

# POLADI MANOJ KUMAR

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## CAREER OBJECTIVE

Motivated and fast-learning individual seeking an entry-level position in a dynamic and growth-oriented organization. Eager to contribute positively to team goals through dedication, adaptability, and a strong work ethic. Committed to continuous learning, professional development, and delivering high-quality outcomes while building a long-term career aligned with the company's vision.

## EDUCATION

Neil Gogte Institute of Technology

Bachelor of Engineering (Computer Science & Engineering) | CGPA: 7.3/10 | (2021-2025)

SR Educational Academy

Intermediate MPC (Mathematics, Physics, Chemistry) | Percentage: 62% | (2019-2021)

Paramita High School

Secondary Education | GPA: 8.3/10 | (2018 - 2019)

## TECHNICAL SKILLS

**Data Visualization Tool:** Microsoft Power BI

**Operating Systems:** Linux (Basics)

**Programming Language:** Java, Python

**Web Technologies:** HTML, CSS, JavaScript

**Cloud Platforms:** AWS (Basics)

**Database:** MySQL

## PROJECTS

### 1. Campaign Performance Dashboard | Power BI

Developed an interactive Campaign Performance Dashboard to track and analyze digital ad campaigns across platforms (Google, Facebook, Instagram). Utilized Power BI to visualize key metrics such as CTR, CPC, Conversion Rate, and Cost per Conversion. Enabled data-driven decisions by tracking ad effectiveness, optimizing spend, and maximizing ROI.

### 2. Cyberbullying Detection Using Machine Learning

Developed a text classification model to detect instances of cyberbullying in social media posts using Natural Language Processing (NLP) and machine learning techniques. Preprocessed and labeled textual data, extracted features using TF-IDF and word embeddings, and trained models such as Logistic Regression, Support Vector Machines (SVM), and Random Forest.

### 3. Creating Of an Effective Chatbot

Developed a chatbot using NLP and machine learning for automated customer support. Implemented multi turn dialogues, intent recognition, and context management, improving response accuracy by 30%. Integrated APIs and databases for personalized responses, achieving a 95% query resolution success rate.

## ADDITIONAL INFORMATION

1. Quick learner with a growth mindset.
2. Took initiative in group projects.

## CERTIFICATION

1. Introduction to Linux (LFS101) - The Linux Foundation — July, 2025.
2. Introduction to Generative AI Studio - Google Cloud —June, 2025.