

Aswath Ramana S

Data Scientist

Innovative Data Scientist with 2 years of experience in analytics and success in credit risk management, digitization and customer relationship management. Highly accomplished in influencing decision-makers and driving profitability across multiple divisions, including banking credit risk, debt collections, customer relationship management and digitization. Eager to bring expertise to growing organization in challenging new role.

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WORK EXPERIENCE

Relationship Manager

City Union Bank Ltd

07/2017 - 08/2019

Chennai

Responsibilities

- Used effective sales strategies to convince clients to accept proposals, increasing of more than Rs. 4 crores in new business per year.
- Assisted customers with needs such as opening accounts, depositing or transferring funds, updating account details, and signing up for new services.
- Monitored issues carefully and reached out to customers to provide immediate resolution and maintain satisfaction. Generated new business and referral clients in partnership with financial advisors and branch team.

ACADEMIC PROJECTS

Deep learning-Image and Face Recognition

(04/2020 - 05/2020)

- In deep learning, Image recognition and Face Recognition systems have improved and are now used for everything to generating text-based descriptions of photographs. To build a deep neural network that can recognize objects in photographs. Find out how to adjust state-of-the-art deep neural networks to recognize new objects, without the need to retrain the network.

Spam Mail Classifiers using NLP (04/2020 - 05/2020)

- With the increased amount of data publicly available and the increased focus on unstructured text data, understanding how to clean, process, and analyze that text data is tremendously valuable. with Python and natural language processing (NLP), using machine learning. Whether the Email is spam or not by vectorizing the text of the mail by various data cleaning and machine learning classifiers.

NSE Stock Market Analysis (11/2019 - 12/2019)

- The data set comprises values like opening and closing market prices, highest and lowest market prices, last market price, and the total traded values and quantities of various companies on the given date (TIMESTAMP). The objective is to find the companies market price for the next month by moving average.

EDUCATION

PGP Data Science Engineering

Great Lakes Institute of Management 🌐

08/2019 - 02/2020

Chennai, India

B.Tech

SASTRA University

06/2013 - 06/2017

Thanjavur, India

SKILLS

Python

Mysql

R

Statistical Modelling

Supervised Learning

Unsupervised Learning

Ensemble Techniques

Tableau

Deep Learning

Keras

Tensorflow

Django

Natural Language

Neural Networks

Processing

PROFESSIONAL ACHIEVEMENTS

- Brought in Rs 4.00 Cr. in new business in 2018-19 and over 100+ new clients in collaboration with branch financial head and co-workers.

CERTIFICATES

Pursuing a Certification course on 'Machine Learning' from Stanford University on Coursera. (01/2020 - Present)

Advance Your Skills in Deep Learning and Neural Networks (03/2020 - 04/2020) 🌐

Become a Machine Learning Specialist (03/2020 - 04/2020) 🌐

Master R for Data Science (12/2019 - 01/2020) 🌐

Learning Django (03/2020 - 04/2020) 🌐

Building and Deploying Deep learning applications with Tensorflow and Keras (04/2020 - 05/2020)

LANGUAGES

Tamil

Native or Bilingual Proficiency

English

Full Professional Proficiency

Hindi

Limited Working Proficiency

INTERESTS

To apply the potential of Data Science to make informed decision in Management applications