## FitFlex: Your Personal Fitness Companion Ideation Phase Define the Problem Statements

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Team ID SW TID1741163779147787

Project Name FitFlex: Your Personal Fitness

Companion

Maximum Marks 2 Marks

## Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist
which makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

Reference: https://miro.com/templates/customer-problem-statement/

Example:



Problem Statemen t (PS)	I am (Customer )	I'm trying to	But	Because	W hich makes me feel
PS-1	A fitness enthusiast	Track my daily workout s and progress	Most apps are cluttered or require premium subscription s	I need a simple, free, and user- friendly way to log my activities	Frustrated and discourage d from tracking my fitness journey
PS-2	A beginner in fitness	Start a workout routine and stay consiste nt	Existing fitness apps are too complicated or overwhelmi ng	I need an easy-to-use interface with basic tracking features	Confused and unmotivate d to continue
PS-3	A busy profession al	Monitor my steps and calories without manual input	Some fitness apps require too much manual data entry	I need automatic tracking with minimal effort	Annoyed and less likely to maintain consistenc y
PS-4	A goal- oriented user	Set fitness goals and measure	Most apps lack personalized goal tracking	I want a dashboard that visualizes my	Un certain about my progress and less motivated

my progress improvement s over time