

# Resume

Rahadian Argha Kusuma

	Sex	Male
	Nation	Indonesia
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## Education

Diponegoro University  
1997 - 2002

## About Me

I have experience in sales, operation, distribution and budgeting. Also experience leading and coordinating teams. Hardworking and always positive thinking

## Work Experiences

Bakingworld.id (PT. Dunia Boga Indonesia)  
City Manager / 2021 - 2022

- Supervise the sales team
- Handling consumer complaints
- Preparing budget
- Lead sales
- Determine promotion
- Organizing training
- Communication

Grab Indonesia (PT. Solusi Transportasi Indonesia)  
Business Development Coordinator / 2020 - 2021

- Do market research.
- Seeking new customer opportunities and maintaining relationships between customers or clients.
- Cooperate with other divisions to meet market or client needs.
- Compile and present the company's business

Myacico.co.id (PT. Myacico Global Indonesia)  
Regional Sales Manager / 2018 - 2020

- Supervise the sales team
- Handling consumer complaints
- Preparing budget
- Lead sales
- Determine promotion
- Organizing training

Bhinneka.com (PT. Bhinneka Mentari Dimensi)  
Account Manager / 2015 - 2018

- work closely with sales and marketing teams to determine sales methods.
- develop a marketing strategy.
- create proposals for the media to present to potential clients.
- set a marketing budget, expenses, and income.

PT. Wulantika Utama  
Supervisor / 2014 - 2015

- Manage employees.
- Motivate employees.
- Carry out tasks, projects, and jobs directly.
- Enforce the rules set by the company.
- Discipline his subordinates.

Bahana Artha Ventura  
Branch Manager / 2012 - 2014

- Supervise and coordinate operational activities
- Leading the company's activities
- Monitor the company's operational activities
- Monitor risk management operational procedures

PT. Airmas Perkasa  
Supervisor / 2008 - 2012

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