

Deependra Verma

deependra.verma00@gmail.com +91-8340572130 Gurugram, India [LinkedIn](#) [Portfolio](#)

Results-driven and dynamic professional with a **passion for data science** and a strong background in product management. Equipped with over 7.2 years of diverse experience, I have successfully tackled and overseen numerous large-scale programs and end-to-end product initiatives. With a keen ability to adapt and a focus on achieving objectives, I am driven to excel in the field of **data science or as a data-oriented product manager**.

WORK EXPERIENCE

Careers360 - Associate Product Operation (Pseudo Product Manager)

January, 2022-current

Gurugram, India

- Led product management for Careers360's news product (Using Agile Methodologies), performing market research, web scraping, wire-framing, PRD creation, and analysis-driven design improvements for increased lead generation by 20%.
- Develop Rank-predictor Product using Linear Regression Model with 93% accuracy.
- Working on Product Recommendation System based on the user's data and their need.
- Led Subscription-based JEE Main & NEET products by analyzing the data (Sales Increased by 56%). Led full Product of CUET [8 Subjects] with the coordination of cross-functional team.
- Planning, processing, and execution with sheet automation, analyzing data with SQL on 10+ projects additionally lead to an increase in sales and lead generation. Few are :- (a) 5+ most downloaded Ebooks [1.5 lac+ downloads and 16000+ leads till date], (b) free Q&A platform for the users for a lead generation [5000+ till date].
- Led a team of SMEs, Mentors, interns, faculties, freelancers, and vendors and executed the many high-value projects on/before time, few are - (a) Creation and QC of 8040 questions of JEE Main (10 years) [Generated 5000+ leads till date], 6000 questions of English and Commerce [Utilised in various products]. (b) Resolved more than 1000+ grievances to improve user experiences. (c) Mentorship to more than 1000+ students results in producing toppers (10 students more than 99+ percentile) of JEE Main and NEET.

Toppr - Associate Team lead

July, 2021 - Jan, 2022

Remote

- Led a team of 18+ members to solve 0.52M+ doubts with 90% happy sessions and hired 200+ freelancers
- Worked on project like, increasing the Solution suggestion rate by 4%, decreasing the Average handling time by 1.5 Min, digital library project [For the In-house team], etc.

- FRT for 45s increased by 6% and productivity increased 5 Doubts/Md as a result of the initiatives taken. Also, managed the team to create the solution of 25000+ questions to increase SSR and decrease AHT.

Careers360 - SME(Physics)

July,2019-July,2021

Gurugram, India

Toppr - SME(Physics)

January,2019- July,2019

Pune, India

Moeff Technologies – Design Engineer

June, 2016 - June, 2018

Noamundi, India

EDUCATION

2014-2016 | **National Institute of Technology, Patna**

Master of Technology [CGPA – 8.9]

SKILLS

| Python (NumPy, Pandas, Matplotlib, Seaborn, Plotly, Scikit-Learn, Scipy) | Machine Learning | Data Vizualisation – Tableau, Power BI | Basic Statistics | SQL | Product Management | Agile Methodology | Kanban Methodology | Scrumban Methodology | SQL | JIRA | Project Management | Team leadership | Sheet Automation | People Management |

Achievements

- AIR 950 - GATE 2017
- AIR 12- ISRO RAC scientist examination.
- Got employee of the month four times (3 times Toppr clap and 5-time Cheers to Peers in Careers360)