

# B SAIKIRAN

**Phone:** +91 7013789041

**Email:** saikiranbsss@gmail.com

**Place:** Hyderabad,Telangana

## **PROFESSIONAL SUMMARY:**

Results-driven Data Analyst with an MBA and hands-on experience in hospital systems, credit card backend processing, and Revenue Cycle Management (RCM). Proficient in Excel, SQL, Tableau, Power BI, and Python, with a strong focus on delivering actionable insights. Demonstrates excellent problem-solving and communication skills, along with a passion for continuous learning and professional development.

## **TECHNICAL SKILLS:**

- **Programming Languages:** Python, SQL
- **Data Visualization Tools:** Tableau, Power BI, Excel
- **Database Management:** MySQL, PostgreSQL
- **Tools:** Microsoft Excel, Google Sheets, Jupyter Notebook
- **Soft Skills:** Problem-Solving, Critical Thinking, Communication, Team Collaboration

## **Internship Experience:**

### **1. Zomato Restaurants Analysis - [GitHub Repository](#)**

- **Analyzed Zomato restaurant data** to uncover insights on customer ratings, pricing trends, popular cuisines, and city-wise dining preferences.
- **Performed data cleaning and EDA using SQL and Excel (Power Query, Pivot Tables)** to prepare and transform datasets for actionable analysis.
- **Built interactive dashboards with key performance indicators (KPIs)** to support business decision-making and improve stakeholder reporting.
- **Applied data visualization best practices** to communicate complex insights through clear, user-friendly charts and reports for non-technical audiences.

### **2. Adventure Works Cycle Analysis - [Github Repository](#)**

- Analysed sales and customer data from the Adventure Works dataset using **SQL, Excel, Power BI**.
- Created interactive **Power BI dashboards** to visualize key performance indicators (KPIs), including **revenue, profit margins, sales by region, and customer segmentation**.
- Performed **data cleansing and transformation** to ensure data integrity and consistency across multiple sources.
- Conducted **trend analysis** to identify high-performing products and seasonal sales patterns.
- Used **DAX functions** in Power BI to build custom measures and calculated columns for deeper insight into business performance.
- Presented findings and recommendations to stakeholders with a focus on **improving sales strategy and targeting opportunities**.

### 3. Hospitality Analytics: [\(Github Repository\)](#)

- **Analyzed 130K+ hotel bookings**, uncovering key metrics like 57.87% occupancy and 24.83% cancellation rate, driving insights for operational efficiency.
- **Identified Elite rooms as the highest revenue-generating category (~41%)**, and Mumbai as the top-performing city (₹669M), supporting targeted marketing strategies.
- **Discovered that 70% of bookings occurred on weekdays**, indicating a business-travel dominated pattern and influencing promotional planning.
- **Assessed booking platform performance**, revealing heavy reliance on OTAs like makeyourtrip, and recommended growth strategies for direct online bookings.

## Work Experience:

### Data Analyst

*EMPCLAIMS/ 2025-20/11/2025*

- Managed **no-response and denial follow-ups** in eClinicalWorks (eCW) and ADMD, ensuring timely reprocessing and resolution of outstanding claims.
- Performed detailed review of payer denials, including coding errors, eligibility issues, and missing documentation, to determine root causes and prevent recurrence.
- Submitted corrected claims, appeals, and reconsiderations to insurance payers, improving claim acceptance and reducing write-offs.

### Charge Entry

*R1RCM / 2019(Aug) – 2025*

- Accurately entered and updated **patient demographics**, insurance details, and clinical data into
  - **Electronic Medical Records (EMR) and billing systems.**
- Processed over **120 patient encounters daily**, consistently achieving and exceeding productivity and accuracy benchmarks.
- Ensured strict adherence to **HIPAA regulations** and organizational privacy policies while handling sensitive health information.
- Contributed to a measurable **reduction in billing errors**, helping streamline the revenue cycle and accelerate reimbursement timelines.

## Education:

### Master of Business Administration (MBA)

*Osmania University — (2015 – 2017), 60%*

- **Specialization: Finance and Marketing**
- Focused on business strategy, data analysis, and operational efficiency

## Certificate:

### Data Analyst Program

*ExcelR Solutions, Hyderabad, Telangana — Completed in 27<sup>th</sup> MARCH 2025*

Completed a comprehensive training program covering Excel, SQL, Tableau, and Power BI, with hands-on projects in data analysis and visualization.