Deependra Verma

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Highly motivated and versatile professional with a proven track record in **data science(medalist on Kaggle)** and extensive experience in product management. Passed out from **NIT Patna** and holds a **professional certification in Data Science from Purdue University, USA**. With over **6.6 years** of diverse industry experience, I have effectively managed and delivered numerous large-scale programs and end-to-end product initiatives. Combining adaptability and a relentless drive to achieve objectives, I am dedicated to excelling in the data science field or as a data-oriented product manager.

PROJECTS

Capstone AI Projects - Healthcare CVD Prediction, Book Recommender System, IPL Prediction, Healthcare Diabetes Prediction(AI Capstone Project)

Tabelau Projects - Comparative Study of Countries - Dashboard, Sales Comparision By Region - Dashboard, Road Accident Analysis - Dashboard, Healthcare Diabetes Analysis - Dashboard

WORK EXPERIENCE

Careers360 - Associate Product Operation (Pseudo Product Manager)

January,2022-current   Gurugram, India

- Led product management for Careers360's news product(Agile Methodologies), performing market research, web scraping, wire-framing, PRD creation, and analysis-driven design improvements for increased lead generation by 20%.
- Develop Rank-predictor Product using Linear Regression Model with 93% accuracy.
- Working on Product Recommendation System based on the user's data and their need.
- Led Subscription-based JEE Main & NEET products by analyzing the data(Sales Increased by 56%). Led full Product of CUET [8 Subjects] with the coordination of cross-functional team.
- Planning, processing, and execution with sheet automation, analyzing data with SQL on 10+ projects additionally lead to an increase in sales and lead generation. Few are :– (a) 5+ most downloaded Ebooks[1.5 lac+ downloads and 16000+ leads till date], (b) free Q&A platform for the users for a lead generation[5000+ till date].
- Led a team of SMEs, Mentors, interns, faculties, freelancers, and vendors and executed the many high-value projects on/before time, few are - (a) Creation and QC of 8040 questions of JEE Main(10 years)[Generated 5000+ leads till date], 6000 questions of English and Commerce[Utilised in various products]. (b) Resolved more than 1000+ grievances to improve user experiences. (c) Mentorship to more than 1000+ students

results in producing toppers (10 students more than 99+ percentile)of JEE Main and NEET.

Toppr - Associate Team lead

July, 2021 - Jan, 2022   Remote

- Led a team of 18+ members to solve 0.52M+ doubts with 90% happy sessions and hired 200+ freelancers
- Worked on project like, increasing the Solution suggestion rate by 4%, decreasing the Average handling time by 1.5 Min, digital library project[For the In-house team], etc.
- FRT for 45s increased by 6% and productivity increased 5 Doubts/Md as a result of the initiatives taken. Also, managed the team to create the solution of 25000+ questions to increase SSR and decrease AHT.

Careers360 - SME(Physics)

July,2019-July,2021   Gurugram, India

Toppr - SME(Physics)

January,2019- July,2019   Pune, India

Moeff Technologies – Design Engineer

June, 2016 - June, 2018   Noamundi, India

EDUCATION

2014-2016 | **National Institute of Technology, Patna**

Master of Technology [CGPA – 8.9]

SKILLS

| Python (NumPy, Pandas, Matplotlib, Seaborn, Plotly, Scikit-Learn, Scipy) | Machine Learning | Data Vizualisation – Tableau, Power BI | Basic Statistics | SQL | Product Management | Agile Methodology | Kanban Methodology | Scrumban Methodology | SQL | JIRA | Project Management | Team leadership | Sheet Automation | People Management |

ACHIEVEMENTS

- AIR 950 - GATE 2017
- AIR 12- ISRO RAC scientist examination.
- Got employee of the month four times (3 times Toppr clap and 5-time Cheers to Peers in Careers360)