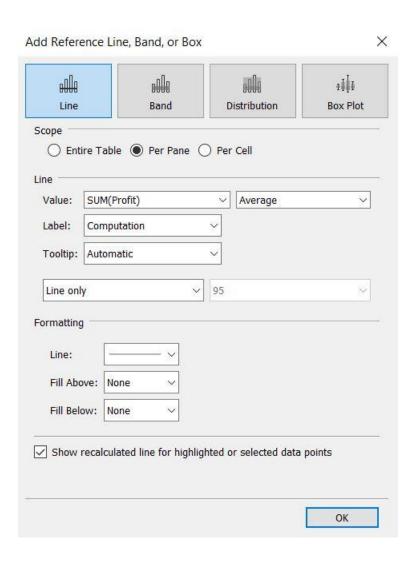
STEP 4: Right-click on Profit Axis



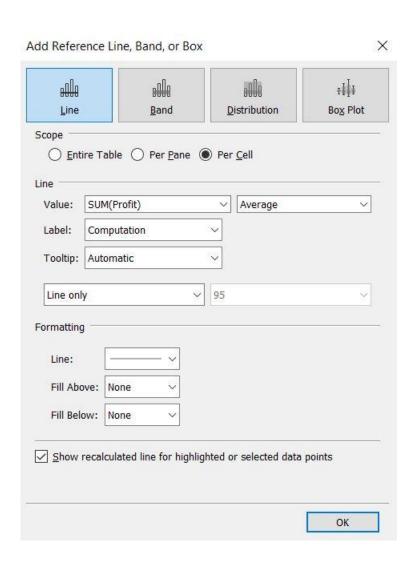
#### STEP 5: Click on "Add a Reference Line"



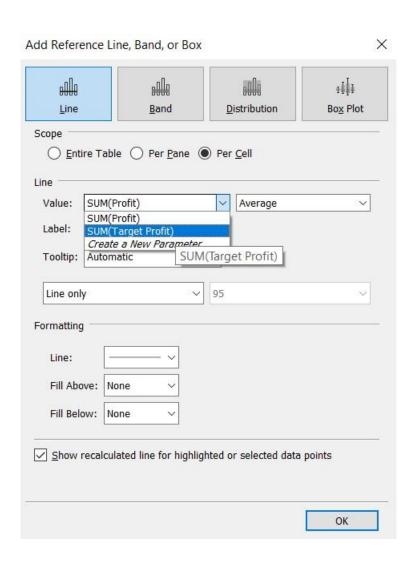
STEP 6: Ensure that a new window "Add Reference Line, Band, or Box" is seen



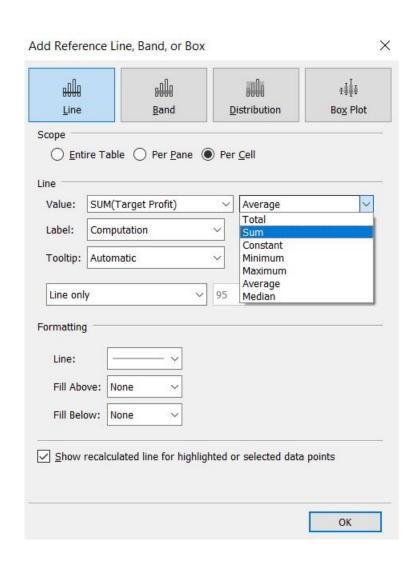
## **STEP 7:** Select the Scope as "**Cell**"



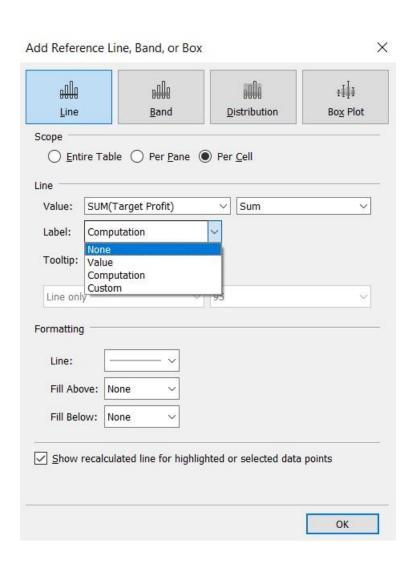
## STEP 8: Select the Value as "SUM(Target Profit)" from the drop-down



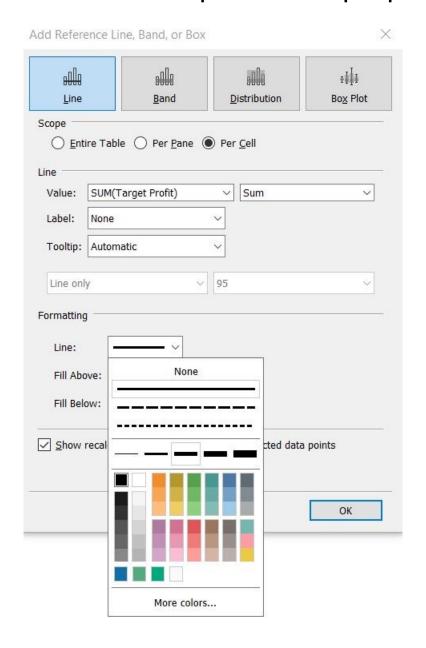
STEP 9: Select the aggregation as "Sum" from the drop-down



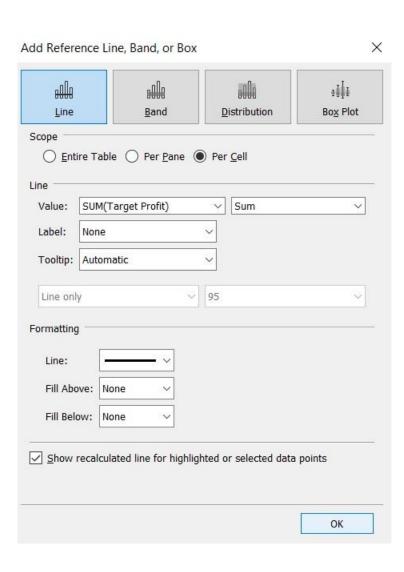
## STEP 10: Select the Label as "None" from the drop-down



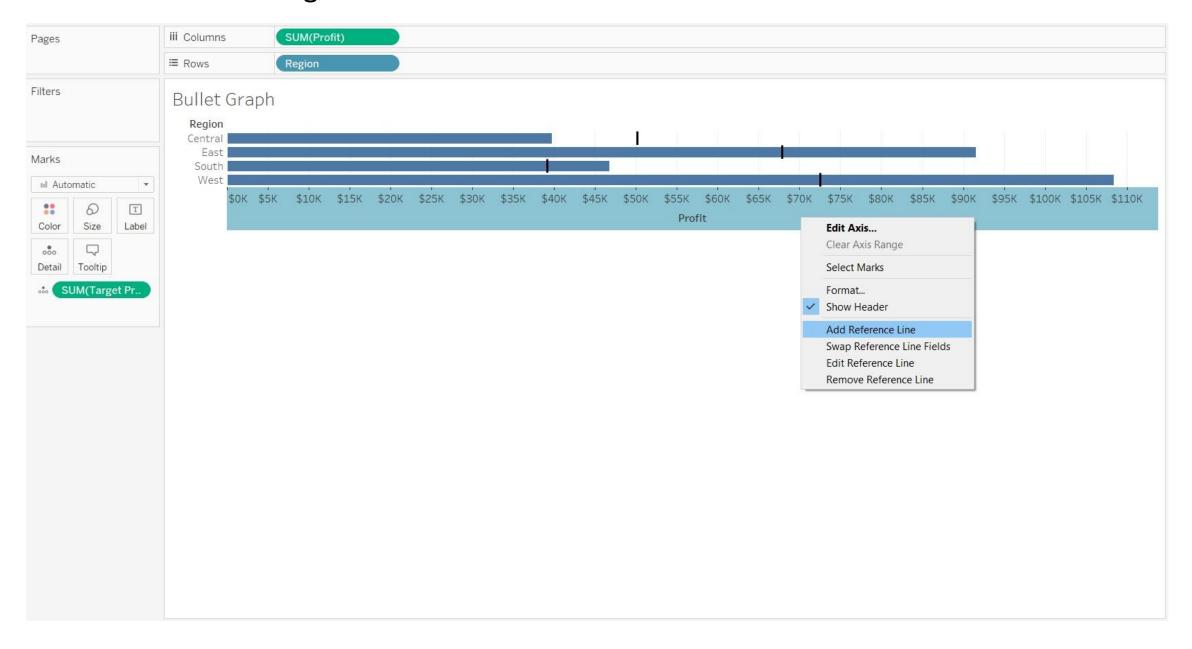
## **STEP 11:** Select the required Line properties



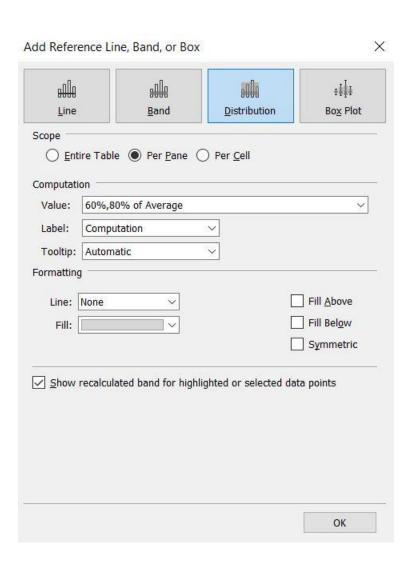
### STEP 12: Click on "OK"



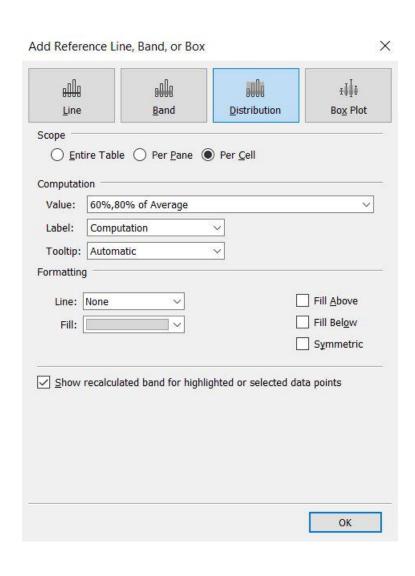
STEP 13: Right-click on Profit Axis and Click on "Add a Reference Line"



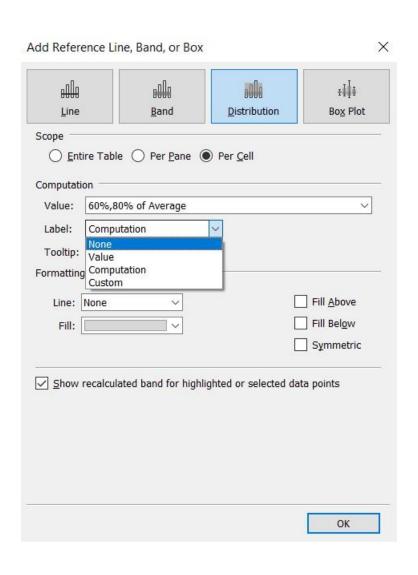
## STEP 14: Select the "Distribution" option



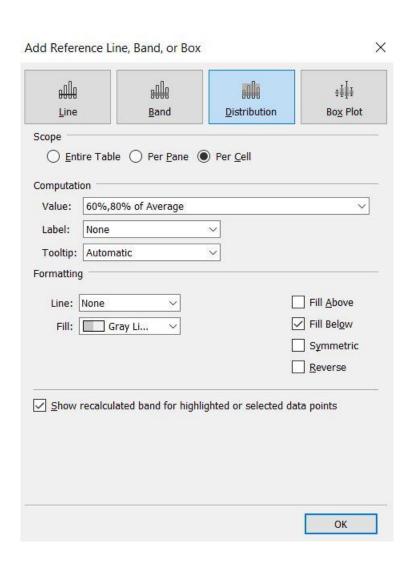
# **STEP 15:** Select the Scope as "**Cell**"



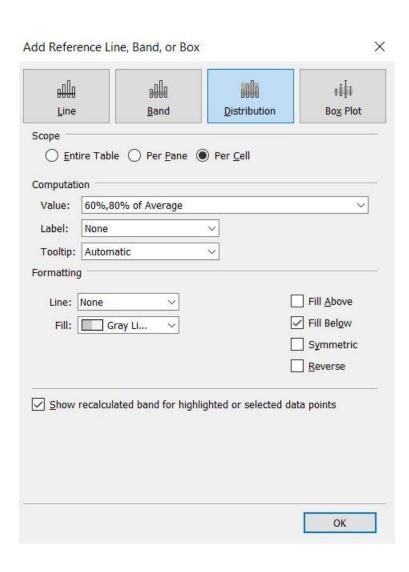
## **STEP 16:** Select the Label as "None" from the drop-down



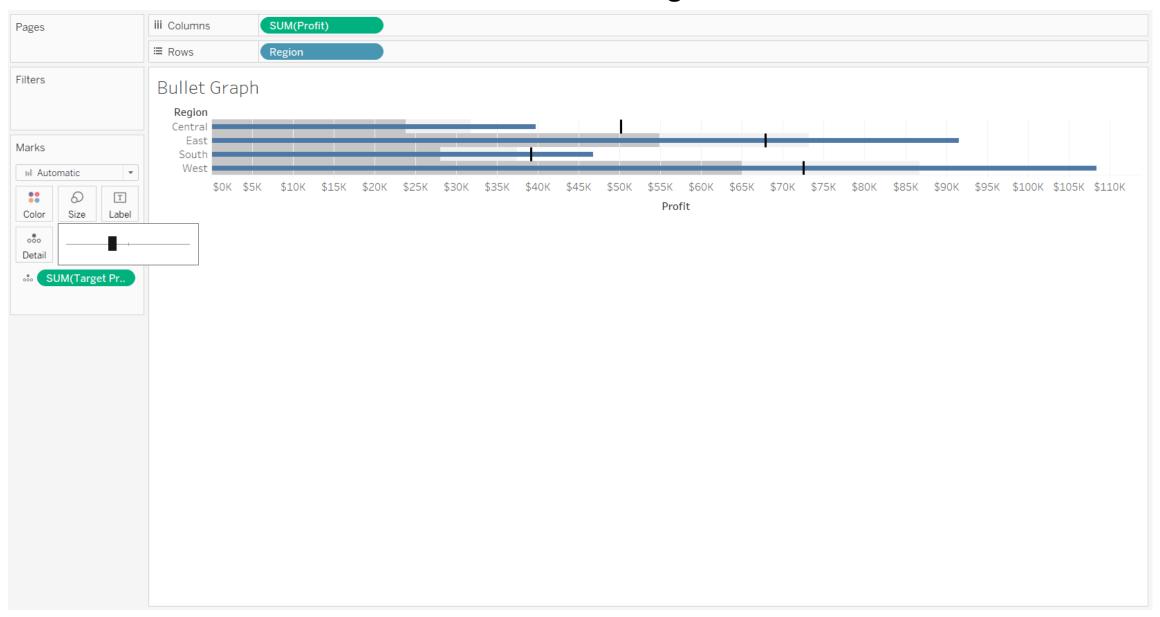
## STEP 17: Select the "Fill Below" option



### STEP 18: Click on "OK"



**STEP 19:** Change the Size of Bars using Slider Bar. This is to make the shading more visible



**STEP 20:** Now the Bullet Graph view is complete

For each region we can decode the below mentioned information

60% of Target Profit is shaded in dark grey

80% of Target Profit is shaded in light grey

100% of Target Profit is shown by black reference line

Actual Profit is represented by the blue bar

For this example, we see that Central Region alone is not meeting it's Target Profit

