# **Summary of BlinkIT Grocery Data**

The dataset consists of **8,523** entries and **12** columns related to grocery sales across various outlets. Key attributes include:

#### Product Information:

- o Item Identifier: Unique product code.
- o Item Type: Category (e.g., Fruits and Vegetables, Frozen Foods).
- o Item Fat Content: Nutritional classification (Regular, Low Fat).
- Item Weight: Missing values detected (~17% missing).

#### Outlet Information:

- o Outlet Identifier: Unique store code.
- o Outlet Establishment Year: Store opening year.
- o Outlet Location Type: Store location (Tier 1, 2, or 3).
- o Outlet Size: Small, Medium, or Large.
- o Outlet Type: Supermarket Type1, Type2, etc.

### • Sales Data:

- o Sales: Revenue from each item.
- o Rating: Customer rating (out of 5).
- o Item Visibility: Shelf placement impact.

### Recommendations

### 1. Handle Missing Values:

Item Weight has missing values (~17% missing). Use mean/median imputation or infer based on Item Type.

### 2. Analyze Sales Performance:

- Identify best-performing Item Type and Outlet Type for strategic stocking.
- Compare sales trends by Outlet Establishment Year to understand store performance over time.

### 3. Optimize Shelf Placement:

• Study the impact of Item Visibility on Sales to improve product placement.

## 4. Segment Outlets for Marketing:

 Use Outlet Location Type and Outlet Size to tailor promotions and optimize inventory.

## 5. Customer Rating Insights:

 Correlate Rating with Sales to find top-rated items that may benefit from better marketing.