

Dashboard

Year

Month

TerritoryName

SalesPersonName

Region

Vendor Name

Net YTD Sales

5.31Cr57.3%
Growth

Net YTD Margin

64.76L582.3%
Growth

Net MTD Sales

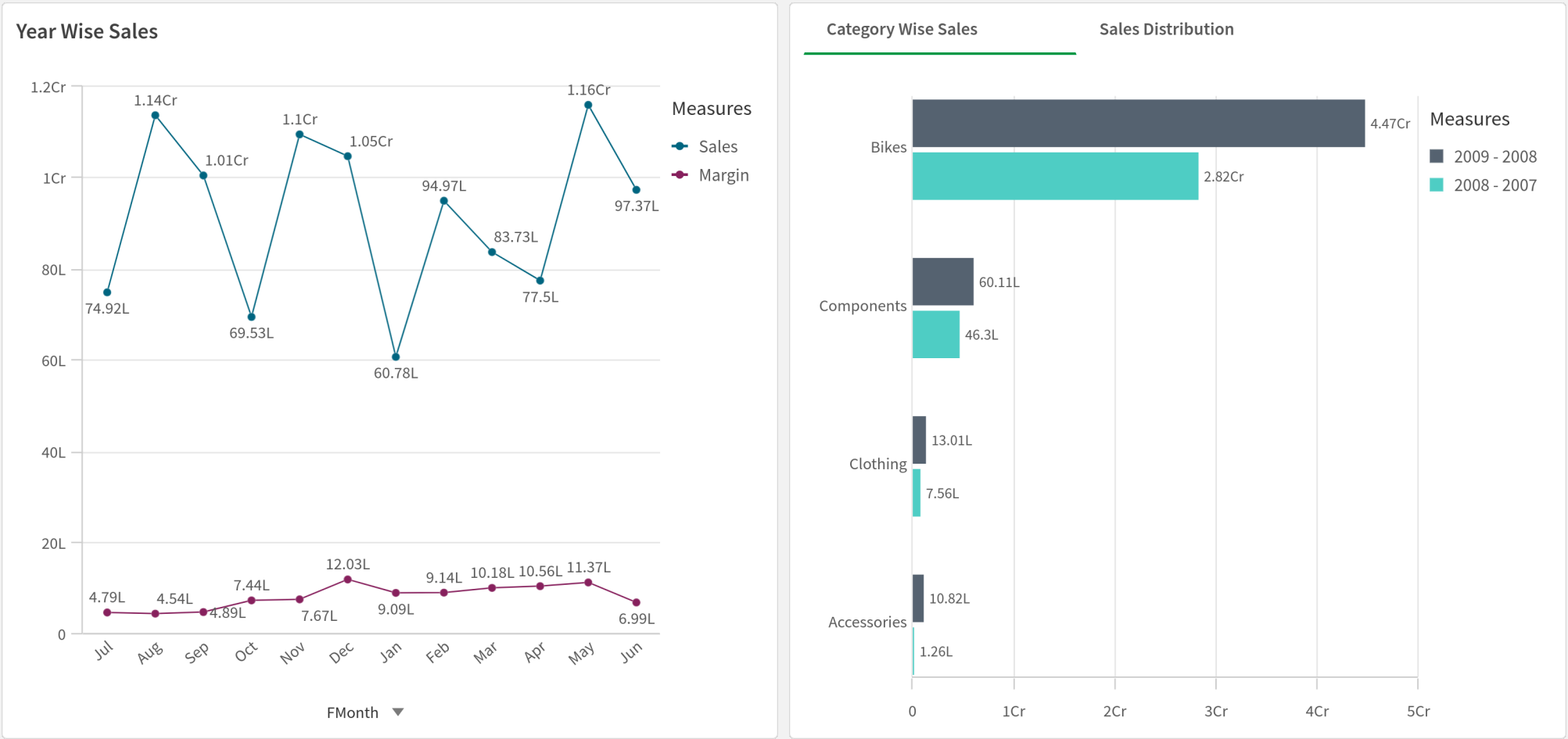
53.78L3.3%
Growth

Net MTD Margin

8L4.8%
Growth

Margin%

8.9%



SalesPerson

Year	Month	TerritoryName	SalesPerson	Region	Category
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Sales by SalesPe...

8.1Cr

Target for SalesP...

8.6Cr

Sales by Website

2.93Cr

Target for Website

3.38Cr

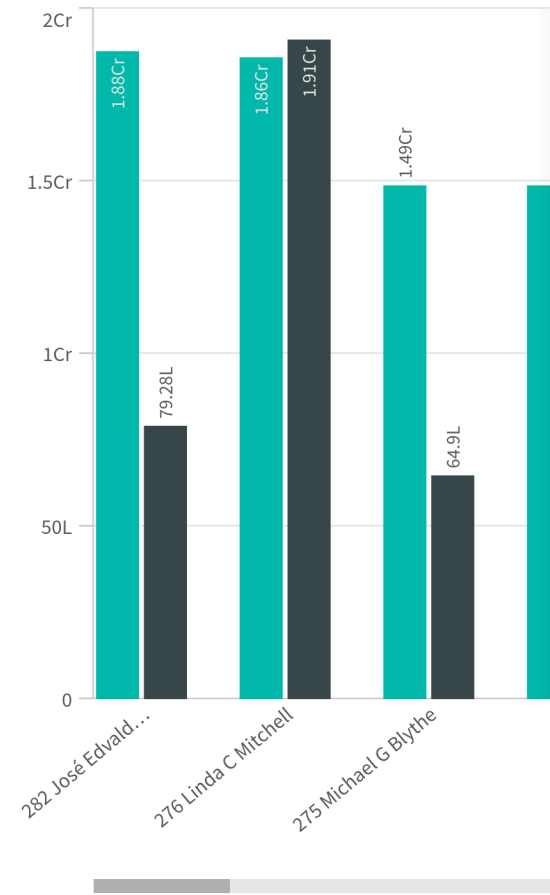
SalesPerson

11

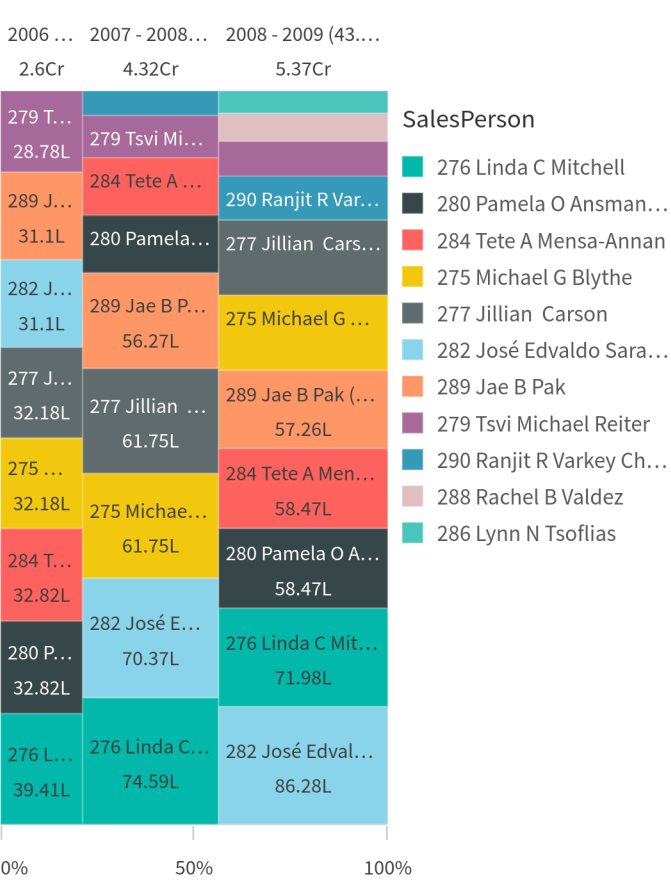
Variance

-7.9%

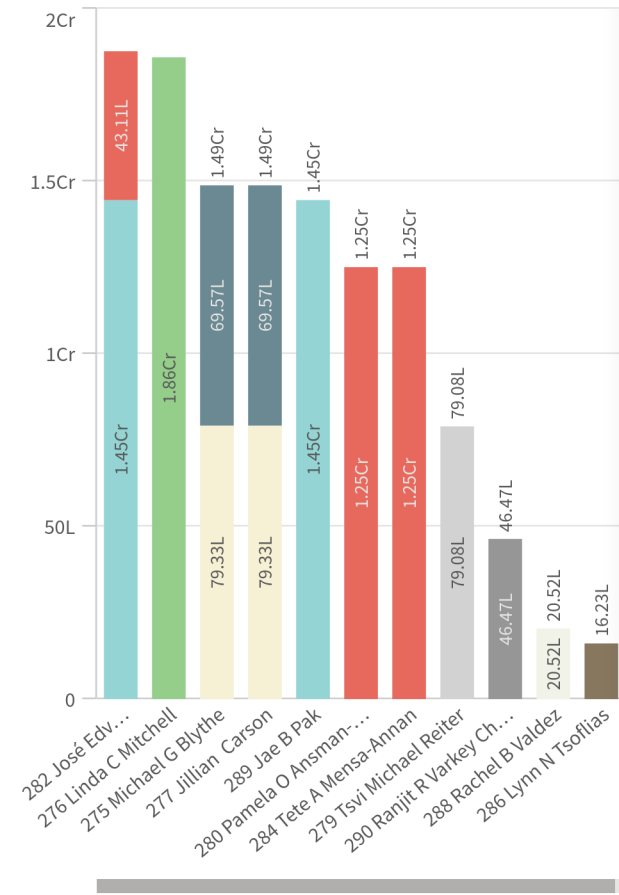
Sales vs Target for SalesPerson



Salesperson Year Wise Sales



Territory wise Salesperson



Shipment

Year

Month

Region

Ship Method

SalesPerson

Product

Total Shipment

30.55K

On time Shipment

29.87K

Late Shipment

676

Late Shipment %

2.2%

Shipping Cost

\$ 26.72

City Reach

535

Quarter Wise Late Shipment

Total Shipment by CountryRegion

Total shipment Vs Late shipment%

Category

Shipping Method

Offer Type

Calender Year

SalesPerson

Shipment Statistics

CategoryName	Total Shipment	Late shipment	Late Shipment %	1 day delay	2 day delay	3 day delay	> 3 delay
Totals	30547	676	2.2%	230	202	225	19
Accessories	18657	366	2.0%	115	124	127	0
Bikes	18410	441	2.4%	152	129	141	19
Clothing	9526	188	2.0%	71	47	70	0
Components	2650	55	2.1%	18	14	23	0

Products

Year

Month

ProductName

Region

Category

Subcategory

Product Sold

83.55K

235.7%
Growth

Products

504

Order Qty

2.7L

Net YTD Customer

17.91K

399....
Growth

Avg Order Value

3,611.6

Avg Order Quant...

3.9

Product Yearly Wise Total Sales & Order quantity

ProductName

FYear

Values

2006 - 2007

Sales

All-Purpose Bike Stand	-
AWC Logo Cap	5,090.9
Bike Wash - Dissolver	-
Cable Lock	-
Chain	-
Classic Vest, L	-
Classic Vest, M	-
Classic Vest, S	-
Fender Set - Mountain	-
Front Brakes	-
Front Derailleur	-
Full-Finger Gloves, L	-
Full-Finger Gloves, M	-
Full-Finger Gloves, S	-
Half-Finger Gloves, L	-
Half-Finger Gloves, M	-
Half-Finger Gloves, S	-

Top 10 Products

Mountain-200 Black, 38

44.1L

Mountain-200 Black, 42

40.1L

Mountain-200 Silver, 38

37.0L

Mountain-200 Silver, 42

Country Wise Total Customer

CountryRegionName
Point layer

CountryRegionN
ame

Australia

Canada

France

Germany

United Kingdom

United States

count(Distinct(...

7.92K

1.27K

5000km

OpenStreetMap contributors

Report

ProductNumber	Product	Vendor	Sales	Orders	OrderQty	\$ CM Sales Amt	\$ PM Sales Amt	%Change in \$ Sales	CY Month Orders	PY Month Orders	%Ch
Totals			1103227...	30489		\$ 5377744.6	\$ 5208113.6	3.3%	2374	2386	
ST-1401	All-Purpose Bike Stand	Green Lake Bike Company	37842	238	1	\$ 2067.0	\$ 3975.0	-48.0%	13	25	
CA-1098	AWC Logo Cap	Integrated Sport Products	19510.371	2224	1	\$ 2159.4	\$ 1853.7	16.5%	243	209	
CA-1098	AWC Logo Cap	Integrated Sport Products	3711.886	176	4	\$ 129.5	\$ 129.5	0.0%	6	6	
CA-1098	AWC Logo Cap	Integrated Sport Products	3379.533	107	6	\$ 97.1	\$ 129.5	-25.0%	3	4	
CA-1098	AWC Logo Cap	Integrated Sport Products	2853.6225	108	5	\$ 80.9	\$ 80.9	0.0%	3	3	
CA-1098	AWC Logo Cap	Integrated Sport Products	2727.276	173	3	\$ 145.6	\$ 80.9	80.0%	9	5	
CA-1098	AWC Logo Cap	Integrated Sport	2698.648	64	8	\$ 43.2	\$ 215.8	-80.0%	1	5	

Invoice

CustomerID	CustomerName	SalesPerson	SalesOrderID	Product	Order Qty	Freight
Totals					58189	732696.63
11000	Jon V Yang	Syed Abbas	43793	Mountain-100 Silver, 38	1	85.00
11000	Jon V Yang	Syed Abbas	51522	Fender Set - Mountain	1	58.55
11000	Jon V Yang	Syed Abbas	51522	Mountain-200 Silver, 38	1	58.55
11000	Jon V Yang	Syed Abbas	57418	Short-Sleeve Classic Jersey, S	1	62.68
11000	Jon V Yang	Syed Abbas	57418	Sport-100 Helmet, Red	1	62.68
11000	Jon V Yang	Syed Abbas	57418	Touring Tire	1	62.68
11000	Jon V Yang	Syed Abbas	57418	Touring Tire Tube	1	62.68
11000	Jon V Yang	Syed Abbas	57418	Touring-1000 Blue, 46	1	62.68
11001	Eugene L Huang	Syed Abbas	43767	Mountain-100 Black, 44	1	84.37
11001	Eugene L Huang	Syed Abbas	51493	AWC Logo Cap	1	60.50
11001	Eugene L Huang	Syed Abbas	51493	Fender Set - Mountain	1	60.50
11001	Eugene L Huang	Syed Abbas	51493	Mountain Bottle Cage	1	60.50
11001	Eugene L Huang	Syed Abbas	51493	Mountain-200 Silver, 38	1	60.50