## MOHAMED YEHYA ANNAVI

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#### **SKILLS**

Python | Data analysis | Data visualization | Sklearn | Pandas | NumPy | Computational Biology | Research and analysis | Lab operations | Marketing | Branding | MS-Office | Languages: English, Tamil, Spanish

#### **WORK&EXPERIENCE**

#### JUN 2018-JUN 2020

#### **Research Assistant**

SASTRA DEEMED UNIVERSITY, THANJAVUR, INDIA.

- As a part academic research currently working on a project to identify potential drug targets for multi drug resistant *Klebsiella pneumoniae* by computational docking studies
- Worked on a project which involves carrying out X-Ray Diffraction and Molecular Crystallographic techniques to elucidate he 3D structure of molecules and deposit them in structural databases.
- Documented procedures and results with a high degree of accuracy and precision.
- Read research papers and formed research questions and objectives.
- One of my works is in review with a journal and is expected to be published soon.

#### MAY 2019-JUN 2019

#### **Sustainability Research Intern**

ENERGY ALTERNATIVES INDIA(EAI), CHENNAI

- Worked on Consulting Assignments to provide Market Intelligence and Technical Solutions on Cleantech, Alternative Energy & Sustainable Energy for Prominent Clients through Extensive Primary & Secondary Data Research.
- Worked on the development of **E2G2- A Global Sustainability Online Contest** using HTML and CSS in Collaboration with the Development Team.

## MAY 2018-JUN 2018

## **Operations Management Intern**

ANNAVI ENGINEERING WORKS, CHENNAI.

- Drafted Quotations by analyzing the current market trends to win tenders.
- Worked on closing deals with the client by engaging and briefing them about the range of service provided.
- Drafted mails for the concerned authorities and took care of the paperwork.

#### **EDUCATION**

2016-2020

## **B. Tech Biotechnology**

SASTRA University | Thanjavur

- CGPA: 7.09/10.
- Active Member in the college fest Marketing cluster, which involves roping in sponsors for the conduct of event.
- Volunteered for EFI lake-cleanup in Chennai.
- Recipient of CSS National Scholarship.
- Member of Entrepreneurship cell.

2015-2016

## **Higher Secondary (XII)**

DAV Boys Senior Secondary School | Chennai

- Percentage:84.4%
- Member of Debate Club.
- Member of School Football Team.

2013-2014

## High School (X)

ASAN Memorial Senior Secondary School | Chennai

- CGPA: 8.8/10.
- Member of Debate Club.

## POSITIONS OF RESPONSIBLITIES:

# Head-Team Marketing & Shows, Core Team member DAKSH-SASTRA Deemed university.

- Headed a team of 25+. Responsibilities include roping in sponsors from companies for the conduct of the annual tech fest.
- Generating leads through market research and closing deals by scheduling appointments with the companies, meeting them in person and briefing about the deliverables. Undertook presales and customer success roles.
- Event management-Organizing of the Pro-shows, Ensure smooth conduct of the overall fest
- Member of the core team which holds the major decision-making powers.

## **ACCOMPLISHMENTS & CERTIFICATIONS:**

- Secured top 10% among 4 lakh students in JEE Main 2016
- Completed two IBM certified courses "Python 101 for Data science and Data Analysis with Python" with 95%
- Participated in the space astronomy Olympiad and stood in the top 10 among the school
- Secured 1st place in the quiz event during college's tech symposium conducted by the CS department for 2 consecutive years.
- Secured 1st Place in a Chemistry Quiz in the Intra-College Symposium.