# Ceylon Digital Funding Force



Introductory Presentation
Corporate and IT Presentation

### **Our Company**



**Ceylon Digital Funding Force** (Pvt) Ltd, or "**CDFF**", is a revolutionary new company in the competitive yet opportunity-filled industry of financial services of Sri Lanka.

**Our Vision:** Driven to be the best digital funding force in Sri Lanka.

Our Mission: Understanding your passion to borrow.

Our Tagline: A Future Together

Overall, the core aim of CDFF is to become Sri Lanka's pioneering fully digitalised and AI-based operational framework with lower overhead costs,

### **Our Products**



#### Our core three products:

- 1. SME sector funding (50% of our business by phase III)
- 2. Higher education funding (25% of our business by phase III)
- 3. Discounting client assets (15% of our business by phase III)

Our additional products (10% of our business by phase III):

- 4. Consumer loans
- 5. Real estate facilities
- 6. Pawning facilities

### **Our Three Phases**



	Duration	Key Focus	Operation
PHASE I	First 12 months	Network building and initial proof of concept with 1,000 clients	Traditional / manual plus digitalised
PHASE II	Next 12 months	Enhanced growth and acquiring 2,500 SMEs	A digital platform combined with manual where required
PHASE III	Next 12 months (3 years completed)	Integration of AI and fully digital technologies and acquisition of 5,000+ clients	Complete AI-based and digitalised platform and ecosystem

## Our IT Requirements



#### AI, Digital, and IT-based Framework for:

- 1. Automated Credit Evaluation of Customers
- 2. Automated Risk Analysis of Customers and SMEs
- 3. Financial and accounting-based service digitization
- 4. Corporate website and web-based system for internal use
- 5. Web-based system for student and educational loan management
- 6. Mobile application to manage all operation (for internal staff and customers)
- 7. Automated documentation, customer profiles, and data-driven framework