



Fall Catalog

Commitment to Quality

Northwind Traders is committed to bringing you products of the highest quality from all over the world. If at any time you are not completely satisfied with any of our products, you may return them to us for a full refund.

Tour the Gastronomic World with Northwind Traders!

When Northwind Traders buyers set out to search for the Wonders of the Gastronomic World they found a lot more than seven of them. And here they are--tastefully presented in our Fall Catalog.

The beverages and confections we're featuring this fall are sure to please even the most discerning palates.

For thirst quenchers, try exotic Chang, hearty Laughing Lumberjack Lager, robust Rahnbräu Klosterbier, and refreshing Lakkalikööri.

And for a taste of something sweet, try Pavlova, the intriguing meringue dessert from Australia; Teatime Chocolate Biscuits from England, tasty Maxilake from Finland; and the Berlin speciality, NuNuCa Nu-Nougat-Creme.

Our sales representatives are ready to take your orders now. For your convenience, we've included details on ordering on the last page of this catalog.

Produce

Dried fruit and bean curd

Items Count: 5

Lowest Price: \$10.00

Total Sales: \$99,984.58

Highest Price: \$53.00



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|---------------------------------|-------------|--------------------|-------------|
| Uncle Bob's Organic Dried Pears | 7 | 12 - 1 lb pkgs. | \$30.00 |
| Tofu | 14 | 40 - 100 g pkgs. | \$23.25 |
| Rössle Sauerkraut | 28 | 25 - 825 g cans | \$45.60 |
| Manjimup Dried Apples | 51 | 50 - 300 g pkgs. | \$53.00 |
| Longlife Tofu | 74 | 5 kg pkg. | \$10.00 |

Meat/Poultry

Prepared meats

Items Count: 6

Lowest Price: \$7.45

Total Sales: \$163,022.36

Highest Price: \$123.79



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|-------------------------|-------------|----------------------|-------------|
| Mishi Kobe Niku | 9 | 18 - 500 g pkgs. | \$97.00 |
| Alice Mutton | 17 | 20 - 1 kg tins | \$39.00 |
| Thüringer Rostbratwurst | 29 | 50 bags x 30 sausgs. | \$123.79 |
| Perth Pasties | 53 | 48 pieces | \$32.80 |
| Tourtière | 54 | 16 pies | \$7.45 |
| Pâté chinois | 55 | 24 boxes x 2 pies | \$24.00 |

Grains/Cereals

Breads, crackers, pasta, and cereal

Items Count: 7

Lowest Price: \$7.00

Total Sales: \$95,744.59

Highest Price: \$38.00



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|-------------------------------|-------------|--------------------|-------------|
| Gustaf's Knäckebröd | 22 | 24 - 500 g pkgs. | \$21.00 |
| Tunnbröd | 23 | 12 - 250 g pkgs. | \$9.00 |
| Singaporean Hokkien Fried Mee | 42 | 32 - 1 kg pkgs. | \$14.00 |
| Filo Mix | 52 | 16 - 2 kg boxes | \$7.00 |
| Gnocchi di nonna Alice | 56 | 24 - 250 g pkgs. | \$38.00 |
| Ravioli Angelo | 57 | 24 - 250 g pkgs. | \$19.50 |
| Wimmers gute Semmelknödel | 64 | 20 bags x 4 pieces | \$33.25 |

Dairy Products

Cheeses

Items Count: 10

Lowest Price: \$2.50

Total Sales: \$234,507.29

Highest Price: \$55.00



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|---------------------------|-------------|--------------------|-------------|
| Queso Cabrales | 11 | 1 kg pkg. | \$21.00 |
| Queso Manchego La Pastora | 12 | 10 - 500 g pkgs. | \$38.00 |
| Gorgonzola Telino | 31 | 12 - 100 g pkgs | \$12.50 |
| Mascarpone Fabioli | 32 | 24 - 200 g pkgs. | \$32.00 |
| Geitost | 33 | 500 g | \$2.50 |
| Raclette Courdavault | 59 | 5 kg pkg. | \$55.00 |
| Camembert Pierrot | 60 | 15 - 300 g rounds | \$34.00 |
| Gudbrandsdalsost | 69 | 10 kg pkg. | \$36.00 |
| Fløtemysost | 71 | 10 - 500 g pkgs. | \$21.50 |
| Mozzarella di Giovanni | 72 | 24 - 200 g pkgs. | \$34.80 |

Beverages

Soft drinks, coffees, teas, beers, and ales

Items Count: 12

Lowest Price: \$4.50

Total Sales: \$267,868.18

Highest Price: \$263.50



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|---------------------------|-------------|---------------------|-------------|
| Chai | 1 | 10 boxes x 20 bags | \$18.00 |
| Chang | 2 | 24 - 12 oz bottles | \$19.00 |
| Guaraná Fantástica | 24 | 12 - 355 ml cans | \$4.50 |
| Sasquatch Ale | 34 | 24 - 12 oz bottles | \$14.00 |
| Steeleye Stout | 35 | 24 - 12 oz bottles | \$18.00 |
| Côte de Blaye | 38 | 12 - 75 cl bottles | \$263.50 |
| Chartreuse verte | 39 | 750 cc per bottle | \$18.00 |
| Ipoh Coffee | 43 | 16 - 500 g tins | \$46.00 |
| Laughing Lumberjack Lager | 67 | 24 - 12 oz bottles | \$14.00 |
| Outback Lager | 70 | 24 - 355 ml bottles | \$15.00 |
| Rhönbräu Klosterbier | 75 | 24 - 0.5 l bottles | \$7.75 |
| Lakkalikööri | 76 | 500 ml | \$18.00 |

Condiments

Sweet and savory sauces, relishes, spreads, and seasonings

Items Count: 12

Lowest Price: \$10.00

Total Sales: \$106,047.09

Highest Price: \$43.90



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|----------------------------------|-------------|---------------------|-------------|
| Aniseed Syrup | 3 | 12 - 550 ml bottles | \$10.00 |
| Chef Anton's Cajun Seasoning | 4 | 48 - 6 oz jars | \$22.00 |
| Chef Anton's Gumbo Mix | 5 | 36 boxes | \$21.35 |
| Grandma's Boysenberry Spread | 6 | 12 - 8 oz jars | \$25.00 |
| Northwoods Cranberry Sauce | 8 | 12 - 12 oz jars | \$40.00 |
| Genen Shouyu | 15 | 24 - 250 ml bottles | \$15.50 |
| Gula Malacca | 44 | 20 - 2 kg bags | \$19.45 |
| Sirop d'érable | 61 | 24 - 500 ml bottles | \$28.50 |
| Vegie-spread | 63 | 15 - 625 g jars | \$43.90 |
| Louisiana Fiery Hot Pepper Sauce | 65 | 32 - 8 oz bottles | \$21.05 |
| Louisiana Hot Spiced Okra | 66 | 24 - 8 oz jars | \$17.00 |
| Original Frankfurter grüne Soße | 77 | 12 boxes | \$13.00 |

Seafood

Seaweed and fish

Items Count: 12

Lowest Price: \$6.00

Total Sales: \$131,261.74

Highest Price: \$62.50



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|---------------------------------|-------------|--------------------|-------------|
| Ikura | 10 | 12 - 200 ml jars | \$31.00 |
| Konbu | 13 | 2 kg box | \$6.00 |
| Carnarvon Tigers | 18 | 16 kg pkg. | \$62.50 |
| Nord-Ost Matjeshering | 30 | 10 - 200 g glasses | \$25.89 |
| Inlagd Sill | 36 | 24 - 250 g jars | \$19.00 |
| Gravad lax | 37 | 12 - 500 g pkgs. | \$26.00 |
| Boston Crab Meat | 40 | 24 - 4 oz tins | \$18.40 |
| Jack's New England Clam Chowder | 41 | 12 - 12 oz cans | \$9.65 |
| Røgede sild | 45 | 1k pkg. | \$9.50 |
| Spegesild | 46 | 4 - 450 g glasses | \$12.00 |
| Escargots de Bourgogne | 58 | 24 pieces | \$13.25 |
| Röd Kaviar | 73 | 24 - 150 g jars | \$15.00 |

Confections

Desserts, candies, and sweet breads

Items Count: 13

Lowest Price: \$9.20

Total Sales: \$167,357.23

Highest Price: \$81.00



| Product Name: | Product ID: | Quantity Per Unit: | Unit Price: |
|----------------------------|-------------|----------------------|-------------|
| Pavlova | 16 | 32 - 500 g boxes | \$17.45 |
| Teatime Chocolate Biscuits | 19 | 10 boxes x 12 pieces | \$9.20 |
| Sir Rodney's Marmalade | 20 | 30 gift boxes | \$81.00 |
| Sir Rodney's Scones | 21 | 24 pkgs. x 4 pieces | \$10.00 |
| NuNuCa Nuß-Nougat-Creme | 25 | 20 - 450 g glasses | \$14.00 |
| Gumbär Gummibärchen | 26 | 100 - 250 g bags | \$31.23 |
| Schoggi Schokolade | 27 | 100 - 100 g pieces | \$43.90 |
| Zaanse koeken | 47 | 10 - 4 oz boxes | \$9.50 |
| Chocolade | 48 | 10 pkgs. | \$12.75 |
| Maxilaku | 49 | 24 - 50 g pkgs. | \$20.00 |
| Valkoinen suklaa | 50 | 12 - 100 g bars | \$16.25 |
| Tarte au sucre | 62 | 48 pies | \$49.30 |
| Scottish Longbreads | 68 | 10 boxes x 8 pieces | \$12.50 |



NORTHWIND
TRADERS

ORDER FORM

One Portals Way, Twin Points WA 98156
Phone: 1-206-555-1417 Fax: 1-206-555-5938

How to order:

To place your order, fill out this order form and return it to us. For fast personal service, call us at 1-206-555-1417. If you prefer to order by fax, prepare your order as you would for a mail-in, and then fax us at 1-206-555-5938.

Bill To: _____

Ship To: _____

Date of Order: _____

Date Required: _____ **Customer ID:** _____

| Product ID: | Product Name: | Unit Price: | Quantity: | Extended Price: |
|-----------------------------|---------------|-------------|-----------|-----------------|
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| Subtotal: | | | | |
| Freight (estimated): | | | | |
| Total: | | | | |

Ship Via (check one):

- ☐ Speedy Express
☐ United Package
☐ Federal Shipping