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# MANAGEMENT SCIENCE

## SENSITIVITY ANALYSIS FOR LP FOLLOW-ON TO LP LECTURES

The Art of Modeling with Spreadsheets

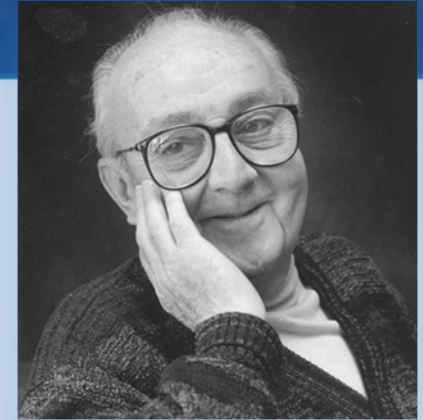
Compatible with Analytic Solver Platform

FOURTH EDITION

WILEY

# SENSITIVITY ANALYSIS FOR LINEAR PROGRAMS: WHAT IF THINGS CHANGE?

- “All models are wrong. Some are useful”
  - George Box
- Determine what we should pay for more of things we don't have enough of?
  - Called *binding constraint sensitivity*
- Determining the proportional change in the optimal solution when varying a *coefficient in the objective function*
- This will be valid for some interval around the base case
  - No change in optimal decisions (what to make vice how much)
  - Objective value will change if decision variable is positive
- Outside this interval a different set of values is optimal for decision variables



# SENSITIVITY ANALYSIS FOR BINDING CAPACITY CONSTRAINTS

- The search for the pattern in decision variables and objective function when *varying availability of scarce resource*
- In some interval around the base case:
  - Marginal value (shadow price) of capacity remains constant
  - Some variables change linearly with capacity
  - Others remain the same
- Below this interval the value decreases and eventually reaches zero.

# SOLVER TIP: OPTIMIZATION SENSITIVITY AND SHADOW PRICES

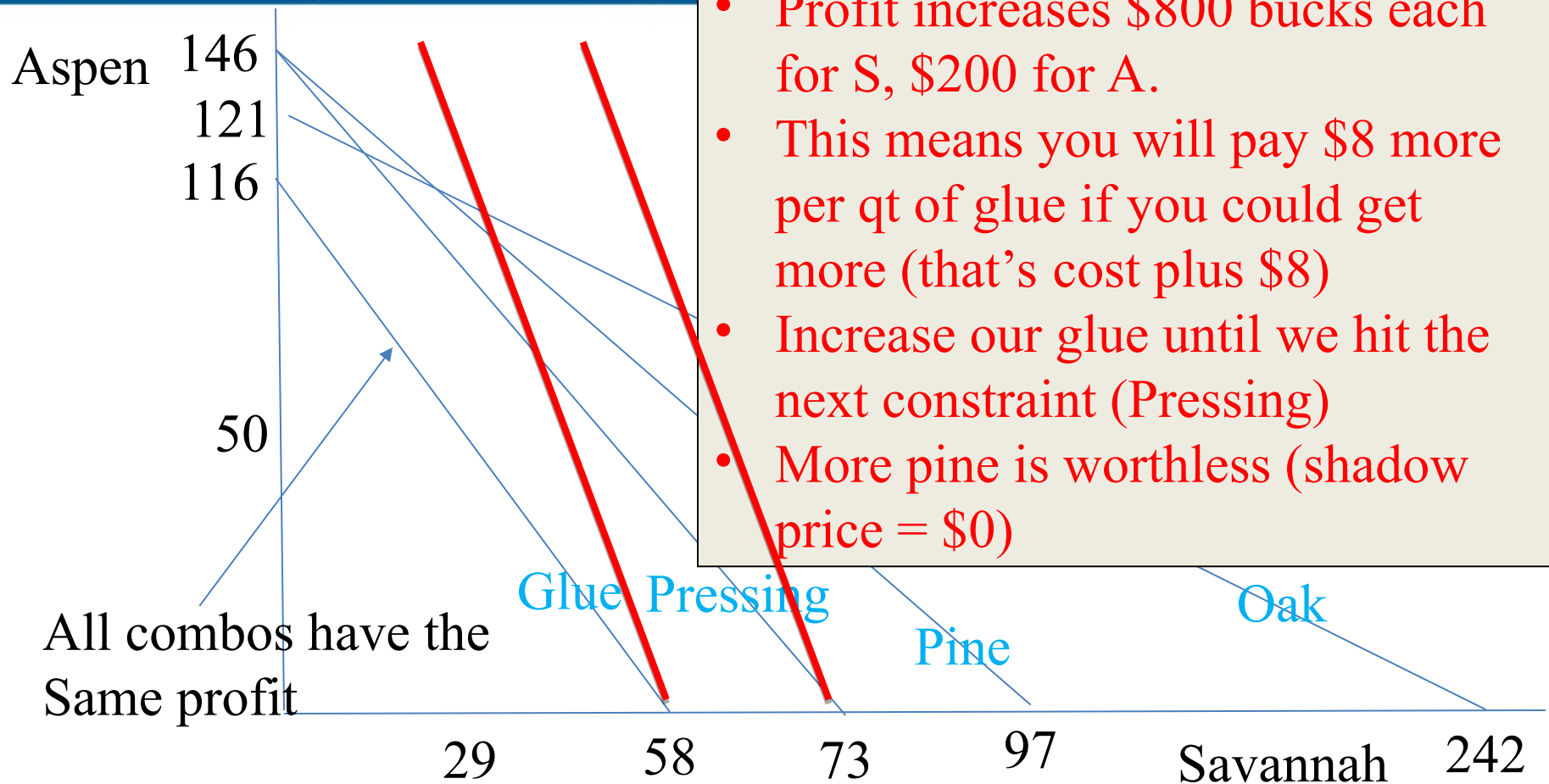
- The **shadow price** is used to establish the break-even price for a binding resource where it would be attractive to acquire more
- It is calculated as the *improvement* in objective function from a unit increase (or decrease) in RHS of constraint of the resource in question
- In linear programs, shadow price is constant for some range of changes to RHS.
- Shadow price is how much *more* you would pay for that resource over what you pay in the base solution
  - Thus, if base solution price is \$31 and shadow price is \$4, you would be willing to pay \$35 for another unit of the scarce resource

# SENSITIVITY ANALYSIS FOR REDUCED PRODUCTION PROBLEM

- Let's go back to the Savannah-Aspen 2D problem and do sensitivity analysis

	Panel Type						
	Tahoe	Pacific	Savannah	Aspen			
Pallets	0	0	0	0	Total Profit		
Profit	\$450	\$1,150	\$800	\$200	\$0		
	Resource Required per Panel Type				Used	Available	
Glue	50	50	100	50	0	5,800	quarts
Pressing	5	15	10	5	0	730	hours
Pine Chips	500	400	300	200	0	29,200	pounds
Oak Chips	500	750	250	500	0	60,500	pounds

## SOLVED: SHADOW COSTS



- Glue is the binding constraint
- 100 more quarts enables one more Savannah or two more Aspen
- Profit increases \$800 bucks each for S, \$200 for A.
- This means you will pay \$8 more per qt of glue if you could get more (that's cost plus \$8)
- Increase our glue until we hit the next constraint (Pressing)
- More pine is worthless (shadow price = \$0)

## OBJECTIVE FUNCTION SENSITIVITY: REDUCED COSTS

- How much can the objective function change before the optimal combination changes?
- In our current case, Savannah profit per pallet cannot change without changing the answer
  - Aspen can change quite a lot

## LETS CHANGE THE 2D MODEL SOME MORE

- Change Aspen from \$200 to \$400 per pallet

	Tahoe	Pacific	Savannah	Aspen	
Pallets	0	0	0	0	Total Profit
Profit	\$450	\$1,150	\$800	\$400	\$0

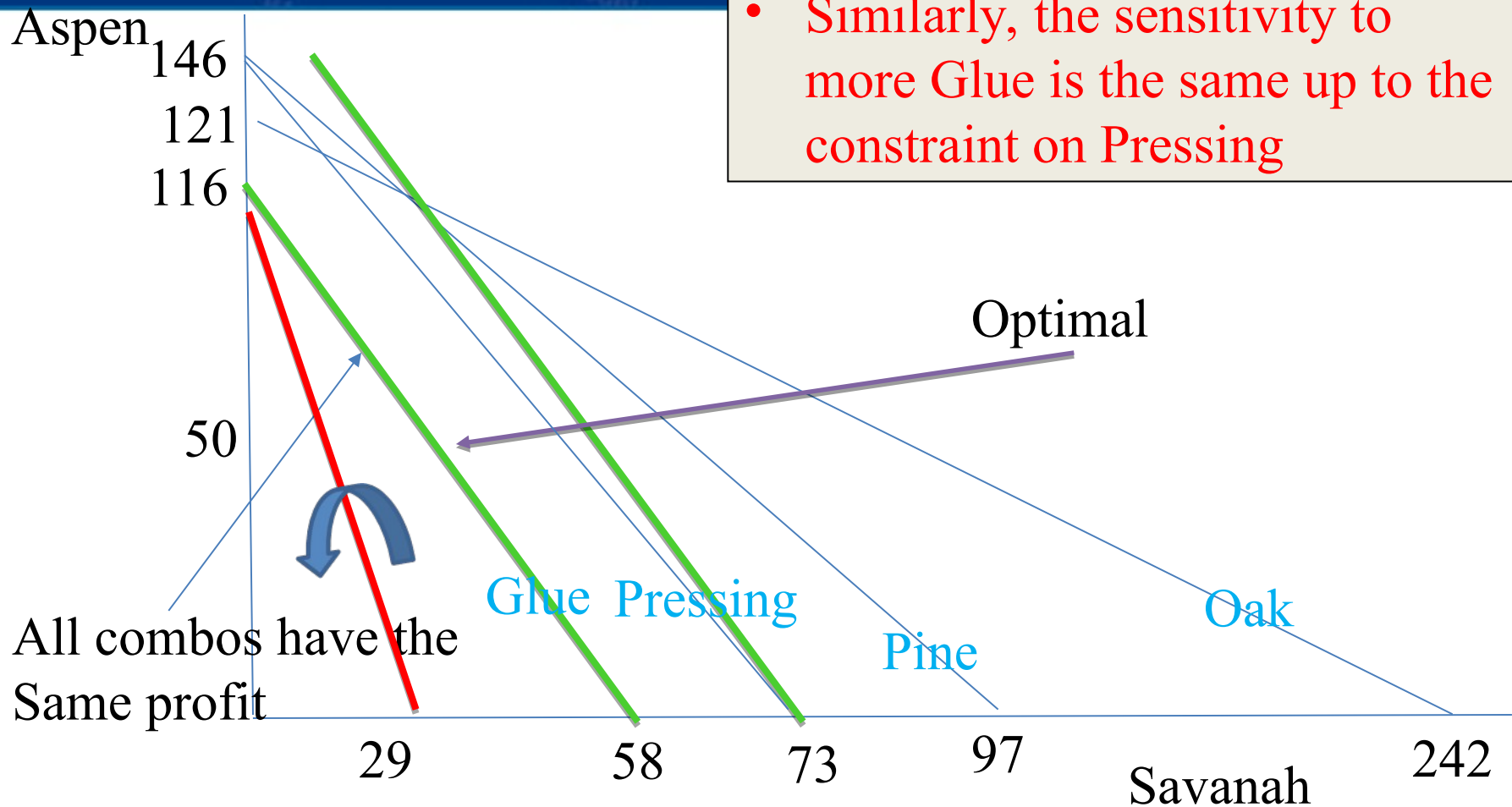
Increase to \$400 from \$200

	Resources Required per Pallet Type				Used	Available	
Glue	50	50	100	50	0	5,800	quarts
Pressing	5	15	10	5	0	730	hours
Pine Chips	500	400	300	200	0	29,200	pounds
Oak Chips	500	750	250	500	0	60,500	pounds

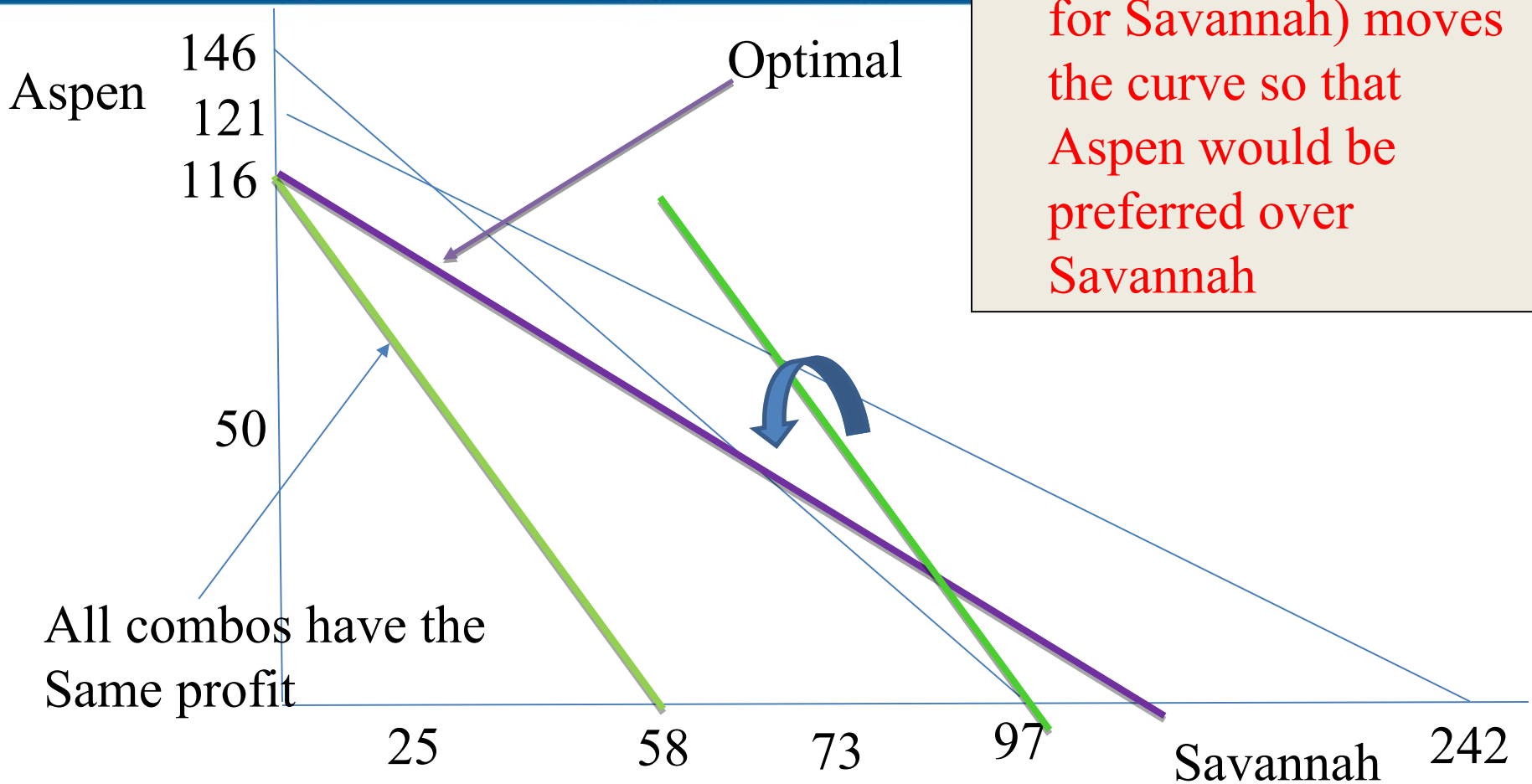


## NEW PICTURE

- This change makes us indifferent to whether we make Aspen or Savannah
- Similarly, the sensitivity to more Glue is the same up to the constraint on Pressing

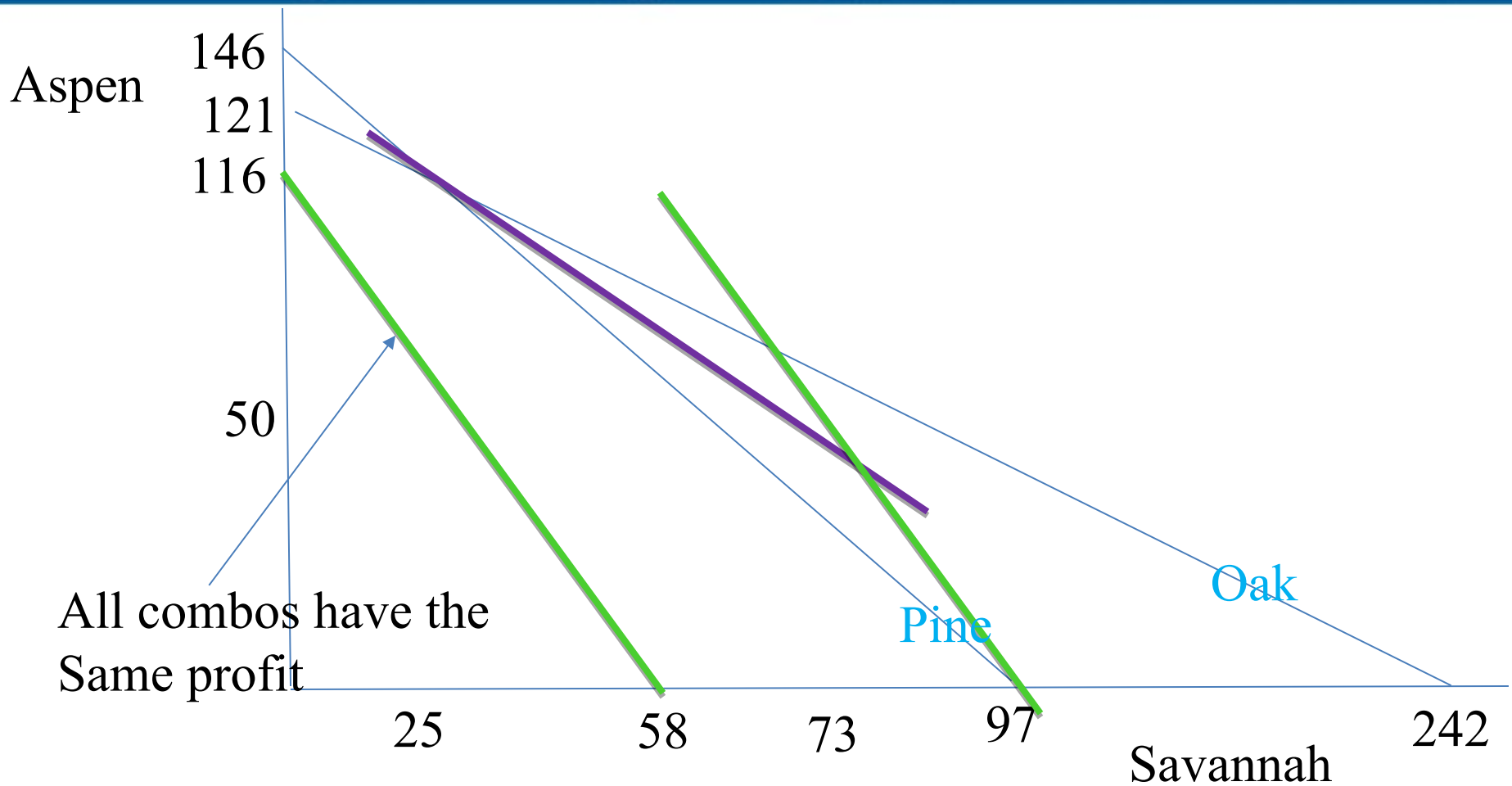


## REDUCED COST (INCREASED PROFIT)



- A slightly larger change to the profit on Aspen (or reduction for Savannah) moves the curve so that Aspen would be preferred over Savannah

# REDUCED COST CHALK TALK



# PATTERNS IN LINEAR PROGRAMMING SOLUTIONS

- The optimal solution tells a “story” about a pattern of economic priorities.
  - Leads to more convincing explanations for solutions
  - Can anticipate answers to “what-if” questions
  - Provides a level of understanding that enhances decision making
- After optimization, should always try to discern the qualitative pattern in the solution.

# REVIEW: BUILDING THE MODEL

- Determine the **decision variables**
- Determine the **objective function**
- Create a **constraint matrix**
- Enter all three into Analytic Solver
- Consider other constraints
  - The decision variables often must be greater than zero
  - The decision variables sometimes must be integers
- Solve for the base solution
- Interpret the solution
  - Patterns in the decision variables
  - What constraints are binding?
- If the question asks for sensitivity analysis
  - Use optimization sensitivity for validity bounds for objective function or shadow prices
  - Use parametric sensitivity for all others (to be taught later)

## EXCEL MINI-LESSON: THE INDEX FUNCTION

- The INDEX function finds a value in a rectangular array according to the row number and column number of its location.
- The basic form of the function, as we use it for DEA models, is the following:
  - INDEX(Array, Row, Column)
- *Array* references a rectangular array.
- *Row* specifies a row number in the array.
- *Column* specifies a column number in the array. If *Array* has just one column, then this argument can be omitted.

## Demonstrate Sensitivity Analysis for Pallets and for Gas Blending

## SOLVER TIP: RESCALING THE MODEL

- Consider scaling parameters to appear in thousands or millions
- Saves work in data entry – decreases errors
- Spreadsheet looks less crowded
- Helps with Solver algorithms
  - Value of objective, constraints, and decision variables should not differ from each other by more than a factor of 1000, at most 10,000.
- Can always display model output on separate sheet with separate units
- Beware: Scaling can be confusing comparing fixed cost and per-unit costs



# AUTOMATIC SCALING

- Use if scaling problems difficult to avoid
- Consider when:
  - Solver claims no feasible solution when user is sure there is one.
- Preferable for model-builder to do the scaling

## SUMMARY

- Linear programming represents the most widely used optimization technique in practice.
- The special features of a linear program are a linear objective function and linear constraints.
- Linearity in the optimization model allows us to apply the simplex method as a solution procedure, which in turn guarantees finding a global optimum whenever an optimum of any kind exists.
- Therefore, when we have a choice, we are better off with a linear formulation of a problem than with a nonlinear formulation.

## SUMMARY

- While optimization is a powerful technique, we should not assume that a solution that is optimal for a model is also optimal for the real world.
- Often, the realities of the application will force changes in the optimal solution determined by the model.
- One powerful method for making this translation is to look for the pattern, or the economic priorities, in the optimal solution.
- These economic priorities are often more valuable to decision makers than the precise solution to a particular instance of the model.

## \* DATA ENVELOPMENT ANALYSIS

- DEA is a linear programming application aimed at evaluating the efficiencies of similar organizational departments or *decision-making units* (DMUs).
- DMUs are characterized in terms of inputs and outputs, not in terms of operating details.
- A DMU is considered **efficient** if it gets the most output from its inputs.
- The purpose of DEA is to identify inefficient DMUs when there are multiple outputs and multiple inputs.

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