## Ideation Phase Define the Problem Statements

Date	20 October 2023
Team ID	NM2023TMID07286
Project Name	Competitive Analysis Of Leading Travel
	Aggregators



miro

Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
The user experience on travel aggregator platforms, including website and mobile app design, search functionality, and customer support, plays a vital role in attracting and retaining customers. A comparative analysis of user experience is essential.	Conducting a comparative analysis ofleading travel aggregators can provide valuable insights for customers who are looking to book travel. By comparing reviews, offered by different aggregators, customers can make more informed decisions and potentially save money.	In the context of improving the user experience on travel aggregator platforms, the focus is on enhancing various aspects of the platform to attract and retain customers. A comparative analysis of user experience aims to achieve several key objectives. Identify best practices by conducting a comparative analysis, you can identify	But, in today's highly competitive travel industry, the user experience on travel aggregator platforms, encompassi ng website and mobile app design, search functionality, and customer support, stands as the linchpin for both attracting new customers and retaining loyal ones.	Competitive analysis of tourism aggregators has also been conducted in India, where they have reduced information search costs and increased the economic contribution of travel and tourism	The user experience on travel aggregator platforms, spanning website and mobile app design, search functionality, and customer support, is the lifeblood of our ability to attract and retain customers. It underscores the necessity of conducting a thorough comparative analysis of user experiences

		the best	A		to ensure
		practices and	comprehensi		our
		benchmarks	ve		platform's
		in website	comparative		ongoing
		and mobile	analysis of		success."
		app design, search	user experience		
		functionality,	is not just		
		and customer	advantageou		
		support	s; it's		
		within the	imperative		
		travel	for our		
		aggregator	platform's		
		industry.	sustained		
			success		
Travel	I understand that	An attempt	When it	Within the	Within the
aggregators often relv on	travel aggregators	to	comes to	travel	realm of
competitive	often rely on	emphasize	travel	aggregator	travel
pricing and	competitive pricing	that the user	aggregator	industry,	aggregators,
exclusive offers	and exclusive offers	experience	s, they		de e ellerer
to attract and retain	to attract and retain	on travel	frequently	competitive	the reliance
customers	customers. It's clear	aggregator	bank on	pricing and	on
Understanding	to me that	platforms,	competitive	exclusive	competitive
the strategies	comprehending the	encompassi		offers are	pricing and
and pricing	strategies and	ng website	pricing and	the	exclusive
models of	pricing models of	and mobile	exclusive	bedrock of	offers is
leading .	leading aggregators	app design,	offers to	customer	paramount
aggregators is crucial for	is crucial for me to	search	engage and	attraction	for enticing
determining	make informed	functionality	maintain	and	and
competitive	choices and for	, and	customers.	retention.	retaining
positioning.	these platforms to	customer	It's evident	It's evident	customers.
	establish their	support, is a	that	that	It's clear that
	competitive	critical	gaining	grasping	having a
	positions."	factor in our	insight into	the	deep
		quest to	the	strategies	understandi
		attract and	strategies	and pricing	ng of the
		keep	and pricing	models	strategies
		customers.	models	utilized by	and pricing
			employed	top	models
			by industry	aggregator	employed by
			leaders is	s is	industry
			paramount	absolutely	leaders is
			for	essential	critical for
			establishing	for	shaping our
			a solid	discerning	competitive
			competitive	our	positioning
			stance.	competitive	
				positioning	