< webify >

Week 12 Deliverables

Group M2-CB01-G5

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1. Research Phase (Sprint 1)

During the first 5 weeks, we were mainly getting familiar with our client. As she is still in the beginning of her professional career, she wanted to know more about her audience and built a certain strategy in order to expand her network.

Before starting with the user research, we wanted to explore her social media presence and content so as to get insights of her current position on the market and see how well she is doing. Then we went through all her media platform and got familiar with her work and songs.

After that we started building our project plan and divided the sprints into 3 big iterations. We stated our setbacks and mitigations and made a clear timeline to follow. This helped us a lot to monitor our progress and be aware of the things we have to do week by week.

The main task we had to do as a group was to create her own personal website that will consist of all her work. We wanted it to look professional and give her audience the chance to get to know her more and for her to have the opportunity to collaborate with other artists.

2. Survey (Sprint 1)

Link to our survey: https://forms.office.com/r/4f0xZ4j1Tr

After we got familiar with her work and approach, we decided to make a survey and see what people consider important when it comes to artist's websites and music platforms. It also aimed to hear their opinion and setbacks they have experienced in these types of websites and be more aware of their music habits.

We received 93 answers, and, in that way, we got an insight about the things we have to take into account while making the website for our client. The survey was divided into several sections in order to analyze it more easily.

They were as follows:

Getting to know you

- Mainly to get information about the target audience
- See where they are from, what their occupation is
- Ask some general questions about music.

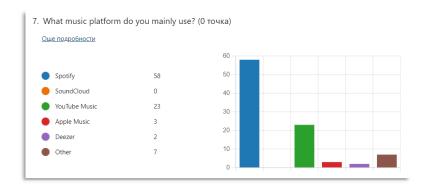
Music platform preferences

- Rate the platforms they use the most compared to others
- Share their experience
- Give us an overview of what makes the particular platform better than the rest.

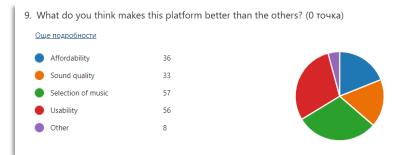
Artist's websites

- We asked them about their favourite artist and if they have visited their website.
- We wanted to see what the users search for in there and what things they consider as essential to have.

3. Important results from the survey



We can clearly see that our client has to be active mainly on Spotify and YouTube Music as most of the users prefer these music platforms.



The reason why they prefer them is because of the wide selection of music, the price and the user-friendly interface.



The users consider as important for this type of website to have information about the artist, upcoming events, merch and links to their other social media platforms so as to be more approachable.

15	anonymous	When an artist has a website with more information about himself this is another way for him to create a deeper bond with his fan base. Also it's easier for his fan community to keep track of his performance dates		
16	anonymous	I think that if the artist has a website it's easier for the fans to keep track of concerts thay want to go to or merch they want to buy. And it's a very effective way for the artist to stay transparent with the fans.		
17	anonymous	They could provide their merchandise, have info on concerts and etc.		
18	anonymous	People listen to them and find them on streaming services such as Spotify or YouTube, people don't find out music artists on random websites they visit		
19	anonymous	Website is the place where fans can get regular updates directly from their favourite artist.		
88	anonymous	Having a website gets more into who you are and what you do and can present you to a broader audience.		
91	anonymous	I think it's important for an artist to have their own website, because it makes easier for the fans/listeners to see for example tour dates, performances, concerts or any other interesting information regarding the artist. Another reason why I think it's a good idea for artists to have such a website would be the merchandise included in it, if the profit they gain by that is used for charifor instance.		
92	anonymous	Get concert and Merch info		
95	anonymous	It is important as it helps fans and anyone browsing the web to see the artist's work and be able to find a place to contact them and get information on their performances as well.		

Opinions about artists' websites.

Target group: young adults.

1. How old are you? (0 точка)

Още подробности

Under 18
2
18-30
85
30-45
0
45+
6

4. Interviews (Sprint 1)

After analyzing the results from the survey, we continued with interviews. We showed the interviewees our client's work as well as her social media platforms and website.

The aim of the interviews was to get their initial thoughts about her, suggest improvements and get more details about the things they like/dislike about her website and approach.

Link to the interviews:

- https://youtu.be/iHIQc0RvorY made by Yoana Ivanova
- https://youtu.be/f0bs6J1Xg0M made by Nikoleta Dimitrova
- https://youtu.be/tSA1xrGMeas made by Toni Dimitrov
- https://youtu.be/q0bKcpJQIPs -made by Deniz Hadjiosmanov
- https://youtu.be/4X Yk61870g made by Deniz Hadjiosmanov

Some of the interview questions:

- What is your name?
- Where are you from?
- How old are you?
- Are you a student or you are working?
- What type of music do you listen to?
- What music platform do you use?
- What makes this platform better than the rest?
- Do you have a favourite artist?
- How often do you visit their website?
- What features do you consider essential for an artist to have in their website?
- How often musicians should post on their social medias
- Do you like websites that have animations or visual effects?
- When it comes to rising artists do you think it is better to start their career with covers or post their original music? Why?
- Where do you find new artists/music?
- What are your initial thoughts about her website?
- Do you think there should be more pages to it? (What pages for example)
- What things can be added there?
- Do you like the colours used?
- Do you think her music is something you would listen to?
- What are 3 words you can use to describe her music or the overall vibe it gives you?
- What colour do you associate her music with?
- Do you like the quality of the videos?
- Is there something she can improve with her approach?

5. Overall conclusion from the interviews

Prefered platform

- People prefer Spotify the most. There they can find all of the music of their favourite artists.
- The service is also easy to navigate and affordable. They listen to more original music rather than covers.
- No one uses SoundCloud, most of them have only heard about it, but never used it.

Artist's websites

- They enjoy minimalistic design, preferably with visual effects.
- They consider very important the selection of colours, placement of buttons and agree that websites are the main centre for merch, tickets and events.
- Want to see more than one page.

Maaike's current website

- In need of more pages (they want to see information about her, gigs, more songs, merch).
- Don't like the colours used there.
- Would like to be more interactive and see visual effects
- Want to see links to all her social media platforms

Maaike's music

- They associate her with Taylor Swift and the color yellow
- Think that she needs to experiment more because of her strong voice and be more active on her social media platforms.
- Adjectives used to describe her music: relaxing, heart-warming, comforting

6. Competitor analysis (Sprint 1)

While we were doing the user research, we wanted to become more aware of her competitors and explore their strengths and weaknesses.

We searched a lot to find similar artist like her and explore their own strategy. When we finally found them, we started looking through their social media platform, websites, and work. In that way we compared them to Maaike.



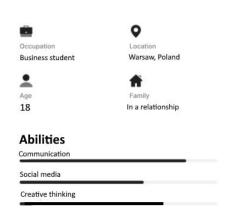
We found that her current competitors are:

- Miss Starling
- Jonathan Haxhe
- BEA1991
- Winona Oak

6. Personas (Sprint 1)

- A fan of Maaike Girardin (our client)

Amanda Feelds



Biography

Amanda is studying business in Poland as a bachelor. She has a lot of passion for music and is always on search for new artists. She loves going on live shows and helping young artists with business ideas.

Needs

- To follow musicians with good social media accounts so when there is an event she can be informed
- To see websites that are user-friendly and easy to navigate, with several pages (she wants to see their work, merch, tickets)
- Prefers listening to music on Spotify so the artist to have an account there. It is easier for her when she is on the move.

Pain points

Nowadays, people do not visit websites of artist that often because the musicians do not know how to maintain them and drag the attention of others. Having the right information there is very important. Another thing is the music platform they use as rising stars need to know how to promote themselves the right way and be more approachable.



- A potential collaborator

Thomas Fanara Cocupation Working in the music field Age 20 Abilities Communication Social media Creative thinking

Biography

Thomas has always been very keen on music. He plays the guitar and piano. His dream is to become well-known and make an impact on others with his work.

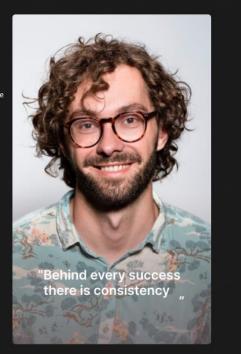
As he is in the beginning of his career he wants to collaborate with other musicians and learn new things from them.

Needs

- To become more active on his social media accounts so as to broaden his audience
- To make his own website where he can promote his music and to look more professional
- To find people who share his passion for music and collaborate with them

Pain points

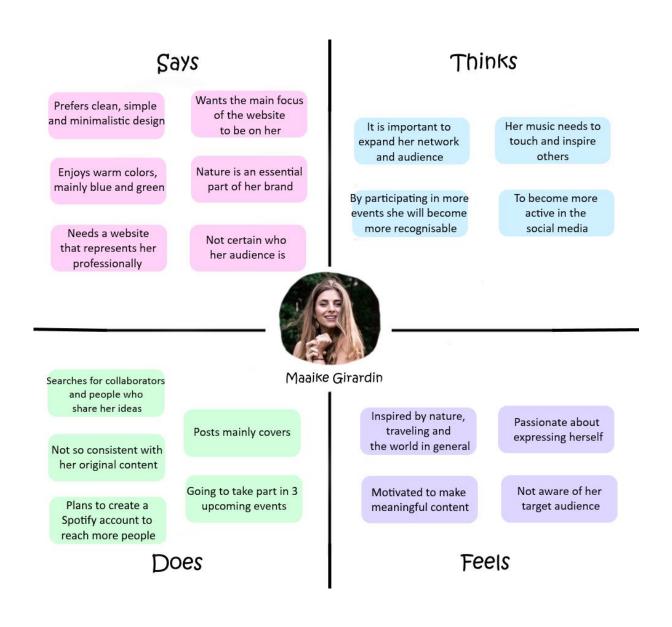
The setbacks for Thomas is that he is relatively new to this industry. He needs not only a good website for better promotion, but also to participate in more events and get to know more people.



7. Empathy map (Sprint 1)

Our group made an empathy map for Maaike so as to summarize her needs, feelings, inspirations and current approach.

It helped us with our decisions for the website and to understand her more.



8. User scenario (Sprint 1)

As an addition we made two customer scenarios that we used to monitor the steps a user has to go through.

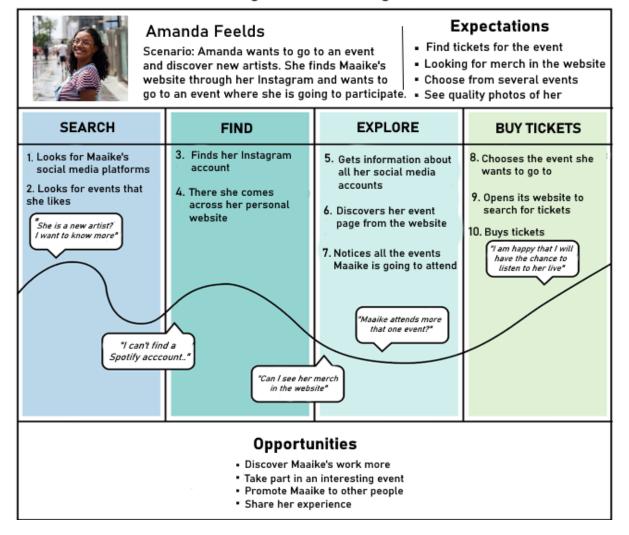
Our group wanted to imagine a scenario when a user discovers Maaike and wants to find her website and use it to contact her or

listen to her music. Discovering Malaike through event Has some spare time Wants to go to Instagram an event Looks at suggested posts Clicks on it Reads more about Finds an ad the event Goes back to Finds out about Looks at the Maaike Girardin more about her music Instagram participants Looks at tagged Sees that Reads more her profile people from the about her wor Maaike is one of them Listens to some of her music Notices that Opens the Maaike has a Jebsite in her bil Website about Maaike's W Notices there is an licks on it and Wants to see Realising it matches her reads more about her performing Waits for the Opens the website event to Collaborating Realises it matches Attends a music Sees Maaike meaning behind her his vibe and style event on Tolburg participating Searches for her Open her website from Finds her Instagram social media accounts Goes to contact me Fills the form Looks through the Wants to collaborate Page from the website content she has with her. Waits for response Submits it

9. Customer journey (Sprint 1)

CUSTOMER JOURNEY MAP

Finding Maaike through event



We made a customer journey of a potential fan of Maaike. It aims to represent the steps which they go through in order to reach her. The final target of the fan is either to buy a merch or to attend an event where Maaike participates.

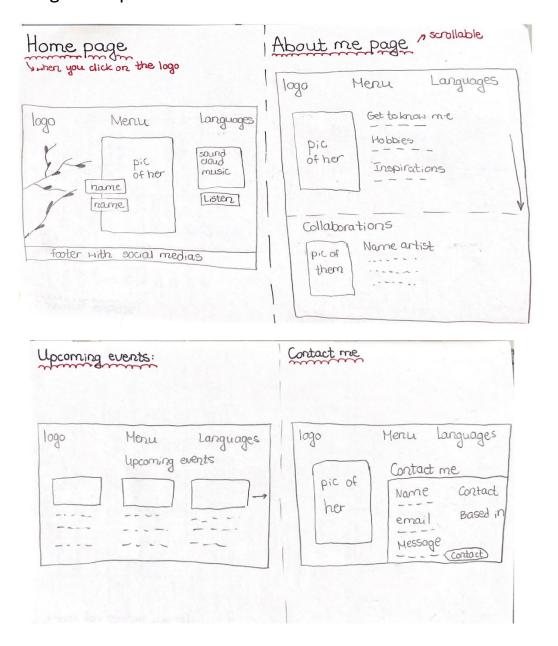
We also wanted to follow up her thoughts, expectations and opportunities so as to be more aware of the user itself and her needs.

10. Initial design phase (Sprint 2)

After our user research, we continued with the initial design phase. This was going to be our first iteration and we had again 5 weeks for it.

In the previous sprint we have collected a lot of information from the users and Maaike and we were able to start with our design of the website based on their needs and wishes.

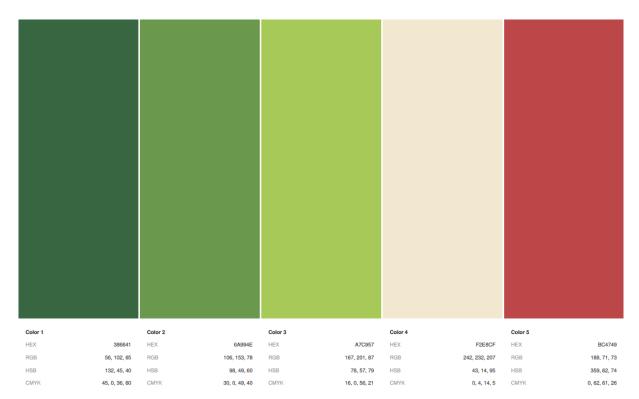
Before everything we did some sketches of the layout we wanted for the website and brainstormed through different ideas. We were also looking for inspirations online.



11. Pages we are going to have



Color palette chosen by Maaike:



12. Logo Choice

Before starting with the prototyping part, we wanted to create a logo that will present Maaike and her brand. She told us that she wants only her name on it, without anything else.

At first, we though that we can write her name and add some music related element (treble clef), but she did not approve it and that is why we left it only with her name as the final version.

After that we started exploring different fonts so that it suits our client's needs. She wanted something flowy and handwritten. We sent her the different options and she eventually chose the one that she liked the most.



Maaike	Maaike	Maaike	
Girardin	Girardin	Girardin	
Maaike	Maaike	Maaike	
Girardin	Girardin	Girardin	
Maaike	Maaike	Maaike	
Girardin	Girardin	Girardin	
Maaike	Maaike	Maaike	
Girardin	Girardin	Girardin	
Maaike	Maaike	Maaike	
Girardin	Girardin	Girardin	

First iterations of the logo

Second iterations of the logo

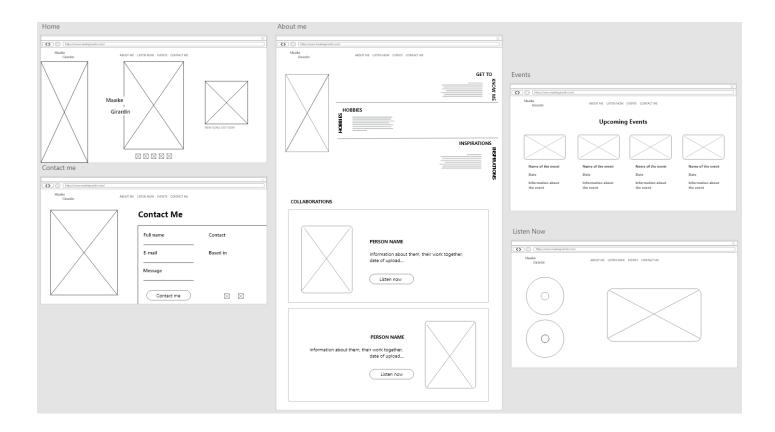
Maaike Girardin

Final iteration of the logo

13. Low-fidelity wireframe

Our next step was to put our ideas on a low-fidelity wireframe in order to obtain a better picture of our initial version. We showed our low-fidelity wireframe to Maaike and got important feedback from her about our work. She liked everything we had done so far.

Our low-fidelity wireframe



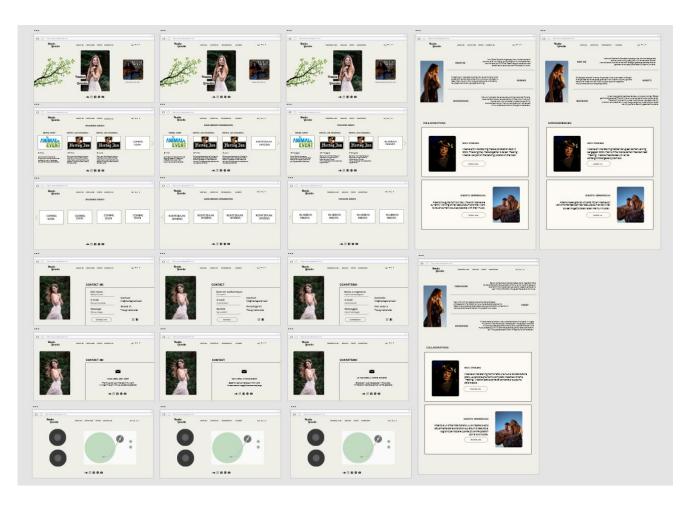
14. High-fidelity prototype

Link to it: https://xd.adobe.com/view/84a41ced-2e3f-4cee-badb-5bc6b6d59fd0-d1f7/?fullscreen

Then, we continued with a high-fidelity prototype. Here, we added all the necessary details that will be essential for our website. We made the prototype interactive so that it can be tested. Furthermore, we made it available in the requested by Maaike 3 languages: English, Dutch and Italian.

After that, we showed the prototype to Maaike in order to get feedback from her. Generally, she liked our work. However, she did not find the font of her logo appealing. Therefore, it is our task to make the logo more aesthetically pleasing in our next iteration.

Our high-fidelity prototype



15. Testing the prototype with users

At the end of the first iteration of the website, our group wanted to test the prototype with users and hear their opinion on the different pages. We gave them tasks to do and asked them questions about the design and the layout. At the beginning of the second iteration, we will analyze the tests and make the necessary changes.

Links to the tests

- https://youtu.be/ilJehcf4sAQ Deniz's First Testing
- https://youtu.be/blgGLMrjEOo Deniz's Second Testing
- https://youtu.be/xkc_uQ7lIYM Toni's Testing
- https://youtu.be/JyD4Hhn5sUA Nikoleta's Testing
- https://youtu.be/UbzfkfW7rVU Yoana's Testing

Some of the test tasks and questions:

- You want to collaborate with her and contact her
- Find information about her
- Read more about her upcoming events
- What can be added or removed from the design?
- What do you like/dislike?
- Do you like the colors used?
- Do you consider the design modern?

16. Test Analyses

Thanks to the testing of the high-fidelity prototype at the end of the first iteration we gathered useful feedback that will guide our work from now on. Generally, the participants did the navigation tasks quite fast and without hesitation which is a positive point for the design of the prototype in terms of navigation.

Furthermore, something that was found appealing by most users was the tree on the home page since, in their opinion, it gives a relaxing and a comforting vibe connected to the nature. Also, the minimalistic design was liked because it makes it easy for you to find what you need and you do not need to struggle. The colors are perceived as warm thus they are soothing.

However, there were some remarks by the participants which we will use in order to make improvements in the future. For instance, we got feedback that the home page is a bit empty on the right side. Also, it would be very useful if there are direct links to the websites of the upcoming events so that the user can buy tickets fast.

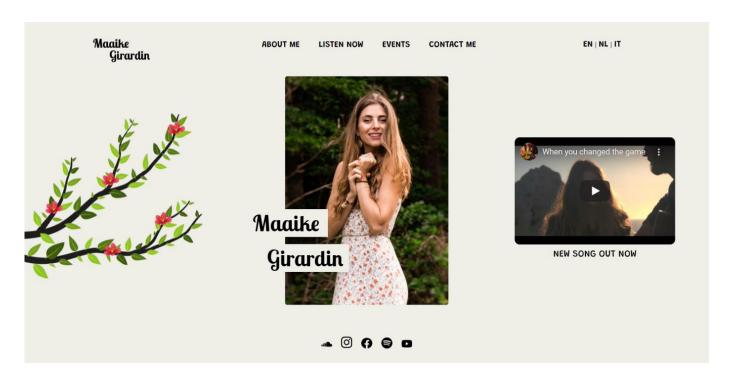
One user also said that it would be great for Maaike if she has a merch because this will open the conversation between her and her fans more. Another thing that we will focus on is the positioning of the headings of the sections in the "About Me" page.

17. Coding the Website

After we analyzed the tests and made the necessary changes, we started coding the actual website. All the pages that we have at this point are available in the requested by the client 3 languages: English, Dutch and Italian. So far, we have built:

- > The Home page (it is also responsive)
- ➤ The About Me page (the "Collaborations" section will be improved by making the pictures stack on top of each other while scrolling; the About Me page will also be made responsive)
- > The Contact Me page (it will be made responsive)
- ➤ Confirmation of the email page (made with a HTML API)
- > The Event page (still in progress)

Home Page



We made all the elements that the client wanted. In order to make a good logo, we asked Maaike to find out what her preferences are. She informed us that she loves things that are flowy. As a result, we made several different versions of her logo and let her pick the one that she finds most appealing.

Furthermore, since Maaike and many people that we interviewed love nature, we came up with the idea to make an interactive tree. When the user hovers over it, it blooms. This is something that our client and other users really liked and appreciated when we showed it to them.

The tree before hovering on it



The tree after hovering on it



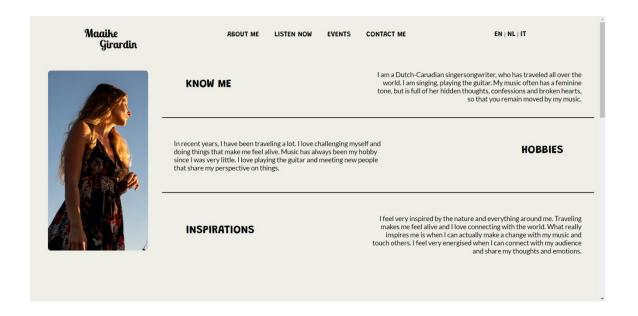
We also included a video with the latest song of Maaike because this was one of her requirements.

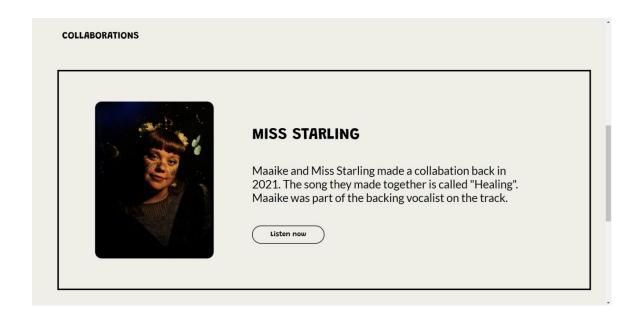
In the center of the Home page there is a picture of our client in which she is within the nature. At the beginning of the project, Maaike informed us that she wants to have a picture of her in the nature somewhere in the Home page. We chose to place it in the

center since the main focus of the website is on Maaike and in this way she can be seen instantly when the website is opened.

At the bottom there are 5 icons of her social networks so that everyone finds her on them.

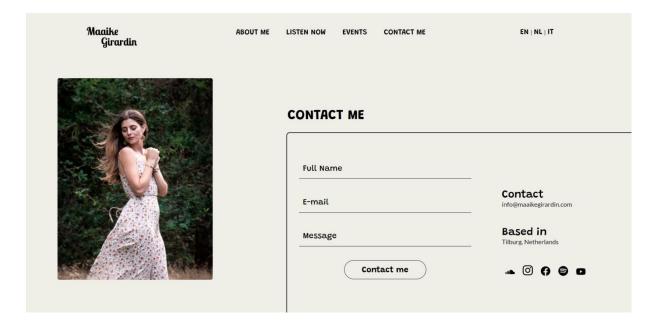
About Me Page





The About Me page consists of two parts. The first one includes 3 sections: "Know Me", "Hobbies" and "Inspirations". The second part includes all the collaborations that Maaike has had so far. The idea is that each collaboration will be coded as a card and all the collaborations will stack over one another when scrolling down.

Contact Me Page



The users can reach Maaike from the Contact Me page. They have to type their full name, email and the message that they want to send to Maaike.

The 3 fields are validated i.e. if the user has not filled all of them when clicking on the "Contact Me" button, the form will not be submitted. Also, if the user wants to see her social networks, there are icons here at the bottom right corner.

18. Where are we now?

So far, we have coded the "Home page", the "About Me" page and the "Contact Me" page. Next up, we will code the "Listen Now" and the "Events" page and after that we will start the final part of the second iteration – the testing with users.

WEBIFY'S PROJECT PLAN

