

Web scraping job description from linkedin

In this phase I am going to use the selenium library to do automated web scraping from the job portal LinkedIn. Around 100 resumes are going to be parsed for simplicity and limited processing power.

The goal is to get the job responsibilities and requirements in the form of a csv file.

```
In [1]: #Setting the packages
import pandas as pd
import requests

import re
import csv
from io import StringIO
from parse import Selector
from time import sleep
from selenium.webdriver.edge.service import Service
from selenium import webdriver

from webdriver_manager.chrome import ChromeDriverManager
from selenium.webdriver.common.keys import Keys
from selenium.webdriver.common.by import By
import time
from selenium.webdriver.support.ui import WebDriverWait
from selenium.webdriver.support import expected_conditions as EC
from selenium.webdriver.support.ui import WebDriverWait

In [2]: # Create a WebDriver instance
driver = webdriver.Chrome ()

# Open LinkedIn login page
driver.get('https://www.linkedin.com/login')
```

```
In [3]: #entering the details
wait = WebDriverWait(driver, 10)
username = wait.until(EC.visibility_of_element_located((By.ID, 'username')))
username.send_keys("ishandutta92@gmail.com")
password = wait.until(EC.visibility_of_element_located((By.ID, 'password')))
password.send_keys("sadiyameribest12")

In [4]: # Find and click the "Sign in" button
login_button = wait.until(EC.element_to_be_clickable((By.XPATH, "//button[@type='submit']")))
login_button.click()
```

```
In [5]: #navigation
page_url = f'https://www.linkedin.com/jobs/collections/recommended/?currentJobId'
driver.get(page_url)
```

```
In [10]: # Set the maximum number of iterations for each page
max_iterations = 24

# Initialize a list to store the job descriptions
job_descriptions = []

# Find the pagination page items
page_items = driver.find_elements(By.CSS_SELECTOR, '.artdeco-pagination_pages--number li')

# Iterate through each page
for page_num in range(1, min(6, len(page_items) + 1)):
    # Find the page item based on page_num
    page_item = driver.find_element(By.CSS_SELECTOR, f'.artdeco-pagination_pages--number li:nth-child({page_num})')
    page_item.click()

    # Wait for the page to load
    time.sleep(25)

    # Scroll to the bottom of the page to load all job details elements
    driver.execute_script("window.scrollTo(0, document.body.scrollHeight);")
    time.sleep(10)

    # Find all the job details elements
    job_details_elements = driver.find_elements(By.CSS_SELECTOR, '.job-card-container')

    print(f'Page {page_num} - Job Details Elements: {len(job_details_elements)}')

    # Get the job details elements for the current page
    current_page_job_details = job_details_elements[:max_iterations]

    # Iterate through the job details elements for the current page
    for job_details_element in current_page_job_details:
        # Scroll to the job details element
        driver.execute_script("arguments[0].scrollIntoView();", job_details_element)
        time.sleep(1)

        # Click on the job details element to expand the job description
        job_details_element.click()
        time.sleep(10)

        # Find the expanded job description element
        expanded_job_description_element = driver.find_element(By.CLASS_NAME, 'jobs-description-content__text')

        # Get the job description text
        job_description = expanded_job_description_element.text

        # Append the job description to the list
        job_descriptions.append(job_description)

    # Print the job description
    print(f'Page {page_num} - Job Description {len(job_descriptions)}:')
    print(job_description)
    print()

# Break the loop if the desired number of jobs is reached
if len(job_descriptions) >= max_iterations * len(page_items):
    break

# Print the total number of job descriptions collected
print(f'Total Jobs parsed: {len(job_descriptions)}')
```


Build studies that that substantial value to the decision-making process through proactive data analysis, report, trends, and research.

Model Development (10%)

Develops machine learning solutions for complex business problems; examine data and develop machine learning solutions for adding business value

Proactively identifies the opportunities to drive and enhance the design and development and communicate the approach and implementation of the machine learning solution

Develops new algorithmic approaches to solving difficult quantitative problems using large-scale enterprise data

Implements and models for supporting AI products

Drives automated ML models to standardize the refresh process to drive data consistency and quality

AI Product Maturity, Support & Maintenance (40%)

Support re-training and enhancement of existing ML models to facilitate growth and maintenance of AI products

Proactively identify the opportunities to drive and enhance the design and development and communicate the approach and implementation of the machine learning solution

Supports the AI product implementation methodology

Works independently with mentorship from senior team members of the Data Science team on leveraging existing ML models

Drives Analytics as a Product (AaP) and provide thought leadership to Assurant's Data Analytics COE, existing functional traditional wisdom, current standard practices, and capabilities

Ensures data and model governance is established, comply with internal audit requirements and ensures compliance with data governance and data privacy policies

Support ad hoc analytical projects

Communicating Insights (5%)

Proactively identifies and resulting recommendations to senior team members

Leverages data to present compelling business cases to optimize investments and operations

Support Data Strategies (10%)

Remains abreast of developments in the field(s) of insurance, data science, and data sciences by attending self-education programs, attending conferences, reading relevant literature, incorporating advancements in a practical and cost-effective.

Participate and drive data modeling and governance best practices

Proactively engages internal teams to discover areas of analytical needs

Essential Qualifications Required - Experience, Skills, And Knowledge

5 years - Experience in developing ML models, large scale solution implementation, data engineering & management

4 years - Experience with data science tools (e.g., Python, PySpark, SQL, Hadoop, Advanced Excel, Tableau, Power BI, Sawtooth, CART, R, etc.) and relational database software

4 years - Experience in analytical role involving data extraction, analysis, statistical or machine learning modeling, and communication

4 years - Experience in qualitative analysis, Economics, Applied Mathematics, Computer Science, or Information Management; or equivalent is required

Writes efficient code that incorporates best practices and standardized methodologies for implementing Data Science solutions

Preferred Experience, Skills, And Knowledge

Master's Degree or Ph.D. preferred in business, mathematics, computer science, or a related field

Experience in performing statistical analyses, such as predictive modeling, time series analysis, exploratory data analysis, regression, cluster analysis, retention, etc.

Experience working with Machine Learning and Deep Learning algorithms design and implementation

Strong written, verbal, and interpersonal communication skills. Ability to effectively communicate at all levels in the organization

Experience with data storytelling and distilling complex information into understandable ideas

Experience working in the insurance industry

Ability to work independently, prioritize tasks and meet deadlines in a fast-paced environment

Experience with cloud technologies (e.g., Apache Spark, Azure (Databricks, Azure ML, Cognitive Services))

Page 2 - Job Description 14:

About the job

Description

The Position

As an Analyst in A&W's Disputes and Investigations Team, the successful candidate will:

Analyze multiple sources of information such as financial records, media records, corporate records and database records to identify the product and/or service that caused the claim.

Conduct research using a variety of online sources, especially commercial registries, corporate databases, legal databases and media sources

Be responsible for Analyst level-appropriate project management

Be responsible for writing complex reports that are thorough, accurate and clear

Assist senior members of the team with project setup, research and analysis

Support in the preparation of pitch documents, presentations, and engagement proposals etc.

The Requirements

Applicants should meet the following criteria:

Bachelor's degree in commerce or political science

Strong analytical ability and lateral thinking acumen

An eye for detail and strong report writing skills that reflect a clear thought process and communicate an accurate message

Powerpoint and Word skills

Effective communication skills required - written and oral ability to communicate research topics, and complex data in a precise and qualitative manner

Effective interpersonal skills - good team player with the ability to work under pressure

Fluent in English - spoken

Diversity & Inclusion

A&W's entrepreneurial culture celebrates independent thinkers and doers who can positively impact our clients and shape our industry. The collaborative environment and engaging work-guided by A&W's core values of Integrity, Quality, Objectivity, Fun, Personal Reward, and Inclusive Diversity are the main reasons our people love working at A&W. Inclusive Diversity means we embrace diversity, and we foster inclusiveness, encouraging everyone to bring their whole self to work each day. It runs through how we recruit, develop employees, conduct business, support clients, and partner with vendors. It is the A&W way.

Voluntary inclusion

Disadvantaged Resumes from Third-Party Recruiters

Please note that as per A&W policy, we do not accept unsolicited resumes from third-party recruiters unless such resumes are for a specific product or service. We encourage direct applications from our clients and employees. A&W's policy is to accept resumes from individuals who are not currently employed by A&W. We are not responsible for any fees or costs associated with the submission of resumes.

Page 3 - Job Details Elements: ?

Page 3 - Job Details Elements: ?

About the job

Description

The Position

Location - Sahibabad, Chhatlabad (Near Kaushambi Metro Station)

Salary - 25K - 35K (depends on Candidate's experience)

Qualification - Any Graduate

Roles And Responsibilities

Entering data from source documents within time limits. Reviewing data for deficiencies or errors, correcting any discrepancies.

Generate and distribute management data in an accurate and timely manner.

Should have good experience in Advanced Excel & if possible then Google sheet also.

Expert in handling Ms Excel & Vlookup / Reverse, Pivot Table, Hlookup, & Formulas

Performing data analysis for generating reports periodically

Developing MIS system for customer management and internal communication.

Provide strong reporting and information support to the management team.

Should have knowledge of Macros, if possible.

Mathematical Background will be highly preferable.

Should have basic knowledge about Google Apps Script, SQL (coding).

Page 3 - Job Description 15:

About the job

Description

The Position

To be a driven business analyst who can work on complex Analytical problems and help the customer in better business decision making especially in the area of Pharma (domain).

Job Responsibilities

Technical - Able to comprehend complex tasks assigned and executes them with little to no supervision.

Logical Thinking - Able to think analytically, use a systematic and logical approach to analyze data, problems and situations. Notices discrepancies and inconsistencies in information and materials.

Task Management - Basic level of project management knowledge and experience. Should be able to plan tasks, discuss and work on priorities.

Communication - Able to convey ideas and information clearly and accurately to self or others whether in writing or verbally.

Education

Bachelor of Engineering in Statistics

Work Experience

Behavioural Competencies

Teamwork & Leadership

Motivation to Learn and Grow

Ownership

Cultural Fit

Communication

Technical Competencies

Python

R

SQL

Excel

Forecasting

Machine Learning

Pharmaceutical Knowledge

Patient Data Analytics Knowledge

Dataiku

Others

Page 3 - Job Description 17:

About the job

Description

The Position

What We'll Bring to the Table

Looking to Hire MIS Analyst

What You'll Bring

Create Advanced Excel reports and Dashboards and help the team gain efficiency.

Identify, Present and Analyse the product and/or service that caused the claim. Provide insights from an external perspective to the client.

Anticipate information requirements, evaluate business processes, and uncover areas for improving information management.

Construct workflow charts, diagrams, and technical specifications to begin methods for improvement.

Visual representation of data using Data Analytics skills.

Ensure self audits and audit others to ensure all reporting is error free.

Provide robust data usage and analytics reports to the appropriate leaders in management.

Understanding how to share, store, search for, and analyze data.

Identify the cause analysis to create more effective information processes.

Make sense of data and statistics in order to understand the best strategies to apply.

Know how to integrate data from multiple sources according to standards and best practices.

Impact You'll Make

Extensive experience and solid knowledge of the visualization technologies with a clear understanding of MIS processes.

Experience and proficiency with a broad range of software and applications.

Excellent sense of mind with strategic thinking and problem solving skills.

Good verbal and written communication skills.

Knowledge of MS-Office and VBA.

Good command on MS-Office applications (MS-Word, Excel, PowerPoint, etc.)

Open to work in 24*7 Environment.

Transformation Job Title:

Rep II, Business Operations

Page 3 - Job Description 18:

About the job

Description

The Position

Position Description/Overview:

Press Ganey is looking for a MLP/ Data Scientist to support our PG India Technology group.

Duties & Responsibilities:

Proficiency in Python (experience with Scala is a plus)

Hands-on experience with MLP tools (H2O, Spark, Stanford CoreML, etc)

Experience with deep learning frameworks (Pytorch or TensorFlow)

Proficiency in handling unstructured and semi-structured data

Experience with machine learning algorithms, including the ability to develop prototypes and refine them based on client feedback

Experience with range of Natural Language Processing techniques, including text processing, text annotation, etc in the organization

Experience with large-scale, open-source frameworks

Exposure to containerization and microservices

Hands-on experience with cloud services (AWS, Azure, GCP, etc)

Experience with Scrum/Agile development model

Experience with test-driven development

Advanced degree in Computer Science, Statistics or related field of study or equivalent experience.

Qualifications:

Minimum experience of 2 years in MLP and machine Learning

Any interested candidate can send their resume to:

All positions at Press Ganey require an applicant who has accepted an offer to undergo a background check. The candidate must be a resident of India and have the right to work in India. The candidate must be a resident of India and have the right to work in India.

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Page 3 - Job Description 19:

About the job

Description

The Position

AlphaSense

AlphaSense is a market intelligence platform used by the world's leading companies and financial institutions. AlphaSense is a market intelligence platform used by the world's leading companies and financial institutions.

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ysis enabling data driven decision making and driving business value through analytics. This role is an individual who is able to demonstrate strong technical skills with the ability to convert raw data into meaningful analysis through a variety of techniques ranging from data wrangling, visualisation and modelling.

Technical Delivery

Lead and develop the creation of Data & BI products that improve insight-driven decision making
Clean and actionable insight creation of multiple complex data sets (s)
Delivery of processes to ensure data is standardised, high quality and robust that give a complete picture of o commercial and operational performance
Build structured data pipelines to support business tools and analytics requirements
Solicit and collaborate with account team members to obtain Data & BI requirements
Facilitate data training workshops to effectively embed Data & BI products enabling improved usage and adoption
Creatively utilise different data modelling techniques to develop forecasting and predictive analysis

Team Player

Be an active member of the internal and external JLL BI Community to ensure continuous personal development and Knowledge sharing with other members of the JLL BI Centre of Excellence
Be an ambassador for data-driven decision making by championing best practices, knowledge and standard
Build effective relationships with key stakeholders that are geographically dispersed

Sound like you? To apply you need to be:

Skills

Ability to conceptualised complex business challenges and translating them into well-structured analytics deliv erables
Ability to conduct exploratory data mining of large and complex data sets
Ability to prepare, query and analyse data in a structured method using SQL
Intermediate knowledge of 'code-free' ETL technologies (e.g Alteryx)
Advanced knowledge of data visualisation technologies (e.g Tableau)
Experience of using cloud technologies (e.g Snowflake) and integration of data using APIs
An effective communicator at all levels and be able to articulate technical concepts to a 'non-technical audien ce'
Desirable: Foundational knowledge of programming languages: R and/or Python
Fluent English is critical to the role's success

Experience

5+ years of relevant work experience in Analytics, Business Intelligence and/or Technical roles
Business analysis, consulting / data advisory and/or project management experience is a must
Experience of synthesising complex and ambiguous data in order to drive actionable insight brought to life thro ugh communication and visualisation
Qualifications

Bachelor or Master degree, or evidence of expert skill in BI, data science, computer science, econometrics, ope rations research, statistics, Information Management, or related analytical field; advanced degree preferred

What we can do for you:

At JLL, we make sure that you become the best version of yourself by helping you realise your full potential in an entrepreneurial and inclusive work environment. We will empower your ambitions through our dedicated Total Rewards Program, competitive pay and benefits package.

Apply today!

Page 5 - Job Description 32:

About the job

Job Name: Online Business Manager/Virtual Assistant (Admin, Operations & Support Role)

It's a simple 5 stage process you'll have to go through to join Wishup as an Online Business Manager:
1) You can start by filling out the basic details here: <https://bit.ly/3MmS8Z0>
2) Once all the details are filled in, you will encounter 2 online tests, the Aptitude test (25 minutes duratio n) & the English writing test (15 minutes duration) on the same link.
Once the above two steps are completed, an update will be shared with you within 48 business hours. Please keep an eye on your Inbox/Spam folder for the same. After the successful completion of the above steps, you will go through:
3) HR discussion
4) Hiring manager interview
5) Assignment

What is Wishup?

Wishup is India's leading remote employee platform helping US-based businesses in building highly efficient rem ote teams. It was founded in 2015 by IITM & IIMa alumni and has got the support of marquee investors like Oria s Ventures Partners, Inflection Point Ventures, Tracxn capital, and Mato Peric in its journey to be the biggest a ll remote office in the world.

In short, we pioneered remote working when very few believed in the concept and now we are leading the way for the entire world to see!

Job Profile:

- An Online Business Manager/Virtual Assistant at Wishup is a remote full-time employee that works for and is t rained by Wishup, and is deployed to engage with one or more US-based clients.
- The role is remote and full-time (not a freelancing assignment)
- The role would require working in the US time zone

What's in it for you?

- International exposure: You'll get to interact and build relationships with the smartest global founders and CXOs working on cutting-edge ideas
- No hassle of US visa application: since it's remote working
- Constant upskilling to maintain market relevance: We provide up to 6 weeks of training during onboarding in a ll the latest industry tools and practices
- Stable full-time remote job in a company that has been fully remote for over 5 years: work from home (or anyw here, forever!)
- Scope of rapid growth in salary based on bi-annual appraisals
- A healthy work-life balance

Roles & Responsibilities:

As an Online Business Manager, you will work closely with one or more clients on either one or all of the follo wing tasks:
- E-commerce Assistance (Amazon Seller/Shopify)
- Project Management
- Advanced Excel and MIS Reporting
- CRM and Lead Management
- Online Research
- Lead Generation
- Executive Assistance (Itinerary Planning, Calendar Management, Inbox Management, etc.)

You're a great fit if you have:

- At least 2 years of full-time corporate experience
- A stable career employment track record
- Impeccable written and spoken English
- An aptitude for mathematics and logic
- A solid experience in resolving work-conflict situations
- An ability to be constantly self-driven and organized
- An ability to work in US time zones

Job Prerequisites:

- Distraction-free workspace with zero external interference
- Smartphone with email capabilities
- A fast and reliable internet connection with a minimum speed of 70 mbps
- Laptop with an integrated camera and in-home office setup including a minimum of 8GB and 2GB RAM for Window s and Mac's respectively (without webcam) with a minimum of I-3 7th Gen processors@ 2.4Ghz. and the most recen t version of MS Office (installed) (all programs: Word, Excel, Outlook, PowerPoint). Also, a minimum of 25GBW of internal GPU.
- A pair of headphones

Work Shift (either of the following may be allocated):

Mon-Fri, 6:30 p.m. - 3:30 a.m. IST

Mon-Fri, 9:30 p.m. - 6:30 a.m. IST

Salary:

Up to 30% hike (max salary offered is 63.75k/month)

Company Reviews:

<https://www.glassdoor.co.in/Reviews/Wishup-Reviews-E1511572.htm?filter.iso3Language=en&>

Social Media Links:

LinkedIn - <https://www.linkedin.com/company/wishup-services/>

Facebook - <https://www.facebook.com/wishupnow/>

Twitter - <https://twitter.com/wishupnow>

Instagram - <https://www.instagram.com/wishupnow/>

Training at Wishup:

<https://www.youtube.com/watch?v=6Uolga8D0J4>

Life at Wishup:

https://www.youtube.com/watch?v=qHfMod_jmNA

For more info, drop an email to apply@wishup.co

***All job offers will be contingent upon the successful completion of the professional reference check

Page 5 - Job Description 33:

About the job

Experience 3 To 6

Job Responsibilities

Power BI Report development.

Building Analysis Services reporting models.

Developing visual reports, RPI scorecards, and dashboards using Power BI desktop.

Connecting data sources, importing data, and transforming data for Business intelligence.

Analytical thinking for translating data into informative reports and visuals.

Capable of implementing row-level security on data along with an understanding of application security layer mo dels in Power BI

Should have an edge over making DAX queries in Power BI desktop.

Expert in using advanced-level calculations on the data set.

Responsible for design methodology and project documentaries

Should be able to develop tabular and multidimensional models that are compatible with data warehouse standard s.

Very good communication skills must be able to discuss the requirements effectively with the client teams, and with internal teams.

Page 5 - Job Description 34:

About the job

* Remote Position based anywhere in India

Join a dynamic company that is growing at an explosive rate. Supply Wisdom's patented solution is transforming the way supply chain, procurement and third-party risk leaders manage risks and operational resilience. Our ma rket-leading risk intelligence solution leverages the latest advancements in AI, Machine Learning, and data sci ence to deliver the real-time early-warning risk intelligence that enterprises critically need now to secure th eir supply chains, prevent disruptions, and ensure operational resiliency. The demand for our solution is stron ger than ever, and our team must expand to keep up.
In January 2022, we closed a significant institutional round led by Fulcrum Equity Partners to fund our growth and market expansion into new verticals and new geographies. Join us at this exciting growth stage as stock op tions may be awarded this position upon board approval.

Objective: The HubSpot Administrative team will be responsible for executing the da y-to-day configuration, administrative support, maintenance, and improvement of our CRM platform. The work perf ormed will be produced in a highly collaborative environment and work closely with functional leaders within th e Sales, Marketing and Customer Experience Teams.

Responsibilities

Serve as delegated system administrator for the HubSpot platform, handling all basic administrative functions i ncluding requesting user account access, building reports and dashboards, developing workflows, data hygiene, a nd other routine tasks
Create needed improvements within CRM for users from Marketing, Sales and Customer Experience
Build and work with the administration and integration of other third-party HubSpot applications including API connecto rs
Complete regular internal system audits and prepare for upgrades

Coordinate the onboarding of new CRM users including training, business process evaluation, and implementation
Coordinate the evaluation, scope, and completion of new development requests
Act as the liaison between Sales, Marketing and Customer Experience, and vendors
Provide internal users with CRM support and training where needed, acting as the first line of customer service before requests are escalated

Perform data migrations and imports as necessary

Build and execute marketing automation and support lead segmentation, targeting, and lead nurture strategies

Create marketing, recruiting, admissions, enrollment and graduation reports, queries, and dashboards within Hub Spot

Participate in the CRM community; stay current with quarterly HubSpot, and upgrades, evaluate new features and assist with the release of new system functionality

Be an advocate for our CRMs within the organization and advocate for the expansion of their use

Support Sales, Marketing and Customer Experience as they request updates in, reports from, and knowledge of Hub Spot.

Requirements

Minimum degree from an accredited university or college. A major emphasis in computer science, information s ystems, marketing and/or related field is preferred
Minimum of 2 years of progressively responsible experience with CRM systems
Advanced knowledge of data visualization technologies (e.g Tableau)
Ability to work independently as well as in a team

Our Commitment to You:

At Supply Wisdom, we have three core values:

1) People First

2) Client Next

3) Better Place 360

We believe our people come first. Empowering our people will enable them to bring tremendous value to our clien ts. Making the world a better place, not just for us but for those around us, is our way of expressing gratitud e and encouraging richer lives.
We offer a competitive salary and generous benefits. In addition, we offer a vibrant work environment, a global team filled with passionate and fun-loving people coming from diverse cultures and backgrounds.

If you are looking to make an impact in delivering market-leading risk management solutions, empowering our cli ents, and making the world a better place, then Supply Wisdom is the place for you.
Please note, Supply Wisdom has adopted a policy requiring all team members to be fully vaccinated against COVID -19, subject to limited exemptions based upon applicable state laws and regulations.

You can learn more at supplywisdom.com and on LinkedIn.

Page 5 - Job Description 35:

About the job

We're Looking for a Associate Data Steward Analyst This role is Office Based

The Data Steward Team exists to maintain accurate, actionable, and non-duplicative account data, that accuratel y reflects corporate hierarchies and key data points in Salesforce for both Clients & Prospects and enables Sal es to better manage their Clients or target their Prospects. This is achieved by both validating all new Accoun ts added to SFDC (initially), and on-going maintenance of existing Account data via quarterly & ad-hoc updates. This role requires subject matter experts on key account data, including interpreting key data points based on Global Rules of Engagement and understanding and enforcing all rules around updating Account data and Account movement across reps or teams.

Job Functions & Responsibilities

Generate & Validate new accounts in CRM

Enrich & Expand Customer & Contact Data in CRM

Manage Data Quality (Data Cleanup & Deduplication in CRM)

Enterprise Data Steward role is responsible for ensuring all business units adhere to and maintain alignment to the

Enterprise Data Governance Program

Define ownership and accountability of our critical data assets to ensure they are effectively managed and main tain integrity by Data Stewards/Analysts. Build and maintain accurate, actionable, and non-duplicative a ccount data, that accurately reflects corporate hierarchies and key data points in Salesforce for both Clients & Prospects and enables

Sales to better manage their Clients or target their Prospects.

Validating all new Accounts added to SFDC (initially), and on-going maintenance of existing Account data via qu arterly & ad-hoc updates (once we have a trusted vendor).
Ensure that data within the CRM system is accurate, complete, and up-to-date. This involves performing regular data audits, identifying and correcting data errors, and monitoring data quality metrics.
Work with other departments within the organization to ensure that data from other systems (such as marketing a nd sales tools, sales platforms, and customer service platforms) are properly integrated with the CRM system. Being an Account Data SME (Subject Matter Expert) validating key information on all new Accounts created - enri ching as needed, preventing duplication, maintaining Account hierarchies, and supporting quarterly and ad-hoc u pdates of key account info via data enrichment.

Any account in Invalidated status will allow for Opportunity creation but will not allow quoting. This illustra tes the importance of timely turnaround to save time in having to merge duplicate accounts if not identified pr ior to rep creation.
Monitor SFDC queue for new incoming Accounts to validate
Maintain global SLA of 48-hour turnaround, always striving for team goal of 24-hour turnaround (excluding weeke nds and holidays)

Account data checks: Run dup checker for accounts not enriched by Marketing, Review accounts where sales reps o verride the duplicate check Merge accounts that are deemed duplicates if any data has been created in the dup a ccount

Other

Provide support to CRM system users, including training on data entry best practices and troubleshooting issues related to data quality or system performance.
Create reports and dashboards to provide insights into CRM data, such as customer behavior, sales performance, and marketing campaign effectiveness.
Lead or participate in projects related to the implementation of new CRM features or enhancements.
Identify data sets, develop data flows, understand data-related processes, and identify key data issues within business areas.

Establish and enforce policies and procedures for the proper management of CRM data, including defining data st andards, data quality rules, and data access controls.

Skills

Working experience as a technical data steward

Strong Knowledge & Data Governance & Quality - policies, processes and tools

Strong understanding and experience of utility industry terms

Knowledge / experience using WHAT TOOL Data Governance tool, strongly preferred

Ability to work with Senior Leaders

Must be very detail oriented, well organized, and have the ability to work independently, exercise good judgment t, and respond quickly to a variety of business demands
Strong communication skills, both written and verbal
Persistent in finding accurate information leveraging any tools available to you
Focused on consistency and thoroughness in everything you do
1-2 years of experience working with data in a detail-oriented field preferred

Our Culture

Our mission is to empower people, businesses and communities. A culture created less by what we do and more by who we are. When people ask what our team is about, we point to our core values: champion customer success, br inging our best, achieve together, get stuff done, and innovate every day. We're always on the lookout for new, ou rious and capable people who can help us achieve our goal and we are seeking diversity in the people who join o ur team. We want to make sure that our company reflects the demographic of our customers, clients, and the comm unities in which we operate. So if you want to work for a friendly, global, inclusive and innovative company, w e'd love to meet you!

What We Do

Cornerstone is a premier people development company. We believe people can achieve anything when they have the right development and growth opportunities. We offer organizations the technology, content, expertise and spec ialized focus to help them realize the potential of their people. Featuring comprehensive recruiting, personali zed learning, modern training content, development-driven performance management and holistic employee data man agement and insights, Cornerstone's people development solutions are successfully used by more than 100 million + people in 180+ countries and in nearly 50 languages.

Cornerstone takes special care to ensure the security and privacy of the data of its users.

Check us out on LinkedIn , Comparably , Glassdoor , and Facebook !

Total Jobs parsed: 35

```
In [11]: #seeing the length
len(job_descriptions)
```

```
Out[11]: 35
```

```
In [8]: # Convert the list to a DataFrame
df = pd.DataFrame(job_descriptions, columns=(*'job_description'))

# Save the DataFrame as a CSV file
df.to_csv('job_descriptions_linked.csv', index=False)
```

```
In [ ]:
```