+918882419956 ramjan494@gmail.com

#### **EDUCATION**

B.Tech ( Electronics & Communications )	2019	Delhi Technological University ( Formerly DCE )	5.6 CGPA
AISSCE ( Class XII )	2013	Sarvodaya Bal Vidyalaya, New Delhi	83 %
AISCE ( Class X )	2011	Govt. Boys Senior Secondary School, New Delhi	8.8 CGPA

#### **COURSES**

#### Online Course of SAAS Programming | Coursera.Org

Apr 2019-May 2019

- Successfully completed SAAS programming non-credit course authorized by SAAS and offered through Coursera
- > Learned about Accessing, Exploring and Validating Data, Analyzing and Reporting on Data, Use of SQL

## Online Course of Data Analysis / Coursera.Org

Jan 2019-Jan 2019

- > Successfully completed Data Analysis Using Excel by Rice University and offered through Coursera
- Learned about Spreadsheets in Depth, Spreadsheet Functions to Organize Data, Data Filtering, Pivot Table, Advance Graphing And Charting

## Online Course of Data Analysis / Coursera.org

Oct 2018-Dec 2018

- Successfully completed Data Analysis with Python non-credit course authorized by IBM and offered through Coursera
- Learned about Importing Datasets, Data Wrangling, Exploratory Data Analysis, Model Development, Model Evolution

## INTERNSHIP/S

# Intern | VBA Developer, Schenker India Pvt. Ltd, DLF Cyber City, Phase – II, Gurugram

Dec 2019-Feb 2020

- Web Scrapping using Macros
- Automated Invoice generation in Excel

#### **Projects:**

- Automation of **USER FORM** generation of AIR/OCEAN shipments
- Automation of AIR CONSOLE PLANNING using Macros
- Automated REPORT GENERATION and sending MAILS to the respective recipient using Macros

## Intern | Data Analyst, AdmitKard, Noida U.P.

July 2019-Oct 2019

- Scraped raw data of courses from foreign university sites and maintained the productivity of 400 courses in a day
- Cleaned and update the scrapped data as per each course link
- > Created a Shortlisting Tool of universities courses as per of student **Profile Assessment Form (P.A.F.)** using **Macros**
- Coordinated with Customer Relationship Management (C.R.M.) team and well-experienced Counsellors and made the changes in shortlisting tool for better analysis of the data

#### Intern | Business Development Associate, Venture Sky, New Delhi

June 2018-July2018

A consulting company that assists start-ups to advance their business and establish their presence in the market

- Identified and helped develop strategic relationships with business partners or potential clients
- Achieved against target of 20 merchants and 200 customers by 133%, pan Delhi for our clients 'Zalonin'
- Converted 25+ gyms to use our client, Edzos' application. Further, acquiring 2500+ customers
- Achieved revenue up to 4 lakh with overall profit of 1.5 lakh under Hostel Kart in DTU
- > Managed the **Social Media Marketing** and **Influencer Marketing** for our client, 'Zalonin' for **customer acquisition** and to gain a greater number of users on the application

## Intern / Summer from Emtech Foundation, New Delhi

June 2017-July 2017

- ➤ Professional learning of **EMBEDDED SYSTEM** with **PIC microcontroller** & **PCB Design**
- Successfully made an Automatic Car Parking System using PIC16F887 microcontroller and gave Presentation for the same

# POSITION OF RESPONSIBILITY

IEEE - Institute of Electrical and Electronics Engineers, DTU

Head Infra, Logistics & Operations

Aug 2018-June2019

- Chief Organizer of Technical Fest INVICTUS'18
- Chief Organizer of Techno-Management Fest REPERTOIRE'18
- Organizer of Technical Fest TROIKA'17 : Technical Hardware Event Radix , Electrocution
- > Organizer of Techno-Management Fest REPERTOIRE'17: Event Panache, Vihaan, Junkyard
- Volunteer as IEEE-DTU of Academic year 2015-2016

## EXTRA CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- > Delegate in IEEE DELHI SECTION CONGRESS '17 in Netaji Subhas University Of Technology
- Volunteer as FIRST INTERNATIONAL CONFERENCE'16 on Power Electronics, Intelligent Control and Energy System in DTU
- Volunteer as ORIENTATION PROGRAMME '16 in Delhi technological University
- Participated in ANTENNA INNTERFACING of Armageddon '15 (Tech week by IET DTU Student Chapter )
- Frameworks: Advance Excel, Tableau Software, SAS Studio, MySQL Workbench
- Programming skills : Basic C, Python, SQL, SAS