

Saniboyina Devi Durga

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🌟 CAREER OBJECTIVE

Dedicated and adaptive professional with 10+ years of experience in operations and business development, now transitioning into Full Stack Development and Data Science. Passionate about problem-solving and automation, I bring a strong blend of analytical thinking, project execution, and a commitment to continuous learning. Currently upskilling in backend and frontend technologies with hands-on project experience. Open to remote or hybrid roles in Python, Data Science, or Full Stack Development.

🏆 HIGHLIGHTS & VALUE OFFERING

- ✅ 8+ years of professional experience in client coordination, reporting, and workflow optimization
- ✅ Strong Python programming and data handling skills
- ✅ Hands-on experience with full stack projects (HTML, CSS, JS, Node.js, MongoDB)
- ✅ Proven ability to manage end-to-end tasks and deliver within deadlines
- ✅ Fast learner, resilient, and ready to contribute from day one

💻 TECHNICAL SKILLS

Languages & Frameworks: Python, Flask, Django (basic), HTML, CSS, JavaScript, REST APIs

Data & Visualization: Pandas, NumPy, Matplotlib, Seaborn, JSON

Tools & Platforms: Git, GitHub, Postman, VS Code, Jupyter Notebook, MS Excel

Deployment & CI/CD: GitHub Actions (Introductory), Basics of CI/CD

Soft Skills: Communication, Problem-Solving, Collaboration, Time Management

🎓 CERTIFICATIONS & TRAINING

Full Stack Development Course

Naresh IT Solutions | Feb 2024 – Present

- Built interactive full stack applications integrating MongoDB, Express, React, Node.js
- Practiced frontend (HTML/CSS/JS) and backend (Node.js/REST APIs) coding

Python with Data Science Internship

Ava Intern | Apr 2025 – Jul 2025

- Developed data visualization dashboards
- Implemented Python scripts for data processing and reporting
- Used APIs, JSON, and Excel for real-time analysis



PROFESSIONAL EXPERIENCE

Business Development Manager

Precise Reliability | Mar 2021 – Nov 2023

- Automated reporting using Excel and basic Python scripting
- Coordinated between internal teams and clients for on-time service delivery
- Maintained records and dashboards for 100+ clients

Business Development Coordinator

MVS Acmei Technologies Pvt. Ltd | Mar 2017 – Feb 2021

- Supported technical team by managing proposals, pricing, and delivery timelines
- Analyzed data trends to improve client responses

Sales & Support Executive

Fortune Art LED Lighting Pvt. Ltd & Woodmaid Industries | 2013 – 2017

- Managed sales cycles, order processing, and after-sales support
- Prepared documentation and maintained client databases



EDUCATION

B.Tech – Electronics & Communication Engineering

ASRIET, JNTUK | Graduated in 2023 | Secured 70%



LANGUAGES

English – Fluent (Business & Client Communication)

Hindi – Fluent (Team & Client Coordination)

Telugu – Conversational



AVAILABILITY

Immediate Joiner

Open to Remote, Contract, or Freelance roles



REFERENCES

Available upon request

PROJECTS

Employee Performance Dashboard (Python, Pandas, Matplotlib)

Designed a data-driven dashboard to track employee performance using Python.

- Cleaned and analyzed employee data using Pandas
- Generated visualizations (bar charts, pie charts) with Matplotlib
- Exported reports as PDFs/Excel for manager reviews
- Tools Used: Jupyter Notebook, Pandas, Matplotlib, Excel
- Outcome: Improved HR reporting efficiency by 60%

Customer Feedback Sentiment Analysis (Python, NLP)

Built a simple Natural Language Processing model to classify customer feedback as Positive, Negative, or Neutral.

- Used Python with TextBlob for sentiment analysis
- Cleaned text data (removing punctuation, stopwords)
- Displayed summary stats and visualizations
- Tools Used: Python, TextBlob, Seaborn
- Outcome: Helped marketing team understand customer pain points

Lead Management System (Full Stack App)

Developed a basic Full Stack web application for managing sales leads.

- Frontend: HTML, CSS, JavaScript
- Backend: Node.js, Express
- Database: MongoDB
- Features: Add/view/update/delete leads, Search/filter by lead status, Responsive UI
- Outcome: Reduced manual tracking and improved team collaboration

Expense Tracker with Python (CLI App)

Created a command-line app to manage and analyze monthly expenses.

- Add new expenses with categories
- View monthly totals and trends
- Export data to CSV
- Tools Used: Python, CSV, argparse
- Outcome: Made personal finance management simple and trackable

API Data Visualization Dashboard (Python + Flask)

Developed a dashboard that fetches live data from public APIs (e.g., COVID-19 stats, weather) and displays it.

- Backend API integration using Python/Flask

- Data visualization with Plotly/Chart.js
- Clean UI using HTML & Bootstrap
- Outcome: Improved understanding of real-time data pipelines