

# Lecture 19: Individual-Specific Parameters I

ResEcon 703: Topics in Advanced Econometrics

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# Agenda

## Last time

- Simulation-Based Estimation Example in R

## Today

- Individual-Specific Parameters
- Applications of Individual-Specific Parameters
- Error in Individual-Specific Parameters

## Upcoming

- Reading for next time
  - ▶ Optional: Fowlie (2010)
- Problem sets
  - ▶ Problem Set 4 is posted, due November 21

# Mixed Logit Model

The mixed logit model allows for unobserved variation in coefficients throughout the population

- The distribution of these coefficients in the population is  $f(\beta | \theta)$
- We estimate the parameters,  $\theta$ , that define these population distributions
- This population distribution and the parameters that define it tell us nothing about where any individual decision maker falls within that distribution of coefficients

What if we want a better idea of an individual's coefficients?

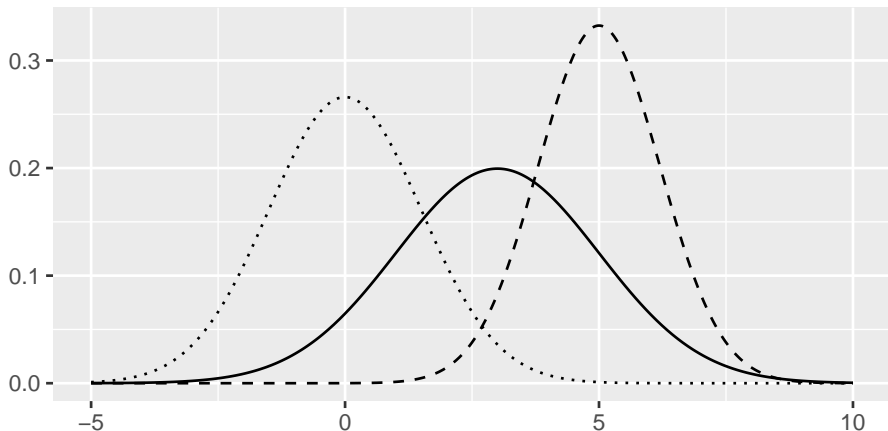
- We can combine the unconditional (or population) distribution of coefficients and the choices made by the individual to define a conditional distribution of coefficients

# Individual-Specific Parameters

## Example of Individual-Specific Parameters

We are studying how commuters choose their travel mode

- $\beta_0$  tells us the relative utility of driving
- We think there is heterogeneity in driving preferences, so we model  $\beta_0$  as a random coefficient and find  $\beta_0 \sim N(3, 4)$
- But what are the conditional distributions for drivers and non-drivers?



# Distributions of Coefficients

The unconditional distribution,  $f(\beta \mid \theta)$  is the distribution of coefficients throughout the population (of which our sample is representative)

The conditional distribution,  $h(\beta \mid y, x, \theta)$  is the distribution of coefficients in the subpopulation of individuals who would make decision(s)  $y$  when faced with the choice(s) described by data  $x$

- We cannot recover the actual coefficients for a specific person
- But we can recover the distribution of coefficients for a specific person and others who would make the same decision(s) in the same choice situation(s)

# Random Coefficients

The utility that decision maker  $n$  obtains from alternative  $j$  in time  $t$  is

$$U_{njt} = \beta'_n x_{njt} + \varepsilon_{njt}$$

- $x_{njt}$ : data for decision maker  $n$  and alternative  $j$  in time  $t$
- $\beta'_n$ : individual-specific coefficients  $\sim f(\beta \mid \theta)$  in the population
- $\varepsilon_{njt}$ : i.i.d. extreme value error term

To simplify notation

- $x_n$ : data collectively defined for all alternatives and times
- $y_n$ : sequence of alternatives chosen by decision maker  $n$

## Choice Probabilities with Random Coefficients

If we knew an individual's coefficients,  $\beta_n$ , then the probability of choosing  $y_n$  when faced with data  $x_n$  would be

$$P(y_n | x_n, \beta_n) = \prod_{t=1}^T L_{nt}(y_{nt} | \beta_n)$$

where

$$L_{nt}(y_{nt} | \beta_n) = \frac{e^{\beta'_n x_{nynt} t}}{\sum_{j=1}^J e^{\beta'_n x_{njt} t}}$$

But we do not know each individual's coefficients,  $\beta_n$ , so we have to consider the unconditional distribution of parameters in the population and integrate over this density

$$P(y_n | x_n, \theta) = \int P(y_n | x_n, \beta) f(\beta | \theta) d\beta$$



# Conditional Distribution of Random Coefficients

Using Bayes' Rule, we can express the joint density of  $\beta$  and  $y_n$  as either side of the expression

$$h(\beta \mid y_n, x_n, \theta) \times P(y_n \mid x_n, \theta) = P(y_n \mid x_n, \beta) \times f(\beta \mid \theta)$$

Rearranging terms gives us an expression for the conditional distribution

$$h(\beta \mid y_n, x_n, \theta) = \frac{P(y_n \mid x_n, \beta) \times f(\beta \mid \theta)}{P(y_n \mid x_n, \theta)}$$

$h(\beta \mid y_n, x_n, \theta)$ , or the density of  $\beta$  among the subpopulation who would choose  $y_n$  when facing choice(s) defined by  $x_n$ , is proportional to the product of

- The density of  $\beta$  in the population; and
- The probability that  $y_n$  would be chosen if an individual's coefficients were  $\beta$  (when facing choice(s) defined by  $x_n$ )

# Applications of Individual-Specific Parameters

## Conditional Mean Coefficients

Using the previous formula for the conditional distribution, we can calculate the mean coefficient for an individual (and similar individuals)

$$\begin{aligned}\bar{\beta}_n &= \int \beta h(\beta \mid y_n, x_n, \theta) d\beta \\ &= \frac{\int \beta P(y_n \mid x_n, \beta) f(\beta \mid \theta) d\beta}{\int P(y_n \mid x_n, \beta) f(\beta \mid \theta) d\beta}\end{aligned}$$

These integrals have to be simulated, yielding the simulated conditional mean coefficient

$$\check{\beta}_n = \sum_{r=1}^R w^r \beta^r$$

where

$$w^r = \frac{P(y_n \mid x_n, \beta^r)}{\sum_{r=1}^R P(y_n \mid x_n, \beta^r)}$$

## Future Choices

If we observe a decision maker's past choice, we can refine future choice probabilities by conditioning on those past choices

$$P(i \mid x_{nT+1}, y_n, x_n, \theta) = \int L_{nT+1}(i \mid \beta) h(\beta \mid y_n, x_n, \theta) d\beta$$

where

$$L_{nT+1}(i \mid \beta) = \frac{e^{\beta' x_{niT+1}}}{\sum_{j=1}^J e^{\beta' x_{njT+1}}}$$

We can simulate this probability analogously to the previous slide

$$\check{P}_{niT+1}(y_n, x_n, \theta) = \sum_{r=1}^R L_{nT+1}(i \mid \beta^r)$$

where

$$w^r = \frac{P(y_n \mid x_n, \beta^r)}{\sum_{r=1}^R P(y_n \mid x_n, \beta^r)}$$

## Error in Individual-Specific Parameters

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Individual-specific parameters (and their applications) depend on the population parameters,  $\theta$

- But we do not know the true values of  $\theta$
- Instead, we have an estimate of  $\theta$ , given by  $\hat{\theta}$ , which has variance-covariance matrix  $\hat{W}$

Our estimator,  $\hat{\theta}$ , is a consistent estimate of the true  $\theta$ , so we can use our estimated population parameters to get consistent estimates of individual-specific parameters, conditional distribution, mean conditional coefficients, etc.

When using individual-specific parameters (or condition distributions), you may want to represent the underlying uncertainty in the population parameters (or conditional distribution)

- Bootstrap standard errors using the variance-covariance of your estimator (see the Train textbook for more)

# Many Observed Choices

As the number of observed choices ( $T$ ) increases, the conditional mean coefficient for an individual (and similar individuals),  $\bar{\beta}_n$ , converges to the individual-specific coefficient,  $\beta_n$

- $\bar{\beta}_n$  is a consistent estimate of  $\beta_n$

$$\bar{\beta}_n \xrightarrow{P} \beta_n$$

You must observe (and model) many choices for this convergence to become close

- Train conducts a Monte Carlo simulation exercise to find that even  $T = 50$  yields a substantial difference between  $\bar{\beta}_n$  and  $\beta_n$
- See the Train textbook for more details on this point and the Monte Carlo simulation

# Announcements

## Reading for next time

- Optional: Fowlie (2010)

## Office hours

- Reminder: 2:00–3:00 on Tuesdays in 218 Stockbridge

## Upcoming

- Problem Set 4 is posted, due November 21