

SQL PROJECT

PIZZA RUNNER BUSINESS ANALYSIS

PRESENTED BY DENIS M

INTRODUCTION

- ❖ Danny launched Pizza Runner after noticing an increasing demand for pizzas.
- ❖ Danny wants to expand his new Pizza Empire.
- ❖ So he started recruiting "runners" to deliver fresh pizza from Pizza Runner Headquarters to customers.
- The Case Study is going to provide insights on Pizzas, Runner and customer experiences, ingredients, and pricing strategies to Danny.

AVAILABLE DATA

Danny had a few years of experience as a Data Scientist, he prepared an entity relationship diagram of his database design but requires further assistance to clean his data and apply some calculations so he could optimize Pizza Runner's operations.

Entity Relationship Diagram

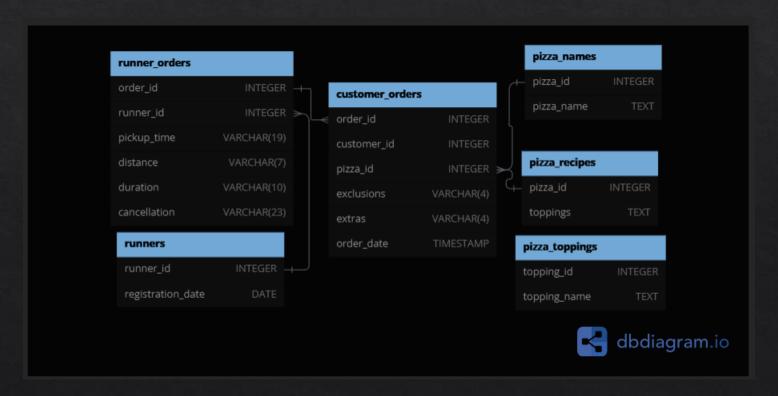


TABLE 1: RUNNERS

The runners table shows the registration date for each new runner

runner_id	registration_date
1	2021-01-01
2	2021-01-03
3	2021-01-08
4	2021-01-15

TABLE 2: CUSTOMER ORDERS

Customer pizza orders are captured in the table with 1 row for each individual pizza that is part customer orders of the order.

The pizza id relates to the type of pizza which was ordered whilst the exclusions are the ingredient id values which should be removed from the pizza and the extras are the ingredient id values which need to be added to the pizza.

Note that customers can order multiple pizzas in a single order with varying exclusions and extras values even if the pizza is the same type!

The exclusions and extras columns will need to be cleaned up before using them in your queries.

order_id	customer_id	pizza_id	exclusions	extras	order_time
1	101	1			2021-01-01 18:05:02
2	101	1			2021-01-01 19:00:52
3	102	1			2021-01-02 23:51:23
3	102	2		NaN	2021-01-02 23:51:23
4	103	1	4		2021-01-04 13:23:46
4	103	1	4		2021-01-04 13:23:46
4	103	2	4		2021-01-04 13:23:46
5	104	1	null	1	2021-01-08 21:00:29
6	101	2	null	null	2021-01-08 21:03:13
7	105	2	null	1	2021-01-08 21:20:29
8	102	1	null	null	2021-01-09 23:54:33
9	103	1	4	1, 5	2021-01-10 11:22:59
10	104	1	null	null	2021-01-11 18:34:49
10	104	1	2, 6	1, 4	2021-01-11 18:34:49

TABLE 3: RUNNER ORDERS

After each orders are received through the system - they are assigned to a runner - however not all orders are fully completed and can be cancelled by the restaurant or the customer.

The pickup time is the timestamp at which the runner arrives at the Pizza Runner headquarters to pick up the freshly cooked pizzas. The distance and duration fields are related to how far and long the runner had to travel to deliver the order to the respective customer.

There are some known data issues with this table so be careful when using this in your queries - make sure to check the data types for each column in the schema SQL!

order_id	runner_id	pickup_time	distance	duration	cancellation
1	1	2021-01-01 18:15:34	20km	32 minutes	
2	1	2021-01-01 19:10:54	20km	27 minutes	
3	1	2021-01-03 00:12:37	13.4km	20 mins	NaN
4	2	2021-01-04 13:53:03	23.4	40	NaN
5	3	2021-01-08 21:10:57	10	15	NaN
6	3	null	null	null	Restaurant C
7	2	2020-01-08 21:30:45	25km	25mins	null
8	2	2020-01-10 00:15:02	23.4 km	15 minute	null
9	2	null	null	null	Customer Ca
10	1	2020-01-11 18:50:20	10km	10minutes	null

TABLE 4: PIZZA NAMES

At the moment - Pizza Runner only has 2 pizzas available the Meat Lovers or Vegetarian!

pizza_id	pizza_name
1	Meat Lovers
2	Vegetarian

TABLE 5: PIZZA RECIPES

Each pizza id has a standard set of toppings which are used as part of the pizza recipe.

pizza_id	toppings
1	1, 2, 3, 4, 5, 6, 8, 10
2	4, 6, 7, 9, 11, 12

TABLE 6: PIZZA TOPPINGS

This table contains all of the topping name values with their corresponding topping id value.

topping_id	topping_name	
1	Bacon	
2	BBQ Sauce	
3	Beef	
4	Cheese	
5	Chicken	
6	Mushrooms	
7	Onions	
8	Pepperoni	
9	Peppers	
10	Salami	
11	Tomatoes	
12	Tomato Sauce	

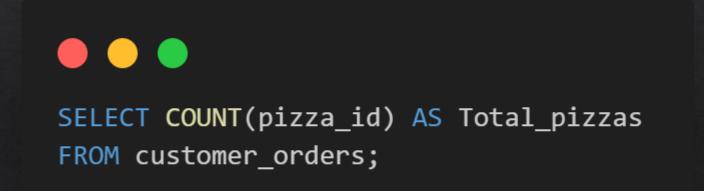
CASE STUDY QUESTIONS

This case study has LOTS of questions they are broken up by area of focus including:

- ☐Pizza Metrics
- □Runner and Customer Experience
- □ Ingredient Optimization
- □Pricing and Ratings

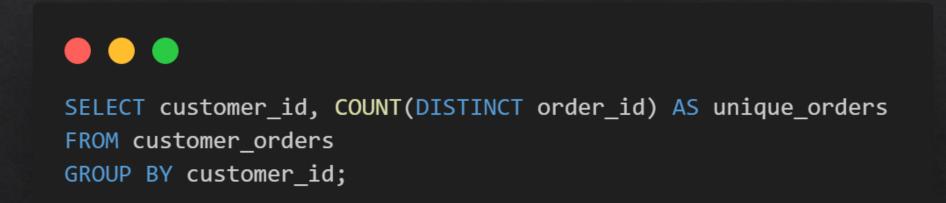
CASE STUDY QUESTIONS: PIZZA METRICS

1. How many pizzas were ordered?

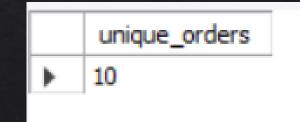




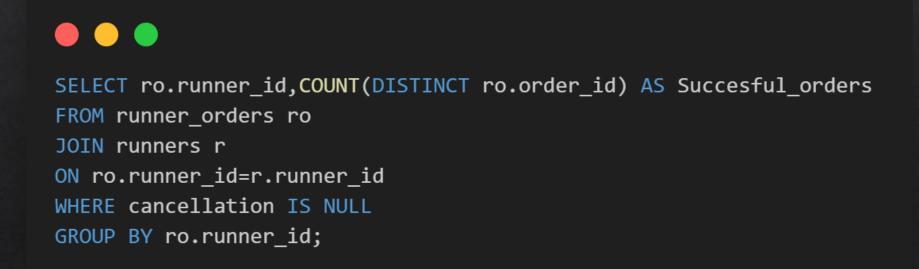
2. How many unique customer orders were made?

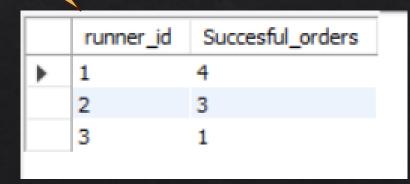




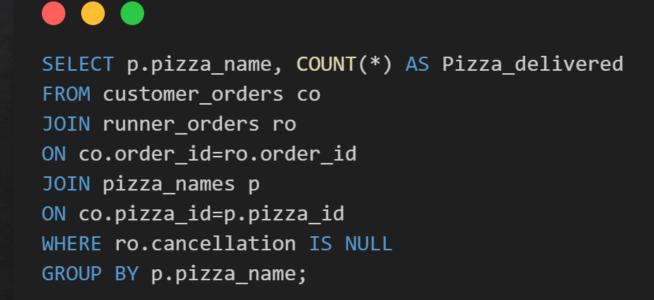


3. How many successful orders were delivered by each runner?





4. How many of each type of pizza was delivered?



Meatlovers 9 Vegetarian 3		pizza_name	Pizza_delivered
Venetarian 3	•	Meatlovers	9
regetarian		Vegetarian	3

5. How many Vegetarian and Meat lovers were ordered by each customer?



SELECT co.customer_id,p.pizza_name, COUNT(*) AS Orders

FROM customer_orders co

JOIN pizza_names p

ON co.pizza_id=p.pizza_id

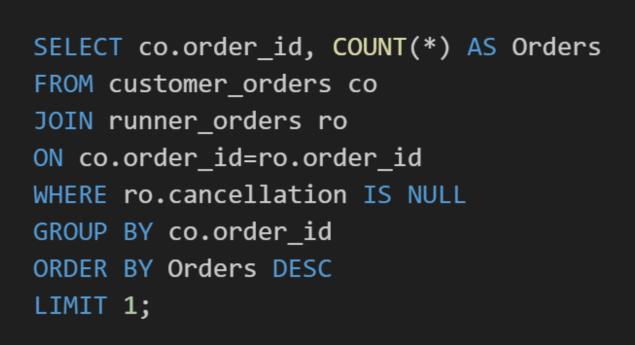
GROUP BY co.customer_id,p.pizza_name

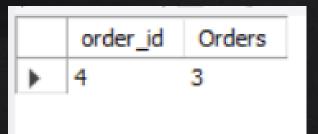
ORDER BY co.customer_id,p.pizza_name;



22		
customer_id	pizza_name	Orders
101	Meatlovers	2
101	Vegetarian	1
102	Meatlovers	2
102	Vegetarian	1
103	Meatlovers	3
103	Vegetarian	1
104	Meatlovers	3
105	Vegetarian	1
7		

6. What was the maximum number of pizzas delivered in a single order?



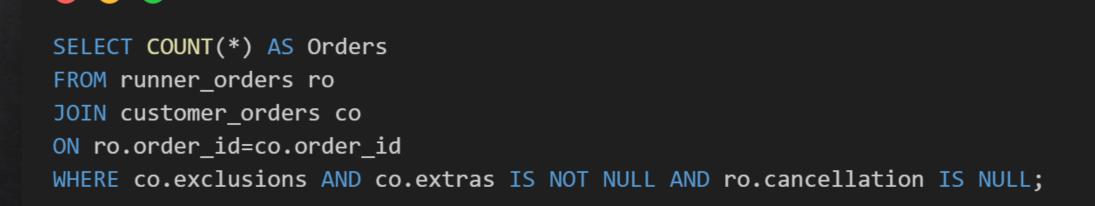


7. For each customer, how many delivered pizzas had at least 1 change and how many had no changes?

```
SELECT
    SUM(CASE
            WHEN (co.exclusions IS NOT NULL OR co.extras IS NOT NULL) THEN 1
            ELSE 0
        END) AS Pizzas_with_1_change,
    SUM(CASE
            WHEN (co.exclusions IS NULL AND co.extras IS NULL) THEN 1
            ELSE 0
        END) AS Pizzas with no change
FROM customer orders co
JOIN runner orders ro
    ON co.order_id = ro.order_id
WHERE ro.cancellation IS NULL;
```

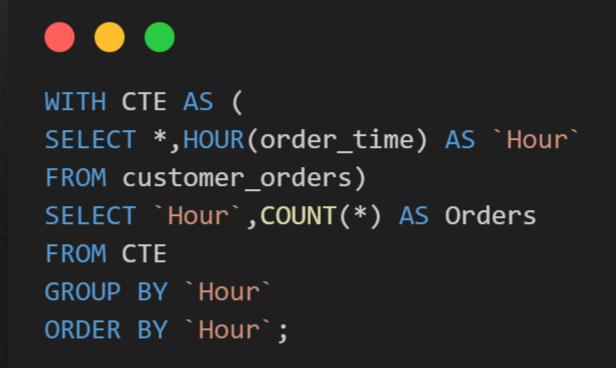


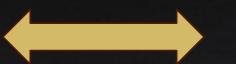
8. How many pizzas were delivered that had both exclusions and extras?





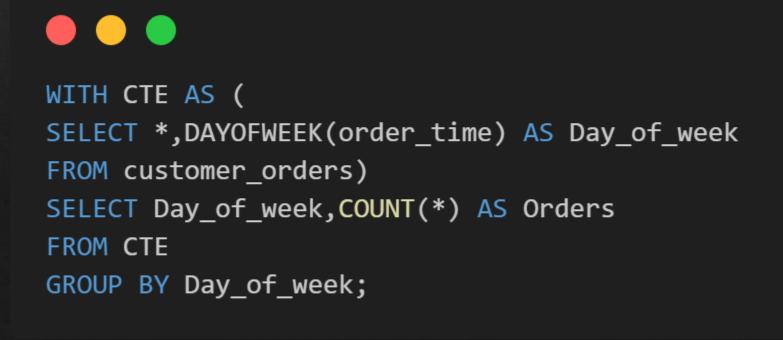
9. What was the total volume of pizzas ordered for each hour of the day?





	Hour	Orders
•	11	1
	13	3
	18	3
	19	1
	21	3
	23	3

10. What was the volume of orders for each day of the week?





	Day_of_week	Orders
•	4	5
	5	3
	7	5
	6	1

INSIGHTS: Pizza Metrics

- √ 14 pizzas were ordered in 10 orders.
- ✓ Runner-1 has made the most successful deliveries followed by Runner-2.
- ✓ 9 Meat-lovers and 3 Vegetarian-type pizzas are successfully delivered.
- Order-4 has ordered the most Meat-lovers pizzas and order-5 ordered only Vegetarian type.
- ✓ Maximum number of pizzas delivered is 3 for order-4.
- ✓ 6 Pizza orders made changes and 6 with no change.
- Only 1 pizza order had both exclusions and extras
- ✓ Higher orders are placed during hours 13,18,21 and 23.
- ✓ During weekdays most orders are placed on day 4 and day 7.

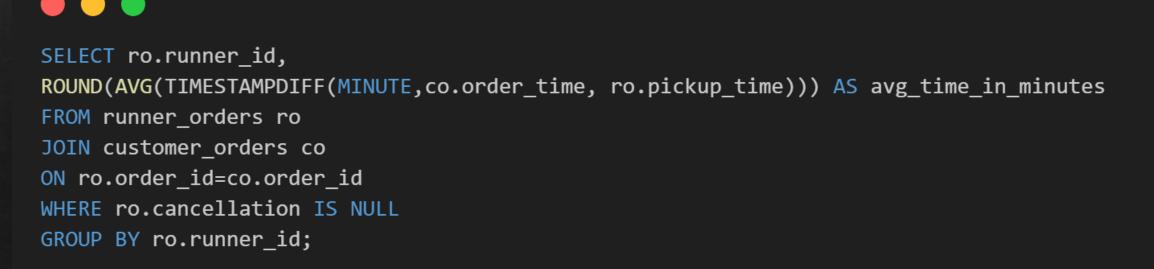
CASE STUDY QUESTIONS: RUNNER AND CUSTOMER EXPERIENCE

1. How many runners signed up for each 1 week period? (i.e. week starts 2021-01-01)

```
SELECT COUNT(*) Runners_signed
FROM runners
WHERE registration_date <= DATE_ADD("2021-01-01", INTERVAL 7 DAY);</pre>
```

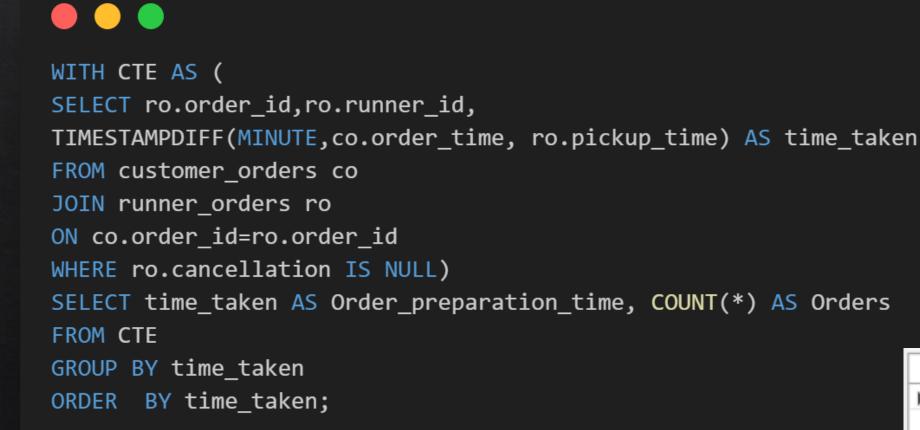


2. What was the average time in minutes it took for each runner to arrive at the Pizza Runner HQ to pickup the order?



	unner_id	avg_time_in_minutes
) 1		15
2		23
3		10

3.Is there any relationship between the number of pizzas and how long the order takes to prepare?





	Order_preparation_time	Orders
•	10	4
	15	2
	20	1
	21	2
	29	3

4. What was the average distance travelled for each customer?

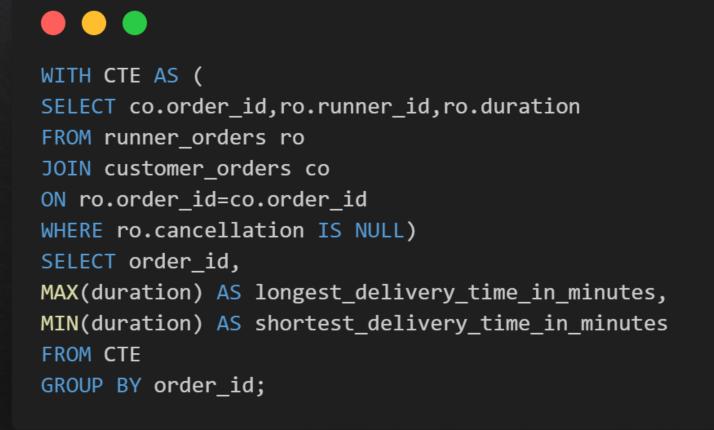


SELECT co.customer_id, ROUND(AVG(ro.distance)) AS Avg_distance_in_KM
FROM customer_orders co
JOIN runner_orders ro
ON co.order_id=ro.order_id
GROUP BY co.customer_id;



	customer_id	Avg_distance_in_KM
•	101	20
	102	16
	103	23
	104	10
	105	25

5. What was the difference between the longest and shortest delivery times for all orders?





	order_id	longest_delivery_time_in_minutes	shortest_delivery_time_in_minutes
•	1	32	32
	2	27	27
	3	20	20
	4	40	40
	5	15	15
	7	25	25
	8	15	15
	10	10	10

6. What was the average speed for each runner for each delivery and do you notice any trend for these values?

```
WITH CTE AS (
SELECT ro.*, (ro.distance/ro.duration) AS Speed_KM_per_minute
FROM runner_orders ro
JOIN customer_orders co
ON ro.order_id=co.order_id
WHERE ro.cancellation IS NULL)
SELECT order_id, ROUND(AVG(Speed_KM_per_minute),3) AS Avg_Speed_KM_per_minute
FROM CTE
GROUP BY order_id;
```



order_id	Avg_Speed_KM_per_minute
1	0.625
2	0.741
3	0.650
4	0.575
5	0.667
7	1.000
8	1.533
10	1.000
	1 2 3 4 5 7

7. What is the successful delivery percentage for each runner?

```
WITH CTE1 AS (
SELECT co.order_id,co.customer_id,r.runner_id,ro.pickup_time,ro.cancellation
FROM customer orders co
JOIN runner orders ro
ON co.order id=ro.order id
RIGHT JOIN runners r
ON ro.runner_id=r.runner_id),
CTE2 AS (
SELECT runner_id , COUNT(order_id) AS Total_orders
FROM CTE1
GROUP BY runner id),
CTE3 AS
SELECT runner id , COUNT(order id) AS Total successfull orders
FROM CTE1
WHERE cancellation IS NULL
GROUP BY runner_id
SELECT t2.runner_id,
ROUND((Total successfull orders/Total orders)*100) AS successful delivery percentage
FROM CTE2 t2
JOIN CTE3 t3
ON t2.runner_id=t3.runner_id;
```



	runner_id	successful_delivery_percentage
•	1	100
	2	83
	3	50
	4	HULL

INSIGHTS: Runner and Customer Experience

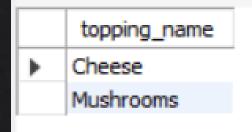
- ✓ 3 Runners signed up for the first week.
- ✓ An average runner-3 takes 10 minutes to pick up the pizza, runner-1 takes 15 minutes to pick up the pizza, and runner-2 takes 15 minutes to pick up the pizza
- ✓ Per order on average pizza runners have to travel 18.8 KM for order delivery.

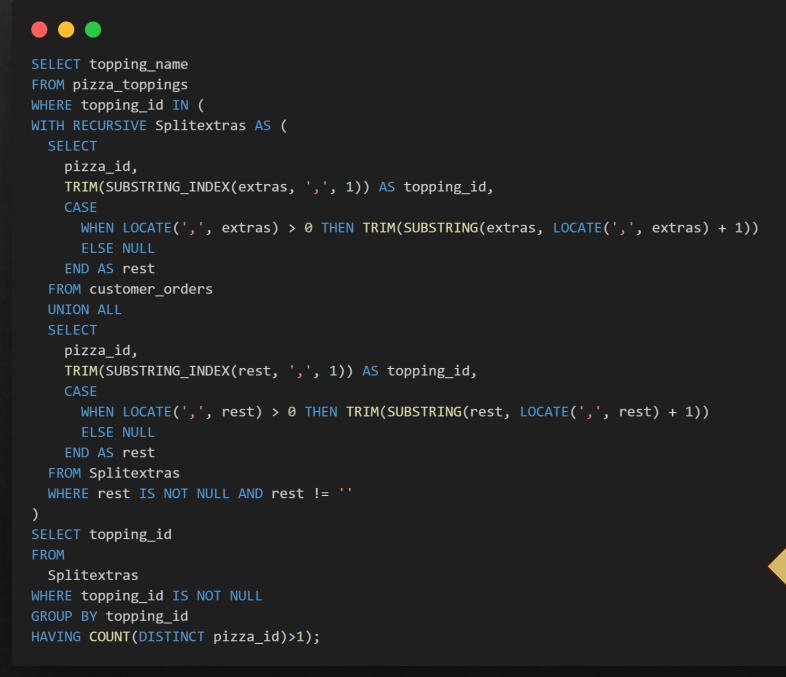
CASE STUDY QUESTIONS: INGREDIENT OPTIMIZATION

```
SELECT topping_name
FROM pizza toppings
WHERE topping id IN (
WITH RECURSIVE SplitToppings AS (
  SELECT
    pizza id,
    TRIM(SUBSTRING_INDEX(toppings, ',', 1)) AS topping_id,
    CASE
      WHEN LOCATE(',', toppings) > 0 THEN TRIM(SUBSTRING(toppings, LOCATE(',', toppings) + 1))
      ELSE NULL
    END AS rest
  FROM pizza recipes
  UNION ALL
  SELECT
    pizza_id,
    TRIM(SUBSTRING_INDEX(rest, ',', 1)) AS topping_id,
      WHEN LOCATE(',', rest) > 0 THEN TRIM(SUBSTRING(rest, LOCATE(',', rest) + 1))
      ELSE NULL
    END AS rest
  FROM SplitToppings
  WHERE rest IS NOT NULL AND rest != ''
SELECT
  topping_id
FROM
  SplitToppings
GROUP BY
  topping_id
HAVING
  COUNT(DISTINCT pizza_id) = 2);
```

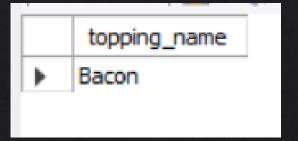
1. How many runners signed up for each 1 week period? (i.e. week starts 2021-01-01)





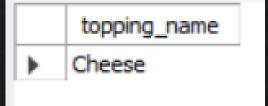


2. What was the most commonly added extra?



```
SELECT topping_name
FROM pizza_toppings
WHERE topping id IN (
WITH RECURSIVE Splitexclusions AS (
 SELECT
   pizza_id,
   TRIM(SUBSTRING_INDEX(exclusions, ',', 1)) AS topping_id,
   CASE
     WHEN LOCATE(',', exclusions) > 0 THEN TRIM(SUBSTRING(exclusions, LOCATE(',', exclusions) +
1))
     ELSE NULL
    END AS rest
 FROM customer_orders
 UNION ALL
  SELECT
   pizza_id,
   TRIM(SUBSTRING_INDEX(rest, ',', 1)) AS topping_id,
   CASE
     WHEN LOCATE(',', rest) > 0 THEN TRIM(SUBSTRING(rest, LOCATE(',', rest) + 1))
     ELSE NULL
    END AS rest
  FROM Splitexclusions
 WHERE rest IS NOT NULL AND rest != ''
SELECT topping_id
FROM Splitexclusions
WHERE topping_id IS NOT NULL
GROUP BY topping id
HAVING COUNT(pizza_id)>1);
```

3. What was the most common exclusion?



4.Generate an order item for each record in the customers orders table in the format of one of the following: Meat Lovers, Meat Lovers - Exclude Beef, Meat Lovers - Extra Bacon, Meat Lovers - Exclude Bacon Mushrooms, Extra Bacon Cheese

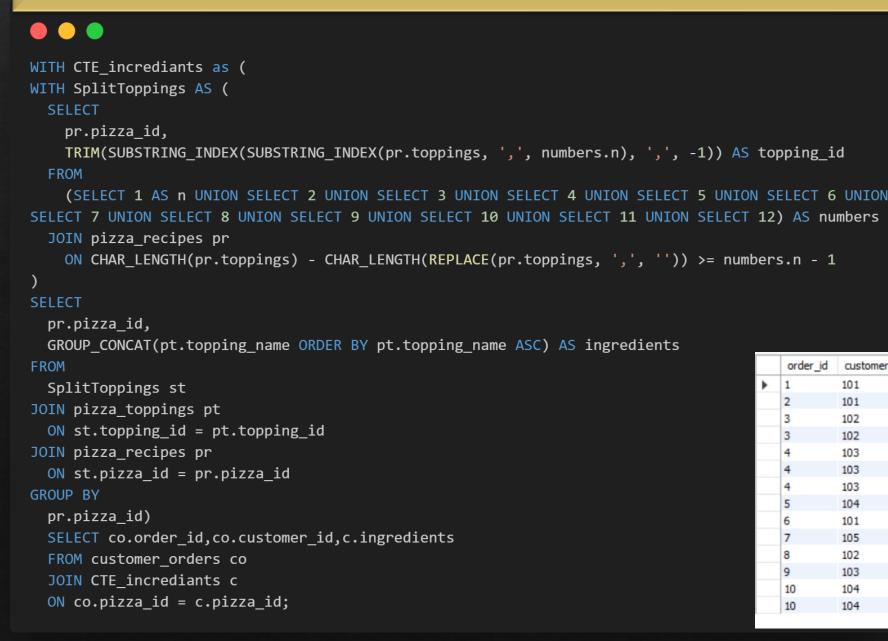


JOIN pizza_names p

ON co.pizza id=p.pizza id;

	order_id	customer_id	Customer_classification
•	1	101	Meat Lovers
	2	101	Meat Lovers
	3	102	Meat Lovers
	3	102	Vegetable Lovers
	4	103	Meat Lovers - Exclude Cheese
	4	103	Meat Lovers - Exclude Cheese
	4	103	Vegetable Lovers - Exclude Cheese
	5	104	Meat Lovers - Extra Bacon
	6	101	Vegetable Lovers
	7	105	Vegetable Lovers - Extra Cheese
	8	102	Meat Lovers
	9	103	Meat Lovers - Exclude Cheese,Extra Bacon
	10	104	Meat Lovers
	10	104	Meat Lovers - Exclude Bacon Mushrooms, Extra Bacon Cheese

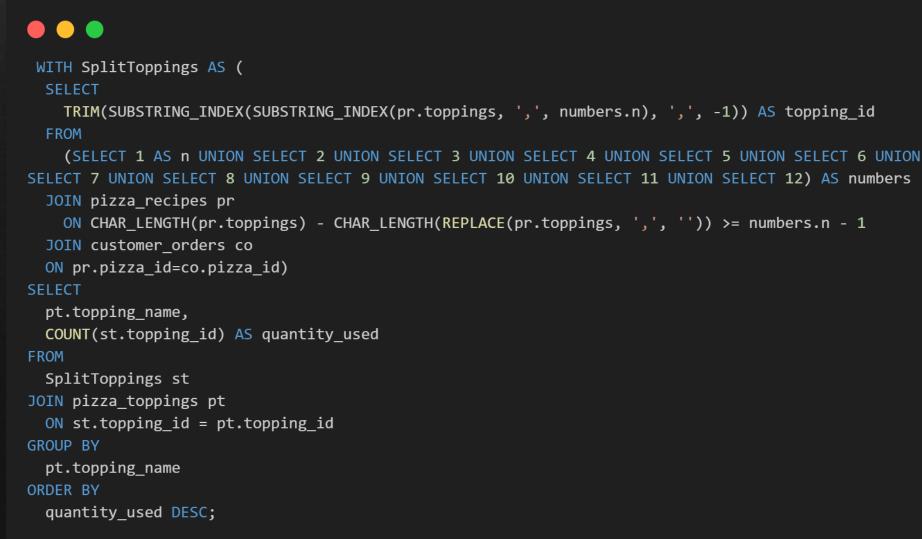
5.Generate an alphabetically ordered comma separated ingredient list for each pizza order from the customer orders table





	order_id	customer_id	ingredients
•	1	101	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	2	101	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	3	102	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	3	102	Cheese, Mushrooms, Onions, Peppers, Tomato Sauce, Tomatoes
	4	103	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	4	103	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	4	103	Cheese, Mushrooms, Onions, Peppers, Tomato Sauce, Tomatoes
	5	104	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	6	101	Cheese, Mushrooms, Onions, Peppers, Tomato Sauce, Tomatoes
	7	105	Cheese, Mushrooms, Onions, Peppers, Tomato Sauce, Tomatoes
	8	102	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	9	103	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	10	104	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami
	10	104	Bacon,BBQ Sauce,Beef,Cheese,Chicken,Mushrooms,Pepperoni,Salami

6. What is the total quantity of each ingredient used in all delivered pizzas sorted by most frequent first?





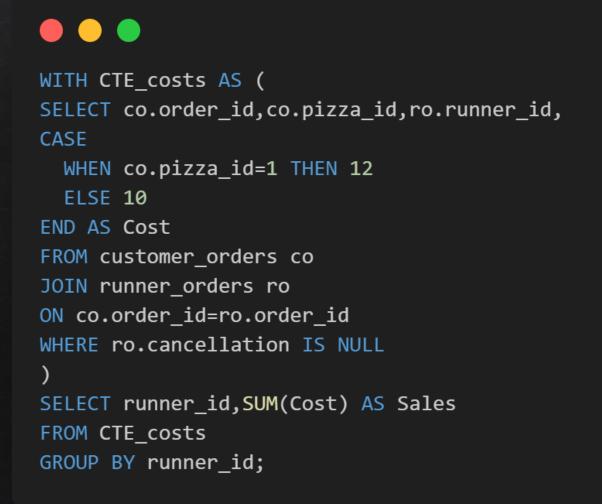
	topping_name	quantity_used
•	Cheese	14
	Mushrooms	14
	Bacon	10
	BBQ Sauce	10
	Beef	10
	Chicken	10
	Pepperoni	10
	Salami	10
	Onions	4
	Peppers	4
	Tomatoes	4
	Tomato Sauce	4

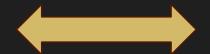
INSIGHTS: Ingredient Optimisation

- Cheese and Mushrooms are the standard ingredients for both pizzas
- ✓ The commonly added extra's to the pizzas is Bacon
- ✓ The most common exclusion is Cheese
- Cheese and Mushrooms are the highly used ingredients in terms of quantity.

CASE STUDY QUESTIONS: PRICING AND RATINGS

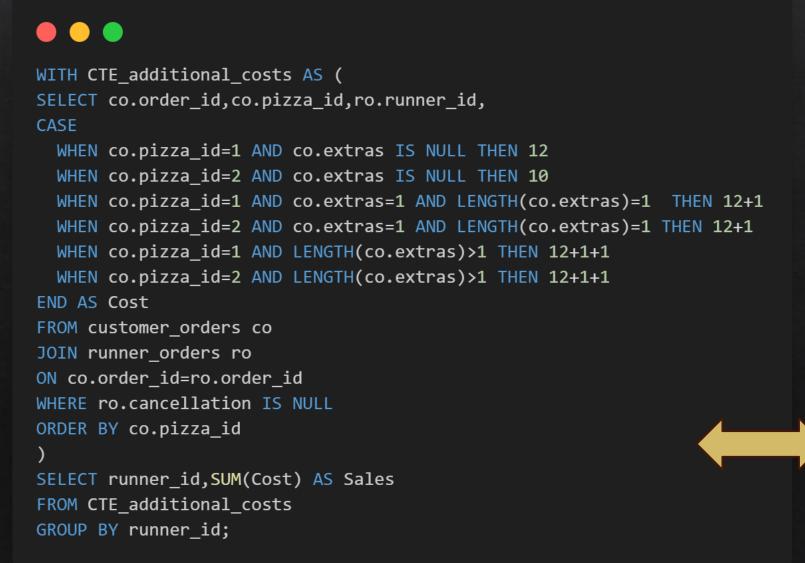
1.If a Meat Lovers pizza costs \$12 and Vegetarian costs \$10 and there were no charges for changes - how much money has Pizza Runner made so far if there are no delivery fees?

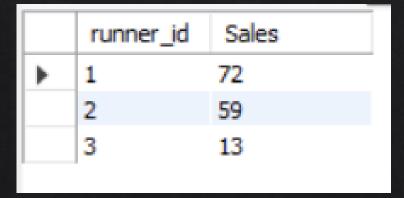




	runner_id	Sales
•	1	70
	2	56
	3	12

2. What if there was an additional \$1 charge for any pizza extras? Add cheese is \$1 extra





```
CREATE TABLE Ratings
`order id` INTEGER,
`customer_id` INTEGER,
 pizza id` INTEGER,
`order_time` TIMESTAMP,
`runner_id` INTEGER,
 pickup time VARCHAR(19),
`distance` VARCHAR(7),
`duration` VARCHAR(10),
`cancellation` VARCHAR(23),
`Ratings` FLOAT
);
INSERT INTO ratings
SELECT *
FROM (
SELECT co.order_id,co.customer_id,co.pizza_id,co.order_time,ro.runner_id,
ro.pickup time, ro.distance, ro.duration, ro.cancellation,
CASE
  WHEN ro.duration<=10 THEN 5
  WHEN ro.duration<=ro.distance THEN 5
  WHEN ro.duration>=10 AND ro.distance<=15 THEN 4
    WHEN ro.duration=20 AND ro.distance<=15 THEN 4
    WHEN ro.duration>20 AND ro.distance<=30 THEN 3.5
  WHEN ro.duration>=30 AND ro.distance<=25 THEN 3
END AS Ratings
FROM customer orders co
LEFT JOIN runner_orders ro
ON co.order id=ro.order id
WHERE ro.cancellation IS NULL
) AS subquery;
SELECT * FROM ratings;
```

3. The Pizza Runner team now wants to add an additional ratings system that allows customers to rate their runner, how would you design an additional table for this new datasetgenerate a schema for this new table and insert your own data for ratings for each successful customer order between 1 to 5.



	order_id	customer_id	pizza_id	order_time	runner_id	pickup_time	distance	duration	cancellation	Ratings
•	1	101	1	2020-01-01 18:05:02	1	2020-01-01 18:15:34	20	32	NULL	3.5
	2	101	1	2020-01-01 19:00:52	1	2020-01-01 19:10:54	20	27	NULL	3.5
	3	102	1	2020-01-02 23:51:23	1	2020-01-03 00:12:37	13	20	NULL	4
	3	102	2	2020-01-02 23:51:23	1	2020-01-03 00:12:37	13	20	NULL	4
	4	103	1	2020-01-04 13:23:46	2	2020-01-04 13:53:03	23	40	NULL	3.5
	4	103	1	2020-01-04 13:23:46	2	2020-01-04 13:53:03	23	40	NULL	3.5
	4	103	2	2020-01-04 13:23:46	2	2020-01-04 13:53:03	23	40	HULL	3.5
	5	104	1	2020-01-08 21:00:29	3	2020-01-08 21:10:57	10	15	NULL	4
	7	105	2	2020-01-08 21:20:29	2	2020-01-08 21:30:45	25	25	NULL	5
	8	102	1	2020-01-09 23:54:33	2	2020-01-10 00:15:02	23	15	HULL	5
	10	104	1	2020-01-11 18:34:49	1	2020-01-11 18:50:20	10	10	HULL	5
	10	104	1	2020-01-11 18:34:49	1	2020-01-11 18:50:20	10	10	NULL	5

4. Using your newly generated table - can you join all of the information together to form a table which has the following information for successful deliveries? Customer id, order id, runner id, rating, order time, Pickup time, Time between order and pickup, Delivery duration, Average speed, Total number of pizzas



SELECT customer_id,order_id,runner_id,ratings,order_time,pickup_time,duration,distance,ROUND(TIMESTAMPDIFF(MINUTE,order_time,pickup_time)) AS Time_diferrence,ROUND(AVG(distance/duration),2) AS Average_speed,COUNT(pizza_id) AS Total_pizzas

FROM ratings

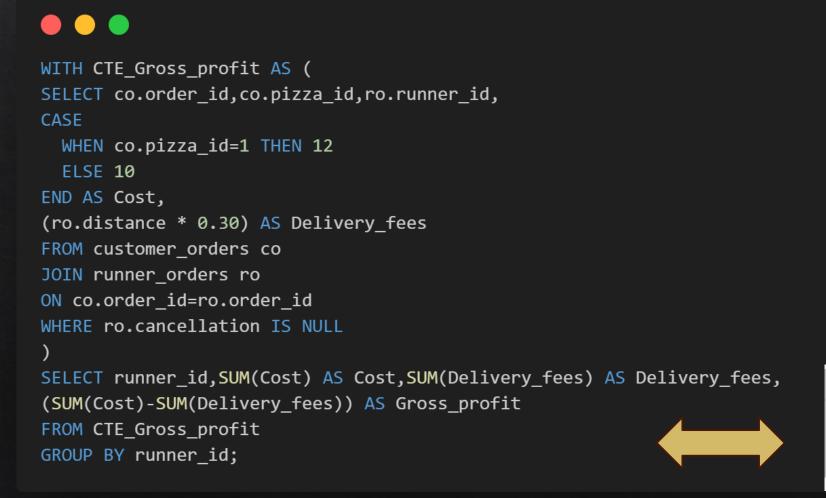
GROUP BY customer_id, order_id, runner_id, ratings, order_time, pickup_time, duration, distance;



	customer_id	order_id	runner_id	ratings	order_time	pickup_time	duration	distance	Time_diferrence	Average_speed	Total_pizzas
•	101	1	1	3.5	2020-01-01 18:05:02	2020-01-01 18:15:34	32	20	10	0.62	1
	101	2	1	3.5	2020-01-01 19:00:52	2020-01-01 19:10:54	27	20	10	0.74	1
	102	3	1	4	2020-01-02 23:51:23	2020-01-03 00:12:37	20	13	21	0.65	2
	103	4	2	3.5	2020-01-04 13:23:46	2020-01-04 13:53:03	40	23	29	0.57	3
	104	5	3	4	2020-01-08 21:00:29	2020-01-08 21:10:57	15	10	10	0.67	1
	105	7	2	5	2020-01-08 21:20:29	2020-01-08 21:30:45	25	25	10	1	1
	102	8	2	5	2020-01-09 23:54:33	2020-01-10 00:15:02	15	23	20	1.53	1
	104	10	1	5	2020-01-11 18:34:49	2020-01-11 18:50:20	10	10	15	1	2

5.If a Meat Lovers pizza was \$12 and Vegetarian \$10 fixed prices with no cost for extras and each runner is paid \$0.30 per kilometre travelled

- how much money does Pizza Runner have left over after these deliveries?



	runner_id	Cost	Delivery_fees	Gross_profit
•	1	70	25.80	44.20
	2	56	35.10	20.90
	3	12	3.00	9.00

INSIGHTS: Ingredient Optimisation

- ✓ If a Meat Lovers pizza costs \$12 and a Vegetarian costs \$10 and there were no charges for changes runner-1 makes \$70,runner-2 makes \$56, and runner-3 makes \$12.
- ✓ If there was an additional \$1 charge for any pizza extras runner-1 makes \$72,runner-2 makes \$59, and runner-3 makes \$13.
- ✓ On average each runner had spent \$41.36 for the delivery charge. The Gross Profit made by each runners is runner-1 earned \$44.20,runner-2 made \$20.90, and runner-3 made \$9.00.

RECOMMENDATIONS

- ✓ Increase production and resources on weekend days, and produce more meatlovers pizza.
- ✓ Introduce time-based promotions or discounts during off-peak hours to balance demand and maximize sales.
- ✓ Implement route optimization tools and GPS tracking to guide runners along the fastest delivery routes, reducing delivery fees.
- ✓ Streamline kitchen workflows for larger orders to maintain preparation efficiency.
- ✓ Update the menu to offer pre-built customizable options.
- ✓ Avoid Cheese in Meat-lovers Pizza since it is mostly excluded.
- ✓ Analyze the reasons behind cancellation orders to identify pain points.

Thank you