Ravilla Gopi

Email: ravillakrishna0226@gmail.com
LinkedIn: ravillagopi226
Mobile: +91 6309350133
GitHub: github.com/Ravillas
Leet code: leetcode/Ravilla's

Education

National Institute of Technology, Raipur	Raipur, Chhattisgarh, India
B.Tech in Electrical Engineering CGPA: 7.78/10	Dec 2020 – May-2024
Sri Chaitanya	Gudavalli, AP, India
High school MPC CGPA: 9.5/10	Jun 2017– Jun-2019

Skills

Languages: Python, HTML, CSS, JavaScript, SQL
Frameworks: Bootstrap, Django, Node.js, React.js
Tools & Databases: Git, GitHub, MySQL, MongoDB
Soft Skills: Teamwork, Coordination, Effective Communication, Problem-Solving

Experience

TestAIng Solutions Pvt. Ltd	Banglore, Inida
Deep Learning Intern	May 2023 – July 2023

- Successfully classified urban sound samples using advanced machine learning and deep learning techniques on the UrbanSound8K dataset.

- Designed and trained Generative Adversarial Networks (GANs), generating high-quality synthetic data with improved model accuracy by 15%.

- Resolved 95% of errors in GAN training using CTGANs; optimized loss functions for better model performance.

InnoKNOWVEX Pvt. Ltd.	Banglore, Inida
Business Development intern	Feb 2025 – April 2025

- Generated qualified leads through cold calling, social media outreach, and email marketing, improving lead conversion rate by 90%.

- Conducted product presentations and sales pitches to prospective clients, understanding customer requirements and recommending suitable solutions.

- Maintained and updated CRM system for lead tracking, sales reporting, and customer relationship management.

- Collaborated with marketing teams for campaign execution and market research to identify new business opportunities.

- Handled client queries, provided product consultation, and ensured customer satisfaction for long-term retention.

Projects

- **File Sharing Web App:** Developed a highly secure web application facilitating seamless file sharing and collaboration. Users can effortlessly upload, share, and download diverse files (images, videos, code) within a secure and user-friendly environment. **Tech: Python, Django, Bootstrap**

- **Instagram Clone:** Designed a pixel-perfect Instagram Clone UI using only HTML and CSS, replicating core layout components like navigation, stories, and post feed, while ensuring responsiveness and modern styling for various screen sizes. **Tech: Java Script, React js, Boot strap, NodeJs , Mongo DB**

- **Online Notepad:** Developed a web-based Online Notepad that provides users with a lightweight, distraction-free environment to take notes. Includes feature-flag controlled autosave functionality that stores input in local storage, enabling persistent note-taking. **Tech: JavaScript**

- **Snake Game:** Developed a classic grid-based Snake Game using HTML, CSS, and vanilla JavaScript with real-time keyboard interaction, dark mode support, and auto-restart functionality. **Tech: JavaScript,Tail wind, React js**

Achievements & Certifications

- Selected and successfully completed McKinsey's intensive 10-week Forward Program.

- Completed 'Business Analysis & Process Management' coursework on Coursera.

- Participated in IIT Bombay Tech Fest on ML & Robotics.