## The Bornhuetter–Ferguson Principle

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## Run-Off Triangles of Cumulative Losses (1)

An example from the *Claims Reserving Manual*:

Accident	Development Year						
Year	0	0 1 2 3 4					
0	1001	1855	2423	2988	3335	3483	
1	1113	2103	2774	3422	3844		
2	1265	2433	3233	3977			
3	1490	2873	3880				
4	1725	3261					
5	1889						

The enumeration of the development years represents delays with respect to the accident years.

# Run-Off Triangles of Cumulative Losses (2)

Accident	Development Year								
Year	0	1		k		n-i		n - 1	n
0 1	S <sub>0,0</sub> S <sub>1,0</sub>	S <sub>0,1</sub> S <sub>1,1</sub>		$S_{0,k}$ $S_{1,k}$		$S_{0,n-i}$ $S_{1,n-i}$		$S_{0,n-1}$ $S_{1,n-1}$	S <sub>0,n</sub> S <sub>1,n</sub>
: ;		: : : : :		: : S <sub>i,k</sub>		:		: S <sub>i,n-1</sub>	:
: n-k	: : : : : : : : :	: : : :S <sub>n-k,1</sub>		: S <sub>n−k,k</sub>		$S_{n-k,n-i}$		$S_{n-k,n-1}$	$\vdots$ $S_{n-k,n}$
: : n-1	: : : : : : : :	: : S <sub>n-1,1</sub>		: : S <sub>n-1,k</sub>		: : : : :		$S_{n-1,n-1}$	: : S <sub>n-1,n</sub>
n	$S_{n,0}$	$S_{n,1}$		$S_{n,k}$		$S_{n,n-i}$		$S_{n,n-1}$	$S_{n,n}$

#### A cumulative loss $S_{i,k}$ is said to be

- ▶ observable if  $i + k \le n$ .
- ▶ non–observable or future if i + k > n.
- ightharpoonup current if i + k = n.
- ightharpoonup ultimate if k=n.

## Run–Off Triangles of Cumulative Losses (3)

The purpose of loss reserving is to predict

- $\triangleright$  the ultimate losses  $S_{i,n}$  and
- ▶ the accident year reserves  $S_{i,n} S_{i,n-i}$

More generally: The aim is to predict

- ▶ the future cumulative losses S<sub>i,k</sub>
- ▶ the future incremental losses  $Z_{i,k} := S_{i,k} S_{i,k-1}$
- ▶ the calendar year reserves  $\sum_{i=n-n}^{n} Z_{i,p-i}$
- the total reserve  $\sum_{i=1}^{n} \sum_{l=n-i+1}^{n} Z_{j,l}$

with 
$$i + k \ge n + 1$$
 and  $p = n + 1, ..., 2n$ .

Thus: The principal task considered here is to predict the future cumulative losses.

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## **Development Patterns**

A development pattern for quotas consists of parameters  $\gamma_0, \gamma_1, \dots, \gamma_n$  with

$$\gamma_k = \mathsf{E}[S_{i,k}]/\mathsf{E}[S_{i,n}]$$

for all k = 0, 1, ..., n and for all i = 0, 1, ..., n. These parameters are called development quotas (percentages reported).

A development pattern for factors consists of parameters  $\varphi_1, \ldots, \varphi_n$  with

$$\varphi_k = \mathsf{E}[S_{i,k}]/\mathsf{E}[S_{i,k-1}]$$

for all k = 1, ..., n and for all i = 0, 1, ..., n. These parameters are called development factors (age-to-age factors).

# Development Patterns: Cumulative Losses and Quotas

Accident	Development Year						
Year	0	1	2	3	4	5	
0	1001	1855	2423	2988	3335	3483	
1	1113	2103	2774	3422	3844	4044	
2	1265	2433	3233	3977	4477	4677	
3	1490	2873	3880	4880	5380	5680	
4	1725	3261	4361	5461	5961	6361	
5	1889	3489	4889	5889	6489	6889	
0	0.287	0.533	0.696	0.858	0.958	1.000	
1	0.275	0.520	0.686	0.846	0.951	1.000	
2	0.270	0.520	0.691	0.850	0.957	1.000	
3	0.262	0.506	0.683	0.859	0.947	1.000	
4	0.271	0.513	0.686	0.859	0.937	1.000	
5	0.274	0.506	0.710	0.855	0.942	1.000	

# Development Patterns: Cumulative Losses and Factors

Accident	Development Year							
Year	0	1	2	3	4	5		
0	1001	1855	2423	2988	3335	3483		
1	1113	2103	2774	3422	3844	4044		
2	1265	2433	3233	3977	4477	4677		
3	1490	2873	3880	4880	5380	5680		
4	1725	3261	4361	5461	5961	6361		
5	1889	3489	4889	5889	6489	6889		
0		1.853	1.306	1.233	1.116	1.044		
1		1.889	1.319	1.234	1.123	1.052		
2		1.923	1.329	1.230	1.126	1.045		
3		1.928	1.351	1.258	1.102	1.056		
4		1.890	1.337	1.252	1.092	1.067		
5		1.847	1.401	1.205	1.102	1.062		

## Development Patterns: Quotas and Factors

If the parameters  $\gamma_0, \gamma_1, \dots, \gamma_n$  form a development pattern for quotas, then the parameters  $\varphi_1, \ldots, \varphi_n$  with

$$\varphi_k := \frac{\gamma_k}{\gamma_{k-1}}$$

form a development pattern for factors.

If the parameters  $\varphi_1, \ldots, \varphi_n$  form a development pattern for factors, then the parameters  $\gamma_0, \gamma_1, \dots, \gamma_n$  with

$$\gamma_k := \prod_{l=k+1}^n \frac{1}{\varphi_l}$$

form a development pattern for quotas.

#### **Development Patterns: Estimation of Quotas**

For estimation of the parameter  $\gamma_k$  of a development pattern for quotas, the only obvious estimator provided by the run–off triangle is the empirical individual quota

$$\widehat{\gamma}_{0,k} := S_{0,k}/S_{0,n}$$

Accident		ı	Developn	nent Year		
Year	0	1	2	3	4	5
0	0.287	0.533	0.696	0.858	0.958	1.000
1	0.275	0.520	0.686	0.846	0.951	1.000
2	0.270	0.520	0.691	0.850	0.957	1.000
3	0.262	0.506	0.683	0.859	0.947	1.000
4	0.271	0.513	0.686	0.859	0.937	1.000
5	0.274	0.506	0.710	0.855	0.942	1.000

## Development Patterns: Estimation of Factors

For estimation of the parameter  $\varphi_k$  of a development pattern for factors, the run-off triangle provides the empirical individual factors

$$\widehat{\varphi}_{i,k} := S_{i,k}/S_{i,k-1}$$

with  $i = 0, 1, \dots, n - k$ . Moreover, any weighted mean of these estimators is an estimator as well.

Accident	Development Year						
Year	0	1	2	3	4	5	
0		1.853	1.306	1.233	1.116	1.044	
1		1.889	1.319	1.234	1.123	1.052	
2		1.923	1.329	1.230	1.126	1.045	
3		1.928	1.351	1.258	1.102	1.056	
4		1.890	1.337	1.252	1.092	1.067	
5		1.847	1.401	1.205	1.102	1.062	

#### Development Patterns: Chain-Ladder Factors

The chain-ladder factors

$$\widehat{\varphi}_{k}^{\mathsf{CL}} := \frac{\sum_{j=0}^{n-k} S_{j,k}}{\sum_{j=0}^{n-k} S_{j,k-1}} = \sum_{j=0}^{n-k} \frac{S_{j,k-1}}{\sum_{h=0}^{n-k} S_{h,k-1}} \widehat{\varphi}_{j,k}$$

are weighted means and may be used to estimate the development factors  $\varphi_k$ .

Accident	Development Year k							
Year i	0	1	2	3	4	5		
0	1001	1855	2423	2988	3335	3483		
1	1113	2103	2774	3422	3844			
2	1265	2433	3233	3977				
3	1490	2873	3880					
4	1725	3261						
5	1889							
$\widehat{arphi}_k^{CL}$		1.899	1.329	1.232	1.120	1.044		

#### Development Patterns: Chain-Ladder Quotas

#### The chain-ladder quotas

$$\widehat{\gamma}_k^{\mathsf{CL}} := \prod_{l=k+1}^n \frac{1}{\widehat{\varphi}_l^{\mathsf{CL}}}$$

may be used to estimate the development quotas  $\gamma_k$ .

Accident	Development Year k							
Year i	0	1	2	3	4	5		
0	1001	1855	2423	2988	3335	3483		
1	1113	2103	2774	3422	3844			
2	1265	2433	3233	3977				
3	1490	2873	3880					
4	1725	3261						
5	1889							
$\widehat{arphi}_k^{ extsf{CL}}$		1.899	1.329	1.232	1.120	1.044		
$\widehat{\gamma}_k^{CL}$	0.278	0.527	0.701	0.864	0.968	1		

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# The original Bornhuetter–Ferguson Method (1)

In its original version, the Bornhuetter–Ferguson method aims at predicting calendar year reserves

$$R_i := S_{i,n} - S_{i,n-i}$$

If  $\gamma_0, \gamma_1, \dots, \gamma_n$  is a development pattern for quotas, then the expected reserves satisfy the model equation

$$E[R_i] = \left(1 - \gamma_{n-i}\right) E[S_{i,n}]$$

The original Bornhuetter–Ferguson predictors of the reserves  $R_i$  are defined as

$$\widehat{R}_{i} := \left(1 - \widehat{\gamma}_{n-i}^{\mathsf{CL}}\right) \pi_{i} \widehat{\kappa}_{i}$$

#### where

- $ightharpoonup \hat{\gamma}_{n-i}^{\text{CL}}$  is the current chain–ladder quota,
- $\triangleright \pi_i$  is a volume measure, and
- $\triangleright$   $\hat{\kappa}_i$  is an estimator of the expected loss ratio  $\kappa_i := E[S_{i,n}/\pi_i]$

## The original Bornhuetter–Ferguson Method (2)

▶ Transformation into predictors of the ultimate losses  $S_{i,n}$ :

$$\widehat{S}_{i,n} := S_{i,n-i} + \left(1 - \widehat{\gamma}_{n-i}^{CL}\right) \pi_i \widehat{\kappa}_i$$

Transformation into predictors of other future cumulative losses  $S_{i,k}$ :

$$\widehat{S}_{i,k} := S_{i,n-i} + \left(\widehat{\gamma}_k^{\mathsf{CL}} - \widehat{\gamma}_{n-i}^{\mathsf{CL}}\right) \pi_i \widehat{\kappa}_i$$

#### Idea:

- Replace the chain–ladder quotas by arbitrary estimators of the quotas.
- ▶ Replace the estimators  $\pi_i \hat{\kappa}_i$  by arbitrary estimators of the expected ultimate losses  $E[S_{i,n}]$ .

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## The extended Bornhuetter–Ferguson Method (1)

The extended Bornhuetter-Ferguson method is based on the assumption, that there exists a development pattern for quotas and that

prior estimators

$$\widehat{\gamma}_0, \widehat{\gamma}_1, \dots, \widehat{\gamma}_n$$

(with  $\widehat{\gamma}_n = 1$ ) of the development quotas  $\gamma_0, \gamma_1, \dots, \gamma_n$  and

prior estimators

$$\widehat{\alpha}_0, \widehat{\alpha}_1, \dots, \widehat{\alpha}_n$$

of the expected ultimate losses

$$\alpha_i := E[S_{i,n}]$$

with i = 0, 1, ..., n

are available.

## The extended Bornhuetter–Ferguson Method (2)

#### These prior estimators can be obtained from

- ▶ internal information (provided by the run–off triangle, like chain-ladder factors),
- volume measures (like premiums) for the portfolio under consideration.
- external information (market statistics or data from similar portfolios) or
- a combination of these data.

## The extended Bornhuetter–Ferguson Method (3)

The future cumulative losses satisfy the model equation

$$E[S_{i,k}] = E[S_{i,n-i}] + (\gamma_k - \gamma_{n-i})E[S_{i,n}]$$

Accordingly, the extended Bornhuetter–Ferguson predictors of the future cumulative losses are defined as

$$\widehat{S}_{i,k}^{\mathsf{BF}} := S_{i,n-i} + \left(\widehat{\gamma}_k - \widehat{\gamma}_{n-i}\right)\widehat{\alpha}_i$$

#### Thus:

- The run-off triangle provides information perhaps only via the current losses.
- The predictors of the ultimate losses are obtained by linear extrapolation from the current losses.

# The extended Bornhuetter–Ferguson Method (4)

Accident	Development Year k							
Year i	0	1	2	3	4	5	$\widehat{lpha}_i$	
0						3483	3517	
1					3844	4043	3981	
2				3977	4391	4621	4598	
3			3880	4785	4389	5577	5658	
4		3261	4442	5436	5995	6306	6214	
5	1889	3344	4546	5558	6127	6443	6325	
$\widehat{\gamma}_k$	0.280	0.510	0.700	0.860	0.950	1.000		
$1-\widehat{\gamma}_k$	0.720	0.490	0.300	0.140	0.050	0.000		

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## The Loss–Development Method (1)

The loss-development method is based on the assumption, that there exists a development pattern for quotas and that prior estimators

$$\widehat{\gamma}_0, \widehat{\gamma}_1, \dots, \widehat{\gamma}_n$$

(with  $\widehat{\gamma}_n = 1$ ) of the development quotas  $\gamma_0, \gamma_1, \dots, \gamma_n$  are available.

The loss-development method does not involve any prior estimators for the expected ultimate losses.

## The Loss–Development Method (2)

The future cumulative losses satisfy the model equation

$$E[S_{i,k}] = \gamma_k \frac{E[S_{i,n-i}]}{\gamma_{n-i}}$$

Accordingly, the loss-development predictors of the future cumulative losses are defined as

$$\widehat{S}_{i,k}^{\mathsf{LD}} := \widehat{\gamma}_k \, rac{S_{i,n-i}}{\widehat{\gamma}_{n-i}}$$

#### Thus:

- ► The run—off triangle provides information perhaps only via the current losses.
- The predictors of the ultimate losses are obtained by scaling the current losses.
- The predictors of other future cumulative losses are obtained by scaling the predictors of the ultimate losses.

# The Loss–Development Method (3)

Accident	Development Year k						
Year i	0	0 1 2 3		4	5		
0						3483	
1					3844	4046	
2				3977	4393	4624	
3			3880	4767	5266	5543	
4		3261	4476	5499	6074	6394	
5	1889	3440	4722	5802	6409	6746	
$\widehat{\gamma}_{k}$	0,280	0,510	0,700	0,860	0,950	1,000	

#### The Loss–Development Method (4)

Because of the definition

$$\widehat{S}_{i,k}^{\mathsf{LD}} := \widehat{\gamma}_k \, rac{S_{i,n-i}}{\widehat{\gamma}_{n-i}}$$

the loss-development predictors can be written as

$$\widehat{S}_{i,k}^{\mathsf{LD}} = S_{i,n-i} + \left(\widehat{\gamma}_k - \widehat{\gamma}_{n-i}\right) \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}}$$

In this form, the loss-development predictors attain the shape of the extended Bornhuetter-Ferguson predictors with respect to the prior estimators

$$\widehat{\alpha}_{i}^{\mathsf{LD}} := \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}}$$

of the expected ultimate losses.

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# The Chain–Ladder Method (1)

The chain-ladder method is based on the assumption that there exists a development pattern for factors.

The chain-ladder method relies completely on the observable cumulative losses of the run-off triangle and involves no prior estimators at all.

As estimators of the development factors, the chain-ladder method uses the chain-ladder factors

$$\widehat{\varphi}_{k}^{\mathsf{CL}} := \frac{\sum_{j=0}^{n-k} S_{j,k}}{\sum_{j=0}^{n-k} S_{j,k-1}} = \sum_{j=0}^{n-k} \frac{S_{j,k-1}}{\sum_{h=0}^{n-k} S_{h,k-1}} \widehat{\varphi}_{j,k}$$

## The Chain–Ladder Method (2)

The future cumulative losses  $S_{i,k}$  satisfy the model equation

$$E[S_{i,k}] = E[S_{i,n-i}] \prod_{l=n-i+1}^{k} \varphi_l$$

Accordingly, the chain–ladder predictors of the future cumulative losses are defined as

$$\widehat{S}_{i,k}^{\mathsf{CL}} := S_{i,n-i} \prod_{l=n-i+1}^{k} \widehat{\varphi}_{l}^{\mathsf{CL}}$$

#### Thus:

The chain–ladder method consists in successive scaling of the current loss  $S_{i,n-i}$  to the level of the future cumulative loss  $S_{ik}$ .

# The Chain–Ladder Method (3)

Accident	Development Year k							
Year i	0	1	2	3	4	5		
0	1001	1855	2423	2988	3335	3483		
1	1113	2103	2774	3422	3844	4013		
2	1265	2433	3233	3977	4454	4650		
3	1490	2873	3880	4780	5354	5590		
4	1725	3261	4334	5339	5980	6243		
5	1889	3587	4767	5873	6578	6867		
$\widehat{arphi}_k^{ ext{CL}}$		1,899	1,329	1,232	1,120	1,044		

# The Chain–Ladder Method (4)

Because of the definition

$$\widehat{S}_{i,k}^{\mathsf{CL}} := S_{i,n-i} \prod_{l=n-i+1}^{\kappa} \widehat{\varphi}_{l}^{\mathsf{CL}}$$

the chain-ladder predictors of the future cumulative losses can be written as

$$\widehat{S}_{i,k}^{\text{CL}} = \widehat{\gamma}_k^{\text{CL}} \, \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}^{\text{CL}}}$$

In this form, the chain-ladder predictors attain the shape of the loss-development predictors with respect to the chain-ladder quotas.

# The Chain-Ladder Method (5)

Since

$$\widehat{S}_{i,k}^{\text{CL}} = \widehat{\gamma}_{k}^{\text{CL}} \, \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}^{\text{CL}}}$$

the chain–ladder predictors of the future cumulative losses can also be written as

$$\widehat{S}_{i,k}^{\text{CL}} = S_{i,n-i} + \left(\widehat{\gamma}_k^{\text{CL}} - \widehat{\gamma}_{n-i}^{\text{CL}}\right) \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}^{\text{CL}}}$$

In this form, the chain-ladder predictors attain the shape of the extended Bornhuetter-Ferguson predictors with respect to the chain-ladder quotas and the prior estimators

$$\widehat{\alpha}_{i}^{\mathsf{CL}} := \frac{S_{i,n-i}}{\widehat{\gamma}_{n-i}^{\mathsf{CL}}}$$

of the expected ultimate losses.

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# The Cape Cod Method (1)

The Cape Cod method is based on the assumption, that there exists a development pattern for quotas and that prior estimators

$$\widehat{\gamma}_0, \widehat{\gamma}_1, \dots, \widehat{\gamma}_n$$

(with  $\hat{\gamma}_n = 1$ ) of the development quotas  $\gamma_0, \gamma_1, \dots, \gamma_n$  are available.

It is also based on the assumption that there exist volume measures  $\pi_0, \pi_1, \dots, \pi_n$  for the accident years and that the expected ultimate loss ratio

$$\kappa := \mathsf{E}\left[rac{\mathcal{S}_{i,n}}{\pi_i}
ight]$$

is the same for all accident years.

# The Cape Cod Method (2)

The future cumulative losses satisfy the model equation

$$E[S_{i,k}] = E[S_{i,n-i}] + (\gamma_k - \gamma_{n-i})\pi_i \kappa$$

Accordingly, the Cape Cod predictors of the future cumulative losses are defined as

$$\widehat{S}_{i,k}^{\text{CC}} := S_{i,n-i} + \left(\widehat{\gamma}_k - \widehat{\gamma}_{n-i}\right) \pi_i \, \widehat{\kappa}^{\text{CC}}(\boldsymbol{\pi}, \widehat{\boldsymbol{\gamma}})$$

where

$$\widehat{\kappa}^{ extsf{CC}}(m{\pi}, \widehat{m{\gamma}}) := rac{\sum_{j=0}^n S_{j,n-j}}{\sum_{j=0}^n \pi_j \, \widehat{\gamma}_{n-j}}$$

is the Cape Cod loss ratio.

## The Cape Cod Method (3)

Therefore, the Cape Cod predictors of the future cumulative losses have the shape of the extended Bornhuetter-Ferguson predictors with respect to the Cape Cod estimators

$$\widehat{\alpha}_{i}^{\text{CC}} := \pi_{i} \, \widehat{\kappa}^{\text{CC}}(\boldsymbol{\pi}, \widehat{\boldsymbol{\gamma}})$$

of the expected ultimate losses.

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# The Additive Method (1)

The additive method (or incremental loss ratio method) is based on the assumption, that there exist

- $\triangleright$  volume measures  $\pi_0, \pi_1, \dots, \pi_n$  for the accident years, and
- $\triangleright$  parameters  $\zeta_0, \zeta_1, \dots, \zeta_n$  such that the expected incremental loss ratio

$$\zeta_k := E\left[\frac{Z_{i,k}}{\pi_i}\right]$$

is the same for all accident years, where

$$Z_{i,k} := \left\{ egin{array}{ll} S_{i,0} & ext{if } k=0 \ S_{i,k} - S_{i,k-1} & ext{else} \end{array} 
ight.$$

is the incremental loss of accident year i and development year k.

## The Additive Method (2)

The cumulative and incremental losses satisfy the model equation

$$E[S_{i,k}] = E[S_{i,n-i}] + \pi_i \sum_{l=n-i+1}^k \zeta_l$$

Accordingly, the additive predictors of the future cumulative losses are defined as

$$\widehat{S}_{i,k}^{\mathsf{AD}} := S_{i,n-i} + \pi_i \sum_{l=n-i+1}^k \widehat{\zeta}_l^{\mathsf{AD}}$$

where

$$\widehat{\zeta}_k^{\mathsf{AD}} := \frac{\sum_{j=0}^{n-k} Z_{j,k}}{\sum_{j=0}^{n-k} \pi_j}$$

is the additive incremental loss ratio of development year k.

## The Additive Method (3)

Since

$$\widehat{S}_{i,k}^{\mathsf{AD}} := S_{i,n-i} + \pi_i \sum_{l=n-i+1}^k \widehat{\zeta}_l^{\mathsf{AD}}$$

the additive predictors can be written as

$$\widehat{S}_{i,k}^{\mathsf{AD}} := S_{i,n-i} + \left(\frac{\sum_{l=0}^{k} \widehat{\zeta}_{l}^{\mathsf{AD}}}{\sum_{l=0}^{n} \widehat{\zeta}_{l}^{\mathsf{AD}}} - \frac{\sum_{l=0}^{n-i} \widehat{\zeta}_{l}^{\mathsf{AD}}}{\sum_{l=0}^{n} \widehat{\zeta}_{l}^{\mathsf{AD}}}\right) \left(\pi_{i} \sum_{l=0}^{n} \widehat{\zeta}_{l}^{\mathsf{AD}}\right)$$

or as

$$\widehat{S}_{i,k}^{\mathsf{AD}} := S_{i,n-i} + \left(\widehat{\gamma}_k^{\mathsf{AD}}(\pi) - \widehat{\gamma}_{n-i}^{\mathsf{AD}}(\pi)\right) \widehat{\alpha}_i^{\mathsf{AD}}(\pi)$$

In this form, the additive predictors of the future cumulative losses have the shape of the extended Bornhuetter-Ferguson predictors with respect to the additive quotas  $\hat{\gamma}_{k}^{AD}(\pi)$  and the additive estimators  $\widehat{\alpha}_{i}^{AD}(\pi)$  of the expected ultimate losses.

# The Additive Method (4)

Remark:

It can be shown that

$$\widehat{\alpha}_{i}^{\mathsf{AD}}(\boldsymbol{\pi}) = \widehat{\alpha}_{i}^{\mathsf{CC}}(\boldsymbol{\pi}, \widehat{\boldsymbol{\gamma}}^{\mathsf{AD}}(\boldsymbol{\pi}))$$

such that the additive method can be viewed as the Cape Cod method with respect to the volume measures  $\pi$  and the additive quotas  $\widehat{\gamma}^{AD}(\pi)$ .

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## The Bornhuetter–Ferguson Principle (1)

Comparison of certain versions of the extended Bornhuetter-Ferguson method:

Prior Estimators	Prior Estimators of Cumulative Quotas			
of Expected Ultimate Losses	$\widehat{\gamma}^{ ext{external}}$	$\widehat{\gamma}^{CL}$	$\widehat{\gamma}^{AD}(\pi)$	
$\widehat{lpha}^{ ext{external}}$	Bornhuetter-			
	Ferguson			
	Method (external)			
$\widehat{lpha}^{LD}(\widehat{\gamma})$	Loss-Development	Chain-Ladder		
	Method (external)	Method		
$\widehat{\alpha}^{\texttt{CC}}(\pi,\widehat{\gamma})$	Cape Cod		Additive	
	Method (external)		Method	

## The Bornhuetter–Ferguson Principle (2)

#### The Bornhuetter–Ferguson principle consists of

- an analytic part, in which known methods of loss reserving are interpreted as versions of the extended Bornhuetter-Ferguson method.
- a synthetic part, in which components of different versions of the extended Bornhuetter-Ferguson method are used to construct new versions of the extended Bornhuetter-Ferguson method, and
- ▶ the simultaneous application of several versions of the extended Bornhuetter-Ferguson method to a given run-off triangle of cumulative losses.

#### The Bornhuetter–Ferguson Principle (3)

Application of the Bornhuetter-Ferguson principle may result in

- the selection of reliable predictors,
- the selection of reliable ranges,
- the comparison of the given portfolio with a market portfolio, and
- the control of pricing.

In either case, careful actuarial judgement of the quality of the sources of information underlying the different versions of the extended Bornhuetter-Ferguson method is essential.

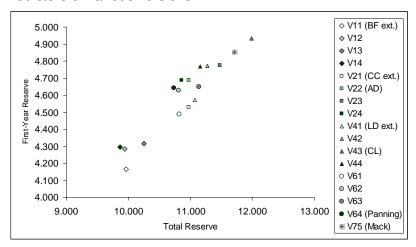
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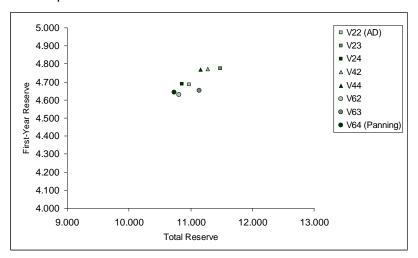
#### Modified example:

Acc.		I	Developm	ent Year	k			
Year i	0	1	2	3	4	5	$\pi_i$	$\widehat{lpha}_i^{ ext{ext}}$
0	1001	1855	2423	2988	3335	3483	4000	3520
1	1113	2103	2774	3422	3844		4500	3980
2	1265	2433	3233	3977			5300	4620
3	1490	2873	3880				6000	5660
4	1725	4261					6900	6210
5	1889						8200	6330
$\widehat{\gamma}_{\it k}^{ m ext}$	0.2800	0.5300	0.7100	0.8600	0.9500	1.0000		

#### Predictors of various versions:



#### Reliable predictors:



#### Selected predictor:

