## Codex Insights Queries

Who prefers energy drink more?

SELECT Gender, count(respondent\_id) AS respondent

FROM dim\_repondents

**GROUP BY Gender** 

ORDER BY respondent DESC;

Gender	respondent
Male	6038
Female	3455
Non-binary	507

Which age group prefers energy drinks more?

SELECT Age, count(respondent\_id) AS respondent

FROM dim\_repondents

**GROUP BY Age** 

ORDER BY respondent DESC;

Age	respondent
19-30	5520
31-45	2376
15-18	1488
46-65	426
65+	190

Which type of marketing reaches the most Youth (15-30)?

SELECT Marketing\_channels, count(Response\_ID) AS respondent

FROM fact\_survey\_responses f

JOIN dim\_repondents dr ON f.Respondent\_ID = dr.Respondent\_ID

WHERE dr. Age = '15-18'

GROUP BY Marketing\_channels

ORDER BY respondent DESC;

Marketing_channels	respondent
Online ads	707
TV commercials	495
Outdoor billboards	117
Other	94
Print media	75

What are the preferred ingredients of energy drinks among respondents?

SELECT Ingredients\_expected, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

**GROUP BY Ingredients** expected

ORDER BY respondent DESC;

Ingredients_expected	respondent
Caffeine	3896
Vitamins	2534
Sugar	2017
Guarana	1553

What packaging preferences do respondents have for energy drinks?

SELECT Packaging\_preference, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Packaging\_preference

ORDER BY respondent DESC;

Packaging_preference	respondent
Compact and portable cans	3984
Innovative bottle design	3047
Collectible packaging	1501
Eco-friendly design	983
Other	485

Who are the current market leaders?

SELECT Current\_brands AS Brands, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Current\_brands

ORDER BY respondent DESC;

Brands	respondent
Cola-Coka	2538
Bepsi	2112
Gangster	1854
Blue Bull	1058
CodeX	980
Sky 9	979
Others	479

What are the primary reasons consumers prefer those brands over ours?

SELECT Reasons\_for\_choosing\_brands AS 'Reason', count(Response\_ID) AS respondent

FROM fact\_survey\_responses

where Current\_brands != "codex"

GROUP BY Reasons\_for\_choosing\_brands

ORDER BY respondent DESC;

Reason	respondent
Brand reputation	2393
Taste/flavor preference	1829
Availability	1715
Effectiveness	1572
Other	1511

Which marketing channel can be used to reach more customers?

SELECT Marketing\_channels, round(count(Response\_ID),2) AS respondent

FROM fact\_survey\_responses

**GROUP BY Marketing channels** 

ORDER BY respondent DESC;

Marketing_channels	respondent
Online ads	4020
TV commercials	2688
Outdoor billboards	1226
Other	1225
Print media	841

What do people think about our brand?

SELECT Heard\_before, COUNT(Respondent\_ID) AS Count\_of\_Response

FROM fact\_survey\_responses

GROUP BY Heard\_before

ORDER BY Count\_of\_Response DESC;

Heard_before	Count_of_Response
No	5553
Yes	4447

## SELECT Taste\_experience, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

WHERE Heard\_before = "Yes"

GROUP BY Taste\_experience

ORDER BY respondent DESC;

Taste_experience	respondent
3	1327
4	1101
5	884
2	679
1	456

## Which cities do we need to focus more on?

## **SELECT**

dc.City,

dc.Tier,

count(dc.City) AS 'Response',

round(count(dc.City) \* 100.0 / sum(count(dc.City)) OVER (), 2) AS Percentage

FROM fact\_survey\_responses fr

JOIN dim\_repondents dr ON fr.Respondent\_ID = dr.Respondent\_ID

JOIN dim\_cities dc ON dc.City\_ID = dr.City\_ID

WHERE fr.Brand\_perception = "Negative" or fr.Brand\_perception = "Neutral" and Current\_brands = 'codex'
GROUP BY dc.City, dc.Tier

ORDER BY percentage DESC;

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City	Tier	Response	Percentage
Bangalore	Tier 1	604	25.61
Hyderabad	Tier 1	379	16.07
Pune	Tier 2	333	14.12
Mumbai	Tier 1	319	13.53
Chennai	Tier 1	185	7.85
Ahmedabad	Tier 2	168	7.12
Jaipur	Tier 2	119	5.05
Kolkata	Tier 2	102	4.33
Delhi	Tier 1	94	3.99
Lucknow	Tier 2	55	2.33

Where do respondents prefer to purchase energy drinks?

SELECT Purchase location, count(Response ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Purchase\_location

ORDER BY respondent DESC;

Purchase_location	respondent
Supermarkets	4494
Online retailers	2550
Gyms and fitness centers	1464
Local stores	813
Other	679

What are the typical consumption situations for energy drinks among respondents?

SELECT Typical\_consumption\_situations, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Typical\_consumption\_situations

ORDER BY respondent DESC;

Typical_consumption_situations	respondent
Sports/exercise	4494
Studying/working late	3231
Social outings/parties	1487
Other	491
Driving/commuting	297

What factors influence respondents' purchase decisions, such as price range and limited edition packaging?

SELECT Limited\_edition\_packaging, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Limited\_edition\_packaging

ORDER BY respondent DESC;

Limited_edition_packaging	respondent
No	4023
Yes	3946
Not Sure	2031

SELECT Price\_range, count(Response\_ID) AS respondent

FROM fact\_survey\_responses

GROUP BY Price\_range

ORDER BY respondent DESC;

Price_range	respondent
50-99	4288
100-150	3142
Above 150	1561
Below 50	1009

Which area of business should we focus more on our product development? (Branding/taste/availability)

SELECT Reasons for choosing brands, count(Response ID) AS respondent

FROM fact\_survey\_responses

WHERE Current\_brands = "Codex"

GROUP BY Reasons\_for\_choosing\_brands

ORDER BY respondent DESC;

Reasons_for_choosing_brands	respondent
Brand reputation	259
Availability	195
Taste/flavor preference	182
Effectiveness	176
Other	168