# **Summary of the Project**

This project conducts an exploratory data analysis (EDA) on a given dataset to uncover meaningful insights and patterns. The main objective is to understand the distribution and relationships between various features and how they impact the target variable.

#### **Key Steps in the Analysis:**

## 1. Data Loading and Cleaning:

- The dataset was loaded and inspected for missing values and anomalies.
- Necessary data cleaning steps were applied, including handling missing values, renaming columns for clarity, and encoding categorical variables.

## 2. Exploratory Data Analysis:

- The data was analyzed using descriptive statistics to understand central tendencies and distributions.
- Relationships between categorical features and the target variable were visualized using count plots, bar plots, and stacked bar charts.
- Numerical features were explored through histograms and boxplots to identify outliers and distributions.

## 3. Visualization of Key Insights:

- A stacked bar chart was created to visualize the relationship between senior citizenship, customer churn, and other demographics.
- Other visualizations include customer churn rates across various attributes (e.g., gender, payment method, contract type).

## 4. Key Findings:

- Specific groups of customers (e.g., senior citizens, those on monthly contracts) exhibit higher churn rates.
- Payment methods like electronic checks show a higher churn rate compared to other payment options.

 Insights into feature importance and their relationship with churn were drawn, providing actionable suggestions for business strategies.

## 5. Conclusion:

- The analysis highlights critical factors influencing customer churn, helping businesses focus on retaining at-risk customers.
- Further steps could involve predictive modeling to better understand and predict churn behavior.