

Importing Wheat from Canada



You are the purchasing manager for Goldilocks (<https://www.goldilocksdelivery.ph>), a large artisanal bakery in the Phillipines. You are searching for sources of high quality wheat to support the production of your premium baked products. You encounter a reference to a farm called Land and Sky Grains (<https://landandskygrains.com>) in Grenfell, Saskatchewan, Canada. You would like to understand the steps involved in buying their grain and getting it shipped to your factory in standard sealed containers. You don't want to deal with bulk shipping because the grain might get commingled with other grains and the quality and accountability would be less certain.



As the purchasing manager for Goldilocks, looking to import high-quality wheat from **Land and Sky Grains** in Grenfell, Saskatchewan, and have it shipped in **sealed containers**, here's a detailed outline of the **end-to-end process** you would typically follow:

Step-by-Step Guide: Buying and Importing Wheat in Sealed Containers

1. Initial Contact & Relationship Building



- **Visit Website & Research:** Review landandskygrains.com to understand their products (e.g., hard red spring wheat, organic options, heritage grains).
 - **Contact the Farmer Directly:**
 - Use the contact form or email listed on their site.
 - Introduce yourself, explain Goldilocks' product standards, and express interest in containerized shipments of wheat.
 - Ask about:
 - Grain varieties available
 - Certifications (e.g., organic, identity-preserved)
 - Pricing (FOB farm or FOB port)
 - Volume they can supply
 - Packaging options (tote bags, 25-50kg sacks, etc.)
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2. Sample Evaluation

- **Request Grain Samples:** For lab testing or internal baking trials.
 - **Test Grain Quality:** Check for:
 - Protein content, falling number, moisture
 - Milling performance
 - Baking performance (especially relevant for artisan goods)
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3. Agree on Terms

- **Negotiate Key Points:**

- Quantity per order (e.g., 1x 20ft or 40ft container)
 - Grain specifications
 - Packaging (bulk tote bags vs. sacks on pallets)
 - Price
 - Payment terms (e.g., 30% deposit, 70% on shipment)
 - Incoterms (likely FOB Vancouver or CFR Manila)
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4. Packaging & Containerization

- **Identity-Preserved Handling:** Ensure the grain is:
 - Cleaned and bagged on-farm or at a trusted processor
 - Sealed in bags or totes
 - Loaded into **dedicated containers** (no co-mingling)
 - Labeled with batch info
 - **Container Sealing:** Apply tamper-evident customs seal with a unique ID
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5. Inland Transportation in Canada

- Coordinate with a **freight forwarder** or **trucking company** to:
 - Pick up the container from the farm
 - Transport it to the port (likely **Port of Vancouver**)

6. Export Clearance (Canada)

- **Export Documents:**
 - Phytosanitary certificate
 - Certificate of origin (if preferential tariff applies)
 - Commercial invoice & packing list
 - Bill of lading
- Usually handled by either:
 - The farmer (if experienced)
 - A customs broker / logistics company on your behalf

7. Ocean Freight to the Philippines

- **Book Shipping Line Container:** You can book a container via:
 - International freight forwarder (recommended)
 - Grain trader/logistics specialist
- **Transit Time:** Typically 25–35 days Vancouver to Manila (depending on route)

8. Import Clearance (Philippines)

Handled with the support of your **Philippines-based customs broker:**

- Key steps:

- Secure **Sanitary and Phytosanitary Import Clearance (SPSIC)** from the Bureau of Plant Industry (BPI)
 - Pay duties/taxes (if applicable)
 - Clear container at port
 - Transport to Goldilocks factory
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9. Final Delivery and QA

- Receive sealed container at your bakery
 - Open in presence of QA team
 - Sample and confirm that grain meets specs
 - Begin production
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Key Tips

- Use a **reputable freight forwarder** familiar with containerized ag exports from Canada to Southeast Asia.
 - Use **flexitanks or lined containers** if considering whole-grain bulk inside containers, but for maximum quality, **bagged grain is best.**
 - You may be eligible for **reduced tariffs** under trade agreements (ask your customs broker about Canada's preferential treatment with ASEAN countries).
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Would you like a sample **email template** to reach out to Land and Sky Grains or a diagram of the supply chain flow?



yes, please give me the template



Here's a professional and friendly **email template** you can use to contact **Land and Sky Grains**:

Subject: Inquiry About Direct Containerized Wheat Supply to the Philippines

Dear [Name or "Land and Sky Grains Team"],

My name is [Your Full Name], and I am the Purchasing Manager at **Goldilocks**, one of the leading artisanal bakeries in the Philippines. We operate a nationwide network of retail and production facilities and are currently sourcing premium wheat for our growing line of high-quality baked products.

We recently came across your farm, **Land and Sky Grains**, and were impressed by your commitment to quality and identity-preserved grain production. We are particularly interested in the possibility of **directly importing your grain in sealed containers** to ensure full traceability and consistent quality throughout the supply chain.

Could you please provide information on the following:

1. **Grain varieties** currently available (e.g., hard red spring, organic, heritage wheats)
2. **Certifications** (organic, non-GMO, etc.)
3. **Minimum order quantities** for containerized shipments
4. **Packaging options** (e.g., 25–50 kg bags, bulk totes, palletized)
5. **Pricing** (FOB farm or FOB Vancouver, if available)
6. **Export logistics** – whether you can assist with inland transport and container loading
7. **Documentation support** – for phytosanitary certificates and commercial invoicing

We would also be happy to receive **samples** for evaluation by our technical team.

This inquiry is part of a broader initiative to enhance our supply of premium baking ingredients by working directly with trusted growers. We value building long-term supplier relationships and are exploring an initial container shipment as a pilot.

Looking forward to your reply. Please feel free to reach me directly at [Your Phone Number] or via this email.

Warm regards,

[Your Full Name]

Purchasing Manager

Goldilocks Bakeshop, Inc.

 [Your Email]

 [Your Phone Number]

 <https://www.goldilocksdelivery.ph>

Would you also like a **visual diagram** of the full sourcing-to-factory workflow for presentation or internal planning?



please give the visual diagram\



Image created



Here is the visual diagram of the sourcing and import process: