

```

import pandas as pd
import numpy as np
from sklearn.preprocessing import StandardScaler
from sklearn.cluster import KMeans

customer_data = pd.read_csv('mall_customer.csv')
print(customer_data.info());

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 500 entries, 0 to 499
Data columns (total 16 columns):
 #   Column           Non-Null Count  Dtype  
--- 
 0   CustomerID      500 non-null    object  
 1   Name             500 non-null    object  
 2   Age              500 non-null    int64   
 3   Gender           500 non-null    object  
 4   MembershipLevel 500 non-null    object  
 5   IncomeLevel      500 non-null    float64 
 6   ElectronicsSpending 500 non-null  float64 
 7   ClothingSpending 500 non-null    float64 
 8   GrocerySpending 500 non-null    float64 
 9   HomeSpending     500 non-null    float64 
 10  Visits           500 non-null    int64   
 11  PurchaseFrequency 500 non-null  int64   
 12  OnlineActivity   500 non-null    float64 
 13  EmailOpens       500 non-null    float64 
 14  AppUsage          500 non-null    float64 
 15  LoyaltyPoints    500 non-null    float64 
dtypes: float64(9), int64(3), object(4)
memory usage: 62.6+ KB
None

numeric_feature_names = [
    'Age', 'IncomeLevel', 'ElectronicsSpending', 'ClothingSpending',
    'GrocerySpending', 'HomeSpending', 'Visits', 'PurchaseFrequency',
    'OnlineActivity', 'EmailOpens', 'AppUsage', 'LoyaltyPoints'
]
categorical_feature_names = ['Gender', 'MembershipLevel']

# normalize data
scaler = StandardScaler()
numeric_data_scaled = pd.DataFrame(
    scaler.fit_transform(customer_data[numeric_feature_names]),
    columns=numeric_feature_names
)
print(numeric_data_scaled);

          Age  IncomeLevel  ElectronicsSpending  ClothingSpending \
0   -2.022622     -1.076784                 -1.561765      -1.303146

```

1	-2.217499	-0.549924	-1.457846	-1.254796
2	-2.022622	-1.178372	-1.237088	-0.945250
3	-2.412375	-1.252029	-1.413130	-1.262717
4	-1.730308	-0.846171	-1.668460	-1.609342
..
495	1.290277	1.326355	1.042406	1.756637
496	1.095400	1.262265	1.077671	1.980948
497	1.290277	0.930803	1.400057	1.462284
498	0.900524	1.545417	1.630423	1.561354
499	0.900524	1.239021	1.374612	1.505411
0	GrocerySpending	HomeSpending	Visits	PurchaseFrequency \
1	-0.924782	-1.478844	0.901474	0.302569
2	-0.802603	-1.258900	-0.182897	-1.416574
3	-1.324214	-1.399553	-0.544354	-1.416574
4	-0.584143	-1.884581	0.178560	-0.843527
..
495	-1.761730	0.188825	0.178560	0.875617
496	-1.194257	1.297081	0.178560	-0.843527
497	-0.198839	-0.014037	0.178560	0.302569
498	0.402067	0.473768	-0.544354	0.875617
499	0.111258	0.274206	0.178560	-0.270479
0	OnlineActivity	EmailOpens	AppUsage	LoyaltyPoints
1	-1.622613	0.713398	-0.528785	-1.207362
2	-0.531652	0.760257	-0.479183	-1.180360
3	-0.764920	1.418271	-0.271860	-1.461425
4	-0.368898	0.756074	0.631222	-0.952202
..
495	1.013074	1.636709	1.074382	1.758903
496	1.910496	1.113341	1.217708	1.834472
497	2.033284	1.493938	0.944123	1.682072
498	1.508789	0.715367	1.077459	1.644895
499	0.841951	0.533986	0.415132	1.468352

[500 rows x 12 columns]

```
# encode categorical data (0s or 1s for categories, etc...)
categorical_data_encoded = pd.get_dummies(
    customer_data[categorical_feature_names],
    drop_first=False
);
print(categorical_data_encoded);

   Gender_Female  Gender_Male  MembershipLevel_Bronze
MembershipLevel_Gold \
0              False        True                      True
False
```

1	True	False	True
False			
2	True	False	False
False			
3	True	False	False
False			
4	False	True	False
False			
..
..			
495	False	True	True
False			
496	True	False	False
True			
497	False	True	True
False			
498	True	False	True
False			
499	True	False	True
False			

MembershipLevel_Silver

0	False
1	False
2	True
3	True
4	True
..	...
495	False
496	False
497	False
498	False
499	False

[500 rows x 5 columns]

```
# combine numerical and categorical data
clustering_features = pd.concat([numeric_data_scaled,
categorical_data_encoded], axis=1)
print(clustering_features);
```

	Age	IncomeLevel	ElectronicsSpending	ClothingSpending	\
0	-2.022622	-1.076784	-1.561765	-1.303146	
1	-2.217499	-0.549924	-1.457846	-1.254796	
2	-2.022622	-1.178372	-1.237088	-0.945250	
3	-2.412375	-1.252029	-1.413130	-1.262717	
4	-1.730308	-0.846171	-1.668460	-1.609342	
..	
495	1.290277	1.326355	1.042406	1.756637	
496	1.095400	1.262265	1.077671	1.980948	

497	1.290277	0.930803	1.400057	1.462284
498	0.900524	1.545417	1.630423	1.561354
499	0.900524	1.239021	1.374612	1.505411
	GrocerySpending	HomeSpending	Visits	PurchaseFrequency
0	-0.924782	-1.478844	0.901474	0.302569
1	-0.802603	-1.258900	-0.182897	-1.416574
2	-1.324214	-1.399553	-0.544354	-1.416574
3	-0.584143	-1.884581	0.178560	-0.843527
4	-2.215617	-1.884581	0.178560	-1.416574
..
495	-1.761730	0.188825	0.178560	0.875617
496	-1.194257	1.297081	0.178560	-0.843527
497	-0.198839	-0.014037	0.178560	0.302569
498	0.402067	0.473768	-0.544354	0.875617
499	0.111258	0.274206	0.178560	-0.270479
	OnlineActivity	EmailOpens	AppUsage	LoyaltyPoints
Gender_Female	\\			
0	-1.622613	0.713398	-0.528785	-1.207362
False				
1	-0.531652	0.760257	-0.479183	-1.180360
True				
2	-0.764920	1.418271	-0.271860	-1.461425
True				
3	-0.368898	0.756074	0.631222	-0.952202
True				
4	-0.367671	1.249417	-0.321725	-1.050133
False				
..
.				
495	1.013074	1.636709	1.074382	1.758903
False				
496	1.910496	1.113341	1.217708	1.834472
True				
497	2.033284	1.493938	0.944123	1.682072
False				
498	1.508789	0.715367	1.077459	1.644895
True				
499	0.841951	0.533986	0.415132	1.468352
True				
	Gender_Male	MembershipLevel_Bronze	MembershipLevel_Gold	\\
0	True	True	False	
1	False	True	False	
2	False	False	False	
3	False	False	False	
4	True	False	False	
..
495	True	True	False	

```

496      False      False      True
497      True       True      False
498      False      True      False
499      False      True      False

    MembershipLevel_Silver
0                  False
1                  False
2                  True
3                  True
4                  True
..
495                 ...
496                 False
497                 False
498                 False
499                 False

[500 rows x 17 columns]

k_vals = [2, 3, 4, 5];

# kmeans
for k in k_vals:

    print("-----");
    print(f"analysis for K = {k} clusters");

    kmeans_model = KMeans(n_clusters=k, random_state=42, n_init=10)
    kmeans_model.fit(clustering_features)

    cluster_labels = kmeans_model.labels_

    analysis_df = customer_data.copy()
    analysis_df['Cluster_ID'] = cluster_labels

    for cluster_id in range(k):
        # filter data for the current cluster
        cluster_segment = analysis_df[analysis_df['Cluster_ID'] == cluster_id]

        customer_count = len(cluster_segment)

        # calc key metrics
        avg_income = cluster_segment['IncomeLevel'].mean()
        avg_loyalty = cluster_segment['LoyaltyPoints'].mean()

        # calc spending habits
        avg_electronics =
cluster_segment['ElectronicsSpending'].mean()

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avg_clothing = cluster_segment['ClothingSpending'].mean()
avg_grocery = cluster_segment['GrocerySpending'].mean()
avg_home = cluster_segment['HomeSpending'].mean()

print(f"\n[ Cluster {cluster_id} ] - {customer_count}
Customers")
    print(f"  -> avg income:      ${avg_income:.2f}")
    print(f"  -> avg loyalty points: {avg_loyalty:.2f}")
    print(f"  -> avg spending:")
        print(f"    - electronics: ${avg_electronics:.2f}")
        print(f"    - clothing:   ${avg_clothing:.2f}")
        print(f"    - grocery:    ${avg_grocery:.2f}")
        print(f"    - home:       ${avg_home:.2f}")

-----
analysis for K = 2 clusters

[ Cluster 0 ] - 200 Customers
-> avg income:      $44,598.70
-> avg loyalty points: 161.79
-> avg spending:
    - electronics: $728.51
    - clothing:   $546.14
    - grocery:    $236.86
    - home:       $291.79

[ Cluster 1 ] - 300 Customers
-> avg income:      $75,503.31
-> avg loyalty points: 404.43
-> avg spending:
    - electronics: $1,364.83
    - clothing:   $866.32
    - grocery:    $397.96
    - home:       $825.79

-----
analysis for K = 3 clusters

[ Cluster 0 ] - 100 Customers
-> avg income:      $82,392.57
-> avg loyalty points: 539.76
-> avg spending:
    - electronics: $1,617.17
    - clothing:   $1,320.66
    - grocery:    $251.12
    - home:       $824.88

[ Cluster 1 ] - 200 Customers
-> avg income:      $44,598.70
-> avg loyalty points: 161.79
-> avg spending:

```

```
- electronics: $728.51
- clothing:    $546.14
- grocery:     $236.86
- home:        $291.79
```

```
[ Cluster 2 ] - 200 Customers
-> avg income:          $72,058.68
-> avg loyalty points: 336.77
-> avg spending:
  - electronics: $1,238.66
  - clothing:    $639.15
  - grocery:     $471.37
  - home:        $826.24
```

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analysis for K = 4 clusters
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```
[ Cluster 0 ] - 100 Customers
-> avg income:          $43,704.85
-> avg loyalty points: 181.65
-> avg spending:
  - electronics: $969.13
  - clothing:    $911.21
  - grocery:     $275.09
  - home:        $448.76
```

```
[ Cluster 1 ] - 200 Customers
-> avg income:          $72,058.68
-> avg loyalty points: 336.77
-> avg spending:
  - electronics: $1,238.66
  - clothing:    $639.15
  - grocery:     $471.37
  - home:        $826.24
```

```
[ Cluster 2 ] - 100 Customers
-> avg income:          $45,492.55
-> avg loyalty points: 141.93
-> avg spending:
  - electronics: $487.90
  - clothing:    $181.07
  - grocery:     $198.62
  - home:        $134.81
```

```
[ Cluster 3 ] - 100 Customers
-> avg income:          $82,392.57
-> avg loyalty points: 539.76
-> avg spending:
  - electronics: $1,617.17
  - clothing:    $1,320.66
  - grocery:     $251.12
```

```
- home: $824.88
-----
analysis for K = 5 clusters

[ Cluster 0 ] - 100 Customers
-> avg income: $43,704.85
-> avg loyalty points: 181.65
-> avg spending:
  - electronics: $969.13
  - clothing: $911.21
  - grocery: $275.09
  - home: $448.76

[ Cluster 1 ] - 100 Customers
-> avg income: $60,324.04
-> avg loyalty points: 368.41
-> avg spending:
  - electronics: $898.78
  - clothing: $768.02
  - grocery: $491.03
  - home: $619.98

[ Cluster 2 ] - 100 Customers
-> avg income: $45,492.55
-> avg loyalty points: 141.93
-> avg spending:
  - electronics: $487.90
  - clothing: $181.07
  - grocery: $198.62
  - home: $134.81

[ Cluster 3 ] - 100 Customers
-> avg income: $82,392.57
-> avg loyalty points: 539.76
-> avg spending:
  - electronics: $1,617.17
  - clothing: $1,320.66
  - grocery: $251.12
  - home: $824.88

[ Cluster 4 ] - 100 Customers
-> avg income: $83,793.32
-> avg loyalty points: 305.13
-> avg spending:
  - electronics: $1,578.53
  - clothing: $510.28
  - grocery: $451.72
  - home: $1,032.49
```