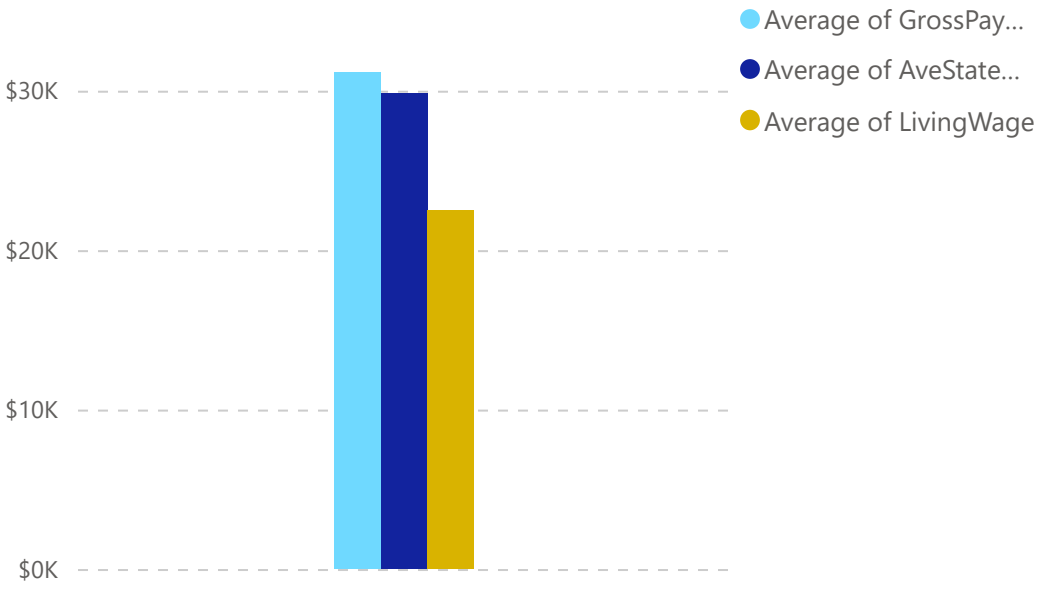
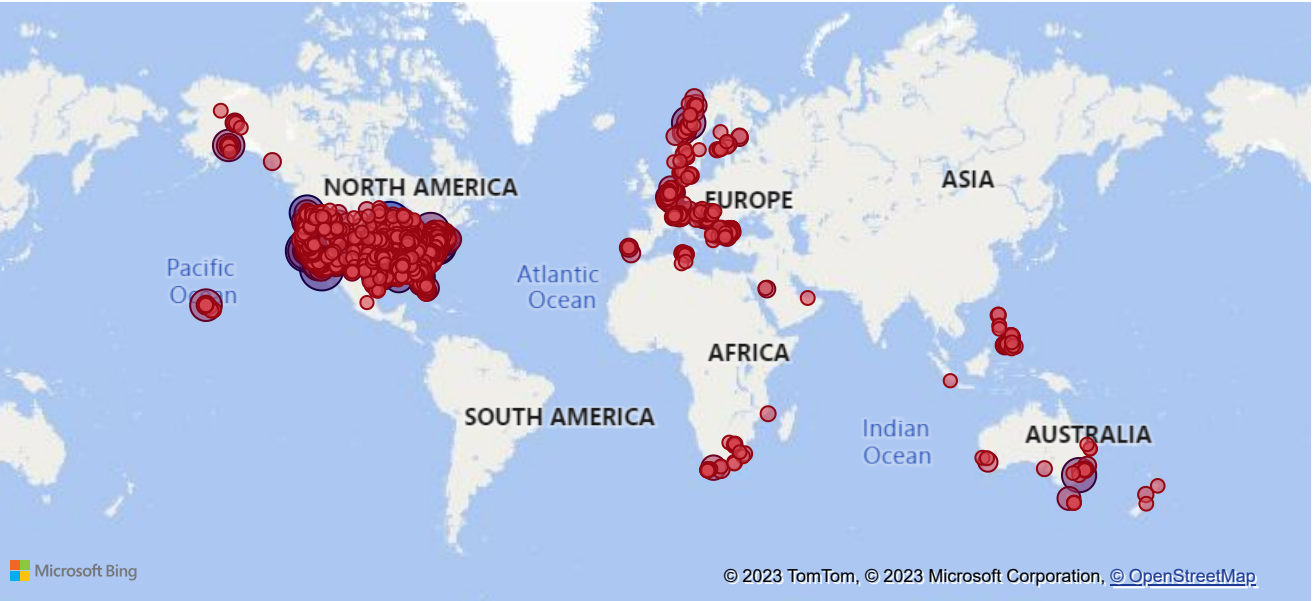


COMPANY WAGE ANALYSIS

Pay vs. Ave Sate Pay vs Living Wage



LivingWage by Zip Code



\$31.14K

Average of GrossPay2013

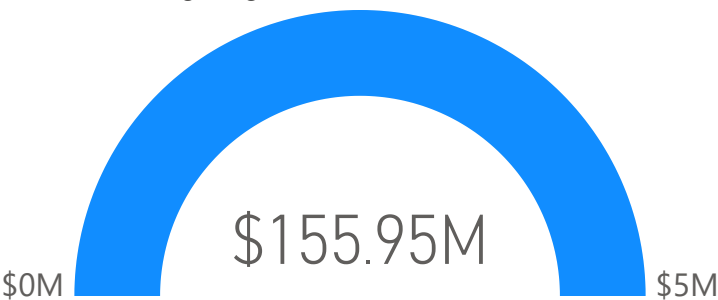
\$149.22M

Sum of AveStatePay

111M

Sum of LivingWage

GrossPay2013 and LivingWage



Wage Analysis

Paid Wage vs. Average Local Wages vs. Local Living Wages

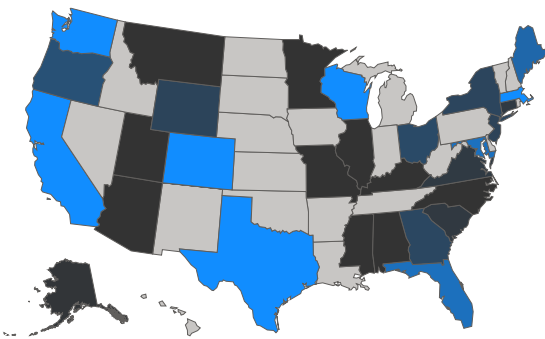
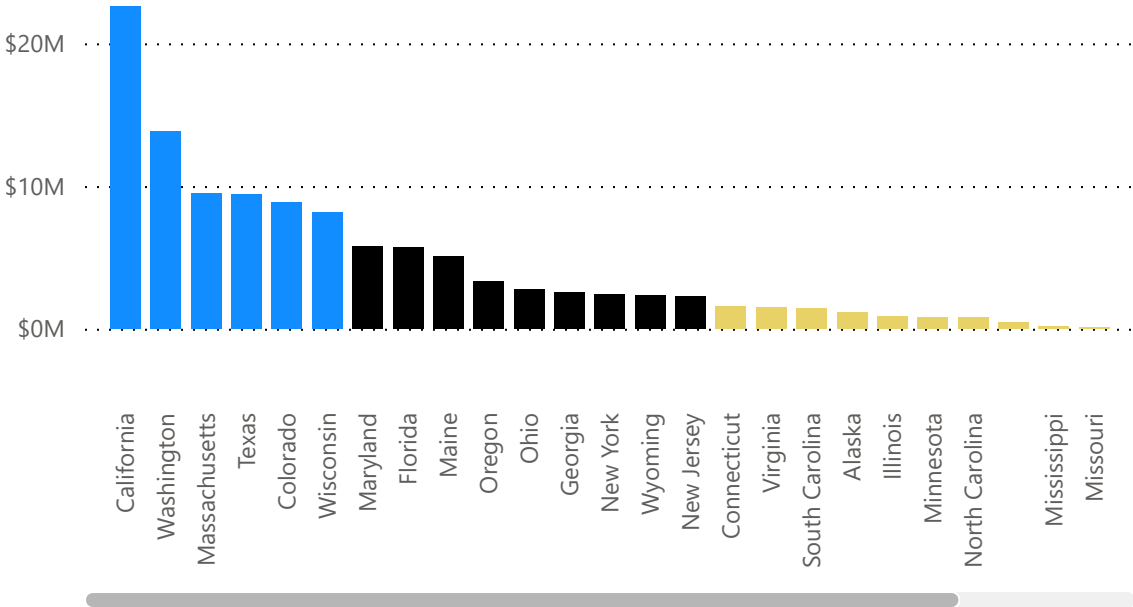
State

AK	AR	CA	CT	DE	GA	IA	IL	KS	LA	MD	MI	MO	MT	ND	NH	NM	NY	OK	PA	SC	TN	UT	VT	WI	WY
AL	AZ	CO	DC	FL	HI	ID	IN	KY	MA	ME	MN	MS	NC	NE	NJ	NV	OH	OR	RI	SD	TX	VA	WA	WV	



COMPANY WAGE ANALYSIS 2

Sales Over Projection



Sales Over Projection

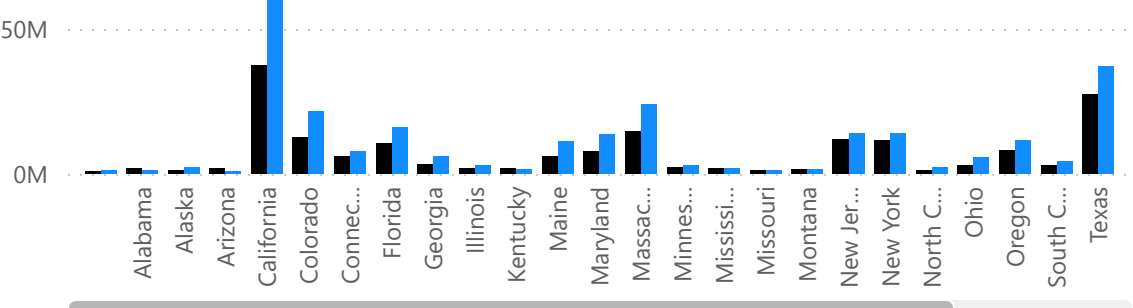
\$111.39M

Percent Over Projection

148%

Projected vs. Actual Revenue by Region

● Projected Revenue ● Actual Revenue



Actual Revenue, % Over Projection

