



AtliQ Hardware

FILTERS

region	All
division	All
customer	All
market	All
FY Year	2019

P&L BY FISCAL MONTH

All Values in USD
Note: Do not modify the pivot table

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	
Gross margin	2.6M	3.4M	4.5M	4.7M	2.7M	
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	

FILTERS

region	All
division	All
customer	All
market	All
FY Year	2020

P&L BY FISCAL MONTH

All Values in USD

Metrics	Quarters					
	Q1			Q2		
	Sep	Oct	Nov	Dec	Jan	
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	
Gross margin	6.5M	7.8M	10.6M	11.0M	6.5M	
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	

FILTERS

region	All
division	All
customer	All
market	All
FY Year	2021

P&L BY FISCAL MONTH

All Values in USD

Quarters
Q1 Q2



Metrics	Sep	Oct	Nov	Dec	Jan
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M
Gross margin	16.4M	19.9M	27.0M	28.3M	16.4M
GM%	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales

Comparsion

21 vs 20	262.1%	264.7%	259.1%	261.0%	261.4%
20 vs 19	264.6%	256.6%	267.3%	261.5%	262.8%



Q2	Q3			Q4		
Feb	Mar	Apr	May	Jun	Jul	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	

Q2	Q3		Q4			
Feb	Mar	Apr	May	Jun	Jul	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	



Feb	Mar	Apr	May	Jun	Jul
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%

262.5%	2081.6%	561.2%	447.0%	278.6%	273.9%
262.0%	32.9%	122.7%	153.1%	240.7%	248.0%



Q4		Grand Total
Aug		
	6.3M	87.5M
	3.7M	51.2M
	2.6M	36.2M
	41.4%	0.0M

Q4		Grand Total
Aug		
	16.5M	196.7M
	10.5M	123.4M
	6.1M	73.3M
	36.8%	0.0M



Aug

43.0M	598.9M
27.4M	380.7M
15.6M	218.2M
36.3%	0.0M

260.3%	304.5%
262.0%	224.8%