TOMAN BIKESHARE ANALYTICS

INTRO

Hello, I am Deepak, a student at DBE.
In this project, I've leveraged
POWERBI and SQL to uncover
valuable insights into bike sales.

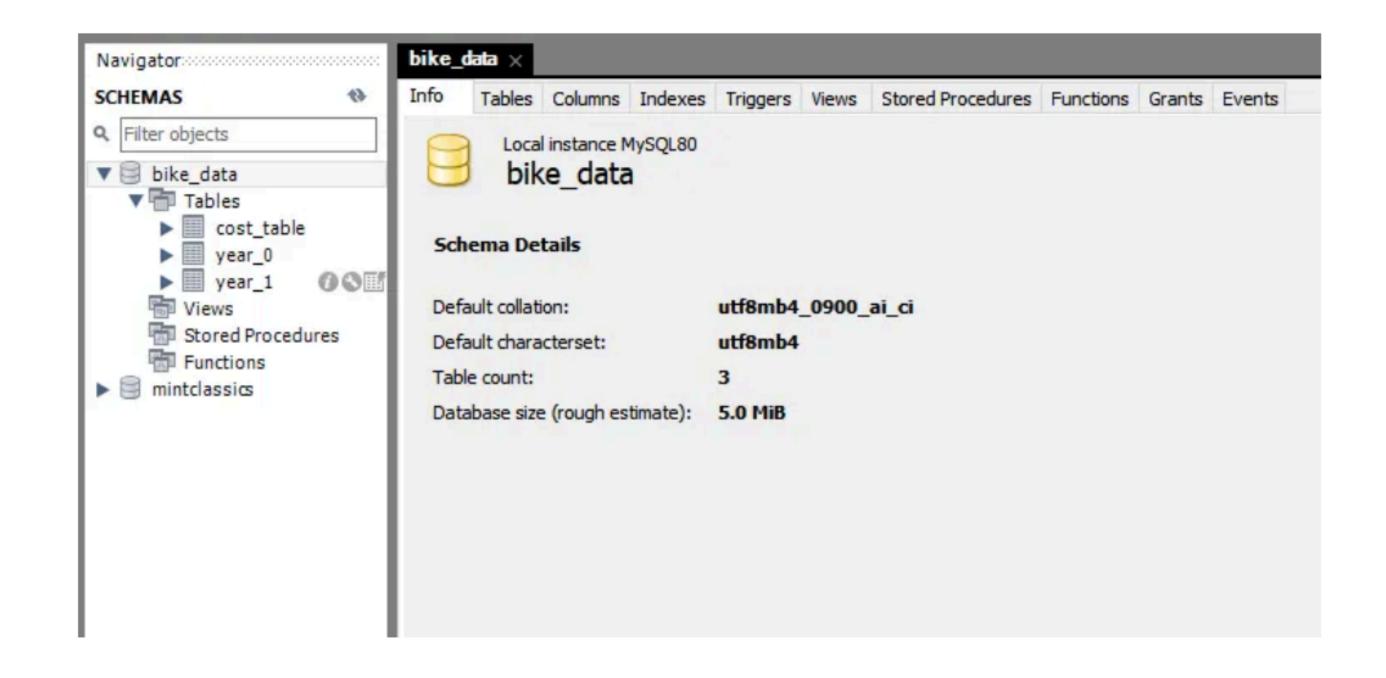
Goal

Develop a dashboard that displays KPIs for informed decision-making. Toman Bikeshare wants to understand if they can increase subscription prices for the next year.

Dashboard Requirements

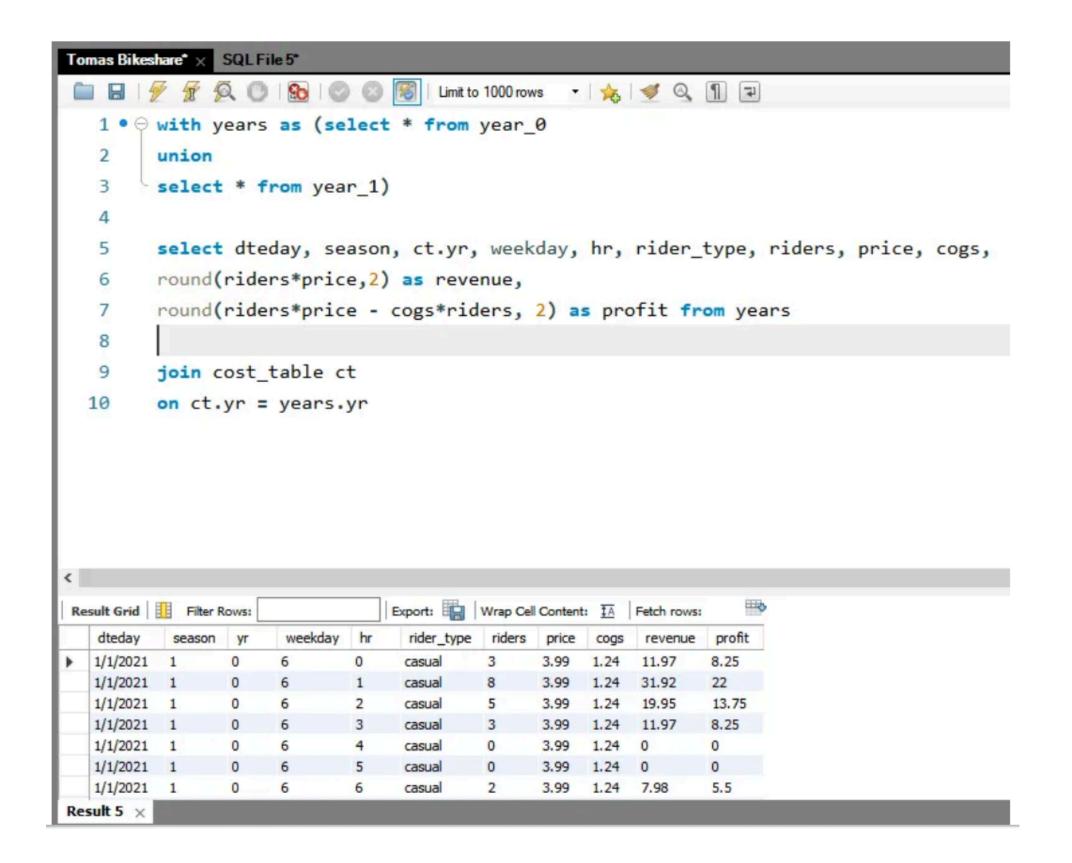
- 1. Hourly revenue analysis
- 2. Profit and revenue trends
- 3. Seasonal revenue (quarters)
- 4. Rider demographics

Downloading the Data The source of this dataset is <u>from Github</u>. It is downloaded to local storage and imported into MySQL Workbench through the Table Data Import Wizard.



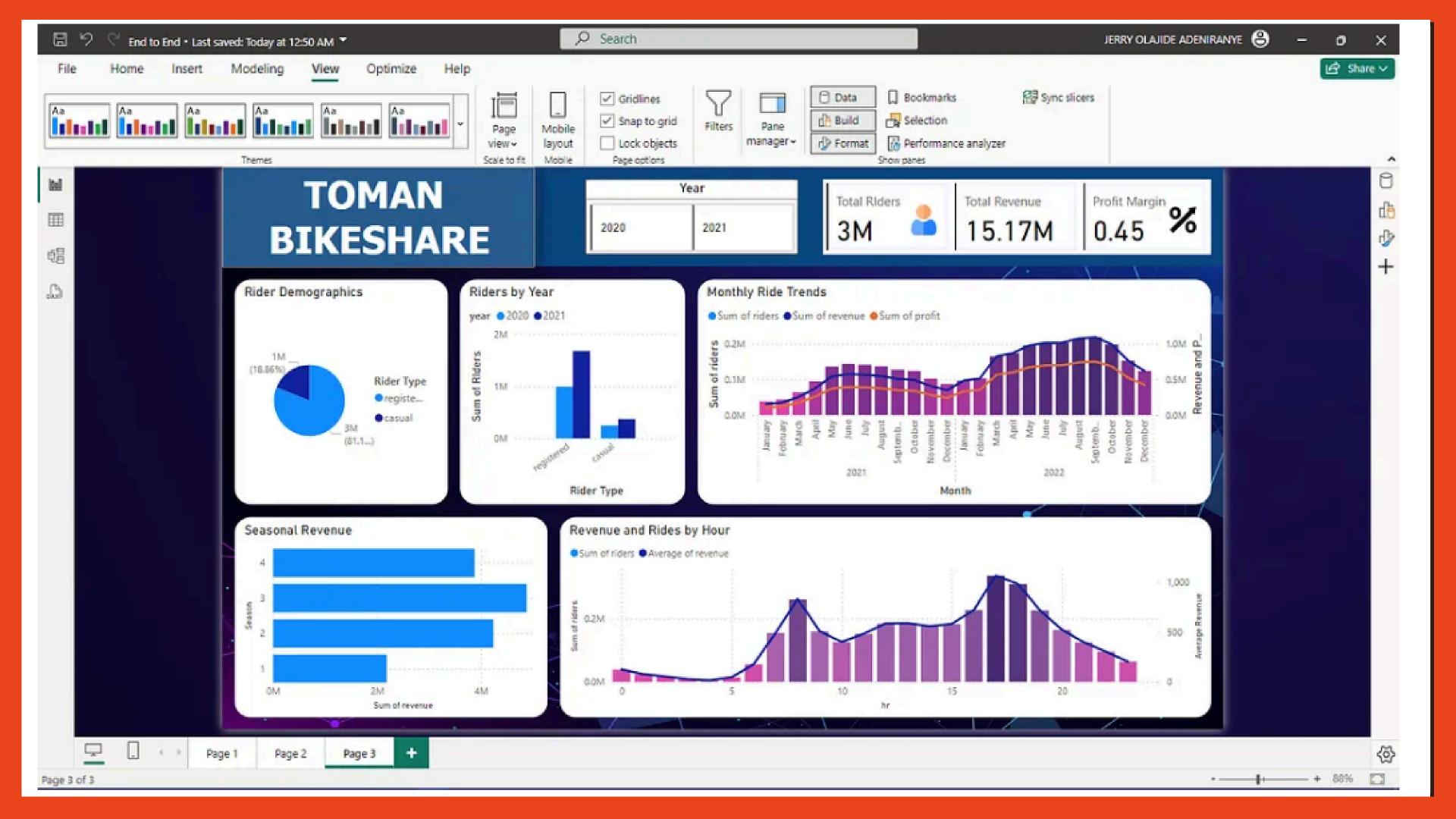
Querying the Data

First off, I joined the *years* tables (year_0 and year_1), then encapsulated that with a CTE, and finally joined it with the *cost* table. After this I simply picked the columns I needed and finalized the query.



Exporting and Visualizing the Data

The final step. The primary tool used was Power BI. I could not connect it with the MySql database so I resorted to the next best alternative: exporting to — then importing from Excel.



Conclusion

- Despite the price increase, there was an increase in the number of registered and casual riders.
- Promotions can be offered during the third-quarter months as that is when usage peaked. This can lead to an increase in profits and the profit margin
- The market can be tested with a 5–10% price increase.