



Overview



YTD



Region



Product



Customer

Filters

Year

2011

2023



Month

All



State

All



Total Sales

\$9.9M

Discount

0.06%

Margin

11.5%

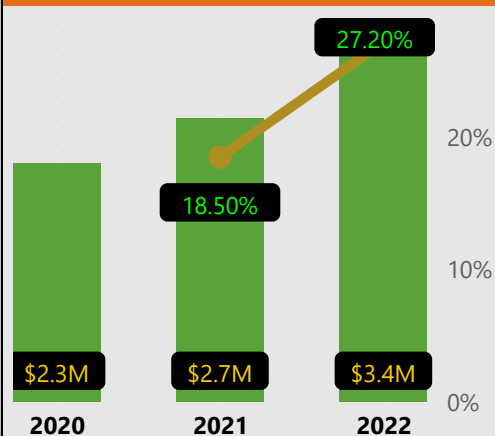
Quantity

139K

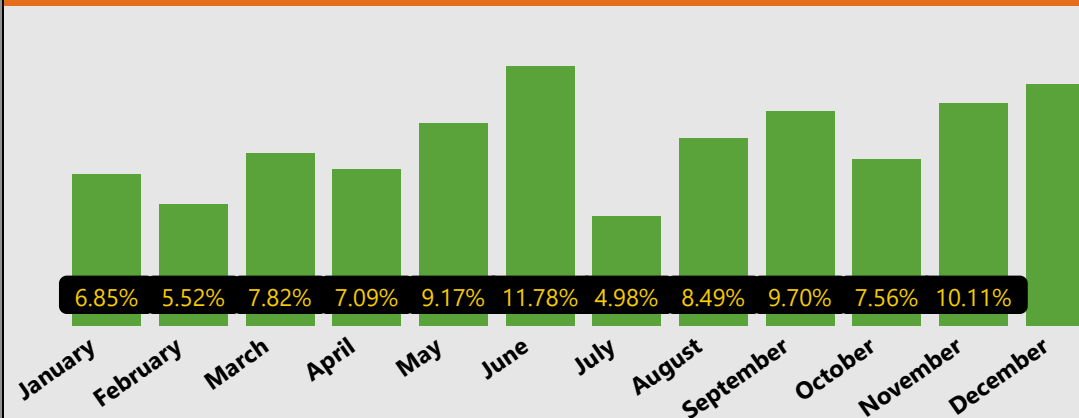
Ship Cost

1.05M

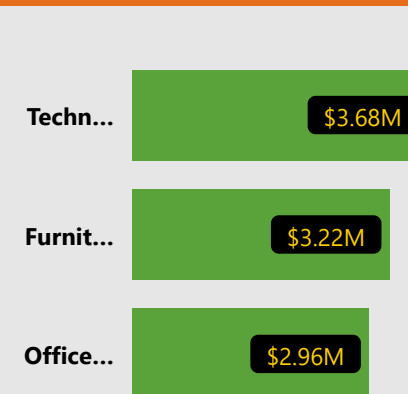
YOY growth



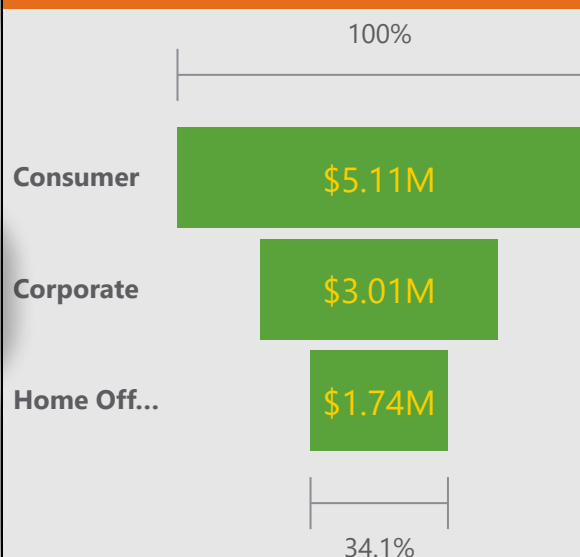
Sales by Month



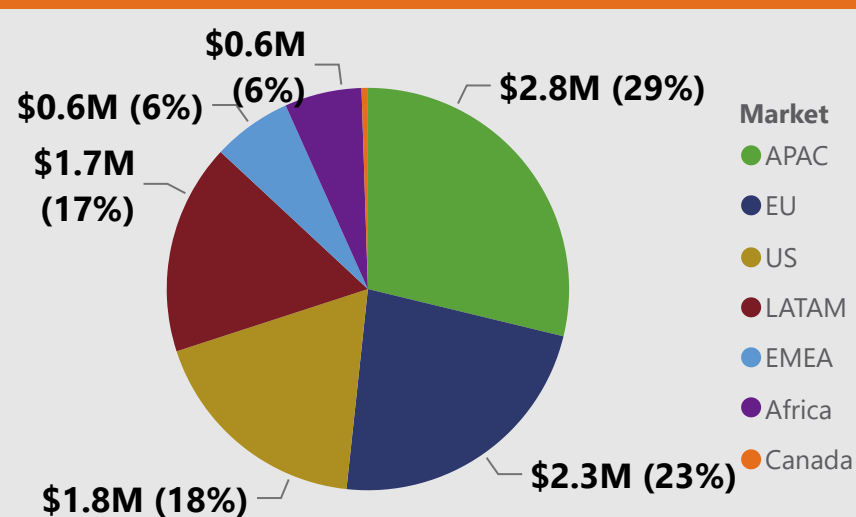
Sales by Category



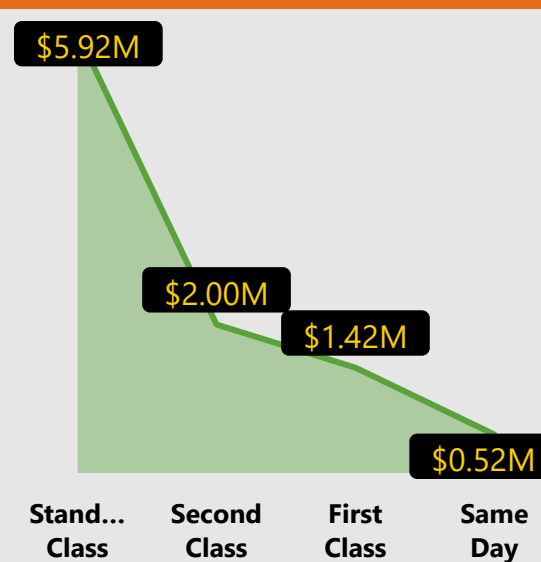
Sales by Segment



Sales by Market



Sales by Ship Mode





Overview



YTD



Region



Product



Customer

Filters

Year

2023

2023

Month

All



State

All



Total Sales

\$1.51M!

LY: 3.17M (-52.26%)

Margin

11.25%!

LY: 11.96% (-5.94%)

Target

\$1.51M!

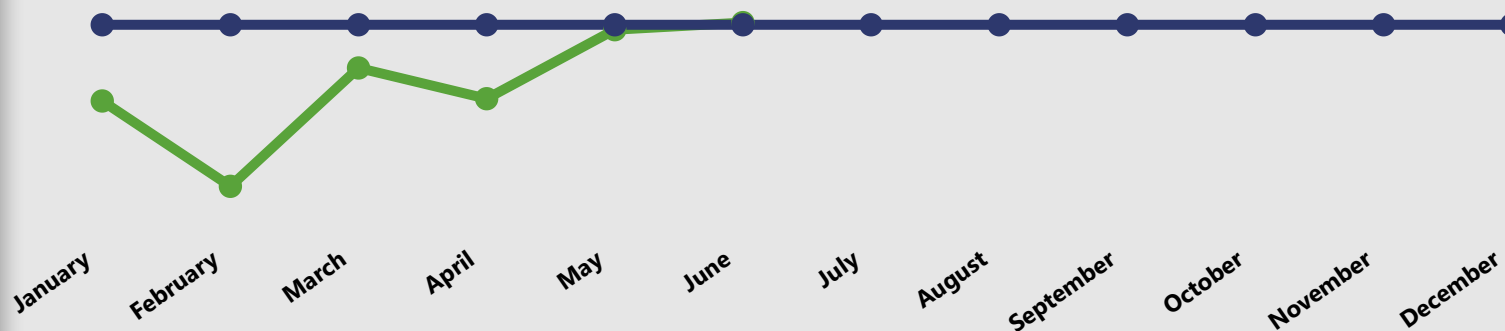
LY: 35,00,000 (-56.76%)

Forecast

\$1.59M

In December 2023

Target tracker



Sales by Category

Techn...

\$0.55M

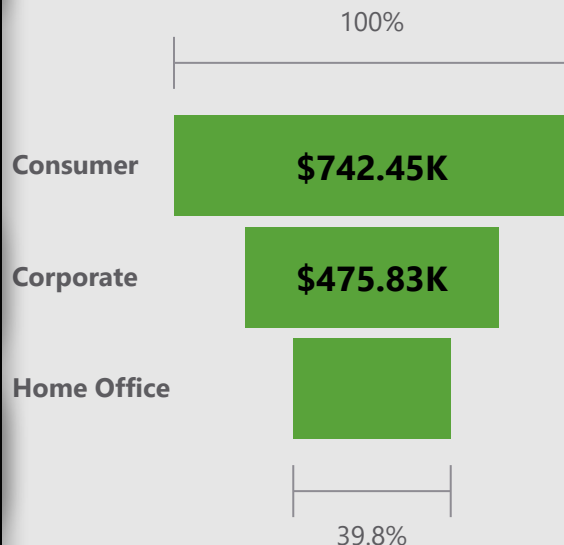
Furnit...

\$0.49M

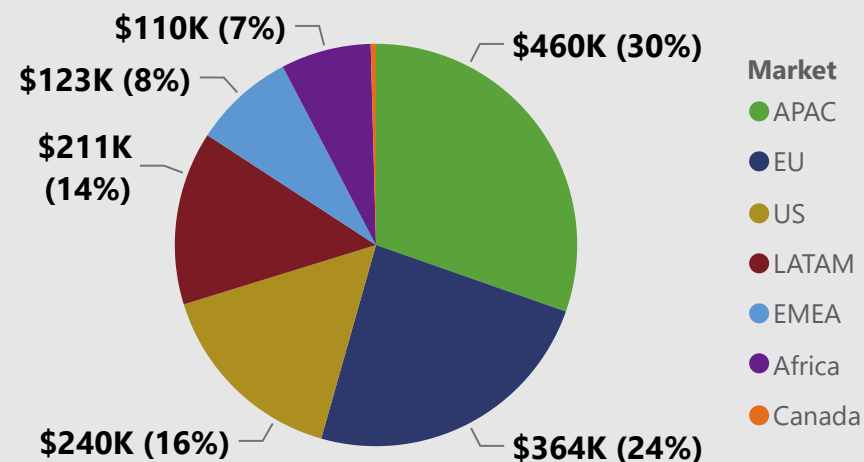
Office ...

\$0.48M

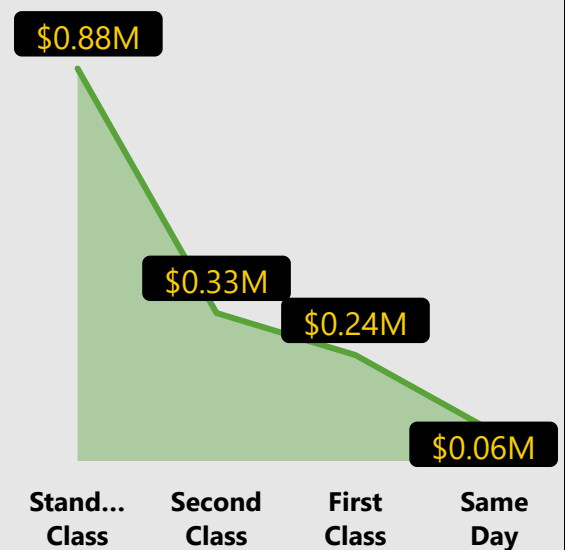
Sales by Segment



Sales by Market



Sales by Ship Mode



 Overview

 YTD

 Region

 Product

 Customer

Filters

Year

2011

2023

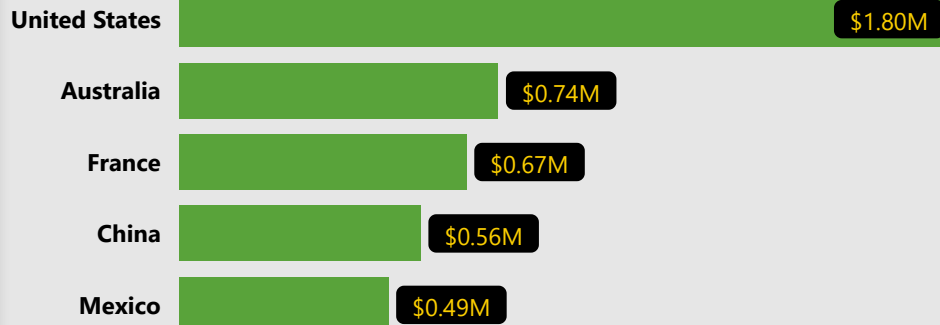
Month

All

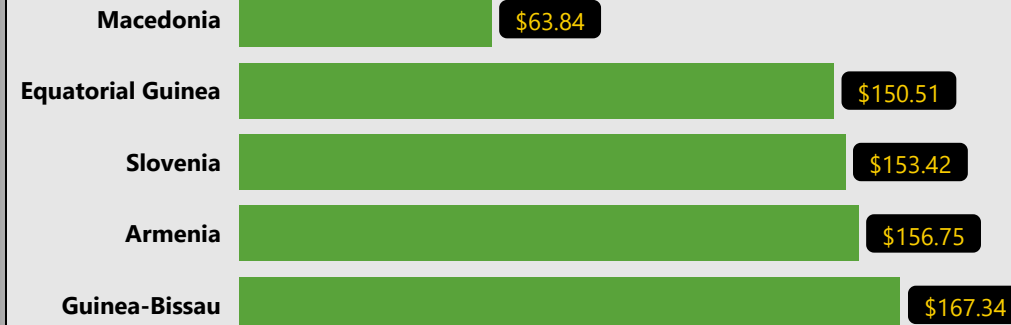
State

All

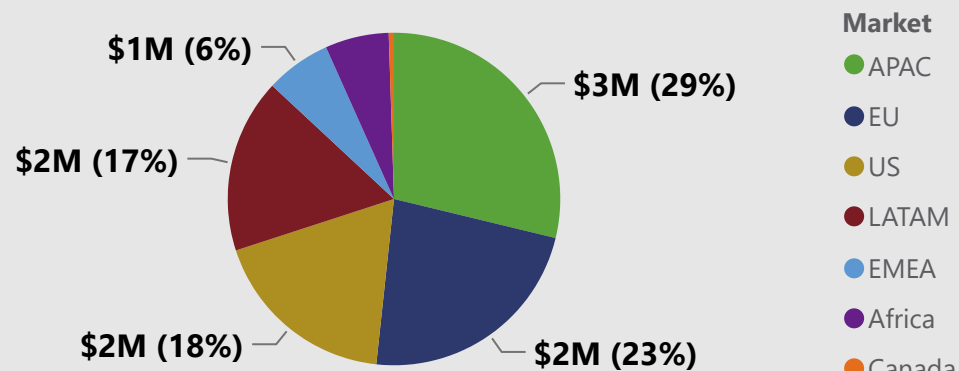
Top 5 country in sales



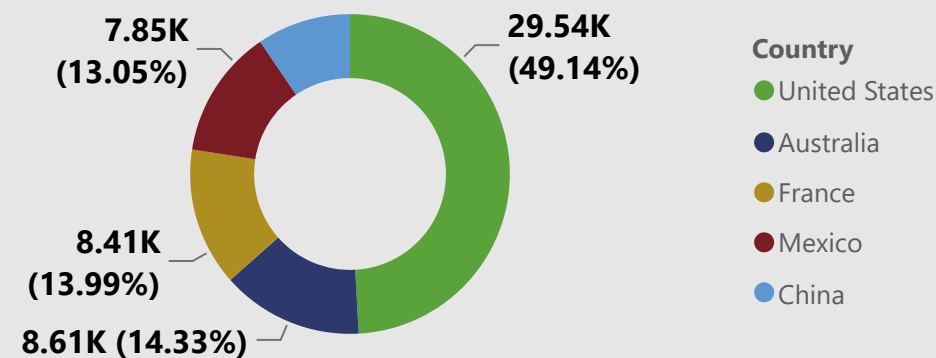
Bottom 5 country in sales



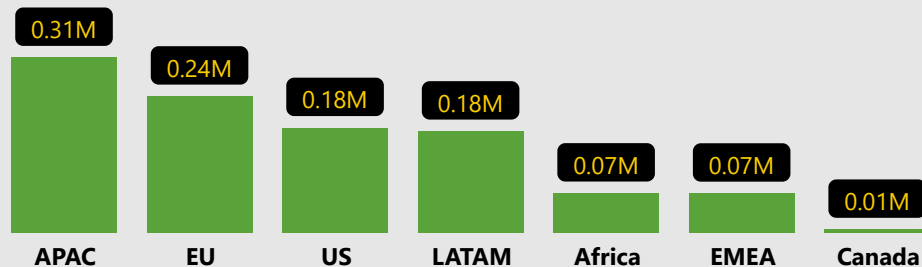
Sales by Market



Top 5 country by quantity



Shipping cost by Market



Discount by country





Overview



YTD



Region



Product



Customer

Filters

Year

2011

2023



Month

All

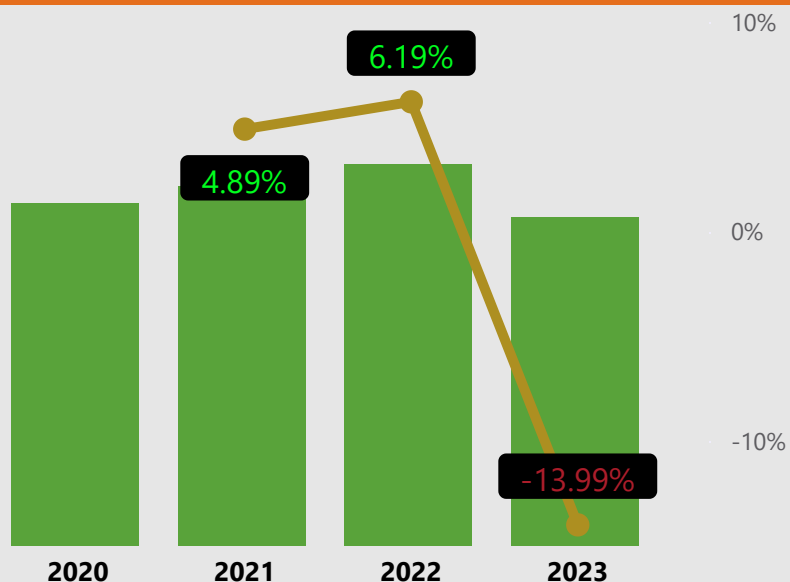


State

All



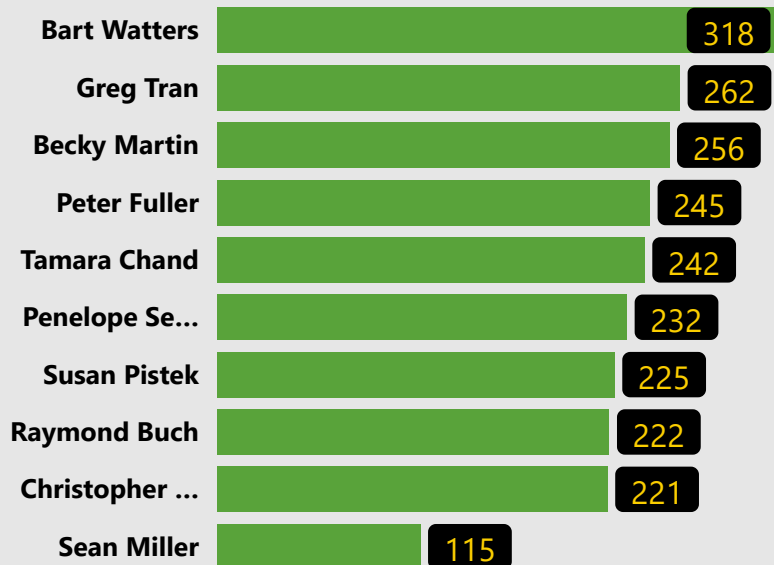
New Customer Growth Rate (YOY)



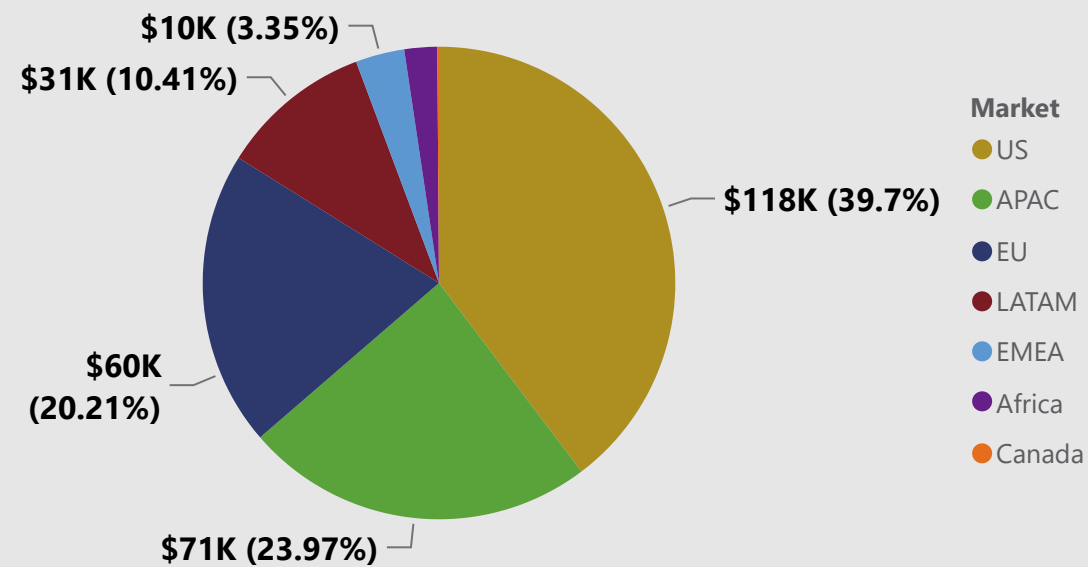
Top 10 by spending



Top 10 by Quantity



Market by Top 10 customers





Overview



YTD



Region



Product



Customer

Filters

Year

2011

2023



Month

All



State

All



Category

Technology

Office Supplies

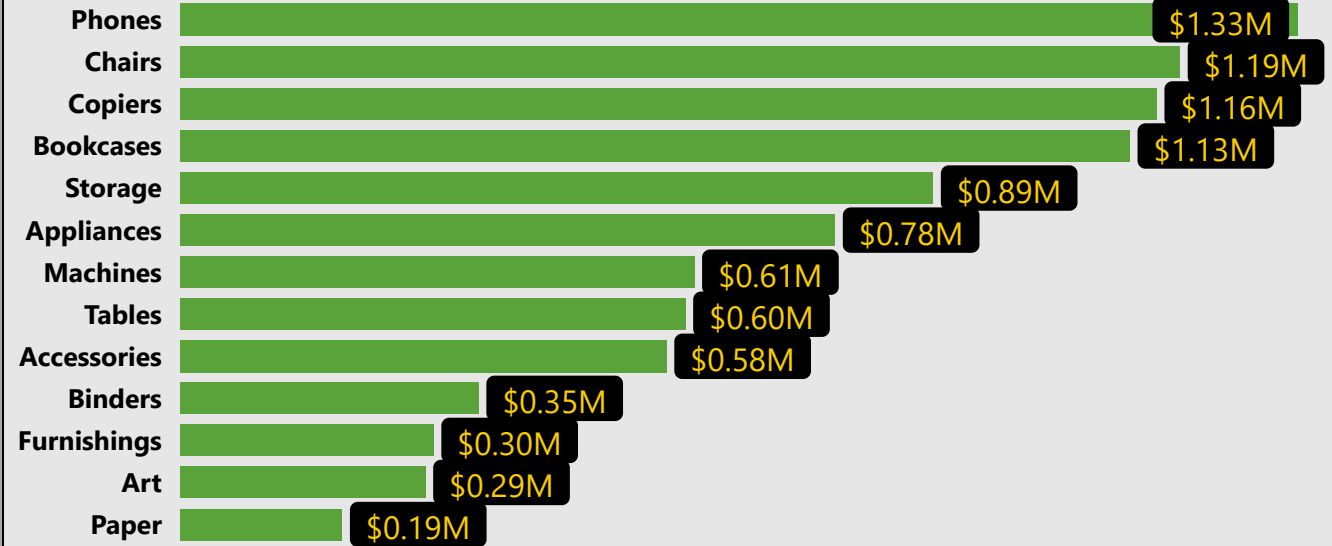
\$4M

Furniture

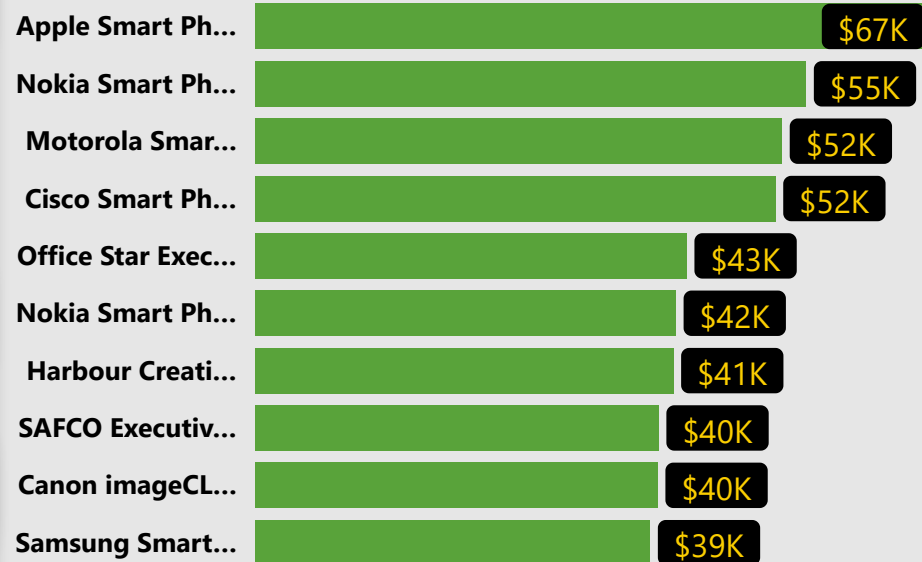
\$3M

\$3M

Sub Category



Top 10 Product by value



Top 10 Product by Quantity

