Introduction to Analytics

Module 1 - Project Assignment

Executive Summary Report 1

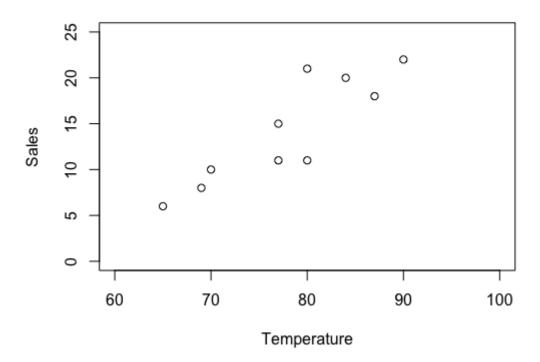
Devi Somalinga Bhuvanesh

17th January 2022

# **Key Findings**

## a. A scatter plot of the Sales ~ temp data

# Impact of Temperature on Sales



#### b. The mean temperature

```
Console Terminal × Background Jobs ×

R 4.2.2 · ~/Documents/Devi/MPS Analytics/Introduction to Analytics/Module 1/ >

*#Q5 Mean temperature

> temperature <- c(69,80,77,84,80,77,87,70,65,90)

> mean(temperature)

[1] 77.9
```

#### c. Display the data after steps 6 and 7

```
Console Terminal × Background Jobs ×

R 4.2.2 · ~/Documents/Devi/MPS Analytics/Introduction to Analytics/Module 1/ 
> #Q6 Delete 3rd element from sales vector
> sales <- c(8,11,15,20,21,11,18,10,6,22)
> sales1 <- sales[-3]
> sales1

[1] 8 11 20 21 11 18 10 6 22
>
> #Q7 Insert 16 as 3rd element into sales vector
> sales2 <- c(sales1[1:2],16,sales1[3:9])
> sales2

[1] 8 11 16 20 21 11 18 10 6 22
```

#### d. Display the names vector

```
Console Terminal × Background Jobs ×

R 4.2.2 · ~/Documents/Devi/MPS Analytics/Introduction to Analytics/Module 1/ 
> #Q8 Create vector names with Tom, Dick, and Harry
> Names <- c("Tom", "Dick", "Harry")
> Names

[1] "Tom" "Dick" "Harry"
```

#### e. Display the matrix of 5 row by 2 column of 10 integers

```
Console Terminal ×
                      Background Jobs ×
R 4.2.2 · ~/ ≈
> #Q9 Matrix of 10 integers with 5 rows and 2 columns
> y <- matrix(1:10, nrow=5, ncol=2)</pre>
> y
     [,1] [,2]
[1,]
        1
             7
[2,]
        2
[3,]
        3
             8
[4,]
        4
             9
[5,]
        5
            10
```

#### f. Display the icSales data frame

```
Console
                  Background Jobs ×
        Terminal ×
> #Q10 Dataframe - icSales
> sales <- c(8,11,15,20,21,11,18,10,6,22)
> temperature < c(69,80,77,84,80,77,87,70,65,90)
> icSales <- data.frame(sales,temperature)</pre>
> icSales
  sales temperature
      8
1
2
     11
               80
3
     15
               77
4
     20
               84
5
     21
               80
6
     11
               77
7
     18
               87
8
     10
               70
9
      6
               65
10
     22
               90
```

#### g. Display the summary of the icSales data frame

```
Console
         Terminal ×
                      Background Jobs ×
R 4.2.2 · ~/Documents/Devi/MPS Analytics/Introduction to Analytics/Module 1/ ≈
> #Q12 Summary icSales
> sales <- c(8,11,15,20,21,11,18,10,6,22)
> temperature < c(69,80,77,84,80,77,87,70,65,90)
> icSales <- data.frame(sales,temperature)</pre>
> summary(icSales)
     sales
                   temperature
 Min.
        : 6.00
                 Min.
                         :65.00
 1st Qu.:10.25
                 1st Qu.:71.75
 Median :13.00
                 Median :78.50
 Mean
        :14.20
                 Mean
                         :77.90
 3rd Qu.:19.50
                  3rd Qu.:83.00
                         :90.00
 Max.
        :22.00
                 Max.
```

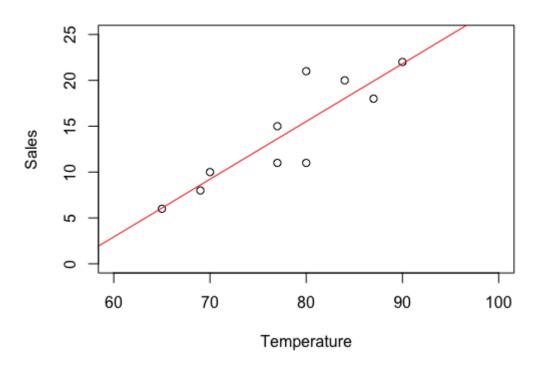
#### h. Display the variables only from the Student.csv data set.

```
Console Terminal × Background Jobs
 R 4.2.2 · ~/Documents/Devi/MPS Analytics/Introduction to Analytics/Module 1/
> #Q14 Display only variable name of student.csv
> studentdata <- read.csv("Student.csv",header=TRUE,sep=",")</pre>
 Warnina message:
In read.toble(file = file, header = header, sep = sep, quote = quote, : incomplete final line found by readTableHeader on 'Student.csv'
 > studentdata
   StudentID First
                                          Last Math Science Social.Studies
1 11 Bob Smith
2 12 Jane Weary
3 10 Dan Thornton, III
4 40 Mary O'Leary
> colnames(studentdata)
[1] "StudentID" "First"
                                        Smith 90
Weary 75
                                                                 80
                                                                  NA
                                                                  95
                                                                                        92
                                                           "Last"
                                                                                      "Math"
                                                                                                                "Science"
                                                                                                                                           "Social.Studies"
```

# i. A summary of the information you learned about the data sets based on the instructions you followed.

The key findings from the data sets and analysis are as follows:

### Impact of Temperature on Sales



- Overall, the above scatter-plot indicates that with the increase in temperature, the sales have gradually increased from minimum value of 6 to maximum 22 which is equally distributed on either side of the average temperature of 77.9 and average sales of 14.20.
- With the rise in temperature starting from 65 to 77, the sales consistently increased reaching to 11, i.e., slightly higher than the 1st quartile, and remained constant even when the temperature was little above the average (80).
- On the other hand, at a temperature of 77, two different instances at the same time can be noticed where the sales were at 11 and 15. Similarly, the sales were at 11 and 21 when the temperature hit 80.
- With further rise in temperature from 80 to 87, a steady decrease in sales was observed from 21 to 18 followed with a sudden peak in sales reaching to 22 at a maximum temperature of 90.
- The data approximately fits a linear model. At almost four instances, the sales value falls exactly at the estimated temperature in a linear fashion. In 3 situations, the sales value is higher than the estimation. However, the sales value fell below the expectation at 3 places.

## **Bibliography**

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  - https://stackoverflow.com/questions/63960655/r-insert-element-how-to-insert-element-into-vector
- Simplilearn. (2020, June 18). *R Tutorial For Beginners Part 1 | R Programming For Beginners | R Language Tutorial | Simplilearn* [Video]. YouTube. https://www.youtube.com/watch?v=7NLPPFU0O3w
- ALY 6000.20926.202325. Learning to use R Instructor Videos Lesson 1-5. https://northeastern.instructure.com/courses/131162/pages/learning-to-use-r-instructor -videos?module\_item\_id=8426786

# **Appendix**

#### > #Q1 - Print name at top of Script

> print("Devi Somalinga Bhuvanesh")

[1] "Devi Somalinga Bhuvanesh"

#### > #Q2 To install VCD

> install.packages("vcd")

Error in install.packages: Updating loaded packages

Restarting R session...

> install.packages("vcd")

trying URL 'https://cran.rstudio.com/bin/macosx/contrib/4.2/vcd 1.4-10.tgz'

Content type 'application/x-gzip' length 1286536 bytes (1.2 MB)

downloaded 1.2 MB

The downloaded binary packages are in

/var/folders/1y/qwg6z9nj78nfkv1gf3qrgts40000gp/T//Rtmp7hL27B/downloaded\_packages

#### > #Q3 To import VCD

> library("vcd")

Loading required package: grid

#### > #Q4 Scatter plot for Sales vs Temperature

- > sales <- c(8,11,15,20,21,11,18,10,6,22)
- > temperature <- c(69,80,77,84,80,77,87,70,65,90)
- > plot(temperature, sales, main="Impact of Temperature on Sales", xlab="Temperature", ylab="Sales", xlim=c(60,100), ylim=c(0,25))
- > salesvstemp <- data.frame(temperature,sales)
- > salesvstemp

#### temperature sales

r		
1	69	8
2	80	11
3	77	15
4	84	20
5	80	21
6	77	11
7	87	18
8	70	10
9	65	6
10	90	22

```
> abline(lm(sales~temperature,data=salesvstemp),col='red') #Linear Model
```

> lm(sales~temperature,data=salesvstemp) #to know the slope and y-intercept

#### Call:

 $lm(formula = sales \sim temperature, data = salesvstemp)$ 

#### Coefficients:

(Intercept) temperature

-34.8388 0.6295

#### > #Q5 Mean temperature

> temperature <- c(69,80,77,84,80,77,87,70,65,90)

> mean(temperature)

[1] 77.9

#### > #Q6 Delete 3rd element from sales vector

> sales <- c(8,11,15,20,21,11,18,10,6,22)

> sales 1 < sales [-3]

> sales1

[1] 8 11 20 21 11 18 10 6 22

#### > #Q7 Insert 16 as 3rd element into sales vector

> sales2 <- c(sales1[1:2],16,sales1[3:9])

> sales2

[1] 8 11 16 20 21 11 18 10 6 22

#### > #Q8 Create vector names with Tom, Dick, and Harry

- > Names <- c("Tom","Dick","Harry")
- > Names
- [1] "Tom" "Dick" "Harry"
- > class(Names) #to know the character
- [1] "character"

#### > #Q9 Matrix of 10 integers with 5 rows and 2 columns

> y <- matrix(1:10, nrow=5, ncol=2)

> y

[,1][,2]

- [1,] 1 6
- [2,] 2 7
- [3,] 3 8
- [4,] 4 9
- [5,] 5 10

#### > #Q10 Dataframe - icSales

- > sales <- c(8,11,15,20,21,11,18,10,6,22)
- > temperature <- c(69,80,77,84,80,77,87,70,65,90)
- > icSales <- data.frame(sales,temperature)
- > icSales

#### sales temperature

- 1 8 69 2 11 80
- 3 15 77
- 4 20 84
- 5 21 80
- 6 11 77
- 7 18 87
- 8 10 70
- 9 6 65
- 10 22 90

#### >#Q11 Structure Dataframe

- > sales <- c(8,11,15,20,21,11,18,10,6,22)
- > temperature <- c(69,80,77,84,80,77,87,70,65,90)
- > icSales <- data.frame(sales,temperature)
- > icSales

#### sales temperature

- 1 8 69
- 2 11 80
- 3 15 77
- 4 20 84
- 5 21 80
- 6 11 77
- 7 18 87
- 8 10 70
- 9 6 65
- 10 22 90
- > str(icSales)

'data.frame': 10 obs. of 2 variables:

\$ sales : num 8 11 15 20 21 11 18 10 6 22

\$ temperature: num 69 80 77 84 80 77 87 70 65 90

#### >#Q12 Summary icSales

- > sales <- c(8,11,15,20,21,11,18,10,6,22)
- > temperature <- c(69,80,77,84,80,77,87,70,65,90)
- > icSales <- data.frame(sales,temperature)
- > summary(icSales)

sales temperature

Min.: 6.00 Min.: 65.00 1st Qu.:10.25 1st Qu.:71.75 Median: 13.00 Median: 78.50 Mean: 14.20 Mean: 77.90 3rd Qu.:19.50 3rd Qu.:83.00 Max.: 22.00 Max.: 90.00

#### > #Q13 To import dataset student.csv

> studentdata <- read.csv("Student.csv",header=TRUE,sep=",")

#### Warning message:

In read.table(file = file, header = header, sep = sep, quote = quote, : incomplete final line found by readTableHeader on 'Student.csv' > studentdata

StudentID First Last Math Science Social. Studies

1	11	Bob	Smith	90	80	67
2	12	Jane	Weary	75	NA	80
3	10	Dan Tho	rnton, II	I 65	75	70
4	40	Mary	O'Leary	90	95	92

#### > #Q14 Display only variable name of student.csv

> studentdata <- read.csv("Student.csv",header=TRUE,sep=",")

#### Warning message:

In read.table(file = file, header = header, sep = sep, quote = quote, : incomplete final line found by readTableHeader on 'Student.csv'

#### > studentdata

StudentID First Last Math Science Social Studies

1	11 Bob	Smith 90	80	67
2	12 Jane	Weary 75	NA	80
3	10 Dan T	hornton, III 65	75	70
4	40 Mary	O'Leary 90	95	92

> colnames(studentdata)

[1] "StudentID" "First" "Last" "Math" "Science" "Social.Studies"