



# Aliya Jackson

## Sales Associate

4759 Sunnydale Lane  
Plano, Texas, USA, 12345  
email@youremail.com  
(123) 456-7890

Sales Associate with 7+ years of experience in the telecommunications industry. Strategist, adept at finding new ways to drive growth in competitive markets. Skilled at putting complex technology topics in clear terms for diverse client audiences. Equally effective in a leadership or hands-on role. Achievements include surpassing activations goals by 20%+ on average for four years.

## Key Skills

- Account & Territory Management
- Client Satisfaction & Retention
- Coaching & Mentoring
- Consultative Sales Methods
- Customer Service & Relations
- New Client Prospecting
- Product Demonstration
- Revenue & Profit Growth
- Strategic Business Development
- Team Collaboration

## Professional Experience

August 2017 -  
Present

### Senior Sales Consultant

OZR Mobile Inc., Miami, FL

- Advanced to manage a larger and more competitive sales territory
- Address and resolve escalated customer questions and complaints
- Currently ranked #3 on a 45-person sales team
- Surpassed activations goal by 18% in 2018, 20% in 2019, and 22% in 2020 and 2021
- Recently appointed to a leadership role training and coaching new sales hires

July 2015 - August  
2017

### Sales Consultant

OZR Mobile Inc., Miami, FL

- Gained strong foundation in client relations
- Demonstrated new and improved product features to customers
- Consistently generated 100%+ of sales goals

## Education

### Bachelor's Degree in Business Administration

University of Florida, Gainesville, FL | June 2011 - March 2015