

# 5. CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Thousand EUR                                       | 2021.12.31 | 2020.12.31 |
|--|------------|------------|
| ASSETS   |            |            |
| Property, plant and equipment                      | 50,094     | 46,207     |
| Right-of-use assets                                | 1,108      | 968        |
| Intangible assets                                  | 6,936      | 6,935      |
| Non-current amounts receivable                     | 288        | 226        |
| Deferred income tax assets                         | 552        | 890        |
| Non-current assets                                 | 58,978     | 55,226     |
| Inventories  | 17,625     | 11,693     |
| Trade and other receivables                        | 13,195     | 9,062      |
| Prepayments  | 609        | 736        |
| Cash and cash equivalents                          | 799        | 181        |
| Current assets                                     | 32,228     | 21,672     |
| Total assets                                       | 91,206     | 76,898     |
|  |            |            |
| Share capital                                      | 3,463      | 3,463      |
| Share premium                                      | 3,301      | 3,301      |
| Reserves   | 2,174      | 2,347      |
| Retained earnings                                  | 33,571     | 25,809     |
| Total equity attributable to owners of the Company | 42,509     | 34,920     |
| Non-controlling interest                           | 222        | 53         |
| Total equity                                       | 42,731     | 34,973     |
|  |            |            |
| Borrowings   | 17,908     | 2,951      |
| Lease liabilities                                  | 403        | 323        |
| Government grants                                  | 5,349      | 4,664      |
| Non-current liabilities                            | 23,660     | 7,938      |
| Borrowings   | 4,473      | 18,083     |
| Lease liabilities                                  | 290        | 303        |
| Income tax payable                                 | 179        | 1          |
| Trade and other payables                           | 19,873     | 15,600     |
| Current liabilities                                | 24,815     | 33,987     |
| Total liabilities                                  | 48,475     | 41,925     |
| Total equity and liabilities                       | 91,206     | 76,898     |



# 6. CONSOLIDATED INCOME STATEMENT

| Thousand EUR                                  | 2021.01.01-<br>2021.12.31 | 2020.01.01-<br>2020.12.31 | 2021.10.01-<br>2021.12.31 | 2020.10.01-<br>2020.12.31 |
|---|---------------------------|---------------------------|---------------------------|---------------------------|
| Revenue                                       | 156,045                   | 120,873                   | 49,214                    | 32,397                    |
| Cost of sales                                 | -138,500                  | -110,244                  | -40,912                   | -29,830                   |
| Gross profit (loss)                           | 17,545                    | 10,629                    | 8,302                     | 2,567                     |
| Other operating income                        | 505                       | 303                       | -6                        | 77                        |
| Distribution expenses                         | -3,577                    | -3,182                    | -1,066                    | -792                      |
| Administrative expenses                       | -4,308                    | -3,185                    | -1,712                    | -890                      |
| Other operating expenses                      | -161                      | -233                      | -86                       | -28                       |
| Results of operating activities               | 10,004                    | 4,332                     | 5,432                     | 934                       |
| Finance income                                | 209                       | 26                        | 171                       | 2                         |
| Finance costs                                 | -1,187                    | -1,216                    | -564                      | -342                      |
| Finance costs, net                            | -978                      | -1,190                    | -393                      | -340                      |
| Profit (loss) before income tax               | 9,026                     | 3,142                     | 5,039                     | 594                       |
| Income tax expenses                           | -516                      | 730                       | -497                      | 171                       |
| Profit (loss) for the period                  | 8,510                     | 3,872                     | 4,542                     | 765                       |
| Attributable to:                              |                           |                           |                           |                           |
| Shareholders of the Company                   | 8,544                     | 3,870                     | 4,583                     | 764                       |
| Non-controlling interest                      | -34                       | 2                         | -41                       | 1                         |
| Profit (loss) for the period                  | 8,510                     | 3,872                     | 4,542                     | 765                       |
| Basic and diluted earnings per share (in EUR) | 0.71                      | 0.32                      | 0.38                      | 0.06                      |



## 7. CONCOLIDATED STATEMENT OF CASH FLOWS

| Thousand EUR   | 2021.01.01- | 2020.01.01-   |
|--|-------------|---------------|
|  | 2021.12.31  | 2020.12.31    |
| Profit (loss) for the period   | 8,510       | 3,872         |
| Developing of according plant and accions at                                 | 4.050       | 4.505         |
| Depreciation of property, plant and equipment                                | 4,959       | 4,505         |
| Amortization of intangible assets  | 16          | 13            |
| Amortization and write-off of grants   | -706        | -579          |
| Change in impairment of inventories  | -           | -39           |
| Loss (gain) from disposal of property, plant and equipment                   | 29          | -13           |
| Income tax expenses  | 516         | -730<br>1.100 |
| Finance costs, net   | 978         | 1,190         |
|  | 14,302      | 8,219         |
| Change in inventories  | -5,933      | -497          |
| Change in non-current amounts receivable                                     | -62         | 132           |
| Change in trade and other receivables and prepayments                        | -2,606      | -418          |
| Change in trade and other payables   | 3,875       | 1,381         |
|  | 9,576       | 8,817         |
| Interest paid  | -696        | -908          |
| Income tax paid  | -           | -             |
| Net cash flows generated from operating activities                           | 8,880       | 7,909         |
| Payments for acquisition of property, plant and equipment                    | -1,837      | -2,121        |
| Payments for acquisition of intangible assets                                | -17         | -12           |
| Proceeds from sale of property, plant and equipment                          | 506         | 70            |
| Loans granted  | -2,125      | -210          |
| Government grants received   | -           | -             |
| Loans recovered  | 934         | 70            |
| Change in cash flows from investing activities due to a business combination | -797        | -             |
| Net cash flows generated from (used in) investing activities                 | -3,336      | -2,203        |
| Proceeds from borrowings   | 3,535       | 7,887         |
| Repayments of borrowings   | -6,982      | -13,303       |
| Lease payments   | -524        | -407          |
| Dividends paid out   | -955        | -             |
| Net cash flows generated from (used in) financing activities                 | -4,926      | -5,823        |
| Net increase (decrease) in cash and cash equivalents                         | 618         | -117          |
| Cash and cash equivalents at 1 January                                       | 181         | 298           |
| Cash and cash equivalents at 30 June   | 799         | 181           |



### 2. MAIN FINANCIAL INDICATORS

|  | 2017    | 2018    | 2019    | 2020    | 2021    |
|--|---------|---------|---------|---------|---------|
| Revenue (Thousands EUR)                        | 113,939 | 103,162 | 114,581 | 120,873 | 156,045 |
| EBITDA (Thousands EUR)                         | 10,882  | 3,140   | 3,698   | 8,271   | 14,273  |
| EBITDA margin (%)                              | 9.5%    | 3.0%    | 3.2%    | 6.8%    | 9.1%    |
| Net profit (loss) (Thousands EUR)              | 6,686   | -1,186  | -446    | 3,872   | 8,510   |
| Net profit margin (%)                          | 5.9%    | -1.1%   | -0.4%   | 3.2%    | 5.5%    |
| Quantity of purchased basic indicators milk, t | 249,992 | 267,785 | 268,555 | 287,370 | 309,474 |
| Profit per share (EUR)                         | 0.56    | -0.10   | -0.04   | 0.32    | 0.71    |
| Net financial debt (Thousands EUR)             | 28,097  | 27,824  | 26,940  | 20,853  | 21,582  |

In 2021 sales revenue came to 156.0 MEUR or 29.1 percent more than in 2020.

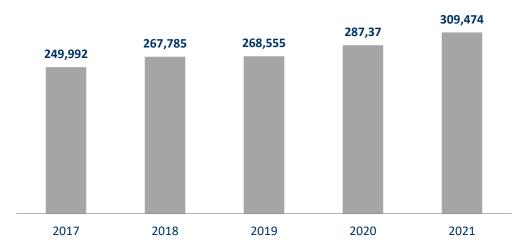
At reporting period **EBITDA** was 14.3 MEUR or 72.6% more than in previous year.

During 2021 **net profit** increased by 4.6 MEUR compared to 2020 and amounted to 8.5 (in 2020 net profit was 3.9 MEUR).

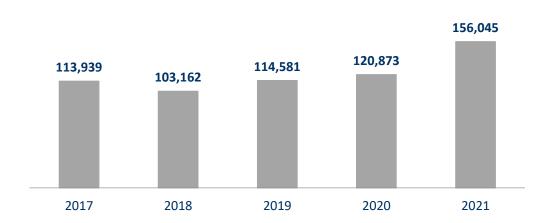
In 2021, a total of 309.5 tho tones of basic indicators milk was purchased, and increase by 7.7 percent as compared with 12 months of 2020.







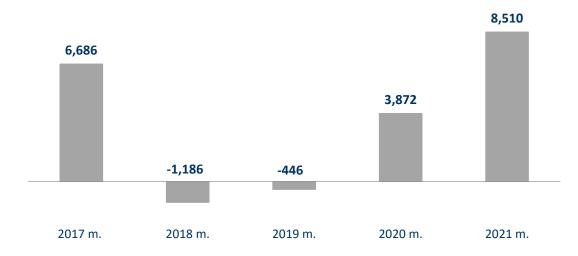
#### **REVENUE, THOUSANDS EUR**



#### EBITDA, TŪKST. EUR

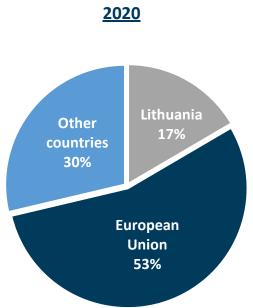


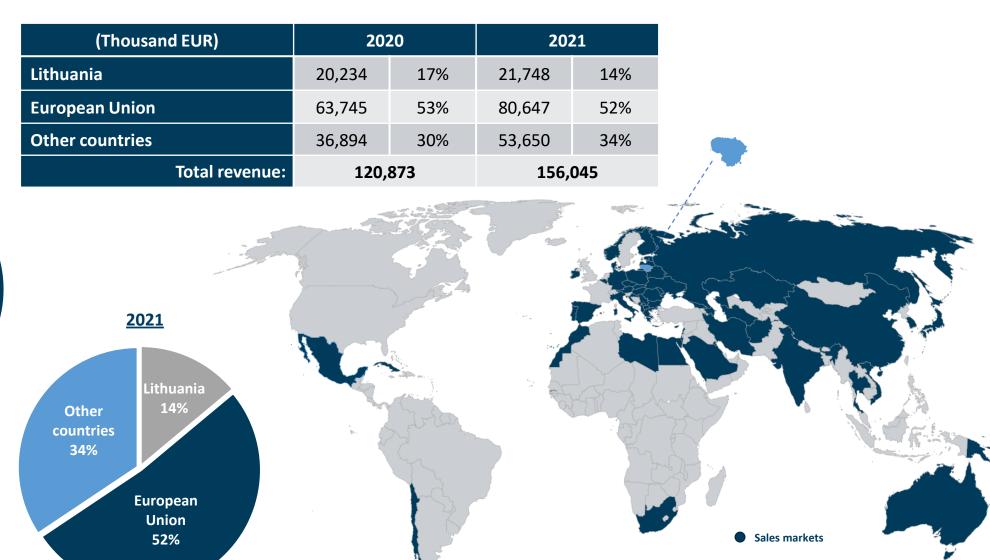
#### **GRYNASIS PELNAS (NUOSTOLIS), TŪKST. EUR**





## 3. SALES REVENUE BY MARKETS

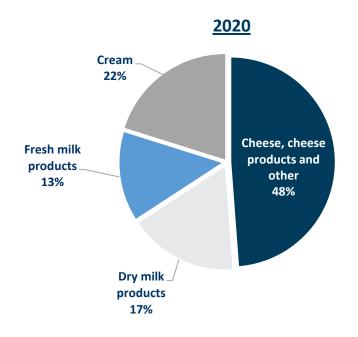


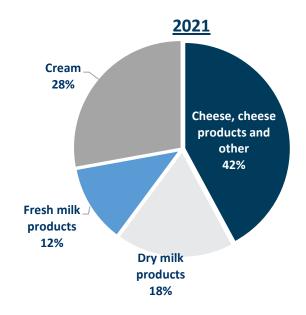




### 4. SALES REVENUE BY OPERATING SEGMENTS

| (Thousand EUR)                    | 2020    |     | 2021    |     |
|-----------------------------------|---------|-----|---------|-----|
| Cheese, cheese products and other | 57,841  | 48% | 65,731  | 42% |
| Dry milk products                 | 20,487  | 17% | 28,136  | 18% |
| Fresh milk products               | 16,252  | 13% | 18,710  | 12% |
| Cream                             | 26,293  | 22% | 43,468  | 28% |
| Total:                            | 120,873 |     | 156,045 |     |





#### THE SEGMENT COMPRISES:

- Cheese, cheese products and other. Cheese, cheese products and other products produced by the subsidiary and Parent company;
- Dry milk products. WPC, skimmed-milk, permeate and whey powder produced by the subsidiary;
- Fresh milk products. Fresh milk products produced by the subsidiary (kephir, yoghurt, sour milk, butter, curd products);
- **Cream.** Industrial cream produced by the subsidiary and Parent company.



### 2. MAIN FINANCIAL INDICATORS

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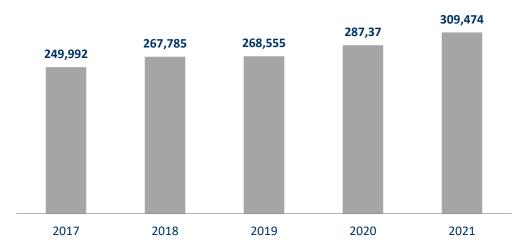
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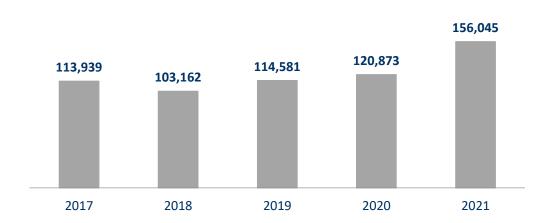
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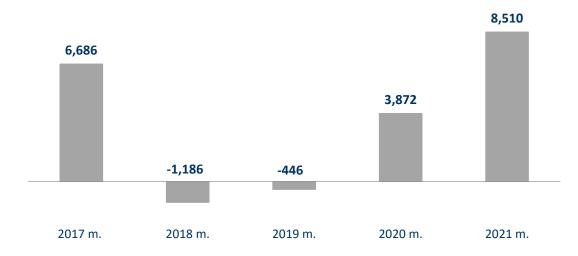
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#### EBITDA, TŪKST. EUR

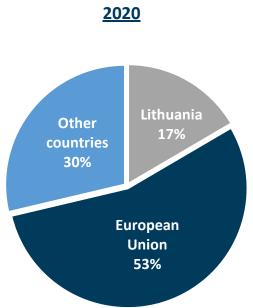


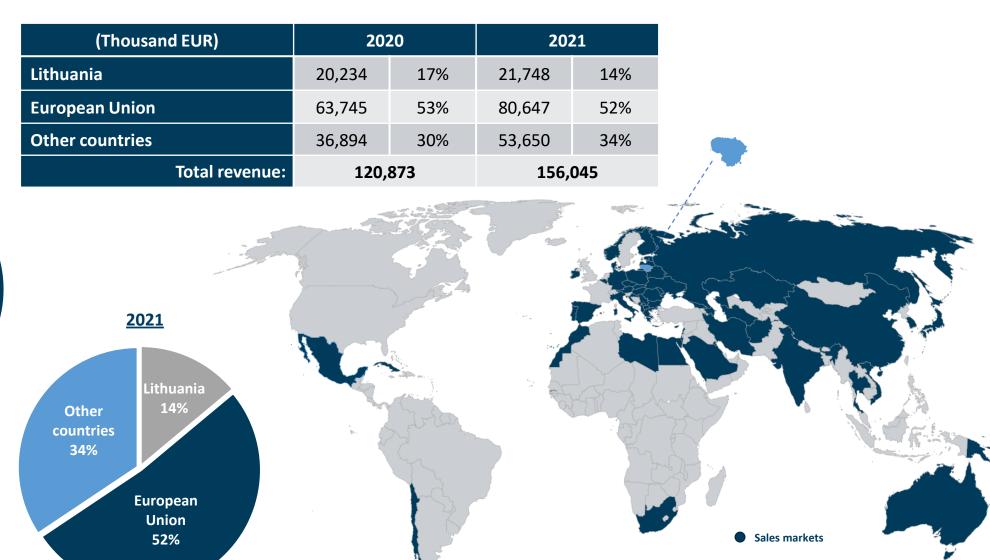
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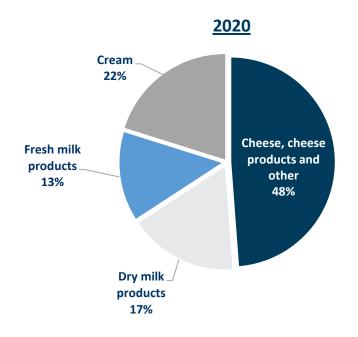


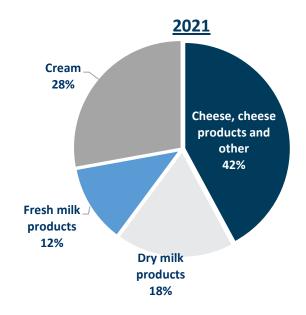




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| Inventories  | 17,625     | 11,693     |
| Trade and other receivables                        | 13,195     | 9,062      |
| Prepayments  | 609        | 736        |
| Cash and cash equivalents                          | 799        | 181        |
| Current assets                                     | 32,228     | 21,672     |
| Total assets                                       | 91,206     | 76,898     |
|  |            |            |
| Share capital                                      | 3,463      | 3,463      |
| Share premium                                      | 3,301      | 3,301      |
| Reserves   | 2,174      | 2,347      |
| Retained earnings                                  | 33,571     | 25,809     |
| Total equity attributable to owners of the Company | 42,509     | 34,920     |
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| Total equity                                       | 42,731     | 34,973     |
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| Borrowings   | 17,908     | 2,951      |
| Lease liabilities                                  | 403        | 323        |
| Government grants                                  | 5,349      | 4,664      |
| Non-current liabilities                            | 23,660     | 7,938      |
| Borrowings   | 4,473      | 18,083     |
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| Current liabilities                                | 24,815     | 33,987     |
| Total liabilities                                  | 48,475     | 41,925     |
| Total equity and liabilities                       | 91,206     | 76,898     |



# 6. CONSOLIDATED INCOME STATEMENT

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|---|---------------------------|---------------------------|---------------------------|---------------------------|
| Revenue                                       | 156,045                   | 120,873                   | 49,214                    | 32,397                    |
| Cost of sales                                 | -138,500                  | -110,244                  | -40,912                   | -29,830                   |
| Gross profit (loss)                           | 17,545                    | 10,629                    | 8,302                     | 2,567                     |
| Other operating income                        | 505                       | 303                       | -6                        | 77                        |
| Distribution expenses                         | -3,577                    | -3,182                    | -1,066                    | -792                      |
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| Other operating expenses                      | -161                      | -233                      | -86                       | -28                       |
| Results of operating activities               | 10,004                    | 4,332                     | 5,432                     | 934                       |
| Finance income                                | 209                       | 26                        | 171                       | 2                         |
| Finance costs                                 | -1,187                    | -1,216                    | -564                      | -342                      |
| Finance costs, net                            | -978                      | -1,190                    | -393                      | -340                      |
| Profit (loss) before income tax               | 9,026                     | 3,142                     | 5,039                     | 594                       |
| Income tax expenses                           | -516                      | 730                       | -497                      | 171                       |
| Profit (loss) for the period                  | 8,510                     | 3,872                     | 4,542                     | 765                       |
| Attributable to:                              |                           |                           |                           |                           |
| Shareholders of the Company                   | 8,544                     | 3,870                     | 4,583                     | 764                       |
| Non-controlling interest                      | -34                       | 2                         | -41                       | 1                         |
| Profit (loss) for the period                  | 8,510                     | 3,872                     | 4,542                     | 765                       |
| Basic and diluted earnings per share (in EUR) | 0.71                      | 0.32                      | 0.38                      | 0.06                      |



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| Amortization and write-off of grants   | -706        | -579          |
| Change in impairment of inventories  | -           | -39           |
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| Finance costs, net   | 978         | 1,190         |
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| Change in inventories  | -5,933      | -497          |
| Change in non-current amounts receivable                                     | -62         | 132           |
| Change in trade and other receivables and prepayments                        | -2,606      | -418          |
| Change in trade and other payables   | 3,875       | 1,381         |
|  | 9,576       | 8,817         |
| Interest paid  | -696        | -908          |
| Income tax paid  | -           | -             |
| Net cash flows generated from operating activities                           | 8,880       | 7,909         |
| Payments for acquisition of property, plant and equipment                    | -1,837      | -2,121        |
| Payments for acquisition of intangible assets                                | -17         | -12           |
| Proceeds from sale of property, plant and equipment                          | 506         | 70            |
| Loans granted  | -2,125      | -210          |
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