#### **BOE – WEEK 2 ASSIGNMENT**

# Terro's real estate agency

### **Objective (Task):**

Your job, as an auditor, is to analyse the magnitude of each variable to which it can affect the price of a house in a particular locality.

To do the analysis, you are expected to solve these questions:

# 1) Generate the summary statistics for each variable in the table. (Use Data analysis tool pack). Write down your observation.

AVG_PRICE	
Mean	22.53280632
Standard Error	0.408861147
Median	21.2
Mode	50
Standard Deviation	9.197104087
Sample Variance	84.58672359
Kurtosis	1.495196944
Skewness	1.108098408
Range	45
Minimum	5
Maximum	50
Sum	11401.6
Count	506

By taking descriptive Statistics (Summary Statistics) we can able to get the summary of the data given significant to the price of the house:

- 1) The average (Mean) price of the house is \$ 22,532.
- 2) Median value (mid value) is \$ 21,200.
- 3) Price range of the house lies between 5 to 50.
- 4) The Skewness is 1.108 which indicates it's a positive skewness.

AVG_ROOM	
Mean	6.284634387
Standard Error	0.031235142
Median	6.2085
Mode	5.713
Standard Deviation	0.702617143
Sample Variance	0.49367085
Kurtosis	1.891500366
Skewness	0.403612133
Range	5.219
Minimum	3.561
Maximum	8.78
Sum	3180.025
Count	506

- 1) The Average (Mean) of the average room is 6.284.
- 2) Median value is 6.208.
- 3) Mode (Most frequent value) of the Average\_room is 5.71.

TAX	
Mean	408.2371542
Standard Error	7.492388692
Median	330
Mode	666
Standard Deviation	168.5371161
Sample Variance	28404.75949
Kurtosis	-1.142407992
Skewness	0.669955942
Range	524
Minimum	187
Maximum	711
Sum	206568
Count	506

- 1) The Average (Mean) of the Tax is 408.27.
- 2) Median value is 330.
- 3) The tax range varies between 187 to 711.

AGE	
Mean	68.57490119
Standard Error	1.251369525
Median	77.5
Mode	100
Standard Deviation	28.14886141
Sample Variance	792.3583985
Kurtosis	-0.967715594
Skewness	-0.59896264
Range	97.1
Minimum	2.9
Maximum	100
Sum	34698.9
Count	506

- 1) The Average (Mean) of Age is 68.574.
- 2) Median value is 77.5.
- 3) The Skewness is -0.598 Negative skewness.

CRIME_RATE	
Mean	4.871976285
Standard Error	0.129860152
Median	4.82
Mode	3.43
Standard Deviation	2.921131892
Sample Variance	8.533011532
Kurtosis	-1.189122464
Skewness	0.021728079
Range	9.95
Minimum	0.04
Maximum	9.99
Sum	2465.22
Count	506

- 1) The average crime rate is 4.87.
- 2) Median value is 4.82.
- 3) The Mode value is 3.43.

### 2) Plot a histogram of the Avg\_Price variable. What do you infer?



**Inference:** By plotting a histogram for the avg\_Price variable, we can stat that the average\_Price of the house is Positively skewed, the most of the houses price ranges between 17 to 25.

### 3) Compute the covariance matrix. Share your observations.

	CRIME_RATE	AGE	INDUS	NOX	DISTANCE	TAX	PTRATIO	AVG_ROOM	LSTAT	AVG_PRICE
CRIME_RATE	8.516147873									
AGE	0.562915215	790.7924728								
INDUS	-0.110215175	124.2678282	46.97142974							
NOX	0.000625308	2.381211931	0.605873943	0.013401099						
DISTANCE	-0.229860488	111.5499555	35.47971449	0.615710224	75.66653127					
TAX	-8.229322439	2397.941723	831.7133331	13.02050236	1333.116741	28348.6236				
PTRATIO	0.068168906	15.90542545	5.680854782	0.047303654	8.74340249	167.8208221	4.677726296			
AVG_ROOM	0.056117778	-4.74253803	-1.884225427	-0.024554826	-1.281277391	-34.51510104	-0.539694518	0.492695216		
LSTAT	-0.882680362	120.8384405	29.52181125	0.487979871	30.32539213	653.4206174	5.771300243	-3.073654967	50.89397935	
AVG_PRICE	1.16201224	-97.39615288	-30.46050499	-0.454512407	-30.50083035	-724.8204284	-10.09067561	4.484565552	-48.35179219	84.41955616

#### **Observations:**

## Positively related values

- 1) Crime rate & Avg Price 1.162.
- 2) Avg\_Room & Avg\_Price 4.484.

By taking Covariance matrix, we can observe that only these 2 relations mentioned above has positive relation with each other rest of the variable have negative relation with Avg\_Price.

- 4) Create a correlation matrix of all the variables (Use Data analysis tool pack).a) Which are the top 3 positively correlated pairs and b) Which are the top 3 negatively correlated pairs
- a) Which are the top 3 positively correlated pairs and
- b) Which are the top 3 negatively correlated pairs.

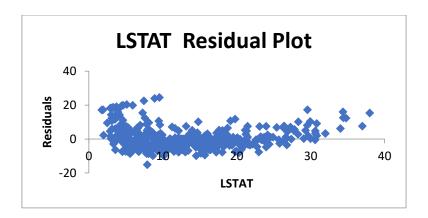
	CRIME_RATE	AGE	INDUS	NOX	DISTANCE	TAX	PTRATIO	AVG_ROOM	LSTAT	AVG_PRICE
CRIME_RATE	1									
AGE	0.006859463	1								
INDUS	-0.005510651	0.644778511	1							
NOX	0.001850982	0.731470104	0.7636514 <mark>47</mark>	1						
DISTANCE	-0.009055049	0.456022452	<b>0.59512</b> 9275	0.611440563	1					
TAX	-0.016748522	0.50 <mark>6455</mark> 594	0.72076018	0. <b>56802</b> 32	0.910228189	1				
PTRATIO	0.010800586	0.26 <mark>15</mark> 15012	<b>0.383</b> 247556	0.188932677	0.46 <mark>4741</mark> 179	0.46 <mark>085</mark> 3035	1			
AVG_ROOM	0.02739616	-0.240264931	<b>-0</b> .391675853	-0. <mark>30</mark> 2188188	-0.2 <mark>0</mark> 9846668	-0. <mark>29</mark> 2047833	-0 <mark>.35</mark> 5501495	1		
LSTAT	-0.042398321	0.602338529	0.603799716	0.590878921	0.48 <mark>8676</mark> 335	0.54 <mark>3993</mark> 412	0.374044317	-0.613808272	1	
AVG_PRICE	0.043337871	-0 <mark>.37</mark> 6954565	0.48372516	-0 <mark>.42</mark> 7320772	-0 <mark>.38</mark> 1626231	- <mark>0.46</mark> 8535934	- <mark>0.50</mark> 7786686	0.69 <mark>53599</mark> 47	-0.7 <mark>3</mark> 7662726	1

	Cells	Top 3 +vely correlation	
1)	Tax & Distance	0.910228189	
2)	NOX & Indus	0.763651447	
3)	NOX & Age	0.731470104	
	Cells	<b>Top 3 -vely Correlation</b>	
1)	Avg_Price & Lstat	-0.737662726	
2)	Lstat & Avg_Room	-0.613808272	
3)	Avg_Price & PTRatio	-0.507786686	

- The cells which are highlighted in Yellow are top 3 positively correlated.
- The cells which are highlighted in Green are top 3 negatively correlated.
- 5) Build an initial regression model with AVG\_PRICE as 'y' (Dependent variable) and LSTAT variable as Independent Variable. Generate the residual plot.
- a) What do you infer from the Regression Summary output in terms of variance explained, coefficient value, Intercept, and the Residual plot?
- b) Is LSTAT variable significant for the analysis based on your model?

Regression Statistics			
Multiple R	0.737662726		
R Square	0.544146298		
Adjusted R Square	0.543241826		
Standard Error	6.215760405		
Observations	506		

	Coefficients	P-value
Intercept	34.55384088	3.7431E-236
LSTAT	-0.95004935	5.0811E-88



#### 5a)

- In regression statistics we get the Adjusted R Square value as 0.5432 which stats that the value is lesser than 1 but not closer to 1.
- The R Square value is 0.54 which stats that the variance is 54.5% in the Avg\_Price.
- The LSTAT Residual plot is formed in a randomized manner and
- The Coefficient for the intercept is 34.55 and Lstat is -0.95
- The P-value for regression statistics for Avg\_Price is less than 0.05 which stats that we can consider this as a pattern for further purpose.

#### 5b)

- The significance of the LSTAT is near to zero and not 0, The P-value of the Lstat is less than 0.05.
- So, the LSTAT variable is significant and retained for the analysis.
- 6) Build a new Regression model including LSTAT and AVG\_ROOM together as independent variables and AVG\_PRICE as dependent variable.
- a) Write the Regression equation. If a new house in this locality has 7 rooms (on an average) and has a value of 20 for L-STAT, then what will be the value of AVG\_PRICE? How does it compare to the company quoting a value of 30000 USD for this locality? Is the company Overcharging/Undercharging?

Regression Statistics			
Multiple R	0.799100498		
R Square	0.638561606		
Adjusted R Square	0.637124475		
Standard Error	5.540257367		
Observations	506		

	Coefficients	P-value
Intercept	-1.358272812	0.668764941
AVG_ROOM	5.094787984	3.47226E-27
LSTAT	-0.642358334	6.66937E-41

#### **Regression Equation**

The average price of the new House is \$21,470

- The company coated price value is 30000, but the average price according to the predicted value is 21470.
- which shows a massive difference between prices.
- Therefore, The Company is Overcharging.

b) Is the performance of this model better than the previous model you built in Question 5? Compare in terms of adjusted R-square and explain.

- The Adjusted R Square value is 0.6371.
- The Adjusted R Square value of the previous model is 0.5432.
- This shows that while adding Avg\_Room in the model, there is a 10% variance in the Avg\_Price.

7) Build another Regression model with all variables where AVG\_PRICE alone be the Dependent Variable and all the other variables are independent.

Interpret the output in terms of adjusted R square, coefficient, and Intercept values. Explain the significance of each independent variable with respect to AVG\_PRICE.

Regression Statistics			
Multiple R	0.832978824		
R Square	0.69385372		
Adjusted R Square	0.688298647		
Standard Error	5.1347635		
Observations	506		

	Coefficients	P-value
Intercept	29.24131526	2.53978E-09
CRIME_RATE	0.048725141	0.534657201
AGE	0.032770689	0.012670437
INDUS	0.130551399	0.03912086
NOX	-10.3211828	0.008293859
DISTANCE	0.261093575	0.000137546
TAX	-0.01440119	0.000251247
PTRATIO	-1.074305348	6.58642E-15
AVG_ROOM	4.125409152	3.89287E-19
LSTAT	-0.603486589	8.91071E-27

- The Adjusted R Square value of this model has 0.6882
- The Adjusted R Square value of the previous model has 0.6371 with LSTAT and AVG Room.
- Comparatively this model has more variance to analyse the data and the adjusted r square of this model has more.
- The P-value of the Crime Rate is only more than 0.05, other than that every other p-values are significant.
- The intercept value is 29.241.

# 8) Pick out only the significant variables from the previous question. Make another instance of the Regression model using only the significant variables you just picked and answer the questions below:

Regression Statistics		
Multiple R	0.832835773	
R Square	0.693615426	
Adjusted R Square	0.688683682	
Standard Error	5.131591113	
Observations	506	

Coefficients		P-value
Intercept	29.42847	1.85E-09
AGE	0.032935	0.012163
INDUS	0.13071	0.038762
NOX	-10.2727	0.008546
DISTANCE	0.261506	0.000133
TAX	-0.01445	0.000236
PTRATIO	-1.0717	7.08E-15
AVG_ROO	4.125469	3.69E-19
LSTAT	-0.60516	5.42E-27

#### a) Interpret the output of this model.

- The intercept value is 29.42
- The Adjusted R Square of this model is 0.688 with the variance of Avg\_Price.
- All the variables in this model are significant. The Adjusted R Square is closer to 1 (With a decent).
- The final value of the Avg\_house will be 29.42, when all the independent variable is 0.

# b) Compare the adjusted R-square value of this model with the model in the previous question, which model performs better according to the value of adjusted R-square?

- The Adjusted R Square of this model is 0.6886 and for the previous model is 0.6882.
- Comparatively the value of the Adjusted R Square is just slightly up and not highly varied, and the significant variable stats to consideration with the P-value.
- On considering both the models, this model performs better according to the value of the Adjusted R Square.

# c) Sort the values of the Coefficients in ascending order. What will happen to the average price if the value of NOX is more in a locality in this town?

- While sorting the values of the coefficient in ascending order, The Nox & Avg\_Price are negatively Related to each other.
- This states that is the value of the NOX Increases, then the Avg\_Price of the house decreases.
- Every 1 unit of Nox value increases, the value of Avg\_price decreases to 10.27.

#### d) Write the regression equation from this model.

- Y = 29.4285 + 0.0329 \* X1 + 0.1307 \* X2 + -10.2727 \* X3 + 0.2615 \* X4 0.0144 \* X5 1.0717 \* X6 + 4.1254 \* X7 0.6051 \* X8.
- Y = Interface + Age \* X1 + Indus \* X2 + NOX \* X3 + Distance \* X4 + Tax \* X5 + PTRatio \* X6 + Avg\_Room \* X7 + LSTAT \* X8.