#### **Credit EDA Case Study**

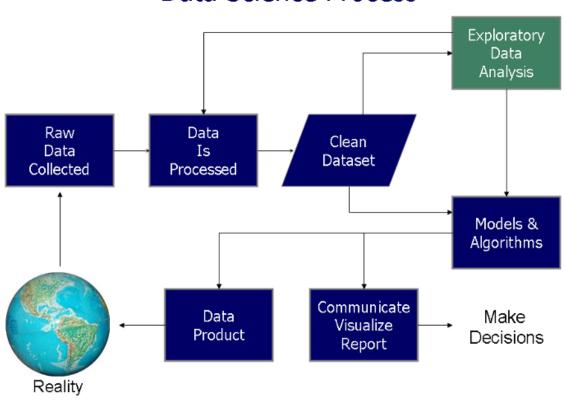


# Understanding Your Credit (Your Credit Report)

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### Flow Chart

#### **Data Science Process**



### Flow Chart



Raw Data was collected using Sampling Techniques from Real World Data



Application Data contains all the information of the client at the time of application. The data is about whether a client has payment difficulties.



Previous Application contains information about the client's previous loan data. It contains the data whether the previous application had been Approved, Cancelled, Refused or Unused offer.



Columns Description is data dictionary which describes the meaning of the variables.



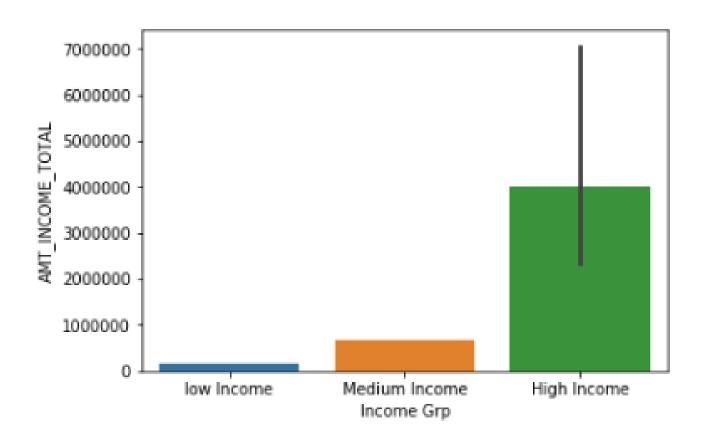
After Data Processing, the data was cleaned for Exploratory Data Analysis



Models are developed to generate Data Insights



Communicated the Data Product through Visualizations and Reports

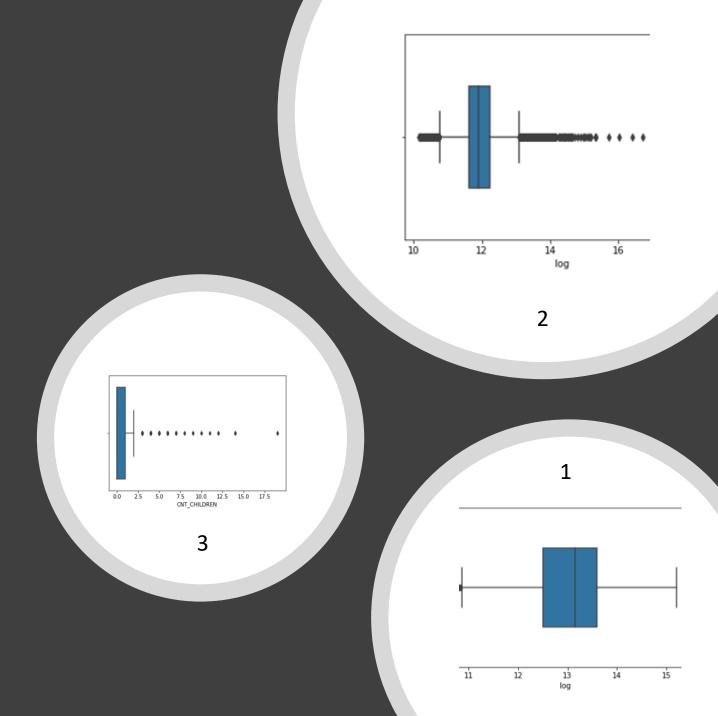


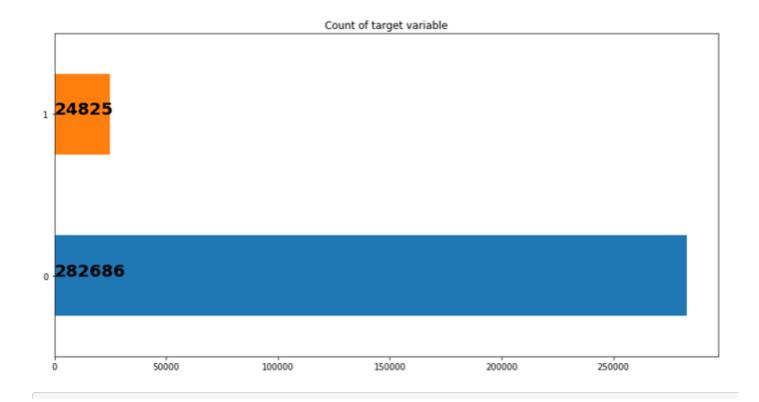
#### Loan Distribution Among Various Income Groups

- A study between Income and Loan disbursed shows that the High-Income Groups were able to secure more Loans than the Medium-Income and Low-Income Groups
- Here we converted AMT\_INCOME\_TOTAL & AMT\_CREDIT in to Low, medium and high by binning the loan amount to identify the distribution pattern

## Outliers for the Numerical Variable

- 1. AMT\_CREDIT
- 2. AMT\_INCOME\_TOTAL
- 3. CNT\_CHILDREN



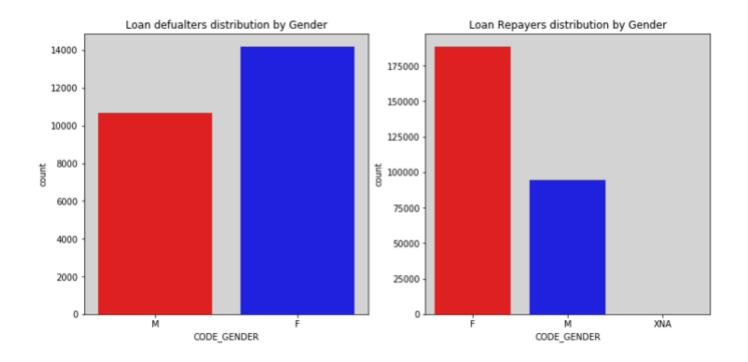


#### Target Variables

- The number of clients with Payment Difficulties are lesser than the ones with no payment issues
- 1 client with payment difficulties: he/she had late payment more than X days on at least one of the first Y installments of the loan in our sample, 0 - all other cases
- Data is highly imbalanced at nearly a ration of 11.4

# Univariate Analysis Parameters

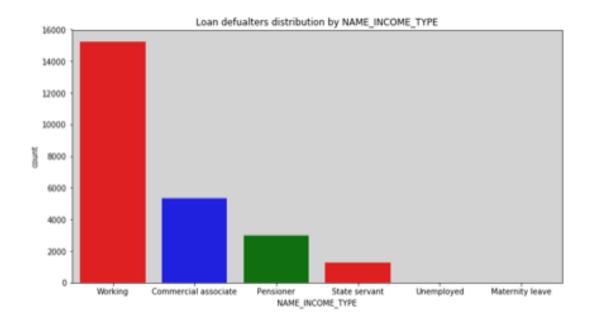
- 1. CODE\_GENDER
- 2. FLAG\_OWN\_REALTY
- 3. NAME\_CONTRACT\_TYPE
- 4. NAME\_EDUCATION\_TYPE
- 5. NAME\_INCOME\_TYPE
- 6. NAME\_TYPE\_SUITE
- 7. ORGANIZATION\_TYPE
- 8. AMT\_ANNUITY
- 9. AMT\_CREDIT
- 10. AMT\_INCOME\_TOTAL
- 11. CNT\_CHILDREN
- 12. NAME\_CONTRACT\_TYPE
- 13. NAME\_PAYMENT\_TYPE
- 14. NAME\_CLIENT\_TYPE
- 15. NAME\_PRODUCT\_TYPE

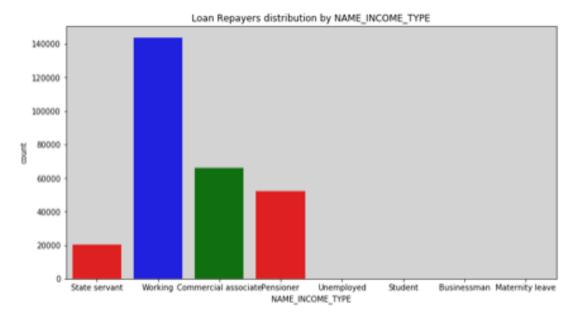


## Univariate Analysis : Gender Distribution

- Among the Loan Defaulters, Females outnumber Males
- Even in case of Loan
   Repayment there are more females than males.
- So loan is disbursed more to females than males

#### Bivariate Analysis: Income Type Distribution Vs Loan Default & Repayment





Bivariate Analysis: Income Type Distribution Vs Loan Bivariate Analysis: Income Type Distribution Vs Loan Default & Repayment Default & Repayment

Working
Income type
find it difficult
to pay back the
Loan

The State
Servants won't
find it difficult
paying back
the loan

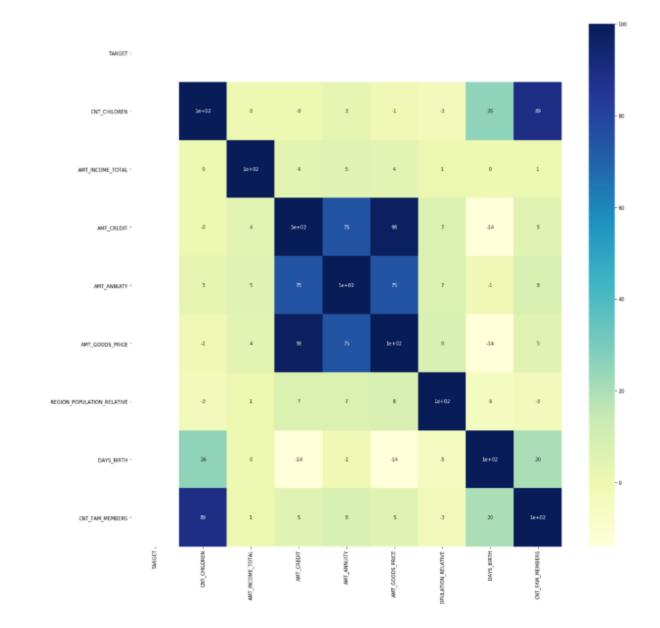
The Working
Income groups
are more in
need of the
loans

Unemployed and Students aren't given Loans

Correlation of
Numerical
Parameters
for Target
Variable = 1

#### Correlation is highest for:

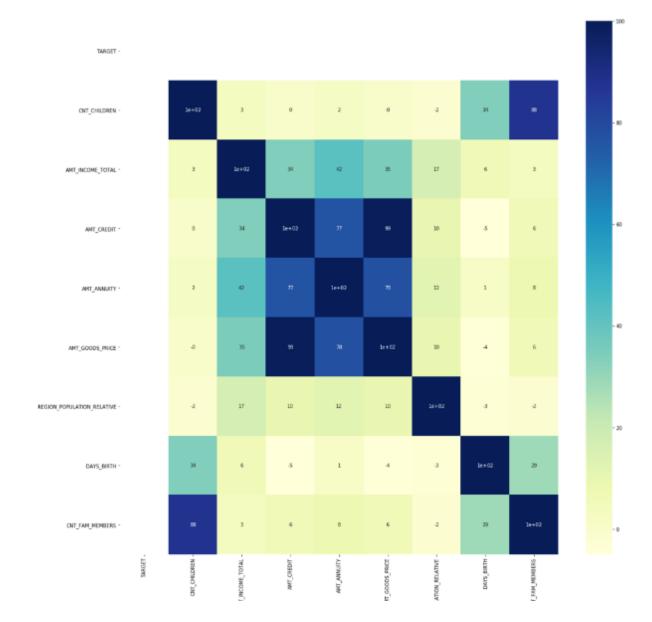
- AMT\_CREDIT
- AMT\_GOODS\_PRICE



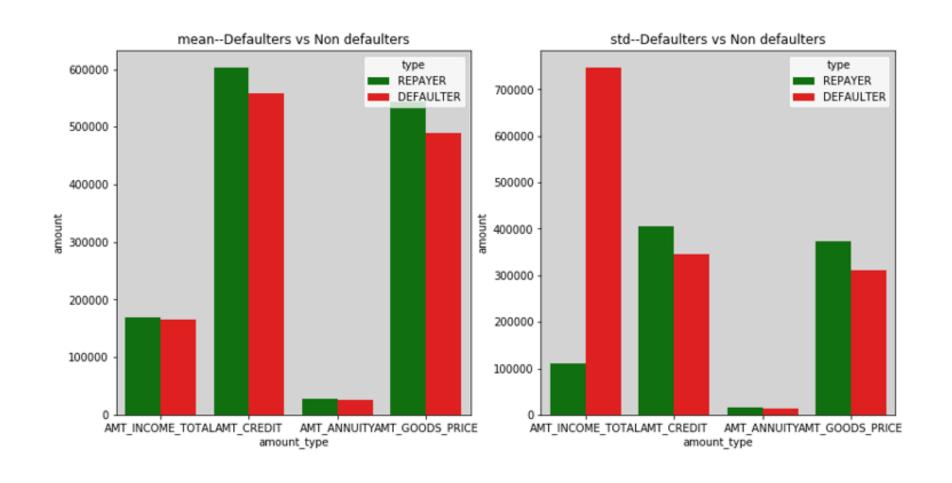
# Correlation of Numerical Parameters for Target Variable = 0

#### Correlation is highest for:

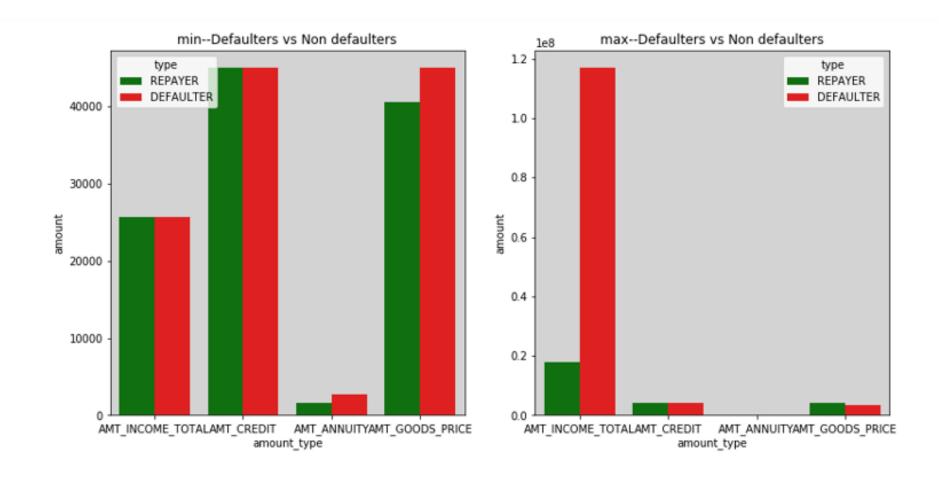
- AMT\_GOODS\_PRICE
- Older people in new jobs are more likely to default



#### Univariate Segmented Analysis: Defaulters Vs Non-Defaulters



#### Univariate Segmented Analysis: Defaulters Vs Non-Defaulters



## Bivariate Analysis

```
AMT INCOME TOTAL
AMT_CREDIT
'AMT ANNUITY
AMT_GOODS_PRICE
DAYS DECISION
HOUR APPR PROCESS START
NAME CONTRACT TYPE
CODE_GENDER
FLAG_OWN_CAR
FLAG OWN REALTY
```

#### Bivariate Analysis: Gender Vs Average Income, Credit, Annuity and Goods Price



Bivariate Analysis: Gender Vs Average Income, Credit, Annuity and Goods Price

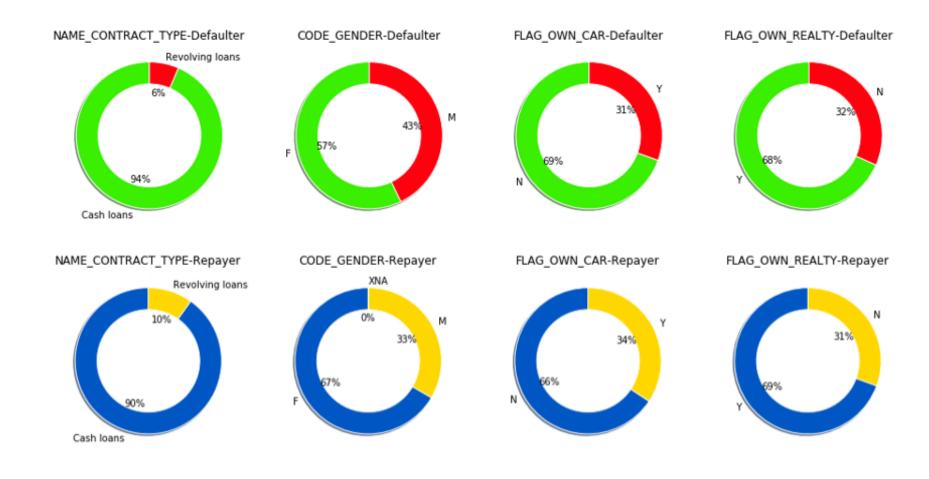
The Average Income of Males is larger than that of Females

The Credit Amount received by Males is larger than Females

When it comes to Annual Annuity there isn't significant difference between both genders

The Price of Goods for which the loan is availed is higher for Males than that of females

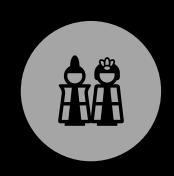
## Bivariate Analysis: Distribution of contract type, gender, own car, own house with respect to Repayment status



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Cash Loans are more in Subscription than the Revolving Loans



Females are the recipients of most loans



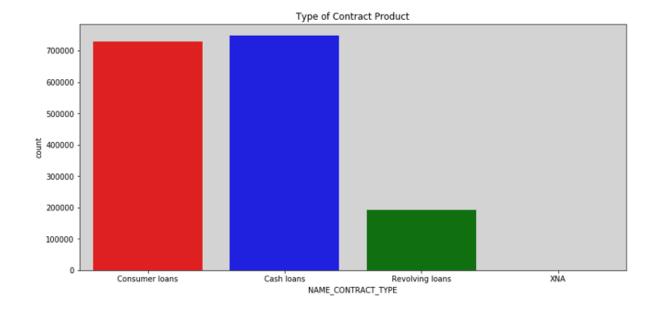
Car Owners don't default on loan lesser than Non car owners

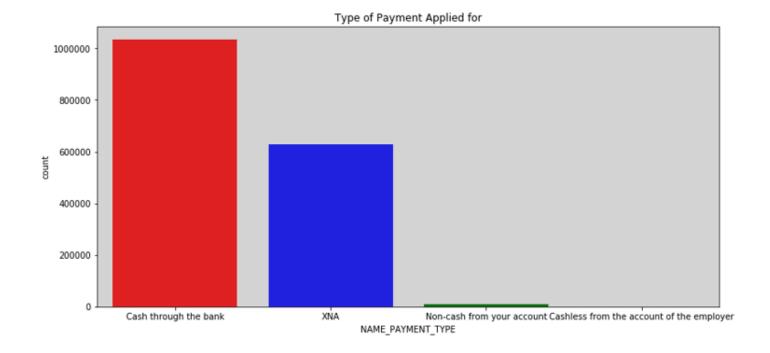


Owning a flat/ Home doesn't affect the status of defaulting or repayment of the loan

#### Univariate Analysis: Contract Product Distribution based on Previous Applications

• The Loan Product Type in highest subscription is the Cash Loan followed by the Consumer Loans



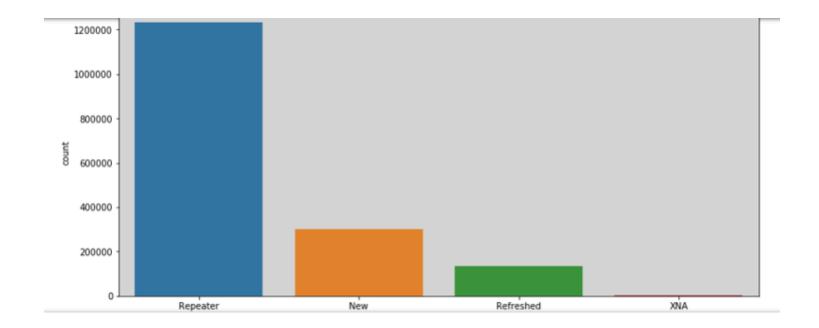


Univariate Analysis: Types of Payment applied for based on Previous Applications

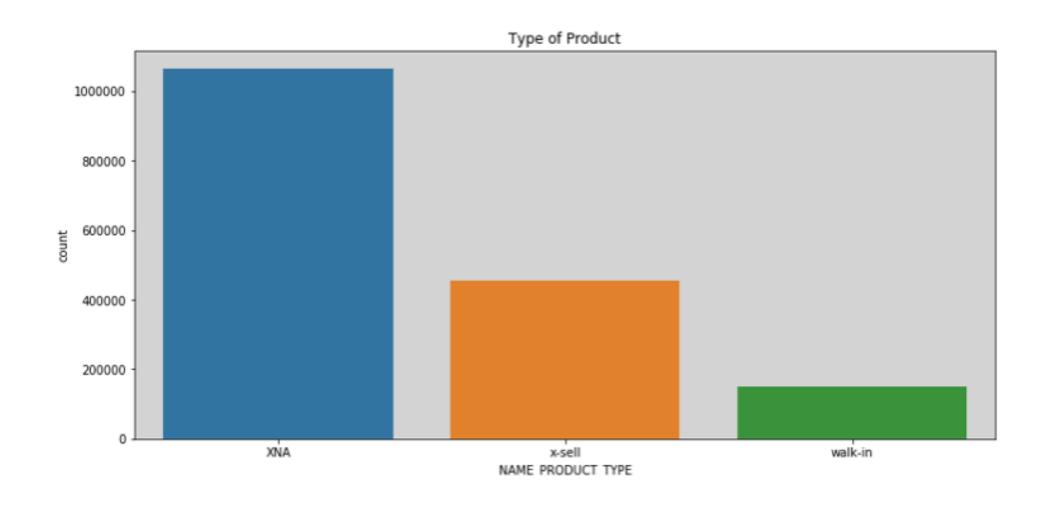
- Most of the Loans subscribed are cash loans.
- Non-Cash/ Cashless Payments have less penetration

#### Univariate Analysis: Client Type based on Previous Applications

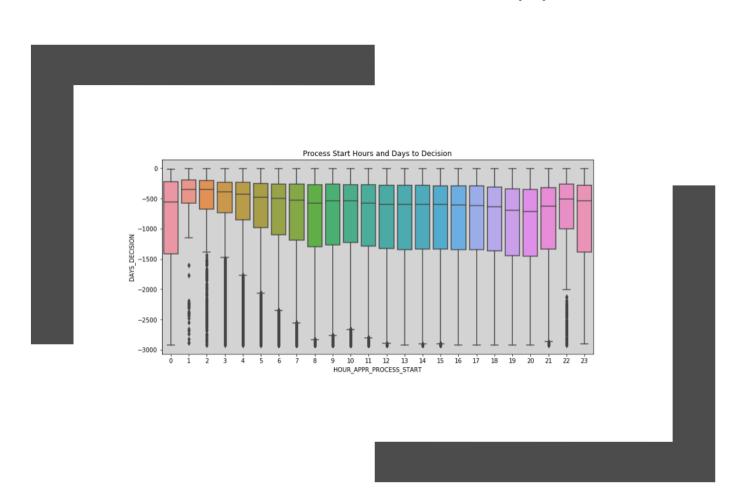
Its previous customers who keep on applying for loans again



### Univariate Analysis: Product Type based on Previous Applications



## Bivariate Analysis: Process Start Hours Vs Days to Decision in Previous Applications



Bivariate Analysis
 between the Point of
 Loan applications and
 the number of days
 taken for the decision

## Final Suggestions

- There is a huge untapped market for Cashless Loans
- Even though the females are the highest recipients of the loans, the expenditure and average income is higher for males
- The higher income groups secure most of the loans
- While analyzing the Previous applications we can see that it's the repeated customers that mostly apply for loans
- Older people in new jobs are more likely to default

