Sneha Gabhane
Senior Salesforce Developer
Linkedin : www.linkedin.com/in/sneha-gabhane-97aa4736b
Phone No: +91-9373859203 **Email Id:-** gabhane.sneha88@gmail.com
Trailhead: https://trailblazer.me/id/sgabhane2| https://www.salesforce.com/trailblazer/facxqr7hwh7c8r14fq

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Certified Salesforce Developer offering 2 years of hands-on Salesforce development experience and 3 years overall industry experience. Aiming to leverage Apex, LWC, and declarative development skills to build scalable CRM solutions, optimize business processes, and enhance user experience within an IT services and consulting environment.

PROFESSIONAL SUMMARY

- Salesforce Developer & Administrator with 3+ years of hands-on experience in Apex, SOQL, Triggers, LWC, Visualforce, REST/SOAP APIs, and Salesforce declarative development (Flows, Process Builder, Workflow Rules).
- Proficient in designing and implementing scalable Salesforce solutions, optimizing business processes, and enhancing user experience through custom Apex code, SOQL queries, Salesforce Flows,Flexcard,CRM Analytic and Process Builder automation.
- Managed deployment processes, created and deployed change sets, and ensured adherence to Salesforce best practices for seamless delivery across environments (production, UAT, etc.).
- Hands-on experience with Data Management tools like Data Loader, JIRA, and Git to manage data migrations, system integrations, and application development.
- Developed and delivered custom reports and dashboards to provide actionable insights for strategic planning and leadership decision-making.

TOOLS AND TECHNOLOGY

- Salesforce Development & Administration
- Salesforce Development: Apex, Triggers, Visualforce, LWC, OmniStudio ,CRM Analytic, SOQL, SOSL, REST/SOAP APIs.
- Data Management: Data Loader, Data Import Wizard.
- Salesforce Security Model: Profiles, Permission Sets, Roles
- Analytics & Reporting: CRM Analytic, Excel
- Salesforce Flows, Process Builder, Workflow Rules,Omni-Flexcard
- Project Management & Support, Agile, Jira.

Clouds :- Service Cloud, Education Cloud, Sales Cloud

WORK EXPERIENCE : Total Experience 3+ years..

**Currently working as Senior Salesforce Developer at xTag Services (May 26, 2025 – Present)
I worked as an Associate Technical Consultant at StackNexus Technology, Pune from March 2022 – Until April 2025.**

Senior Salesforce Developer | xTag Services Present • Lead the development and administration of the Admission Management Module on Salesforce, streamlining the end-to-end student admission process.

- Designed and implemented custom triggers, classes, and batch jobs to automate admission workflows (application processing, owner assignment, interview scheduling, and notifications).
- Configured sharing settings and role hierarchies to ensure secure access to admission records across departments.
- Developed CRM Analytics dashboards to provide real-time insights on student applications, enrolments, and interviews.Built FlexCards and OmniStudio solutions to create guided admission experiences for staff and applicants.

- Handled complex integrations with external systems (payment gateways, ERP, and document management) .
- Implemented cleanup jobs (e.g., success log retention for 30 days) and owner assignment logic using custom metadata for scalability.

Associate Technical Consultant | StackNexus Technology, Pune | Mar 2022 – Apr 2025

- Designed and implemented Salesforce solutions using Apex, LWC, and Flows. • Worked on Public Sector Solutions (PSS), OmniStudio, and Service Cloud configurations. • Integrated business workflows with automation tools and analytics for better data visibility.

PROJECTS (REAL-TIME)

1. **Admission Module (Running Project)**
   - Developed and administered the Admission Management Module automating the student admission lifecycle.
   - Built custom Apex triggers and metadata-based owner assignment logic for automation.
   - Designed OmniStudio FlexCards and CRM Analytics dashboards for real-time insights.
2. **Nexus Grant Accelerator (GMS - PSS)**
   - Built Salesforce-based Grant Management System automating submission to disbursement processes.
   - Customized Apex, LWCs, and BRE logic; implemented PSS features, OmniScripts, and CRM Analytics dashboards.
3. **CPUC: California Public Utilities Commission**
   - Developed award lifecycle management system for submission, review, and amendments.
   - Implemented automation and approval processes ensuring accurate award handling.
4. **RollupHelper Summary (2G Managed Package)**
   - Worked on 2GP-managed package simplifying roll-up summaries for lookup relationships.
   - Developed   Apex triggers, LWCs, and metadata for business logic and optimized system performance.
5. **SDIKMS (EDD)**
   - Built custom Knowledge Search replicating Salesforce Knowledge Search.
   - Used Apex, SOQL, SOSL, and LWCs for dynamic search and filtering within Service Cloud.
6. **Legislative Service Request Tracker (LSRT)**
   - Assisted senior developers in enhancing case management for internal and portal users.
   - Supported LWC and Apex development for seamless user experiences and secure deployments.

DEMO PROJECTS (PRACTICE WORK)• Developed custom LWCs, Apex controllers, and Flexi pages for process optimization. • Configured automation, security, and community pages to enhance performance. • Designed OmniScripts and handled issue resolution ensuring smooth Salesforce operation.

CERTIFICATION	EDUCATION
• Platform Developer I	Nagpur University
• Asspciate	Bachelor of Computer Application(2020)
• AI-Associate	

SOFT SKILLS

Strong analytical thinking and problem-solving abilities, Detail-oriented with a focus on delivering highquality solutions. Excellent communication skills to interact with stakeholders and technical teams, Team collaboration.

PERSONAL DETAILS

• Languages: English, Hindi, Marathi	Hobbies- Exploring Salesforce Trailhead,
• Nationality: Indian	Practicing and Teaching Yoga & Meditation.

DECLARATION-I hereby declare that the information provided is authentic and true to the best of my knowledge.

Place: Nagpur

Sneha Gabhane