Smart Accounts and Smart Licensing

A Smart Account is a Customer or Partner managed centralized account that provides you with full visibility and access control to your Cisco software licenses across your company. Smart Accounts, which are set up on <u>software.cisco.com</u>, are similar to online bank accounts where users can store, manage, and move assets from one place to another.

With your Smart Account you can:

- Manage, organize, and move software assets wherever they are needed most, in a centralized environment
- Easily track your software assets and allow access to your authorized Partners
- Optimize software investments by quickly identifying unused licenses

Reference Documents	Audience
Software Operation Exchange Page Training Schedule Orderable Smart Licensing SKU List FAQ	All
Module 1: Overview and Smart Accounts in CSC	Partner/ Distributor/ B2B
Module 2: Purchasing and Assigning Smart Accounts in CCW	Partner/ Distributor
Module 2: Purchasing and Assigning Smart Accounts for B2B	B2B
Module 3: License Management with Smart Accounts	Partner/ Distributor/ B2B
Smart Accounts and Smart Licensing for End Customers	End Customer
Smart Accounts Leading Practices - Partners	Partner/ Distributor/ B2B
Request Holding Smart Account Quick Reference Guide Complete Holding Smart Account Setup Quick Reference Guide	Partner/ Distributor/ B2B
Request Customer Smart Account Quick Reference Guide Complete Customer Smart Account Setup Quick Reference Guide	Partner/ Distributor/ B2B/ End Customer
Assist a Customer with Smart Account Set Up Quick Reference Guide	Partner/ Distributor/ B2B
Assign a Partner to Manage Account on your Behalf Quick Reference Guide	Partner/ Distributor/ B2B/ End Customer
Your Smart Account is Here!	Partner/ Distributor/ B2B



Contact Us

Hours of operation: 24 *5 (Sunday 18:00 CST - Friday 18:00 CST)

Contact Us: smart-account-help@cisco.com - For all SA issues related to Smart Accounts Management: licensing@cisco.com - For all license

management issues

Tool Link: http://cisco.com/go/smartaccounts

http://cisco.com/go/smartlicensing



More details on creating Smart Accounts:

- Request Customer Smart Account
- Setup Customer Smart Account



Today's Customer Pain Points

- PAKs(Product Activation Keys) and licenses are tied to the individual; limiting access and complicating RMA process
- Manually register all PAKs in LRP; time consuming process
- Lost or undelivered PAKs involve extra effort for partners and customers



What's changing with Smart Accounts for PAKs?

- PAKs, Devices, and licenses are visible at the enterprise level, simplifying license management
- PAKs are **automatically available** in License Registration Portal (LRP) when assigned to a Smart Account upfront in CCW Order
- Guaranteed Delivery PAKs will be available to all users with access to the Smart Account