

**FILTERS** 

region All **Customer**market All **Netsales Performance**division All **All values are in USD** 

| Customer                 | 2019  | 2020  | 2021  | 21 vs 20       |
|--------------------------|-------|-------|-------|----------------|
| Acclaimed Stores         | 1.4M  | 2.9M  | 10.9M | 278.1%         |
| All-Out                  |       | 0.2M  | 0.8M  | 395.7%         |
| Amazon                   | 12.2M | 37.5M | 82.1M | 118.9%         |
| Argos (Sainsbury's)      | 0.4M  | 0.7M  | 2.3M  | 206.0%         |
| Atlas Stores             | 0.2M  | 0.7M  | 3.2M  | 370.3%         |
| Atliq e Store            | 7.2M  | 23.7M | 53.0M | 123.8%         |
| AtliQ Exclusive          | 9.6M  | 17.7M | 61.1M | 245.8%         |
| BestBuy                  | 0.9M  | 1.8M  | 6.3M  | 256.1%         |
| Boulanger                | 0.2M  | 0.8M  | 4.1M  | 392.9%         |
| Chip 7                   | 0.6M  | 1.3M  | 5.5M  | 316.1%         |
| Chiptec                  |       | 0.4M  | 3.0M  | 622.0%         |
| Control                  | 0.9M  | 2.2M  | 7.7M  | 249.2%         |
| Coolblue                 | 0.5M  | 1.2M  | 4.2M  | 260.0%         |
| Costco                   | 1.1M  | 2.8M  | 9.3M  | 237.4%         |
| Croma                    | 1.7M  | 2.5M  | 7.5M  | 205.1%         |
| Currys (Dixons Carphone) | 0.3M  | 0.8M  | 1.9M  | 146.9%         |
| Digimarket               | 0.8M  | 1.7M  | 4.1M  | 141.1%         |
| Ebay                     | 2.6M  | 6.3M  | 15.2M | 142.2%         |
| Electricalsara Stores    | 0.1M  | 0.6M  | 1.9M  | 186.0%         |
| Electricalsbea Stores    |       | 0.1M  | 0.7M  | 404.6%         |
| Electricalslance Stores  | 0.1M  | 0.7M  | 2.3M  | 213.3%         |
| Electricalslytical       | 1.8M  | 2.6M  | 11.9M | 357.5%         |
| Electricalsocity         | 2.3M  | 3.5M  | 12.4M | 258.8%         |
| Electricalsquipo Stores  | 0.2M  | 0.7M  | 3.6M  | 435.3%         |
| Elite                    | 0.4M  | 0.8M  | 4.1M  | 395.5%         |
| Elkjøp                   | 0.5M  | 1.3M  | 5.2M  | 291.9%         |
| Epic Stores              | 0.4M  | 0.9M  | 4.2M  | 346.1%         |
| Euronics                 | 0.4M  | 0.9M  | 3.9M  | 344.7%         |
| Expert                   | 0.8M  | 1.8M  | 6.4M  | 264.0%         |
| Expression               | 1.7M  | 3.0M  | 9.8M  | 228.2%         |
| Ezone                    | 1.5M  | 2.0M  |       | 291.6%         |
| Flawless Stores          | 0.1M  | 0.5M  | 1.8M  | 296.3%         |
| Flipkart                 | 2.9M  | 8.3M  | 19.3M | 131.0%         |
| Fnac-Darty               | 0.5M  | 0.8M  | 2.9M  | 249.8%         |
| Forward Stores           | 0.6M  | 1.5M  | 4.1M  | 172.0%         |
| Girias                   | 1.5M  | 2.1M  | 8.7M  | 319.3%         |
| Info Stores              | 0.1M  | 0.5M  | 1.8M  | 284.1%         |
| Insight                  | 0.4M  | 1.0M  | 2.8M  | 171.8%         |
| Integration Stores       |       | 0.2M  | 1.4M  | <b>7</b> 87.2% |



| Leader           | 4.7M  | 6.0M   | 18.8M 214.8%        |
|------------------|-------|--------|---------------------|
| Logic Stores     | 0.2M  | 0.9M   | 4.8M 415.2%         |
| Lotus            | 1.5M  | 2.1M   | 8.1M 282.6%         |
| Neptune          | 1.0M  | 3.4M   | 16.1M ☐371.5%       |
| Nomad Stores     | 0.5M  | 1.6M   | 4.0M   146.9%       |
| Notebillig       | 0.2M  | 0.4M   | 1.1M 187.4%         |
| Nova             |       | 0.0M   | 0.4M <b>2564.9%</b> |
| Novus            | 1.9M  | 3.7M   | 9.9M 164.2%         |
| Otto             | 0.3M  | 0.4M   | 1.2M 198.6%         |
| Premium Stores   | 0.5M  | 1.1M   | 3.9M 253.1%         |
| Propel           | 1.6M  | 2.5M   | 10.8M ☐ 340.6%      |
| Radio Popular    | 0.5M  | 1.5M   | 5.3M 262.6%         |
| Radio Shack      | 0.8M  | 1.7M   | 5.4M 211.5%         |
| Reliance Digital | 1.6M  | 2.6M   | 9.7M <b>2</b> 77.9% |
| Relief           | 0.4M  | 1.0M   | 4.1M <b>3</b> 03.6% |
| Sage             | 4.8M  | 6.4M   | 20.7M 221.5%        |
| Saturn           | 0.2M  | 0.4M   | 1.2M 210.5%         |
| Sorefoz          | 0.6M  | 1.1M   | 4.7M 333.6%         |
| Sound            | 0.6M  | 1.7M   | 4.4M 160.3%         |
| Staples          | 1.2M  | 2.9M   | 8.8M 207.0%         |
| Surface Stores   | 0.1M  | 0.5M   | 2.1M <b>2</b> 98.8% |
| Synthetic        | 1.9M  | 4.4M   | 12.2M 176.0%        |
| Taobao           | 0.2M  | 1.3M   | 3.3M 148.7%         |
| UniEuro          | 0.6M  | 1.6M   | 7.3M 357.0%         |
| Vijay Sales      | 1.7M  | 2.1M   | 8.5M <b>2</b> 97.8% |
| Viveks           | 1.6M  | 2.2M   | 7.8M <b>24</b> 8.1% |
| walmart          | 1.3M  | 2.6M   | 9.7M 270.4%         |
| Zone             | 0.3M  | 1.6M   | 5.3M 236.2%         |
| Grand Total      | 87.5M | 196.7M | 598.9M 204.5%       |



**FILTERS** 

region All division All Market
Performance vs Target
All values are in USD

| Country               | 2019  | 2020   | 2021   | target21 | 2021 - target | %                     |
|-----------------------|-------|--------|--------|----------|---------------|-----------------------|
| Australia             | 3.9M  | 10.7M  | 21.0M  | 23.2M    | -2.2M         | -9 <mark>.54%</mark>  |
| Austria               |       | 0.1M   | 2.8M   | 3.2M     | -0.3M         | -10.50%               |
| Bangladesh            | 0.5M  | 2.3M   | 7.0M   | 7.7M     | -0.7M         | -9 <mark>.35%</mark>  |
| Canada                | 4.8M  | 12.2M  | 35.1M  | 40.1M    | -5.1M         | -12.63%               |
| China                 | 1.4M  | 5.4M   | 22.9M  | 25.0M    | -2.1M         | -8. <mark>28%</mark>  |
| France                | 4.0M  | 7.5M   | 25.9M  | 28.1M    | -2.2M         | -7. <mark>78%</mark>  |
| Germany               | 2.6M  | 4.7M   | 12.0M  | 13.5M    | -1.5M         | -1 <mark>1.29%</mark> |
| India                 | 30.8M | 49.8M  | 161.3M | 170.8M   | -9.6M         | -5.5 <mark>9%</mark>  |
| Indonesia             | 2.5M  | 6.2M   | 18.4M  | 20.8M    | -2.4M         | -11.45%               |
| Italy                 | 2.9M  | 4.5M   | 11.7M  | 12.8M    | -1.0M         | -8. <mark>22%</mark>  |
| Japan                 |       | 1.9M   | 7.9M   | 8.2M     | -0.3M         | -3.96 <mark>%</mark>  |
| Netherlands           | 0.2M  | 3.4M   | 8.0M   | 8.6M     | -0.7M         | -7. <mark>59%</mark>  |
| Newzealand            |       | 2.0M   | 11.4M  | 12.8M    | -1.4M         | -1 <mark>0.95%</mark> |
| Norway                |       | 2.5M   | 13.7M  | 15.1M    | -1.4M         | -9 <mark>.50%</mark>  |
| Pakistan              | 0.6M  | 4.7M   | 5.7M   | 6.2M     | -0.5M         | -8.48%                |
| Philiphines           | 5.7M  | 13.4M  | 31.9M  | 34.4M    | -2.5M         | -7. <mark>27%</mark>  |
| Poland                | 0.4M  | 2.8M   | 5.2M   | 6.1M     | -0.9M         | -15.35%               |
| Portugal              | 0.7M  | 3.6M   | 11.8M  | 12.3M    | -0.5M         | -4.12 <mark>%</mark>  |
| South Korea           | 12.8M | 17.3M  | 49.0M  | 53.3M    | -4.4M         | -8. <mark>18%</mark>  |
| Spain                 |       | 1.8M   | 12.6M  | 14.4M    | -1.8M         | -12.39%               |
| Sweden                | 0.1M  | 0.2M   | 1.8M   | 2.0M     | -0.2M         | -1 <mark>0.00%</mark> |
| <b>United Kingdom</b> | 2.0M  | 8.1M   | 34.2M  | 37.1M    | -3.0M         | -8. <mark>02%</mark>  |
| USA                   | 11.5M | 31.9M  | 87.8M  | 98.0M    | -10.2M        | -10.44%               |
| <b>Grand Total</b>    | 87.5M | 196.7M | 598.9M | 653.8M   | -54.9M        | -8.40%                |



#### **FILTERS**

region All Level Report
customer All All values are in USD

| Division           | 2020   | 2021   | 21 vs 20 |
|--------------------|--------|--------|----------|
| N & S              | 51.4M  | 94.7M  | 84.4%    |
| P & A              | 105.2M | 338.4M | 221.5%   |
| PC                 | 40.1M  | 165.8M | 313.7%   |
| <b>Grand Total</b> | 196.7M | 598.9M | 204.5%   |



#### **FILTERS**

| region   | All | New Products - 2021   |
|----------|-----|-----------------------|
| division | All | All values are in USD |
| customer | All |                       |

| Products                             | 2020 | 2021   |
|--------------------------------------|------|--------|
| AQ Clx3                              |      | 4.4M   |
| AQ Electron 3 3600 Desktop Processor |      | 14.2M  |
| AQ Gen Y                             |      | 19.5M  |
| AQ GEN Z                             |      | 11.7M  |
| AQ HOME Allin1 Gen 2                 |      | 3.5M   |
| AQ Lumina Ms                         |      | 4.2M   |
| AQ Marquee P3                        |      | 4.9M   |
| AQ Marquee P4                        |      | 1.7M   |
| AQ Maxima Ms                         |      | 13.7M  |
| AQ MB Lito                           |      | 2.8M   |
| AQ MB Lito 2                         |      | 2.3M   |
| AQ Qwerty                            |      | 22.0M  |
| AQ Qwerty Ms                         |      | 15.4M  |
| AQ Trigger                           |      | 20.7M  |
| AQ Trigger Ms                        |      | 17.9M  |
| AQ Wi Power Dx3                      |      | 17.2M  |
| Grand Total                          |      | 176.2M |



**FILTERS** 

region All Top 10
division All Products
customer All All values are in USD

| Product                              | 2020 | 2021  | 21 vs 20 |
|--------------------------------------|------|-------|----------|
| AQ Electron 4 3600 Desktop Processor | 3.0M | 19.4M | 541.3%   |
| AQ GT 21                             | 0.8M | 4.4M  | 461.1%   |
| AQ Home Allin1                       | 0.7M | 5.2M  | 669.0%   |
| AQ LION x1                           | 0.0M | 0.8M  | 1619.5%  |
| AQ LION x2                           | 0.1M | 0.9M  | 1668.9%  |
| AQ LION x3                           | 0.1M | 1.2M  | 1692.3%  |
| AQ Mx NB                             | 0.0M | 1.4M  | 5623.5%  |
| AQ Pen Drive DRC                     | 0.6M | 3.8M  | 487.7%   |
| AQ Smash 2                           | 0.4M | 11.2M | 2489.5%  |
| AQ Zion Saga                         | 0.7M | 3.6M  | 428.5%   |
| Grand Total                          | 6.4M | 52.0M | 708.0%   |



#### **FILTERS**

| region   | All |
|----------|-----|
| division | All |
| customer | All |

| Products                 | Qty   |
|--------------------------|-------|
| AQ Gamers                | 3.4M  |
| AQ Gamers Ms             | 4.0M  |
| AQ Master wired x1 Ms    | 4.2M  |
| AQ Master wireless x1    | 3.4M  |
| AQ Master wireless x1 Ms | 4.1M  |
| Grand Total              | 19.0M |

#### **Top 5 Products**

#### **FILTERS**

| region   | All |
|----------|-----|
| division | All |
| customer | All |

| Products             | Qty    |
|----------------------|--------|
| AQ Gamer 1           | 51.7K  |
| AQ GEN Z             | 63.1K  |
| AQ Home Allin1       | 15.2K  |
| AQ HOME Allin1 Gen 2 | 8.9K   |
| AQ Smash 2           | 36.0K  |
| <b>Grand Total</b>   | 174.9K |

**Bottom 5 Products** 



#### **FILTERS**

| region   | All |  |
|----------|-----|--|
| customer | All |  |

| Product               | 2021   |
|-----------------------|--------|
| Canada                | 35.1M  |
| India                 | 161.3M |
| South Korea           | 49.0M  |
| <b>United Kingdom</b> | 34.2M  |
| USA                   | 87.8M  |
| <b>Grand Total</b>    | 367.2M |

**Top 5 Country - 2021** All values are in USD