

# EBEL WILBERT

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## OBJECTIVE

I am a motivated person that is looking for a job mainly in a field of Business Development or Sales and Marketing department with the background of Hotel Management. As a fresh graduate, I am willing to learn as many as possible from different people to work with a good team or individually. I have managed some skills that may help the company I'm applying for during my study in Podomoro University.

## EDUCATION

August 2018 Podomoro University  
Bachelor of Applied Science,  
  
Major in Hotel Business Program (Hotel Management)

### Graduating expecting in August 2022

July 2015 Gandhi School Ancol  
  
Diploma in Science

## EXPERIENCE

### KINI Company

**Business Development Trainee** (February 2022 – Recent)  
Create and promote events through the social media.  
Coordinating with Design Department for new brand guidelines.  
Hiring and training new staffs.  
Creating and renewing SOPs for staffs.  
Expanding coffee business.  
Monitoring the company's revenue.

### HOTs Education

**Science Primary Teacher** (January 2021 – Recent)  
Creating teaching plans accordingly to student's curriculum.  
Teaching and conducting students accordingly to their needs.

### Marriott Executive Apartment

**Guest Service Trainee** (July 2019 – Jan 2020)  
Upselling Items to guests.  
Preparing requests up to per guests' request.  
Filling Closing Revenue.

### Pujuice

**Sales & Marketing** (August 2018 – May 2019)  
Create project and events such as Design Thinking etc.  
Create new brands and promote new products.  
Solving problems to grow the business.

## ACTIVITIES

### **Podomoro University**

#### **Mr and Ms PU – Training Segment**

Overseeing the training segment over the course of the event.

Conducting with judges for the event.

Reviewing event to give to the judges for final count.

### **Podomoro University**

#### **Kewirausahaan Mahasiswa Indonesia – Workshop Committee**

Helping contestants with technical difficulties.

Observing the workshop.

### **Podomoro University**

#### **Exodus – Student Mentor**

Become a mentor for the freshmen.

Consulting with mentees upon their problems in university.

Giving guidance for mentees.

### **Podomoro University**

#### **Parents Gala Dinner – EDR Cook and Front Desk**

Cooking for the entire staff working on Parents Gala Dinner.

Preparing ingredients.

Handling guests during Gala.

### **Podomoro University**

#### **Pesona Minuman Fermentasi Indonesia – Liaison Officer**

Guiding VIP guests throughout the event.

Entertaining VIP guests upon arrival

Accompanying VIP guests.

### **MegaBuild 2019**

#### **Survey Team**

Reviewing people's opinion about the convention.

Reaching target for survey.

Engaging with people for feedbacks.

### **IMBEX 2018**

#### **Business Matching**

Matching guests' data.

Uniting VIP guests with international vendors.

Entertaining VIP guests upon arrival.

## SKILLS

Problem Solving  
Business Strategy  
Logo Design  
Microsoft Office  
Leadership  
Management

## LANGUAGES

Bahasa Indonesia (Native or Bilingual Proficiency)  
English (Full Professional Proficiency)  
French (A2 Certificate)  
Chinese (Elementary Proficiency)