

Singam Setty S A Deshik

☎ 8919480708 | ✉ deshiksingamsetty@gmail.com | 🌐 Deshik | 🔄 Deshik

EDUCATION

Matric: St.Joseph English School, Kurnool	2019
CBSE	Percentage : 92.2
Intermediate: Fiitjee Junior College, Vijayawada	2021
BIEAP	Percentage : 98.4
Indian Institute of Technology, Patna	2021-2025
B.Tech AI & DataScience	CPI: 8.57

PROJECTS

Green Budget Estimate	Sept. 2023 – Oct. 2023
Prof. Mayank Agarwal, IIT Patna	Github

- **Technologies used :** PHP, MySQL, Script, AG-GRID
- The "Green Budget Web Application" is a dynamic and user-friendly platform designed to provide easy access to comprehensive financial information on various government departments' budgets.

Business Trends and Market Analysis Seminar	Nov. 2023
Conducted independent research	

- **Topic:** Exploring Emerging Business Trends and Market Dynamics
- Conducted in-depth research and analysis on current business trends and market dynamics. Presented findings in a seminar format, exploring the implications for future business strategies.

Skills

Business Development Strategies

Market Research and Analysis

Sales and Negotiation Skills

Presentation and Pitching

Networking and Relationship Building

Strategic Planning and Execution

Data-driven Decision Making

Customer Needs Assessment

Technical Skills

Key courses taken include Business Development Strategies and Tactics, Market Research and Analysis for Sales, Sales and Marketing Fundamentals, Negotiation and Persuasion Skills, Customer Relationship Management (CRM), and Strategic Planning for Business Growth.

Achievements

JEE Advanced Rank 2021 3392(general category).

Jee Mains Rank 2021 1975(general category).

Secured National 1st Rank in NTC Maths Olympiad won laptop.